

**PlayPower, Inc. #010521-LTS**

Pricing for contract #010521-LTS: due to the size and scope of our product offering along with eight separate brands (companies) offered in this proposal and the discount structures varying by brand, a separate pricing discount file has been provided. Please see the following pages for pricing details.

Volume Rebates (per calendar year):

- \$500,000 - \$999,999 1% rebate
- \$1,000,000 - \$1,499,999 2% rebate
- \$1,500,000+ 3% rebate



# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME 32 FABRIC MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP 1401 & 1428 (QRE)	10X12	8	\$5,100.09	\$32.76	\$61.74	\$489	\$231.00	\$476.48	\$72.78	\$386.17	
HIP 1401 & 1428 (QRE)	10X12	10	\$5,231.31	\$32.76	\$61.74	\$489	\$270.27	\$564.18	\$72.78	\$386.17	
HIP 1401 & 1428 (QRE)	10X12	12	\$5,362.52	\$32.76	\$61.74	\$489	\$347.66	\$625.56	\$72.78	\$386.17	
HIP 1401 & 1428 (QRE)	10X14	8	\$5,161.47	\$37.80	\$71.82	\$489	\$243.71	\$495.48	\$80.44	\$386.17	
HIP 1401 & 1428 (QRE)	10X14	10	\$5,292.68	\$37.80	\$71.82	\$489	\$282.98	\$572.95	\$80.44	\$386.17	
HIP 1401 & 1428 (QRE)	10X14	12	\$5,423.90	\$37.80	\$71.82	\$489	\$360.36	\$638.72	\$80.44	\$386.17	
HIP 1401 & 1428 (QRE)	10X16	8	\$5,222.91	\$44.10	\$81.90	\$489	\$251.79	\$518.87	\$86.18	\$386.17	
HIP 1401 & 1428 (QRE)	10X16	10	\$5,354.13	\$44.10	\$81.90	\$489	\$289.91	\$578.79	\$86.18	\$386.17	
HIP 1401 & 1428 (QRE)	10X16	12	\$5,485.34	\$44.10	\$81.90	\$489	\$367.29	\$640.18	\$86.18	\$386.17	
HIP 1401 & 1428 (QRE)	10X18	8	\$5,284.17	\$49.14	\$91.98	\$489	\$279.51	\$587.56	\$93.84	\$386.17	
HIP 1401 & 1428 (QRE)	10X18	10	\$5,415.38	\$49.14	\$91.98	\$489	\$329.18	\$648.26	\$93.84	\$386.17	
HIP 1401 & 1428 (QRE)	10X18	12	\$5,546.60	\$49.14	\$91.98	\$489	\$371.91	\$708.95	\$93.84	\$386.17	
HIP 1401 & 1428 (QRE)	10X20	8	\$5,435.10	\$54.18	\$102.06	\$489	\$288.75	\$594.87	\$99.59	\$386.17	
HIP 1401 & 1428 (QRE)	10X20	10	\$5,567.03	\$54.18	\$102.06	\$489	\$329.18	\$655.56	\$99.59	\$386.17	
HIP 1401 & 1428 (QRE)	10X20	12	\$5,698.15	\$54.18	\$102.06	\$489	\$371.91	\$716.25	\$99.59	\$386.17	
HIP 1401 & 1428 (QRE)	12X14	8	\$5,278.04	\$45.36	\$85.68	\$489	\$243.71	\$495.48	\$86.18	\$386.17	
HIP 1401 & 1428 (QRE)	12X14	10	\$5,409.26	\$45.36	\$85.68	\$489	\$280.67	\$556.17	\$86.18	\$386.17	
HIP 1401 & 1428 (QRE)	12X14	12	\$5,540.47	\$45.36	\$85.68	\$489	\$356.90	\$616.86	\$86.18	\$386.17	
HIP 1401 & 1428 (QRE)	12X16	8	\$5,346.88	\$51.66	\$98.28	\$489	\$261.03	\$531.41	\$93.84	\$386.17	
HIP 1401 & 1428 (QRE)	12X16	10	\$5,478.09	\$51.66	\$98.28	\$489	\$296.84	\$592.10	\$93.84	\$386.17	
HIP 1401 & 1428 (QRE)	12X16	12	\$5,609.30	\$51.66	\$98.28	\$489	\$333.80	\$652.79	\$93.84	\$386.17	
HIP 1401 & 1428 (QRE)	12X18	8	\$5,412.53	\$59.22	\$109.62	\$489	\$281.82	\$531.41	\$99.59	\$386.17	
HIP 1401 & 1428 (QRE)	12X18	10	\$5,543.75	\$59.22	\$109.62	\$489	\$322.25	\$592.10	\$99.59	\$386.17	
HIP 1401 & 1428 (QRE)	12X18	12	\$5,674.97	\$59.22	\$109.62	\$489	\$363.83	\$652.79	\$99.59	\$386.17	
HIP 1401 & 1428 (QRE)	12X20	8	\$5,588.57	\$65.52	\$122.22	\$489	\$292.22	\$609.49	\$107.25	\$386.17	
HIP 1401 & 1428 (QRE)	12X20	10	\$5,719.78	\$65.52	\$122.22	\$489	\$336.11	\$670.18	\$107.25	\$386.17	
HIP 1401 & 1428 (QRE)	12X20	12	\$5,850.99	\$65.52	\$122.22	\$489	\$380.00	\$730.87	\$107.25	\$386.17	
HIP 1401 & 1428 (QRE)	12X22	8	\$5,657.39	\$71.82	\$134.82	\$489	\$341.88	\$616.80	\$113.00	\$386.17	
HIP 1401 & 1428 (QRE)	12X22	10	\$5,788.52	\$71.82	\$134.82	\$489	\$384.59	\$677.49	\$113.00	\$386.17	
HIP 1401 & 1428 (QRE)	12X22	12	\$5,919.73	\$71.82	\$134.82	\$489	\$427.30	\$738.18	\$113.00	\$386.17	
HIP 1401 & 1428 (QRE)	12X24	8	\$6,200.10	\$78.12	\$147.42	\$489	\$410.03	\$717.65	\$120.66	\$386.17	
HIP 1401 & 1428 (QRE)	12X24	10	\$6,350.09	\$78.12	\$147.42	\$489	\$452.04	\$778.34	\$120.66	\$386.17	
HIP 1401 & 1428 (QRE)	12X24	12	\$6,499.95	\$78.12	\$147.42	\$489	\$494.05	\$839.03	\$120.66	\$386.17	
HIP 1401 & 1428 (QRE)	14X16	8	\$5,470.30	\$60.48	\$114.66	\$489	\$255.26	\$609.49	\$99.59	\$386.17	
HIP 1401 & 1428 (QRE)	14X16	10	\$5,601.52	\$60.48	\$114.66	\$489	\$293.37	\$670.18	\$99.59	\$386.17	
HIP 1401 & 1428 (QRE)	14X16	12	\$5,732.74	\$60.48	\$114.66	\$489	\$331.49	\$730.87	\$99.59	\$386.17	
HIP 1401 & 1428 (QRE)	14X18	8	\$5,743.86	\$68.04	\$128.52	\$489	\$315.32	\$616.80	\$107.25	\$386.17	
HIP 1401 & 1428 (QRE)	14X18	10	\$5,875.07	\$68.04	\$128.52	\$489	\$353.33	\$677.49	\$107.25	\$386.17	
HIP 1401 & 1428 (QRE)	14X18	12	\$6,006.29	\$68.04	\$128.52	\$489	\$391.34	\$738.18	\$107.25	\$386.17	
HIP 1401 & 1428 (QRE)	14X20	8	\$5,820.42	\$75.60	\$142.38	\$489	\$339.57	\$625.56	\$113.00	\$386.17	
HIP 1401 & 1428 (QRE)	14X20	10	\$5,951.64	\$75.60	\$142.38	\$489	\$377.58	\$686.25	\$113.00	\$386.17	
HIP 1401 & 1428 (QRE)	14X20	12	\$6,082.85	\$75.60	\$142.38	\$489	\$415.59	\$746.94	\$113.00	\$386.17	
HIP 1401 & 1428 (QRE)	14X22	8	\$5,896.79	\$84.42	\$157.50	\$489	\$321.09	\$632.87	\$120.66	\$386.17	
HIP 1401 & 1428 (QRE)	14X22	10	\$6,028.01	\$84.42	\$157.50	\$489	\$359.10	\$693.56	\$120.66	\$386.17	
HIP 1401 & 1428 (QRE)	14X22	12	\$6,159.22	\$84.42	\$157.50	\$489	\$397.11	\$754.25	\$120.66	\$386.17	
HIP 1401 & 1428 (QRE)	14X24	8	\$5,546.77	\$91.98	\$171.36	\$489	\$362.67	\$640.18	\$126.40	\$386.17	
HIP 1401 & 1428 (QRE)	14X24	10	\$5,678.00	\$91.98	\$171.36	\$489	\$400.68	\$700.87	\$126.40	\$386.17	
HIP 1401 & 1428 (QRE)	14X24	12	\$5,809.21	\$91.98	\$171.36	\$489	\$438.69	\$761.56	\$126.40	\$386.17	
HIP 1401 & 1428 (QRE)	14X26	8	\$6,159.22	\$99.54	\$185.22	\$489	\$377.69	\$729.34	\$134.06	\$386.17	
HIP 1401 & 1428 (QRE)	14X26	10	\$6,290.43	\$99.54	\$185.22	\$489	\$415.70	\$790.03	\$134.06	\$386.17	
HIP 1401 & 1428 (QRE)	14X26	12	\$6,421.64	\$99.54	\$185.22	\$489	\$453.71	\$850.72	\$134.06	\$386.17	
HIP 1401 & 1428 (QRE)	14X28	8	\$7,210.22	\$107.10	\$200.34	\$489	\$501.27	\$1,058.20	\$139.81	\$386.17	
HIP 1401 & 1428 (QRE)	14X28	10	\$7,341.43	\$107.10	\$200.34	\$489	\$539.28	\$1,118.89	\$139.81	\$386.17	
HIP 1401 & 1428 (QRE)	14X28	12	\$7,472.64	\$107.10	\$200.34	\$489	\$577.29	\$1,179.58	\$139.81	\$386.17	
HIP 1401 & 1428 (QRE)	15X25	8	\$6,087.25	\$102.06	\$191.52	\$489	\$325.71	\$651.87	\$134.06	\$386.17	
HIP 1401 & 1428 (QRE)	15X25	10	\$6,218.46	\$102.06	\$191.52	\$489	\$363.72	\$712.56	\$134.06	\$386.17	
HIP 1401 & 1428 (QRE)	15X25	12	\$6,349.67	\$102.06	\$191.52	\$489	\$401.73	\$773.25	\$134.06	\$386.17	
HIP 1401 & 1428 (QRE)	16X18	8	\$5,681.41	\$78.12	\$147.42	\$489	\$345.35	\$631.41	\$113.00	\$386.17	
HIP 1401 & 1428 (QRE)	16X18	10	\$5,812.62	\$78.12	\$147.42	\$489	\$383.36	\$692.10	\$113.00	\$386.17	
HIP 1401 & 1428 (QRE)	16X18	12	\$5,943.83	\$78.12	\$147.42	\$489	\$421.37	\$752.79	\$113.00	\$386.17	
HIP 1401 & 1428 (QRE)	16X20	8	\$5,899.61	\$86.94	\$163.80	\$489	\$294.53	\$638.72	\$120.66	\$386.17	
HIP 1401 & 1428 (QRE)	16X20	10	\$6,030.82	\$86.94	\$163.80	\$489	\$332.54	\$699.41	\$120.66	\$386.17	
HIP 1401 & 1428 (QRE)	16X20	12	\$6,162.03	\$86.94	\$163.80	\$489	\$370.55	\$760.10	\$120.66	\$386.17	
HIP 1401 & 1428 (QRE)	16X22	8	\$5,983.73	\$95.76	\$180.18	\$489	\$301.46	\$647.49	\$126.40	\$386.17	
HIP 1401 & 1428 (QRE)	16X22	10	\$6,114.94	\$95.76	\$180.18	\$489	\$339.47	\$708.18	\$126.40	\$386.17	
HIP 1401 & 1428 (QRE)	16X22	12	\$6,246.15	\$95.76	\$180.18	\$489	\$377.48	\$768.87	\$126.40	\$386.17	
HIP 1401 & 1428 (QRE)	16X24	8	\$6,132.64	\$104.58	\$196.56	\$489	\$302.61	\$654.80	\$134.06	\$386.17	
HIP 1401 & 1428 (QRE)	16X24	10	\$6,263.85	\$104.58	\$196.56	\$489	\$340.62	\$715.49	\$134.06	\$386.17	
HIP 1401 & 1428 (QRE)	16X24	12	\$6,395.06	\$104.58	\$196.56	\$489	\$378.63	\$776.18	\$134.06	\$386.17	
HIP 1401 & 1428 (QRE)	16X26	8	\$6,724.61	\$113.40	\$211.68	\$489	\$389.24	\$758.57	\$139.81	\$386.17	
HIP 1401 & 1428 (QRE)	16X26	10	\$6,855.82	\$113.40	\$211.68	\$489	\$427.25	\$819.26	\$139.81	\$386.17	
HIP 1401 & 1428 (QRE)	16X26	12	\$6,987.03	\$113.40	\$211.68	\$489	\$465.26	\$879.95	\$139.81	\$386.17	
HIP 1401 & 1428 (QRE)	16X28	8	\$6,815.25	\$122.22	\$228.06	\$489	\$397.32	\$767.34	\$147.42	\$386.17	
HIP 1401 & 1428 (QRE)	16X28	10	\$6,946.46	\$122.22	\$228.06	\$489	\$435.33	\$828.03	\$147.42	\$386.17	
HIP 1401 & 1428 (QRE)	16X28	12	\$7,077.67	\$122.22	\$228.06	\$489	\$473.34	\$888.72	\$147.42	\$386.17	
HIP 1401 & 1428 (QRE)	16X30	8	\$7,114.33	\$131.04	\$244.44	\$489	\$401.94	\$776.11	\$473.05	\$386.17	
HIP 1401 & 1428 (QRE)	16X30	10	\$7,245.54	\$131.04	\$244.44	\$489	\$439.95	\$836.80	\$473.05	\$386.17	
HIP 1401 & 1428 (QRE)	16X30	12	\$7,376.75	\$131.04	\$244.44	\$489	\$477.96	\$897.49	\$473.05	\$386.17	
HIP 1401 & 1428 (QRE)	16X32	8	\$7,836.70	\$139.86	\$260.82	\$489	\$489.72	\$1,116.66	\$494.12	\$386.17	
HIP 1401 & 1428 (QRE)	16X32	10	\$8,021.00	\$139.86	\$260.82	\$489	\$527.73	\$1,177.35	\$494.12	\$386.17	
HIP 1401 & 1428 (QRE)	16X32	12	\$8,205.40	\$139.86	\$260.82	\$489	\$565.74	\$1,238.04	\$494.12	\$386.17	
HIP 1401 & 1428 (QRE)	18X20	8	\$6,052.45	\$98.28	\$183.96	\$489	\$314.16	\$653.34	\$126.40	\$386.17	
HIP 1401 & 1428 (QRE)	18X20	10	\$6,183.66	\$98.28	\$183.96	\$489	\$352.17	\$714.03	\$126.40	\$386.17	
HIP 1401 & 1428 (QRE)	18X20	12	\$6,314.87	\$98.28	\$183.96	\$489	\$390.18	\$774.72	\$126.40	\$386.17	
HIP 1401 & 1428 (QRE)	18X20	14	\$6,446.08	\$98.28	\$183.96	\$489	\$428.19	\$835.41	\$126.40	\$386.17	
HIP 1401 & 1428 (QRE)	18X22	8	\$6,208.91	\$108.36	\$201.60	\$489	\$307.23	\$663.57	\$134.06	\$386.17	
HIP 1401 & 1428 (QRE)	18X22	10	\$6,340.12	\$108.36	\$201.60	\$489	\$345.24	\$724.26	\$134.06	\$386.17	
HIP 1401 & 1428 (QRE)	18X22	12	\$6,471.33	\$108.36	\$201.60	\$489	\$383.25	\$784.95	\$134.06	\$386.17	
HIP 1401 & 1428 (QRE)	18X22	14	\$6,602.54	\$108.36	\$201.60	\$489	\$421.26	\$845.64	\$134.06	\$386.17	
HIP 1401 & 1428 (QRE)	18X24	8	\$6,813.41	\$117.18	\$220.50	\$489	\$333.80	\$767.34	\$139.81	\$386.17	



# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP 1401 & 1428 (QRE)	18x27	14	\$8,134.29	\$132.30	\$248.22	\$489	\$477.02	\$1,281.82	\$149.39	\$386.17	
HIP 1401 & 1428 (QRE)	18x28	8	\$7,010.48	\$137.34	\$257.04	\$489	\$369.60	\$783.42	\$153.22	\$386.17	
HIP 1401 & 1428 (QRE)	18x28	10	\$7,160.38	\$137.34	\$257.04	\$489	\$433.13	\$783.42	\$153.22	\$386.17	
HIP 1401 & 1428 (QRE)	18x28	12	\$7,310.24	\$137.34	\$257.04	\$489	\$455.07	\$853.57	\$153.22	\$386.17	
HIP 1401 & 1428 (QRE)	18x28	14	\$8,189.57	\$137.34	\$257.04	\$489	\$615.62	\$1,289.13	\$153.22	\$386.17	
HIP 1401 & 1428 (QRE)	18x30	8	\$7,333.65	\$147.42	\$275.94	\$489	\$348.81	\$793.65	\$494.12	\$386.17	
HIP 1401 & 1428 (QRE)	18x30	10	\$7,483.65	\$147.42	\$275.94	\$489	\$410.03	\$793.65	\$494.12	\$386.17	
HIP 1401 & 1428 (QRE)	18x30	12	\$7,633.51	\$147.42	\$275.94	\$489	\$431.97	\$863.81	\$494.12	\$386.17	
HIP 1401 & 1428 (QRE)	18x30	14	\$8,521.42	\$147.42	\$275.94	\$489	\$651.42	\$1,303.75	\$494.12	\$386.17	
HIP 1401 & 1428 (QRE)	18x32	8	\$8,072.17	\$156.24	\$293.58	\$489	\$465.47	\$1,145.89	\$513.27	\$386.17	
HIP 1401 & 1428 (QRE)	18x32	10	\$8,256.48	\$156.24	\$293.58	\$489	\$502.43	\$1,145.89	\$513.27	\$386.17	
HIP 1401 & 1428 (QRE)	18x32	12	\$8,440.79	\$156.24	\$293.58	\$489	\$580.97	\$1,233.59	\$513.27	\$386.17	
HIP 1401 & 1428 (QRE)	18x32	14	\$8,625.18	\$156.24	\$293.58	\$489	\$609.84	\$1,319.82	\$513.27	\$386.17	
HIP 1401 & 1428 (QRE)	18x34	8	\$8,117.97	\$166.32	\$312.48	\$489	\$641.03	\$1,316.90	\$534.34	\$386.17	
HIP 1401 & 1428 (QRE)	18x34	10	\$8,323.60	\$166.32	\$312.48	\$489	\$726.50	\$1,316.90	\$534.34	\$386.17	
HIP 1401 & 1428 (QRE)	18x34	12	\$8,529.32	\$166.32	\$312.48	\$489	\$806.19	\$1,413.37	\$534.34	\$386.17	
HIP 1401 & 1428 (QRE)	18x34	14	\$8,735.04	\$166.32	\$312.48	\$489	\$867.41	\$1,509.83	\$534.34	\$386.17	
HIP 1401 & 1428 (QRE)	18x36	8	\$8,232.87	\$176.40	\$330.12	\$489	\$659.51	\$1,332.98	\$555.41	\$386.17	
HIP 1401 & 1428 (QRE)	18x36	10	\$8,438.60	\$176.40	\$330.12	\$489	\$749.60	\$1,332.98	\$555.41	\$386.17	
HIP 1401 & 1428 (QRE)	18x36	12	\$8,644.32	\$176.40	\$330.12	\$489	\$833.91	\$1,430.91	\$555.41	\$386.17	
HIP 1401 & 1428 (QRE)	18x36	14	\$8,849.95	\$176.40	\$330.12	\$489	\$863.94	\$1,527.37	\$555.41	\$386.17	
HIP 1401 & 1428 (QRE)	20x20	8	\$6,272.78	\$108.36	\$490.14	\$489	\$347.66	\$505.71	\$134.06	\$386.17	
HIP 1401 & 1428 (QRE)	20x20	10	\$6,404.00	\$108.36	\$490.14	\$489	\$404.25	\$558.33	\$134.06	\$386.17	
HIP 1401 & 1428 (QRE)	20x20	12	\$6,535.21	\$108.36	\$490.14	\$489	\$441.21	\$608.03	\$134.06	\$386.17	
HIP 1401 & 1428 (QRE)	20x22	8	\$6,371.90	\$119.70	\$224.28	\$489	\$301.46	\$676.72	\$139.81	\$386.17	
HIP 1401 & 1428 (QRE)	20x22	10	\$6,503.11	\$119.70	\$224.28	\$489	\$360.36	\$676.72	\$139.81	\$386.17	
HIP 1401 & 1428 (QRE)	20x22	12	\$6,634.24	\$119.70	\$224.28	\$489	\$380.00	\$738.11	\$139.81	\$386.17	
HIP 1401 & 1428 (QRE)	20x22	14	\$7,517.08	\$119.70	\$224.28	\$489	\$445.83	\$913.50	\$139.81	\$386.17	
HIP 1401 & 1428 (QRE)	20x24	8	\$6,997.24	\$131.04	\$244.44	\$489	\$385.77	\$781.96	\$147.47	\$386.17	
HIP 1401 & 1428 (QRE)	20x24	10	\$7,147.14	\$131.04	\$244.44	\$489	\$415.80	\$781.96	\$147.47	\$386.17	
HIP 1401 & 1428 (QRE)	20x24	12	\$7,297.00	\$131.04	\$244.44	\$489	\$443.52	\$853.57	\$147.47	\$386.17	
HIP 1401 & 1428 (QRE)	20x24	14	\$7,446.86	\$131.04	\$244.44	\$489	\$508.20	\$923.73	\$147.47	\$386.17	
HIP 1401 & 1428 (QRE)	20x26	8	\$7,103.39	\$141.12	\$265.86	\$489	\$359.21	\$792.19	\$153.22	\$386.17	
HIP 1401 & 1428 (QRE)	20x26	10	\$7,253.29	\$141.12	\$265.86	\$489	\$422.73	\$792.19	\$153.22	\$386.17	
HIP 1401 & 1428 (QRE)	20x26	12	\$7,403.15	\$141.12	\$265.86	\$489	\$444.68	\$862.34	\$153.22	\$386.17	
HIP 1401 & 1428 (QRE)	20x26	14	\$8,290.29	\$141.12	\$265.86	\$489	\$504.74	\$1,302.29	\$153.22	\$386.17	
HIP 1401 & 1428 (QRE)	20x28	8	\$7,209.43	\$152.46	\$286.02	\$489	\$338.42	\$800.96	\$158.96	\$386.17	
HIP 1401 & 1428 (QRE)	20x28	10	\$7,359.42	\$152.46	\$286.02	\$489	\$399.63	\$800.96	\$158.96	\$386.17	
HIP 1401 & 1428 (QRE)	20x28	12	\$7,509.28	\$152.46	\$286.02	\$489	\$420.42	\$871.11	\$158.96	\$386.17	
HIP 1401 & 1428 (QRE)	20x28	14	\$8,405.06	\$152.46	\$286.02	\$489	\$532.46	\$1,316.90	\$158.96	\$386.17	
HIP 1401 & 1428 (QRE)	20x30	8	\$7,550.38	\$163.80	\$306.18	\$489	\$456.23	\$808.26	\$513.27	\$386.17	
HIP 1401 & 1428 (QRE)	20x30	10	\$7,700.28	\$163.80	\$306.18	\$489	\$493.19	\$808.26	\$513.27	\$386.17	
HIP 1401 & 1428 (QRE)	20x30	12	\$7,850.14	\$163.80	\$306.18	\$489	\$544.01	\$878.42	\$513.27	\$386.17	
HIP 1401 & 1428 (QRE)	20x30	14	\$8,754.62	\$163.80	\$306.18	\$489	\$568.26	\$1,331.52	\$513.27	\$386.17	
HIP 1401 & 1428 (QRE)	20x32	8	\$8,319.32	\$173.88	\$326.34	\$489	\$446.99	\$1,175.13	\$534.34	\$386.17	
HIP 1401 & 1428 (QRE)	20x32	10	\$8,503.72	\$173.88	\$326.34	\$489	\$483.95	\$1,175.13	\$534.34	\$386.17	
HIP 1401 & 1428 (QRE)	20x32	12	\$8,688.02	\$173.88	\$326.34	\$489	\$562.49	\$1,259.90	\$534.34	\$386.17	
HIP 1401 & 1428 (QRE)	20x32	14	\$8,872.33	\$173.88	\$326.34	\$489	\$658.35	\$1,347.60	\$534.34	\$386.17	
HIP 1401 & 1428 (QRE)	20x34	8	\$8,381.56	\$185.22	\$346.50	\$489	\$503.58	\$1,349.06	\$555.41	\$386.17	
HIP 1401 & 1428 (QRE)	20x34	10	\$8,587.28	\$185.22	\$346.50	\$489	\$541.70	\$1,349.06	\$555.41	\$386.17	
HIP 1401 & 1428 (QRE)	20x34	12	\$8,792.91	\$185.22	\$346.50	\$489	\$620.24	\$1,445.52	\$555.41	\$386.17	
HIP 1401 & 1428 (QRE)	20x34	14	\$8,998.64	\$185.22	\$346.50	\$489	\$643.34	\$1,541.99	\$555.41	\$386.17	
HIP 1401 & 1428 (QRE)	20x36	8	\$8,504.14	\$196.56	\$367.92	\$489	\$732.27	\$1,368.06	\$574.56	\$386.17	
HIP 1401 & 1428 (QRE)	20x36	10	\$8,709.77	\$196.56	\$367.92	\$489	\$764.61	\$1,368.06	\$574.56	\$386.17	
HIP 1401 & 1428 (QRE)	20x36	12	\$8,915.49	\$196.56	\$367.92	\$489	\$833.91	\$1,463.06	\$574.56	\$386.17	
HIP 1401 & 1428 (QRE)	20x36	14	\$9,121.22	\$196.56	\$367.92	\$489	\$877.80	\$1,559.53	\$574.56	\$386.17	
HIP 1401 & 1428 (QRE)	20x38	8	\$10,747.22	\$206.64	\$388.08	\$489	\$519.75	\$1,965.85	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	20x38	10	\$11,161.15	\$206.64	\$388.08	\$489	\$557.87	\$1,965.85	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	20x38	12	\$11,863.90	\$206.64	\$388.08	\$489	\$600.60	\$2,129.55	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	20x38	14	\$11,989.05	\$206.64	\$388.08	\$489	\$620.24	\$2,291.79	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	20x40	8	\$11,033.36	\$217.98	\$408.24	\$489	\$808.50	\$1,989.24	\$1,570.46	\$386.17	
HIP 1401 & 1428 (QRE)	20x40	10	\$11,447.29	\$217.98	\$408.24	\$489	\$842.00	\$1,989.24	\$1,570.46	\$386.17	
HIP 1401 & 1428 (QRE)	20x40	12	\$11,861.21	\$217.98	\$408.24	\$489	\$863.94	\$2,151.48	\$1,570.46	\$386.17	
HIP 1401 & 1428 (QRE)	20x40	14	\$12,275.19	\$217.98	\$408.24	\$489	\$900.90	\$2,313.71	\$1,570.46	\$386.17	
HIP 1401 & 1428 (QRE)	22x24	8	\$7,181.12	\$143.64	\$269.64	\$489	\$329.18	\$799.50	\$158.96	\$386.17	
HIP 1401 & 1428 (QRE)	22x24	10	\$7,331.02	\$143.64	\$269.64	\$489	\$386.93	\$799.50	\$158.96	\$386.17	
HIP 1401 & 1428 (QRE)	22x24	12	\$7,480.88	\$143.64	\$269.64	\$489	\$407.72	\$869.65	\$158.96	\$386.17	
HIP 1401 & 1428 (QRE)	22x24	14	\$8,375.91	\$143.64	\$269.64	\$489	\$512.82	\$1,315.44	\$158.96	\$386.17	
HIP 1401 & 1428 (QRE)	22x26	8	\$7,294.74	\$156.24	\$292.32	\$489	\$345.35	\$806.80	\$166.62	\$386.17	
HIP 1401 & 1428 (QRE)	22x26	10	\$7,444.64	\$156.24	\$292.32	\$489	\$407.72	\$806.80	\$166.62	\$386.17	
HIP 1401 & 1428 (QRE)	22x26	12	\$8,313.83	\$156.24	\$292.32	\$489	\$526.68	\$1,243.82	\$166.62	\$386.17	
HIP 1401 & 1428 (QRE)	22x26	14	\$8,498.23	\$156.24	\$292.32	\$489	\$641.03	\$1,331.52	\$166.62	\$386.17	
HIP 1401 & 1428 (QRE)	22x28	8	\$7,405.08	\$167.58	\$313.74	\$489	\$359.21	\$817.03	\$172.37	\$386.17	
HIP 1401 & 1428 (QRE)	22x28	10	\$7,554.98	\$167.58	\$313.74	\$489	\$427.35	\$817.03	\$172.37	\$386.17	
HIP 1401 & 1428 (QRE)	22x28	12	\$8,432.80	\$167.58	\$313.74	\$489	\$555.56	\$1,259.90	\$172.37	\$386.17	
HIP 1401 & 1428 (QRE)	22x28	14	\$8,617.10	\$167.58	\$313.74	\$489	\$677.99	\$1,344.67	\$172.37	\$386.17	
HIP 1401 & 1428 (QRE)	22x30	8	\$7,773.56	\$180.18	\$336.42	\$489	\$371.91	\$825.80	\$555.41	\$386.17	
HIP 1401 & 1428 (QRE)	22x30	10	\$7,923.46	\$180.18	\$336.42	\$489	\$444.68	\$825.80	\$555.41	\$386.17	
HIP 1401 & 1428 (QRE)	22x30	12	\$8,809.93	\$180.18	\$336.42	\$489	\$582.12	\$1,274.52	\$555.41	\$386.17	
HIP 1401 & 1428 (QRE)	22x30	14	\$8,994.24	\$180.18	\$336.42	\$489	\$713.79	\$1,360.75	\$555.41	\$386.17	
HIP 1401 & 1428 (QRE)	22x32	8	\$7,890.38	\$191.52	\$359.10	\$489	\$382.31	\$1,202.90	\$574.56	\$386.17	
HIP 1401 & 1428 (QRE)	22x32	10	\$8,750.86	\$191.52	\$359.10	\$489	\$557.87	\$1,202.90	\$574.56	\$386.17	
HIP 1401 & 1428 (QRE)	22x32	12	\$8,935.17	\$191.52	\$359.10	\$489	\$704.55	\$1,289.13	\$574.56	\$386.17	
HIP 1401 & 1428 (QRE)	22x32	14	\$9,119.56	\$191.52	\$359.10	\$489	\$845.46	\$1,376.83	\$574.56	\$386.17	
HIP 1401 & 1428 (QRE)	22x34	8	\$8,691.83	\$204.12	\$381.78	\$489	\$470.09	\$1,218.97	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	22x34	10	\$8,876.23	\$204.12	\$381.78	\$489	\$570.57	\$1,218.97	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	22x34	12	\$9,060.54	\$204.12	\$381.78	\$489	\$726.50	\$1,305.21	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	22x34	14	\$9,244.93	\$204.12	\$381.78	\$489	\$875.49	\$1,391.44	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	22x36	8	\$8,								



# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP 1401 & 1428 (QRE)	22x40	14	\$12,591.48	\$239.40	\$448.56	\$489	\$1,188.50	\$2,353.18	\$1,673.88	\$386.17	
HIP 1401 & 1428 (QRE)	24x26	8	\$7,479.11	\$170.10	\$318.78	\$489	\$464.31	\$824.34	\$166.62	\$386.17	
HIP 1401 & 1428 (QRE)	24x26	10	\$7,629.10	\$170.10	\$318.78	\$489	\$501.27	\$824.34	\$166.62	\$386.17	
HIP 1401 & 1428 (QRE)	24x26	12	\$8,513.27	\$170.10	\$318.78	\$489	\$579.81	\$1,273.05	\$166.62	\$386.17	
HIP 1401 & 1428 (QRE)	24x26	14	\$8,697.57	\$170.10	\$318.78	\$489	\$582.12	\$1,359.29	\$166.62	\$386.17	
HIP 1401 & 1428 (QRE)	24x28	8	\$8,274.34	\$182.70	\$342.72	\$489	\$445.83	\$1,201.44	\$172.37	\$386.17	
HIP 1401 & 1428 (QRE)	24x28	10	\$8,458.65	\$182.70	\$342.72	\$489	\$477.02	\$1,201.44	\$172.37	\$386.17	
HIP 1401 & 1428 (QRE)	24x28	12	\$8,643.05	\$182.70	\$342.72	\$489	\$545.16	\$1,287.67	\$172.37	\$386.17	
HIP 1401 & 1428 (QRE)	24x28	14	\$8,827.35	\$182.70	\$342.72	\$489	\$592.52	\$1,373.90	\$172.37	\$386.17	
HIP 1401 & 1428 (QRE)	24x30	8	\$8,675.74	\$196.56	\$367.92	\$489	\$489.72	\$1,216.05	\$555.41	\$386.17	
HIP 1401 & 1428 (QRE)	24x30	10	\$8,860.05	\$196.56	\$367.92	\$489	\$527.84	\$1,216.05	\$555.41	\$386.17	
HIP 1401 & 1428 (QRE)	24x30	12	\$9,044.45	\$196.56	\$367.92	\$489	\$606.38	\$1,303.75	\$555.41	\$386.17	
HIP 1401 & 1428 (QRE)	24x30	14	\$9,228.75	\$196.56	\$367.92	\$489	\$613.31	\$1,389.98	\$555.41	\$386.17	
HIP 1401 & 1428 (QRE)	24x32	8	\$8,808.64	\$209.16	\$391.86	\$489	\$466.62	\$1,232.13	\$574.56	\$386.17	
HIP 1401 & 1428 (QRE)	24x32	10	\$8,992.95	\$209.16	\$391.86	\$489	\$503.58	\$1,232.13	\$574.56	\$386.17	
HIP 1401 & 1428 (QRE)	24x32	12	\$9,177.25	\$209.16	\$391.86	\$489	\$580.97	\$1,318.36	\$574.56	\$386.17	
HIP 1401 & 1428 (QRE)	24x32	14	\$9,361.65	\$209.16	\$391.86	\$489	\$634.10	\$1,404.60	\$574.56	\$386.17	
HIP 1401 & 1428 (QRE)	24x34	8	\$8,941.40	\$221.76	\$415.80	\$489	\$515.13	\$1,248.21	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	24x34	10	\$9,125.80	\$221.76	\$415.80	\$489	\$591.36	\$1,248.21	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	24x34	12	\$9,310.10	\$221.76	\$415.80	\$489	\$731.12	\$1,332.98	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	24x34	14	\$9,494.50	\$221.76	\$415.80	\$489	\$719.57	\$1,420.68	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	24x36	8	\$9,034.10	\$235.62	\$441.00	\$489	\$527.84	\$1,432.37	\$616.69	\$386.17	
HIP 1401 & 1428 (QRE)	24x36	10	\$9,218.50	\$235.62	\$441.00	\$489	\$607.53	\$1,432.37	\$616.69	\$386.17	
HIP 1401 & 1428 (QRE)	24x36	12	\$9,402.90	\$235.62	\$441.00	\$489	\$744.98	\$1,528.83	\$616.69	\$386.17	
HIP 1401 & 1428 (QRE)	24x36	14	\$9,587.30	\$235.62	\$441.00	\$489	\$787.71	\$1,625.30	\$616.69	\$386.17	
HIP 1401 & 1428 (QRE)	24x38	8	\$9,171.68	\$248.22	\$464.94	\$489	\$570.57	\$1,451.37	\$637.76	\$386.17	
HIP 1401 & 1428 (QRE)	24x38	10	\$9,356.08	\$248.22	\$464.94	\$489	\$645.65	\$1,451.37	\$637.76	\$386.17	
HIP 1401 & 1428 (QRE)	24x38	12	\$9,540.48	\$248.22	\$464.94	\$489	\$785.40	\$1,547.83	\$637.76	\$386.17	
HIP 1401 & 1428 (QRE)	24x38	14	\$12,565.73	\$248.22	\$464.94	\$489	\$866.25	\$2,372.18	\$637.76	\$386.17	
HIP 1401 & 1428 (QRE)	24x40	8	\$9,497.72	\$260.82	\$490.14	\$489	\$578.66	\$1,467.45	\$1,673.88	\$386.17	
HIP 1401 & 1428 (QRE)	24x40	10	\$9,703.45	\$260.82	\$490.14	\$489	\$646.80	\$1,467.45	\$1,673.88	\$386.17	
HIP 1401 & 1428 (QRE)	24x40	12	\$9,909.17	\$260.82	\$490.14	\$489	\$784.25	\$1,563.91	\$1,673.88	\$386.17	
HIP 1401 & 1428 (QRE)	24x40	14	\$12,900.36	\$260.82	\$490.14	\$489	\$872.03	\$2,394.10	\$1,673.88	\$386.17	
HIP 1401 & 1428 (QRE)	25x25	8	\$7,512.63	\$170.10	\$766.08	\$489	\$400.79	\$631.41	\$166.62	\$386.17	
HIP 1401 & 1428 (QRE)	25x25	10	\$7,662.53	\$170.10	\$766.08	\$489	\$433.13	\$689.88	\$166.62	\$386.17	
HIP 1401 & 1428 (QRE)	25x25	12	\$7,812.39	\$170.10	\$766.08	\$489	\$500.12	\$748.34	\$166.62	\$386.17	
HIP 1401 & 1428 (QRE)	25x25	14	\$7,962.25	\$170.10	\$766.08	\$489	\$534.77	\$806.80	\$166.62	\$386.17	
HIP 1401 & 1428 (QRE)	26x28	8	\$8,490.48	\$197.82	\$371.70	\$489	\$460.85	\$1,229.21	\$180.03	\$386.17	
HIP 1401 & 1428 (QRE)	26x28	10	\$8,674.79	\$197.82	\$371.70	\$489	\$495.50	\$1,229.21	\$180.03	\$386.17	
HIP 1401 & 1428 (QRE)	26x28	12	\$8,859.09	\$197.82	\$371.70	\$489	\$569.42	\$1,316.90	\$180.03	\$386.17	
HIP 1401 & 1428 (QRE)	26x28	14	\$9,043.49	\$197.82	\$371.70	\$489	\$620.24	\$1,403.14	\$180.03	\$386.17	
HIP 1401 & 1428 (QRE)	26x30	8	\$8,915.96	\$211.68	\$398.16	\$489	\$473.55	\$1,245.28	\$574.56	\$386.17	
HIP 1401 & 1428 (QRE)	26x30	10	\$9,100.36	\$211.68	\$398.16	\$489	\$511.67	\$1,245.28	\$574.56	\$386.17	
HIP 1401 & 1428 (QRE)	26x30	12	\$9,284.66	\$211.68	\$398.16	\$489	\$590.21	\$1,331.52	\$574.56	\$386.17	
HIP 1401 & 1428 (QRE)	26x30	14	\$9,469.06	\$211.68	\$398.16	\$489	\$644.49	\$1,417.75	\$574.56	\$386.17	
HIP 1401 & 1428 (QRE)	26x32	8	\$9,056.35	\$226.80	\$424.62	\$489	\$488.57	\$1,259.90	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	26x32	10	\$9,240.74	\$226.80	\$424.62	\$489	\$528.99	\$1,259.90	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	26x32	12	\$9,425.05	\$226.80	\$424.62	\$489	\$613.31	\$1,346.13	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	26x32	14	\$9,609.35	\$226.80	\$424.62	\$489	\$671.06	\$1,433.83	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	26x34	8	\$9,160.84	\$240.66	\$451.08	\$489	\$787.71	\$1,448.45	\$616.69	\$386.17	
HIP 1401 & 1428 (QRE)	26x34	10	\$9,345.24	\$240.66	\$451.08	\$489	\$822.36	\$1,448.45	\$616.69	\$386.17	
HIP 1401 & 1428 (QRE)	26x34	12	\$9,529.64	\$240.66	\$451.08	\$489	\$873.18	\$1,544.91	\$616.69	\$386.17	
HIP 1401 & 1428 (QRE)	26x34	14	\$9,714.04	\$240.66	\$451.08	\$489	\$929.78	\$1,641.38	\$616.69	\$386.17	
HIP 1401 & 1428 (QRE)	26x36	8	\$9,305.98	\$254.52	\$477.54	\$489	\$820.05	\$1,464.52	\$637.76	\$386.17	
HIP 1401 & 1428 (QRE)	26x36	10	\$9,490.38	\$254.52	\$477.54	\$489	\$855.86	\$1,464.52	\$637.76	\$386.17	
HIP 1401 & 1428 (QRE)	26x36	12	\$9,674.78	\$254.52	\$477.54	\$489	\$910.14	\$1,560.99	\$637.76	\$386.17	
HIP 1401 & 1428 (QRE)	26x36	14	\$9,859.18	\$254.52	\$477.54	\$489	\$970.20	\$1,658.92	\$637.76	\$386.17	
HIP 1401 & 1428 (QRE)	26x38	8	\$9,451.03	\$268.38	\$504.00	\$489	\$851.24	\$2,087.16	\$656.91	\$386.17	
HIP 1401 & 1428 (QRE)	26x38	10	\$12,033.81	\$268.38	\$504.00	\$489	\$889.35	\$2,087.16	\$656.91	\$386.17	
HIP 1401 & 1428 (QRE)	26x38	12	\$12,447.82	\$268.38	\$504.00	\$489	\$945.95	\$2,250.86	\$656.91	\$386.17	
HIP 1401 & 1428 (QRE)	26x38	14	\$12,861.71	\$268.38	\$504.00	\$489	\$1,009.47	\$2,413.10	\$656.91	\$386.17	
HIP 1401 & 1428 (QRE)	26x40	8	\$9,798.36	\$283.50	\$530.46	\$489	\$880.11	\$2,109.09	\$1,727.51	\$386.17	
HIP 1401 & 1428 (QRE)	26x40	10	\$12,389.76	\$283.50	\$530.46	\$489	\$920.54	\$2,109.09	\$1,727.51	\$386.17	
HIP 1401 & 1428 (QRE)	26x40	12	\$12,803.68	\$283.50	\$530.46	\$489	\$980.60	\$2,271.33	\$1,727.51	\$386.17	
HIP 1401 & 1428 (QRE)	26x40	14	\$13,217.60	\$283.50	\$530.46	\$489	\$1,046.43	\$2,433.56	\$1,727.51	\$386.17	
HIP 1401 & 1428 (QRE)	27x36	8	\$9,444.43	\$264.60	\$1,190.70	\$489	\$741.51	\$1,154.66	\$647.34	\$515.89	
HIP 1401 & 1428 (QRE)	27x36	10	\$9,650.15	\$264.60	\$1,190.70	\$489	\$775.01	\$1,235.05	\$647.34	\$515.89	
HIP 1401 & 1428 (QRE)	27x36	12	\$9,855.87	\$264.60	\$1,190.70	\$489	\$792.33	\$1,315.44	\$647.34	\$515.89	
HIP 1401 & 1428 (QRE)	27x36	14	\$10,061.50	\$264.60	\$1,190.70	\$489	\$837.38	\$1,395.83	\$647.34	\$515.89	
HIP 1401 & 1428 (QRE)	27x40	8	\$9,944.74	\$293.58	\$550.62	\$489	\$966.74	\$2,129.55	\$1,752.41	\$386.17	
HIP 1401 & 1428 (QRE)	27x40	10	\$12,544.26	\$293.58	\$550.62	\$489	\$1,011.78	\$2,129.55	\$1,752.41	\$386.17	
HIP 1401 & 1428 (QRE)	27x40	12	\$12,958.19	\$293.58	\$550.62	\$489	\$1,078.77	\$2,291.79	\$1,752.41	\$386.17	
HIP 1401 & 1428 (QRE)	27x40	14	\$13,372.16	\$293.58	\$550.62	\$489	\$1,152.69	\$2,455.49	\$1,752.41	\$386.17	
HIP 1401 & 1428 (QRE)	28x30	8	\$9,125.60	\$228.06	\$428.40	\$489	\$732.27	\$1,445.52	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	28x30	10	\$9,331.32	\$228.06	\$428.40	\$489	\$762.30	\$1,445.52	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	28x30	12	\$9,537.04	\$228.06	\$428.40	\$489	\$799.63	\$1,541.99	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	28x30	14	\$9,742.67	\$228.06	\$428.40	\$489	\$821.21	\$1,638.45	\$595.63	\$386.17	
HIP 1401 & 1428 (QRE)	28x32	8	\$9,271.86	\$244.44	\$457.38	\$489	\$762.30	\$1,463.06	\$616.69	\$386.17	
HIP 1401 & 1428 (QRE)	28x32	10	\$9,477.59	\$244.44	\$457.38	\$489	\$795.80	\$1,463.06	\$616.69	\$386.17	
HIP 1401 & 1428 (QRE)	28x32	12	\$9,683.22	\$244.44	\$457.38	\$489	\$813.12	\$1,559.53	\$616.69	\$386.17	
HIP 1401 & 1428 (QRE)	28x32	14	\$9,888.94	\$244.44	\$457.38	\$489	\$858.17	\$1,655.99	\$616.69	\$386.17	
HIP 1401 & 1428 (QRE)	28x34	8	\$9,424.56	\$259.56	\$486.36	\$489	\$810.81	\$1,480.60	\$637.76	\$386.17	
HIP 1401 & 1428 (QRE)	28x34	10	\$9,630.19	\$259.56	\$486.36	\$489	\$845.46	\$1,480.60	\$637.76	\$386.17	
HIP 1401 & 1428 (QRE)	28x34	12	\$9,835.92	\$259.56	\$486.36	\$489	\$865.10	\$1,577.07	\$637.76	\$386.17	
HIP 1401 & 1428 (QRE)	28x34	14	\$10,041.64	\$259.56	\$486.36	\$489	\$912.45	\$1,673.53	\$637.76	\$386.17	
HIP 1401 & 1428 (QRE)	28x36	8	\$9,577.17	\$274.68	\$514.08	\$489	\$583.28	\$1,498.14	\$656.91	\$386.17	
HIP 1401 & 1428 (QRE)	28x36	10	\$9,782.80	\$274.68	\$514.08	\$489	\$634.10	\$1,498.14	\$656.91	\$386.17	
HIP 1401 & 1428 (QRE)	28x36	12	\$9,988.53	\$274.68	\$514.08	\$4					



# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME 32 FABRIC MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP 1401 & 1428 (QRE)	30x30	12	\$9,773.26	\$244.44	\$1,102.50	\$489	\$758.84	\$1,312.52	\$616.69	\$386.17	
HIP 1401 & 1428 (QRE)	30x30	14	\$9,978.98	\$244.44	\$1,102.50	\$489	\$800.42	\$1,392.90	\$616.69	\$386.17	
HIP 1401 & 1428 (QRE)	30x32	8	\$9,522.04	\$260.82	\$490.14	\$489	\$836.22	\$1,496.68	\$637.76	\$386.17	
HIP 1401 & 1428 (QRE)	30x32	10	\$9,727.76	\$260.82	\$490.14	\$489	\$854.70	\$1,496.68	\$637.76	\$386.17	
HIP 1401 & 1428 (QRE)	30x32	12	\$9,933.49	\$260.82	\$490.14	\$489	\$928.62	\$1,593.14	\$637.76	\$386.17	
HIP 1401 & 1428 (QRE)	30x32	14	\$10,139.12	\$260.82	\$490.14	\$489	\$990.99	\$1,689.61	\$637.76	\$386.17	
HIP 1401 & 1428 (QRE)	30x34	8	\$9,682.21	\$277.20	\$520.38	\$489	\$868.56	\$1,512.76	\$656.91	\$386.17	
HIP 1401 & 1428 (QRE)	30x34	10	\$9,887.93	\$277.20	\$520.38	\$489	\$907.83	\$1,512.76	\$656.91	\$386.17	
HIP 1401 & 1428 (QRE)	30x34	12	\$10,093.56	\$277.20	\$520.38	\$489	\$965.58	\$1,609.22	\$656.91	\$386.17	
HIP 1401 & 1428 (QRE)	30x34	14	\$10,299.29	\$277.20	\$520.38	\$489	\$1,032.57	\$1,705.69	\$656.91	\$386.17	
HIP 1401 & 1428 (QRE)	30x36	8	\$9,842.44	\$293.58	\$550.62	\$489	\$966.74	\$1,531.76	\$677.98	\$386.17	
HIP 1401 & 1428 (QRE)	30x36	10	\$10,048.16	\$293.58	\$550.62	\$489	\$1,011.78	\$1,531.76	\$677.98	\$386.17	
HIP 1401 & 1428 (QRE)	30x36	12	\$13,120.02	\$293.58	\$550.62	\$489	\$1,078.77	\$1,628.22	\$677.98	\$386.17	
HIP 1401 & 1428 (QRE)	30x36	14	\$10,459.53	\$293.58	\$550.62	\$489	\$1,152.69	\$1,724.69	\$677.98	\$386.17	
HIP 1401 & 1428 (QRE)	30x38	8	\$12,202.99	\$309.96	\$582.12	\$489	\$993.30	\$2,169.01	\$699.05	\$386.17	
HIP 1401 & 1428 (QRE)	30x38	10	\$12,617.01	\$309.96	\$582.12	\$489	\$1,034.88	\$2,169.01	\$699.05	\$386.17	
HIP 1401 & 1428 (QRE)	30x38	12	\$13,030.93	\$309.96	\$582.12	\$489	\$1,126.13	\$2,331.25	\$699.05	\$386.17	
HIP 1401 & 1428 (QRE)	30x38	14	\$13,442.82	\$309.96	\$582.12	\$489	\$1,203.51	\$2,493.49	\$699.05	\$386.17	
HIP 1401 & 1428 (QRE)	30x40	8	\$12,594.64	\$326.34	\$612.36	\$489	\$1,001.39	\$2,189.48	\$1,830.93	\$515.89	
HIP 1401 & 1428 (QRE)	30x40	10	\$13,008.56	\$326.34	\$612.36	\$489	\$1,062.60	\$2,189.48	\$1,830.93	\$515.89	
HIP 1401 & 1428 (QRE)	30x40	12	\$13,422.58	\$326.34	\$612.36	\$489	\$1,157.31	\$2,351.71	\$1,830.93	\$515.89	
HIP 1401 & 1428 (QRE)	30x40	14	\$13,836.46	\$326.34	\$612.36	\$489	\$1,241.63	\$2,515.41	\$1,830.93	\$515.89	
HIP 1401 & 1428 (QRE)	32x34	8	\$9,945.90	\$296.10	\$555.66	\$489	\$902.06	\$1,546.37	\$677.98	\$386.17	
HIP 1401 & 1428 (QRE)	32x34	10	\$10,151.62	\$296.10	\$555.66	\$489	\$944.79	\$1,546.37	\$677.98	\$386.17	
HIP 1401 & 1428 (QRE)	32x34	12	\$10,357.25	\$296.10	\$555.66	\$489	\$1,006.01	\$1,642.84	\$677.98	\$386.17	
HIP 1401 & 1428 (QRE)	32x34	14	\$10,562.97	\$296.10	\$555.66	\$489	\$1,076.46	\$1,739.30	\$677.98	\$386.17	
HIP 1401 & 1428 (QRE)	32x36	8	\$12,321.79	\$313.74	\$588.42	\$489	\$929.78	\$2,186.55	\$699.05	\$386.17	
HIP 1401 & 1428 (QRE)	32x36	10	\$12,735.72	\$313.74	\$588.42	\$489	\$965.58	\$2,186.55	\$699.05	\$386.17	
HIP 1401 & 1428 (QRE)	32x36	12	\$13,149.73	\$313.74	\$588.42	\$489	\$1,051.05	\$2,348.79	\$699.05	\$386.17	
HIP 1401 & 1428 (QRE)	32x36	14	\$13,563.62	\$313.74	\$588.42	\$489	\$1,120.35	\$2,512.49	\$699.05	\$386.17	
HIP 1401 & 1428 (QRE)	32x38	8	\$12,491.78	\$331.38	\$619.92	\$489	\$977.13	\$2,208.48	\$720.12	\$386.17	
HIP 1401 & 1428 (QRE)	32x38	10	\$12,905.71	\$331.38	\$619.92	\$489	\$1,012.94	\$2,208.48	\$720.12	\$386.17	
HIP 1401 & 1428 (QRE)	32x38	12	\$13,319.63	\$331.38	\$619.92	\$489	\$1,094.94	\$2,372.18	\$720.12	\$386.17	
HIP 1401 & 1428 (QRE)	32x38	14	\$13,733.61	\$331.38	\$619.92	\$489	\$1,171.17	\$2,534.41	\$720.12	\$386.17	
HIP 1401 & 1428 (QRE)	32x40	8	\$12,911.06	\$347.76	\$652.68	\$489	\$1,021.02	\$2,228.94	\$1,884.56	\$515.89	
HIP 1401 & 1428 (QRE)	32x40	10	\$13,324.99	\$347.76	\$652.68	\$489	\$1,059.14	\$2,228.94	\$1,884.56	\$515.89	
HIP 1401 & 1428 (QRE)	32x40	12	\$13,738.91	\$347.76	\$652.68	\$489	\$1,143.45	\$2,392.64	\$1,884.56	\$515.89	
HIP 1401 & 1428 (QRE)	32x40	14	\$14,152.80	\$347.76	\$652.68	\$489	\$1,213.91	\$2,554.88	\$1,884.56	\$515.89	
HIP 1401 & 1428 (QRE)	34x36	8	\$12,603.89	\$332.64	\$624.96	\$489	\$984.06	\$2,227.48	\$720.12	\$515.89	
HIP 1401 & 1428 (QRE)	34x36	10	\$13,017.91	\$332.64	\$624.96	\$489	\$1,022.18	\$2,227.48	\$720.12	\$515.89	
HIP 1401 & 1428 (QRE)	34x36	12	\$13,431.83	\$332.64	\$624.96	\$489	\$1,105.34	\$2,389.72	\$720.12	\$515.89	
HIP 1401 & 1428 (QRE)	34x36	14	\$13,845.72	\$332.64	\$624.96	\$489	\$1,185.03	\$2,551.95	\$720.12	\$515.89	
HIP 1401 & 1428 (QRE)	34x38	8	\$12,787.77	\$351.54	\$658.98	\$489	\$1,018.71	\$2,249.40	\$739.27	\$515.89	
HIP 1401 & 1428 (QRE)	34x38	10	\$13,201.70	\$351.54	\$658.98	\$489	\$1,056.83	\$2,249.40	\$739.27	\$515.89	
HIP 1401 & 1428 (QRE)	34x38	12	\$13,615.72	\$351.54	\$658.98	\$489	\$1,141.14	\$2,411.64	\$739.27	\$515.89	
HIP 1401 & 1428 (QRE)	34x38	14	\$14,029.60	\$351.54	\$658.98	\$489	\$1,218.53	\$2,575.34	\$739.27	\$515.89	
HIP 1401 & 1428 (QRE)	34x40	8	\$12,911.06	\$370.44	\$694.26	\$489	\$1,045.28	\$2,269.86	\$1,936.27	\$515.89	
HIP 1401 & 1428 (QRE)	34x40	10	\$13,642.17	\$370.44	\$694.26	\$489	\$1,085.70	\$2,269.86	\$1,936.27	\$515.89	
HIP 1401 & 1428 (QRE)	34x40	12	\$14,056.09	\$370.44	\$694.26	\$489	\$1,119.20	\$2,432.10	\$1,936.27	\$515.89	
HIP 1401 & 1428 (QRE)	34x40	14	\$14,470.07	\$370.44	\$694.26	\$489	\$1,262.42	\$2,595.80	\$1,936.27	\$515.89	
HIP 1401 & 1428 (QRE)	35x35	8	\$12,653.46	\$333.90	\$624.96	\$489	\$1,097.25	\$2,236.25	\$720.12	\$515.89	
HIP 1401 & 1428 (QRE)	35x35	10	\$13,067.39	\$333.90	\$624.96	\$489	\$1,118.04	\$2,236.25	\$720.12	\$515.89	
HIP 1401 & 1428 (QRE)	35x35	12	\$13,481.40	\$333.90	\$624.96	\$489	\$1,139.99	\$2,398.49	\$720.12	\$515.89	
HIP 1401 & 1428 (QRE)	35x35	14	\$13,895.29	\$333.90	\$624.96	\$489	\$1,205.82	\$2,562.18	\$720.12	\$515.89	
HIP 1401 & 1428 (QRE)	36x38	8	\$12,684.27	\$371.70	\$698.04	\$489	\$1,209.29	\$2,435.03	\$760.33	\$515.89	
HIP 1401 & 1428 (QRE)	36x38	10	\$13,098.20	\$371.70	\$698.04	\$489	\$1,232.39	\$2,435.03	\$760.33	\$515.89	
HIP 1401 & 1428 (QRE)	36x38	12	\$13,512.21	\$371.70	\$698.04	\$489	\$1,266.64	\$2,598.72	\$760.33	\$515.89	
HIP 1401 & 1428 (QRE)	36x38	14	\$13,926.10	\$371.70	\$698.04	\$489	\$1,335.18	\$2,760.96	\$760.33	\$515.89	
HIP 1401 & 1428 (QRE)	36x40	8	\$13,151.22	\$391.86	\$734.58	\$489	\$1,255.49	\$2,459.87	\$1,987.98	\$515.89	
HIP 1401 & 1428 (QRE)	36x40	10	\$13,565.14	\$391.86	\$734.58	\$489	\$1,279.74	\$2,459.87	\$1,987.98	\$515.89	
HIP 1401 & 1428 (QRE)	36x40	12	\$13,979.07	\$391.86	\$734.58	\$489	\$1,305.15	\$2,622.11	\$1,987.98	\$515.89	
HIP 1401 & 1428 (QRE)	36x40	14	\$14,393.04	\$391.86	\$734.58	\$489	\$1,377.92	\$2,785.81	\$1,987.98	\$515.89	
HIP 1401 & 1428 (QRE)	38x40	8	\$13,469.45	\$413.28	\$776.16	\$489	\$1,307.46	\$2,503.72	\$2,041.60	\$515.89	
HIP 1401 & 1428 (QRE)	38x40	10	\$13,883.38	\$413.28	\$776.16	\$489	\$1,332.87	\$2,503.72	\$2,041.60	\$515.89	
HIP 1401 & 1428 (QRE)	38x40	12	\$14,297.39	\$413.28	\$776.16	\$489	\$1,359.44	\$2,667.42	\$2,041.60	\$515.89	
HIP 1401 & 1428 (QRE)	38x40	14	\$14,711.28	\$413.28	\$776.16	\$489	\$1,397.55	\$2,829.66	\$2,041.60	\$515.89	
HIP 1401 & 1428 (QRE)	40x40	8	\$13,487.11	\$435.96	\$816.48	\$489	\$1,357.13	\$2,550.49	\$2,093.31	\$515.89	
HIP 1401 & 1428 (QRE)	40x40	10	\$13,901.04	\$435.96	\$816.48	\$489	\$1,489.95	\$2,550.49	\$2,093.31	\$515.89	
HIP 1401 & 1428 (QRE)	40x40	12	\$14,315.05	\$435.96	\$816.48	\$489	\$1,519.98	\$2,712.73	\$2,093.31	\$515.89	
HIP 1401 & 1428 (QRE)	40x40	14	\$14,728.94	\$435.96	\$816.48	\$489	\$1,612.38	\$2,874.97	\$2,093.31	\$515.89	
HIP MULTIPANEL 1408	18x20	8	\$5,739.70	\$98.28	\$183.96	N/A	\$376.53	\$653.34	\$379.21	\$386.17	
HIP MULTIPANEL 1408	18x20	10	\$6,895.95	\$98.28	\$183.96	N/A	\$452.76	\$653.34	\$379.21	\$386.17	
HIP MULTIPANEL 1408	18x20	12	\$7,304.59	\$98.28	\$183.96	N/A	\$479.33	\$716.18	\$379.21	\$386.17	
HIP MULTIPANEL 1408	18x20	14	\$7,647.58	\$98.28	\$183.96	N/A	\$502.43	\$777.57	\$379.21	\$386.17	
HIP MULTIPANEL 1408	18x22	8	\$5,620.46	\$108.36	\$201.60	N/A	\$368.45	\$663.57	\$400.28	\$386.17	
HIP MULTIPANEL 1408	18x22	10	\$6,767.33	\$108.36	\$201.60	N/A	\$444.68	\$663.57	\$400.28	\$386.17	
HIP MULTIPANEL 1408	18x22	12	\$7,170.61	\$108.36	\$201.60	N/A	\$471.24	\$723.49	\$400.28	\$386.17	
HIP MULTIPANEL 1408	18x22	14	\$7,423.83	\$108.36	\$201.60	N/A	\$487.41	\$898.88	\$400.28	\$386.17	
HIP MULTIPANEL 1408	18x24	8	\$6,096.09	\$117.18	\$220.50	N/A	\$399.63	\$767.34	\$419.43	\$386.17	
HIP MULTIPANEL 1408	18x24	10	\$7,252.34	\$117.18	\$220.50	N/A	\$475.86	\$767.34	\$419.43	\$386.17	
HIP MULTIPANEL 1408	18x24	12	\$7,660.98	\$117.18	\$220.50	N/A	\$502.43	\$837.50	\$419.43	\$386.17	
HIP MULTIPANEL 1408	18x24	14	\$7,259.04	\$117.18	\$220.50	N/A	\$477.02	\$907.65	\$419.43	\$386.17	
HIP MULTIPANEL 1408	18x26	8	\$5,891.10	\$127.26	\$239.40	N/A	\$386.93	\$774.65	\$440.50	\$386.17	
HIP MULTIPANEL 1408	18x26	10	\$7,051.37	\$127.26	\$239.40	N/A	\$463.16	\$774.65	\$440.50	\$386.17	
HIP MULTIPANEL 1408	18x26	12	\$7,460.01	\$127.26	\$239.40	N/A	\$489.72	\$844.80	\$440.50	\$386.17	
HIP MULTIPANEL 1408	18x26	14	\$8,740.86	\$127.26	\$239.40	N/A	\$574.04	\$1,273.05	\$440.50	\$386.17	
HIP MULTIPANEL 1408	18x27	8	\$6,455.16	\$132.30	\$248.22	N/A	\$423.89	\$780.49	\$450.07	\$386.17	
HIP MULTIPANEL 1408	18x27	10	\$6,949.54	\$132.30	\$248.22	N/A	\$456.23	\$780.49	\$450.07	\$	





# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME 32 FABRIC MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP MULTIPANEL 1408	18x32	8	\$8,498.35	\$156.24	\$293.58	N/A	\$557.87	\$1,145.89	\$1,541.74	\$386.17	
HIP MULTIPANEL 1408	18x32	10	\$9,182.99	\$156.24	\$293.58	N/A	\$602.91	\$1,145.89	\$1,541.74	\$386.17	
HIP MULTIPANEL 1408	18x32	12	\$10,613.90	\$156.24	\$293.58	N/A	\$696.47	\$1,233.59	\$1,541.74	\$386.17	
HIP MULTIPANEL 1408	18x32	14	\$11,144.46	\$156.24	\$293.58	N/A	\$731.12	\$1,319.82	\$1,541.74	\$386.17	
HIP MULTIPANEL 1408	18x34	8	\$11,717.89	\$166.32	\$312.48	N/A	\$769.23	\$1,316.90	\$1,603.02	\$386.17	
HIP MULTIPANEL 1408	18x34	10	\$13,273.40	\$166.32	\$312.48	N/A	\$870.87	\$1,316.90	\$1,603.02	\$386.17	
HIP MULTIPANEL 1408	18x34	12	\$14,740.48	\$166.32	\$312.48	N/A	\$967.89	\$1,413.37	\$1,603.02	\$386.17	
HIP MULTIPANEL 1408	18x34	14	\$15,857.87	\$166.32	\$312.48	N/A	\$1,040.66	\$1,509.83	\$1,603.02	\$386.17	
HIP MULTIPANEL 1408	18x36	8	\$12,051.50	\$176.40	\$330.12	N/A	\$791.18	\$1,332.98	\$1,664.31	\$386.17	
HIP MULTIPANEL 1408	18x36	10	\$13,699.46	\$176.40	\$330.12	N/A	\$899.75	\$1,332.98	\$1,664.31	\$386.17	
HIP MULTIPANEL 1408	18x36	12	\$15,253.62	\$176.40	\$330.12	N/A	\$1,001.39	\$1,430.91	\$1,664.31	\$386.17	
HIP MULTIPANEL 1408	18x36	14	\$15,788.20	\$176.40	\$330.12	N/A	\$1,036.04	\$1,527.37	\$1,664.31	\$386.17	
HIP MULTIPANEL 1408	20x20	8	\$6,851.74	\$108.36	\$490.14	N/A	\$418.11	\$556.87	\$400.28	\$386.17	
HIP MULTIPANEL 1408	20x20	10	\$7,959.75	\$108.36	\$490.14	N/A	\$485.10	\$613.87	\$400.28	\$386.17	
HIP MULTIPANEL 1408	20x20	12	\$8,693.96	\$108.36	\$490.14	N/A	\$530.15	\$667.95	\$400.28	\$386.17	
HIP MULTIPANEL 1408	20x22	8	\$5,517.30	\$119.70	\$224.28	N/A	\$362.67	\$676.72	\$419.43	\$386.17	
HIP MULTIPANEL 1408	20x22	10	\$6,578.42	\$119.70	\$224.28	N/A	\$431.97	\$676.72	\$419.43	\$386.17	
HIP MULTIPANEL 1408	20x22	12	\$6,952.22	\$119.70	\$224.28	N/A	\$456.23	\$738.11	\$419.43	\$386.17	
HIP MULTIPANEL 1408	20x22	14	\$8,156.70	\$119.70	\$224.28	N/A	\$535.92	\$913.50	\$419.43	\$386.17	
HIP MULTIPANEL 1408	20x24	8	\$7,055.39	\$131.04	\$244.44	N/A	\$463.16	\$781.96	\$440.50	\$386.17	
HIP MULTIPANEL 1408	20x24	10	\$7,593.99	\$131.04	\$244.44	N/A	\$498.96	\$781.96	\$440.50	\$386.17	
HIP MULTIPANEL 1408	20x24	12	\$8,115.17	\$131.04	\$244.44	N/A	\$532.46	\$853.57	\$440.50	\$386.17	
HIP MULTIPANEL 1408	20x24	14	\$9,290.17	\$131.04	\$244.44	N/A	\$609.84	\$923.73	\$440.50	\$386.17	
HIP MULTIPANEL 1408	20x26	8	\$6,571.72	\$141.12	\$265.86	N/A	\$431.97	\$792.19	\$459.65	\$386.17	
HIP MULTIPANEL 1408	20x26	10	\$7,730.65	\$141.12	\$265.86	N/A	\$507.05	\$792.19	\$459.65	\$386.17	
HIP MULTIPANEL 1408	20x26	12	\$8,133.93	\$141.12	\$265.86	N/A	\$533.61	\$862.34	\$459.65	\$386.17	
HIP MULTIPANEL 1408	20x26	14	\$9,229.88	\$141.12	\$265.86	N/A	\$606.38	\$1,302.29	\$459.65	\$386.17	
HIP MULTIPANEL 1408	20x28	8	\$6,177.82	\$152.46	\$286.02	N/A	\$405.41	\$800.96	\$478.80	\$386.17	
HIP MULTIPANEL 1408	20x28	10	\$7,303.25	\$152.46	\$286.02	N/A	\$479.33	\$800.96	\$478.80	\$386.17	
HIP MULTIPANEL 1408	20x28	12	\$7,691.79	\$152.46	\$286.02	N/A	\$504.74	\$871.11	\$478.80	\$386.17	
HIP MULTIPANEL 1408	20x28	14	\$9,734.99	\$152.46	\$286.02	N/A	\$638.72	\$1,316.90	\$478.80	\$386.17	
HIP MULTIPANEL 1408	20x30	8	\$8,333.56	\$163.80	\$306.18	N/A	\$547.47	\$808.26	\$1,541.74	\$386.17	
HIP MULTIPANEL 1408	20x30	10	\$9,020.87	\$163.80	\$306.18	N/A	\$592.52	\$808.26	\$1,541.74	\$386.17	
HIP MULTIPANEL 1408	20x30	12	\$10,449.10	\$163.80	\$306.18	N/A	\$686.07	\$878.42	\$1,541.74	\$386.17	
HIP MULTIPANEL 1408	20x30	14	\$10,386.13	\$163.80	\$306.18	N/A	\$681.45	\$1,331.52	\$1,541.74	\$386.17	
HIP MULTIPANEL 1408	20x32	8	\$8,162.06	\$173.88	\$326.34	N/A	\$535.92	\$1,175.13	\$1,603.02	\$386.17	
HIP MULTIPANEL 1408	20x32	10	\$8,848.04	\$173.88	\$326.34	N/A	\$580.97	\$1,175.13	\$1,603.02	\$386.17	
HIP MULTIPANEL 1408	20x32	12	\$10,281.63	\$173.88	\$326.34	N/A	\$674.52	\$1,259.90	\$1,603.02	\$386.17	
HIP MULTIPANEL 1408	20x32	14	\$12,032.74	\$173.88	\$326.34	N/A	\$790.02	\$1,347.60	\$1,603.02	\$386.17	
HIP MULTIPANEL 1408	20x34	8	\$9,211.13	\$185.22	\$346.50	N/A	\$605.22	\$1,349.06	\$1,664.31	\$386.17	
HIP MULTIPANEL 1408	20x34	10	\$9,897.10	\$185.22	\$346.50	N/A	\$650.27	\$1,349.06	\$1,664.31	\$386.17	
HIP MULTIPANEL 1408	20x34	12	\$11,328.01	\$185.22	\$346.50	N/A	\$743.82	\$1,445.52	\$1,664.31	\$386.17	
HIP MULTIPANEL 1408	20x34	14	\$11,759.42	\$185.22	\$346.50	N/A	\$771.54	\$1,541.99	\$1,664.31	\$386.17	
HIP MULTIPANEL 1408	20x36	8	\$13,379.24	\$196.56	\$367.92	N/A	\$877.80	\$1,368.06	\$1,725.60	\$386.17	
HIP MULTIPANEL 1408	20x36	10	\$13,980.81	\$196.56	\$367.92	N/A	\$918.23	\$1,368.06	\$1,725.60	\$386.17	
HIP MULTIPANEL 1408	20x36	12	\$15,253.62	\$196.56	\$367.92	N/A	\$1,001.39	\$1,463.06	\$1,725.60	\$386.17	
HIP MULTIPANEL 1408	20x36	14	\$16,044.11	\$196.56	\$367.92	N/A	\$1,053.36	\$1,559.53	\$1,725.60	\$386.17	
HIP MULTIPANEL 1408	20x38	8	\$9,500.52	\$206.64	\$388.08	N/A	\$623.70	\$1,965.85	\$1,788.80	\$386.17	
HIP MULTIPANEL 1408	20x38	10	\$10,189.18	\$206.64	\$388.08	N/A	\$668.75	\$1,965.85	\$1,788.80	\$386.17	
HIP MULTIPANEL 1408	20x38	12	\$11,613.39	\$206.64	\$388.08	N/A	\$762.30	\$2,129.55	\$1,788.80	\$386.17	
HIP MULTIPANEL 1408	20x38	14	\$11,338.73	\$206.64	\$388.08	N/A	\$743.82	\$2,291.79	\$1,788.80	\$386.17	
HIP MULTIPANEL 1408	20x40	8	\$14,784.69	\$217.98	\$408.24	N/A	\$970.20	\$1,989.24	\$4,709.48	\$386.17	
HIP MULTIPANEL 1408	20x40	10	\$15,398.32	\$217.98	\$408.24	N/A	\$1,010.63	\$1,989.24	\$4,709.48	\$386.17	
HIP MULTIPANEL 1408	20x40	12	\$15,788.20	\$217.98	\$408.24	N/A	\$1,036.04	\$2,151.48	\$4,709.48	\$386.17	
HIP MULTIPANEL 1408	20x40	14	\$16,472.84	\$217.98	\$408.24	N/A	\$1,081.08	\$2,313.71	\$4,709.48	\$386.17	
HIP MULTIPANEL 1408	22x24	8	\$6,017.04	\$143.64	\$269.64	N/A	\$395.01	\$799.50	\$478.80	\$386.17	
HIP MULTIPANEL 1408	22x24	10	\$7,076.82	\$143.64	\$269.64	N/A	\$464.31	\$799.50	\$478.80	\$386.17	
HIP MULTIPANEL 1408	22x24	12	\$7,446.61	\$143.64	\$269.64	N/A	\$488.57	\$869.65	\$478.80	\$386.17	
HIP MULTIPANEL 1408	22x24	14	\$9,371.90	\$143.64	\$269.64	N/A	\$615.62	\$1,315.44	\$478.80	\$386.17	
HIP MULTIPANEL 1408	22x26	8	\$6,309.12	\$156.24	\$292.32	N/A	\$414.65	\$806.80	\$499.87	\$386.17	
HIP MULTIPANEL 1408	22x26	10	\$7,458.67	\$156.24	\$292.32	N/A	\$489.72	\$806.80	\$499.87	\$386.17	
HIP MULTIPANEL 1408	22x26	12	\$9,630.48	\$156.24	\$292.32	N/A	\$631.79	\$1,243.82	\$499.87	\$386.17	
HIP MULTIPANEL 1408	22x26	14	\$11,717.89	\$156.24	\$292.32	N/A	\$769.23	\$1,331.52	\$499.87	\$386.17	
HIP MULTIPANEL 1408	22x28	8	\$6,569.04	\$167.58	\$313.74	N/A	\$430.82	\$817.03	\$519.02	\$386.17	
HIP MULTIPANEL 1408	22x28	10	\$7,808.35	\$167.58	\$313.74	N/A	\$512.82	\$817.03	\$519.02	\$386.17	
HIP MULTIPANEL 1408	22x28	12	\$10,147.65	\$167.58	\$313.74	N/A	\$666.44	\$1,259.90	\$519.02	\$386.17	
HIP MULTIPANEL 1408	22x28	14	\$12,394.49	\$167.58	\$313.74	N/A	\$814.28	\$1,344.67	\$519.02	\$386.17	
HIP MULTIPANEL 1408	22x30	8	\$6,798.15	\$180.18	\$336.42	N/A	\$445.83	\$825.80	\$1,664.31	\$386.17	
HIP MULTIPANEL 1408	22x30	10	\$8,124.55	\$180.18	\$336.42	N/A	\$533.61	\$825.80	\$1,664.31	\$386.17	
HIP MULTIPANEL 1408	22x30	12	\$10,631.31	\$180.18	\$336.42	N/A	\$697.62	\$1,274.52	\$1,664.31	\$386.17	
HIP MULTIPANEL 1408	22x30	14	\$13,040.27	\$180.18	\$336.42	N/A	\$855.86	\$1,360.75	\$1,664.31	\$386.17	
HIP MULTIPANEL 1408	22x32	8	\$6,995.10	\$191.52	\$359.10	N/A	\$459.69	\$1,202.90	\$1,725.60	\$386.17	
HIP MULTIPANEL 1408	22x32	10	\$10,207.94	\$191.52	\$359.10	N/A	\$669.90	\$1,202.90	\$1,725.60	\$386.17	
HIP MULTIPANEL 1408	22x32	12	\$12,880.84	\$191.52	\$359.10	N/A	\$845.46	\$1,289.13	\$1,725.60	\$386.17	
HIP MULTIPANEL 1408	22x32	14	\$15,449.23	\$191.52	\$359.10	N/A	\$1,014.09	\$1,376.83	\$1,725.60	\$386.17	
HIP MULTIPANEL 1408	22x34	8	\$8,585.44	\$204.12	\$381.78	N/A	\$563.64	\$1,218.97	\$1,788.80	\$386.17	
HIP MULTIPANEL 1408	22x34	10	\$10,437.04	\$204.12	\$381.78	N/A	\$684.92	\$1,218.97	\$1,788.80	\$386.17	
HIP MULTIPANEL 1408	22x34	12	\$13,277.42	\$204.12	\$381.78	N/A	\$872.03	\$1,305.21	\$1,788.80	\$386.17	
HIP MULTIPANEL 1408	22x34	14	\$16,006.59	\$204.12	\$381.78	N/A	\$1,051.05	\$1,391.44	\$1,788.80	\$386.17	
HIP MULTIPANEL 1408	22x36	8	\$10,533.51	\$215.46	\$404.46	N/A	\$691.85	\$1,400.21	\$1,850.08	\$386.17	
HIP MULTIPANEL 1408	22x36	10	\$12,494.97	\$215.46	\$404.46	N/A	\$820.05	\$1,400.21	\$1,850.08	\$386.17	
HIP MULTIPANEL 1408	22x36	12	\$15,502.83	\$215.46	\$404.46	N/A	\$1,017.56	\$1,496.68	\$1,850.08	\$386.17	
HIP MULTIPANEL 1408	22x36	14	\$18,392.77	\$215.46	\$404.46	N/A	\$1,206.98	\$1,593.14	\$1,850.08	\$386.17	
HIP MULTIPANEL 1408	22x38	8	\$12,645.03	\$228.06	\$427.14	N/A	\$830.45	\$2,006.78	\$1,911.37	\$386.17	
HIP MULTIPANEL 1408	22x38	10	\$14,715.02	\$228.06	\$427.14	N/A	\$965.58	\$2,006.78	\$1,911.37	\$386.17	
HIP MULTIPANEL 1408	22x38	12	\$17,889.01	\$228.06	\$427.14	N/A	\$1,174.64	\$2,169.01	\$1,911.37	\$386.17	
HIP MULTIPANEL 1408	22x38	14	\$20,939.73	\$228.06	\$427.14	N/A	\$1,374.45	\$2,332.71	\$1,911.37	\$386.17	
HIP MULTIPANEL 1408	22x40	8	\$12,989.36	\$239.40	\$448.56	N/A	\$852.39	\$2,028.70	\$5,023.57	\$386.17	
HIP MULTIPANEL 1408	22x40	10	\$15,167.88	\$239.40	\$448.56	N/A	\$995.61	\$2,028.70	\$5,023.57	\$386.17	
HIP MULTIPANEL 1408	22x40	12	\$18,509.34	\$239.40	\$448.56	N/A	\$1,215.06	\$2,192.40	\$5,023.57	\$386.17	
HIP MULTIPANEL 1408	22x40	14	\$21,720.84	\$239.40	\$448.56	N/A	\$1,426.43	\$2,359.18	\$5,023.57	\$386.17	
HIP MULTIPANEL 1408	24x26	8	\$8,483.61	\$170.10	\$318.78	N/A	\$556.71	\$824.34	\$499.87	\$386.17	
HIP MULTIPANEL 1408	24x26	10	\$9,168.25	\$170.10	\$318.78	N/A	\$601.76	\$824.34	\$499.87	\$386.17	
HIP MULTIPANEL 1408	24x26	12	\$10,593.80	\$170.10	\$318.78	N/A	\$695.31	\$1,27			



# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME 32 FABRIC MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP MULTIPANEL 1408	24x30	8	\$8,960.58	\$196.56	\$367.92	N/A	\$587.90	\$1,216.05	\$540.09	\$386.17	
HIP MULTIPANEL 1408	24x30	10	\$9,647.90	\$196.56	\$367.92	N/A	\$632.94	\$1,216.05	\$540.09	\$386.17	
HIP MULTIPANEL 1408	24x30	12	\$11,076.13	\$196.56	\$367.92	N/A	\$727.65	\$1,303.75	\$540.09	\$386.17	
HIP MULTIPANEL 1408	24x30	14	\$11,202.07	\$196.56	\$367.92	N/A	\$735.74	\$1,389.98	\$540.09	\$386.17	
HIP MULTIPANEL 1408	24x32	8	\$8,531.85	\$209.16	\$391.86	N/A	\$560.18	\$1,232.13	\$559.24	\$386.17	
HIP MULTIPANEL 1408	24x32	10	\$9,204.43	\$209.16	\$391.86	N/A	\$604.07	\$1,232.13	\$559.24	\$386.17	
HIP MULTIPANEL 1408	24x32	12	\$10,619.25	\$209.16	\$391.86	N/A	\$697.62	\$1,318.36	\$559.24	\$386.17	
HIP MULTIPANEL 1408	24x32	14	\$11,598.65	\$209.16	\$391.86	N/A	\$761.15	\$1,404.60	\$559.24	\$386.17	
HIP MULTIPANEL 1408	24x34	8	\$9,422.81	\$221.76	\$415.80	N/A	\$619.08	\$1,248.21	\$580.31	\$386.17	
HIP MULTIPANEL 1408	24x34	10	\$10,816.21	\$221.76	\$415.80	N/A	\$710.33	\$1,248.21	\$580.31	\$386.17	
HIP MULTIPANEL 1408	24x34	12	\$13,368.52	\$221.76	\$415.80	N/A	\$877.80	\$1,332.98	\$580.31	\$386.17	
HIP MULTIPANEL 1408	24x34	14	\$13,159.52	\$221.76	\$415.80	N/A	\$863.94	\$1,420.68	\$580.31	\$386.17	
HIP MULTIPANEL 1408	24x36	8	\$9,645.22	\$235.62	\$441.00	N/A	\$632.94	\$1,432.37	\$599.46	\$386.17	
HIP MULTIPANEL 1408	24x36	10	\$11,110.96	\$235.62	\$441.00	N/A	\$729.96	\$1,432.37	\$599.46	\$386.17	
HIP MULTIPANEL 1408	24x36	12	\$13,617.73	\$235.62	\$441.00	N/A	\$893.97	\$1,528.83	\$599.46	\$386.17	
HIP MULTIPANEL 1408	24x36	14	\$14,404.19	\$235.62	\$441.00	N/A	\$945.95	\$1,625.30	\$599.46	\$386.17	
HIP MULTIPANEL 1408	24x38	8	\$10,419.62	\$248.22	\$464.94	N/A	\$683.76	\$1,451.37	\$618.61	\$386.17	
HIP MULTIPANEL 1408	24x38	10	\$11,810.34	\$248.22	\$464.94	N/A	\$775.01	\$1,451.37	\$618.61	\$386.17	
HIP MULTIPANEL 1408	24x38	12	\$14,362.66	\$248.22	\$464.94	N/A	\$942.48	\$1,547.83	\$618.61	\$386.17	
HIP MULTIPANEL 1408	24x38	14	\$15,837.78	\$248.22	\$464.94	N/A	\$1,039.50	\$2,372.18	\$618.61	\$386.17	
HIP MULTIPANEL 1408	24x40	8	\$10,579.06	\$260.82	\$490.14	N/A	\$694.16	\$1,467.45	\$5,023.57	\$386.17	
HIP MULTIPANEL 1408	24x40	10	\$11,813.02	\$260.82	\$490.14	N/A	\$775.01	\$1,467.45	\$5,023.57	\$386.17	
HIP MULTIPANEL 1408	24x40	12	\$14,337.20	\$260.82	\$490.14	N/A	\$941.33	\$1,563.91	\$5,023.57	\$386.17	
HIP MULTIPANEL 1408	24x40	14	\$15,935.58	\$260.82	\$490.14	N/A	\$1,046.43	\$2,394.10	\$5,023.57	\$386.17	
HIP MULTIPANEL 1408	25x25	8	\$7,890.08	\$170.10	\$766.08	N/A	\$480.48	\$694.26	\$499.87	\$386.17	
HIP MULTIPANEL 1408	25x25	10	\$8,526.49	\$170.10	\$766.08	N/A	\$519.75	\$758.57	\$499.87	\$386.17	
HIP MULTIPANEL 1408	25x25	12	\$9,852.89	\$170.10	\$766.08	N/A	\$600.60	\$824.34	\$499.87	\$386.17	
HIP MULTIPANEL 1408	25x25	14	\$10,537.53	\$170.10	\$766.08	N/A	\$642.18	\$888.65	\$499.87	\$386.17	
HIP MULTIPANEL 1408	26x28	8	\$8,417.96	\$197.82	\$371.70	N/A	\$553.25	\$1,229.21	\$540.09	\$386.17	
HIP MULTIPANEL 1408	26x28	10	\$9,057.05	\$197.82	\$371.70	N/A	\$594.83	\$1,229.21	\$540.09	\$386.17	
HIP MULTIPANEL 1408	26x28	12	\$10,398.19	\$197.82	\$371.70	N/A	\$682.61	\$1,316.90	\$540.09	\$386.17	
HIP MULTIPANEL 1408	26x28	14	\$11,326.67	\$197.82	\$371.70	N/A	\$743.82	\$1,403.14	\$540.09	\$386.17	
HIP MULTIPANEL 1408	26x30	8	\$8,664.49	\$211.68	\$398.16	N/A	\$569.42	\$1,245.28	\$1,725.60	\$386.17	
HIP MULTIPANEL 1408	26x30	10	\$9,347.78	\$211.68	\$398.16	N/A	\$613.31	\$1,245.28	\$1,725.60	\$386.17	
HIP MULTIPANEL 1408	26x30	12	\$10,784.05	\$211.68	\$398.16	N/A	\$708.02	\$1,331.52	\$1,725.60	\$386.17	
HIP MULTIPANEL 1408	26x30	14	\$11,780.86	\$211.68	\$398.16	N/A	\$773.85	\$1,417.75	\$1,725.60	\$386.17	
HIP MULTIPANEL 1408	26x32	8	\$8,939.15	\$226.80	\$424.62	N/A	\$586.74	\$1,259.90	\$1,788.80	\$386.17	
HIP MULTIPANEL 1408	26x32	10	\$9,666.66	\$226.80	\$424.62	N/A	\$634.10	\$1,259.90	\$1,788.80	\$386.17	
HIP MULTIPANEL 1408	26x32	12	\$11,200.73	\$226.80	\$424.62	N/A	\$735.74	\$1,346.13	\$1,788.80	\$386.17	
HIP MULTIPANEL 1408	26x32	14	\$12,263.19	\$226.80	\$424.62	N/A	\$805.04	\$1,433.83	\$1,788.80	\$386.17	
HIP MULTIPANEL 1408	26x34	8	\$14,398.83	\$240.66	\$451.08	N/A	\$944.79	\$1,448.45	\$1,850.08	\$386.17	
HIP MULTIPANEL 1408	26x34	10	\$15,025.86	\$240.66	\$451.08	N/A	\$986.37	\$1,448.45	\$1,850.08	\$386.17	
HIP MULTIPANEL 1408	26x34	12	\$15,954.34	\$240.66	\$451.08	N/A	\$1,047.59	\$1,544.91	\$1,850.08	\$386.17	
HIP MULTIPANEL 1408	26x34	14	\$16,988.66	\$240.66	\$451.08	N/A	\$1,115.73	\$1,641.38	\$1,850.08	\$386.17	
HIP MULTIPANEL 1408	26x36	8	\$14,991.02	\$254.52	\$477.54	N/A	\$984.06	\$1,464.52	\$1,911.37	\$386.17	
HIP MULTIPANEL 1408	26x36	10	\$15,652.88	\$254.52	\$477.54	N/A	\$1,027.95	\$1,464.52	\$1,911.37	\$386.17	
HIP MULTIPANEL 1408	26x36	12	\$16,636.30	\$254.52	\$477.54	N/A	\$1,092.63	\$1,560.99	\$1,911.37	\$386.17	
HIP MULTIPANEL 1408	26x36	14	\$17,732.25	\$254.52	\$477.54	N/A	\$1,164.24	\$1,658.92	\$1,911.37	\$386.17	
HIP MULTIPANEL 1408	26x38	8	\$15,552.40	\$268.38	\$504.00	N/A	\$1,021.02	\$2,087.16	\$1,972.66	\$386.17	
HIP MULTIPANEL 1408	26x38	10	\$16,254.45	\$268.38	\$504.00	N/A	\$1,067.22	\$2,087.16	\$1,972.66	\$386.17	
HIP MULTIPANEL 1408	26x38	12	\$17,290.12	\$268.38	\$504.00	N/A	\$1,135.37	\$2,250.86	\$1,972.66	\$386.17	
HIP MULTIPANEL 1408	26x38	14	\$18,447.71	\$268.38	\$504.00	N/A	\$1,211.60	\$2,413.10	\$1,972.66	\$386.17	
HIP MULTIPANEL 1408	26x40	8	\$16,086.98	\$283.50	\$530.46	N/A	\$1,055.67	\$2,109.09	\$5,180.62	\$386.17	
HIP MULTIPANEL 1408	26x40	10	\$16,823.87	\$283.50	\$530.46	N/A	\$1,104.18	\$2,109.09	\$5,180.62	\$386.17	
HIP MULTIPANEL 1408	26x40	12	\$17,914.47	\$283.50	\$530.46	N/A	\$1,175.79	\$2,271.33	\$5,180.62	\$386.17	
HIP MULTIPANEL 1408	26x40	14	\$19,133.68	\$283.50	\$530.46	N/A	\$1,256.64	\$2,433.56	\$5,180.62	\$386.17	
HIP MULTIPANEL 1408	27x36	8	\$14,593.10	\$264.60	\$1,190.70	N/A	\$889.35	\$1,270.13	\$1,942.01	\$515.89	
HIP MULTIPANEL 1408	27x36	10	\$15,248.26	\$264.60	\$1,190.70	N/A	\$929.78	\$1,357.83	\$1,942.01	\$515.89	
HIP MULTIPANEL 1408	27x36	12	\$15,603.31	\$264.60	\$1,190.70	N/A	\$950.57	\$1,446.98	\$1,942.01	\$515.89	
HIP MULTIPANEL 1408	27x36	14	\$16,490.26	\$264.60	\$1,190.70	N/A	\$1,004.85	\$1,534.68	\$1,942.01	\$515.89	
HIP MULTIPANEL 1408	27x40	8	\$17,671.96	\$293.58	\$550.62	N/A	\$1,159.62	\$2,129.55	\$5,259.14	\$386.17	
HIP MULTIPANEL 1408	27x40	10	\$18,497.28	\$293.58	\$550.62	N/A	\$1,213.91	\$2,129.55	\$5,259.14	\$386.17	
HIP MULTIPANEL 1408	27x40	12	\$19,717.84	\$293.58	\$550.62	N/A	\$1,294.76	\$2,291.79	\$5,259.14	\$386.17	
HIP MULTIPANEL 1408	27x40	14	\$21,079.07	\$293.58	\$550.62	N/A	\$1,383.69	\$2,455.49	\$5,259.14	\$386.17	
HIP MULTIPANEL 1408	28x30	8	\$13,377.90	\$228.06	\$428.40	N/A	\$877.80	\$1,445.52	\$1,788.80	\$386.17	
HIP MULTIPANEL 1408	28x30	10	\$13,943.30	\$228.06	\$428.40	N/A	\$915.92	\$1,445.52	\$1,788.80	\$386.17	
HIP MULTIPANEL 1408	28x30	12	\$14,250.11	\$228.06	\$428.40	N/A	\$935.55	\$1,541.99	\$1,788.80	\$386.17	
HIP MULTIPANEL 1408	28x30	14	\$15,016.48	\$228.06	\$428.40	N/A	\$985.22	\$1,638.45	\$1,788.80	\$386.17	
HIP MULTIPANEL 1408	28x32	8	\$13,941.96	\$244.44	\$457.38	N/A	\$914.76	\$1,463.06	\$1,850.08	\$386.17	
HIP MULTIPANEL 1408	28x32	10	\$14,546.21	\$244.44	\$457.38	N/A	\$955.19	\$1,463.06	\$1,850.08	\$386.17	
HIP MULTIPANEL 1408	28x32	12	\$14,873.12	\$244.44	\$457.38	N/A	\$975.98	\$1,559.53	\$1,850.08	\$386.17	
HIP MULTIPANEL 1408	28x32	14	\$15,691.74	\$244.44	\$457.38	N/A	\$1,030.26	\$1,655.99	\$1,850.08	\$386.17	
HIP MULTIPANEL 1408	28x34	8	\$14,812.83	\$259.56	\$486.36	N/A	\$972.51	\$1,480.60	\$1,911.37	\$386.17	
HIP MULTIPANEL 1408	28x34	10	\$15,454.59	\$259.56	\$486.36	N/A	\$1,014.09	\$1,480.60	\$1,911.37	\$386.17	
HIP MULTIPANEL 1408	28x34	12	\$15,802.94	\$259.56	\$486.36	N/A	\$1,037.19	\$1,577.07	\$1,911.37	\$386.17	
HIP MULTIPANEL 1408	28x34	14	\$16,671.13	\$259.56	\$486.36	N/A	\$1,094.94	\$1,673.53	\$1,911.37	\$386.17	
HIP MULTIPANEL 1408	28x36	8	\$10,664.81	\$274.68	\$514.08	N/A	\$699.93	\$1,498.14	\$1,972.66	\$386.17	
HIP MULTIPANEL 1408	28x36	10	\$11,583.91	\$274.68	\$514.08	N/A	\$759.99	\$1,498.14	\$1,972.66	\$386.17	
HIP MULTIPANEL 1408	28x36	12	\$14,159.01	\$274.68	\$514.08	N/A	\$929.78	\$1,594.61	\$1,972.66	\$386.17	
HIP MULTIPANEL 1408	28x36	14	\$15,261.66	\$274.68	\$514.08	N/A	\$1,001.39	\$1,691.07	\$1,972.66	\$386.17	
HIP MULTIPANEL 1408	28x38	8	\$15,934.24	\$289.80	\$543.06	N/A	\$1,046.43	\$2,128.09	\$2,033.94	\$386.17	
HIP MULTIPANEL 1408	28x38	10	\$16,574.67	\$289.80	\$543.06	N/A	\$1,088.01	\$2,128.09	\$2,033.94	\$386.17	
HIP MULTIPANEL 1408	28x38	12	\$18,031.03	\$289.80	\$543.06	N/A	\$1,183.88	\$2,290.33	\$2,033.94	\$386.17	
HIP MULTIPANEL 1408	28x38	14	\$15,526.94	\$289.80	\$543.06	N/A	\$1,019.87	\$2,454.03	\$2,033.94	\$386.17	
HIP MULTIPANEL 1408	28x40	8	\$16,671.13	\$304.92	\$572.04	N/A	\$1,094.94	\$2,148.55	\$5,337.66	\$386.17	
HIP MULTIPANEL 1408	28x40	10	\$17,345.05	\$304.92	\$572.04	N/A	\$1,138.83	\$2,148.55	\$5,337.66	\$386.17	
HIP MULTIPANEL 1408	28x40	12	\$18,877.78	\$304.92	\$572.04	N/A	\$1,239.32	\$2,312.25	\$5,337.66	\$386.17	
HIP MULTIPANEL 1408	28x40	14	\$20,409.17	\$304.92	\$572.04	N/A	\$1,339.80	\$2,474.49	\$5,337.66	\$386.17	
HIP MULTIPANEL 1408	30x30	8	\$14,003.59	\$244.44	\$1,102.50	N/A	\$853.55	\$1,267.21	\$1,850.08	\$386.17	
HIP MULTIPANEL 1408	30x30	10	\$14,611.86	\$244.44	\$1,102.50	N/A	\$890.51	\$1,353.44	\$1,850.08	\$386.17	
HIP MULTIPANEL 1408	30x30	12	\$14,940.11	\$244.44	\$1,102.50	N/A	\$910.14	\$1,442.60	\$1,850.08	\$386.17	
HIP MULTIPANEL 1408	30x30	14	\$15,760.07	\$244.44	\$1,102.50	N/A	\$960.96	\$1,531.76	\$1,850.08	\$386.17	
HIP MULTIPANEL 1408	30x32	8	\$15,287.12	\$260.82	\$490.14	N/A	\$1,0				



# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME 32 FABRIC MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP MULTIPANEL 1408	30x34	14	\$18,867.06	\$277.20	\$520.38	N/A	\$1,238.16	\$1,705.69	\$1,972.66	\$386.17	
HIP MULTIPANEL 1408	30x36	8	\$17,671.96	\$293.58	\$550.62	N/A	\$1,159.62	\$1,531.76	\$2,033.94	\$386.17	
HIP MULTIPANEL 1408	30x36	10	\$18,497.28	\$293.58	\$550.62	N/A	\$1,213.91	\$1,531.76	\$2,033.94	\$386.17	
HIP MULTIPANEL 1408	30x36	12	\$19,717.84	\$293.58	\$550.62	N/A	\$1,294.76	\$1,628.22	\$2,033.94	\$386.17	
HIP MULTIPANEL 1408	30x36	14	\$21,079.07	\$293.58	\$550.62	N/A	\$1,383.69	\$1,724.69	\$2,033.94	\$386.17	
HIP MULTIPANEL 1408	30x38	8	\$18,155.63	\$309.96	\$582.12	N/A	\$1,191.96	\$2,169.01	\$2,097.14	\$386.17	
HIP MULTIPANEL 1408	30x38	10	\$18,907.26	\$309.96	\$582.12	N/A	\$1,241.63	\$2,169.01	\$2,097.14	\$386.17	
HIP MULTIPANEL 1408	30x38	12	\$20,582.01	\$309.96	\$582.12	N/A	\$1,351.35	\$2,331.25	\$2,097.14	\$386.17	
HIP MULTIPANEL 1408	30x38	14	\$22,002.20	\$309.96	\$582.12	N/A	\$1,444.91	\$2,493.49	\$2,097.14	\$386.17	
HIP MULTIPANEL 1408	30x40	8	\$18,311.05	\$326.34	\$612.36	N/A	\$1,202.36	\$2,189.48	\$5,494.71	\$386.17	
HIP MULTIPANEL 1408	30x40	10	\$19,432.46	\$326.34	\$612.36	N/A	\$1,276.28	\$2,189.48	\$5,494.71	\$386.17	
HIP MULTIPANEL 1408	30x40	12	\$21,151.42	\$326.34	\$612.36	N/A	\$1,388.31	\$2,351.71	\$5,494.71	\$386.17	
HIP MULTIPANEL 1408	30x40	14	\$22,698.89	\$326.34	\$612.36	N/A	\$1,489.95	\$2,515.41	\$5,494.71	\$386.17	
HIP MULTIPANEL 1408	32x34	8	\$16,492.94	\$296.10	\$555.66	N/A	\$1,082.24	\$1,546.37	\$2,033.94	\$386.17	
HIP MULTIPANEL 1408	32x34	10	\$17,267.34	\$296.10	\$555.66	N/A	\$1,133.06	\$1,546.37	\$2,033.94	\$386.17	
HIP MULTIPANEL 1408	32x34	12	\$18,398.13	\$296.10	\$555.66	N/A	\$1,208.13	\$1,642.84	\$2,033.94	\$386.17	
HIP MULTIPANEL 1408	32x34	14	\$19,668.26	\$296.10	\$555.66	N/A	\$1,291.29	\$1,739.30	\$2,033.94	\$386.17	
HIP MULTIPANEL 1408	32x36	8	\$17,000.72	\$313.74	\$588.42	N/A	\$1,115.73	\$2,186.55	\$2,097.14	\$386.17	
HIP MULTIPANEL 1408	32x36	10	\$17,651.87	\$313.74	\$588.42	N/A	\$1,158.47	\$2,186.55	\$2,097.14	\$386.17	
HIP MULTIPANEL 1408	32x36	12	\$19,207.37	\$313.74	\$588.42	N/A	\$1,261.26	\$2,348.79	\$2,097.14	\$386.17	
HIP MULTIPANEL 1408	32x36	14	\$20,489.56	\$313.74	\$588.42	N/A	\$1,345.58	\$2,512.49	\$2,097.14	\$386.17	
HIP MULTIPANEL 1408	32x38	8	\$17,855.51	\$331.38	\$619.92	N/A	\$1,172.33	\$2,208.48	\$2,158.43	\$386.17	
HIP MULTIPANEL 1408	32x38	10	\$18,521.40	\$331.38	\$619.92	N/A	\$1,216.22	\$2,208.48	\$2,158.43	\$386.17	
HIP MULTIPANEL 1408	32x38	12	\$20,007.23	\$331.38	\$619.92	N/A	\$1,313.24	\$2,372.18	\$2,158.43	\$386.17	
HIP MULTIPANEL 1408	32x38	14	\$21,404.64	\$331.38	\$619.92	N/A	\$1,405.64	\$2,534.41	\$2,158.43	\$386.17	
HIP MULTIPANEL 1408	32x40	8	\$18,655.38	\$347.76	\$652.68	N/A	\$1,224.30	\$2,228.94	\$5,651.76	\$386.17	
HIP MULTIPANEL 1408	32x40	10	\$19,356.09	\$347.76	\$652.68	N/A	\$1,270.50	\$2,228.94	\$5,651.76	\$386.17	
HIP MULTIPANEL 1408	32x40	12	\$20,896.86	\$347.76	\$652.68	N/A	\$1,372.14	\$2,392.64	\$5,651.76	\$386.17	
HIP MULTIPANEL 1408	32x40	14	\$22,181.73	\$347.76	\$652.68	N/A	\$1,456.46	\$2,554.88	\$5,651.76	\$386.17	
HIP MULTIPANEL 1408	34x36	8	\$17,996.19	\$332.64	\$624.96	N/A	\$1,181.57	\$2,227.48	\$2,158.43	\$515.89	
HIP MULTIPANEL 1408	34x36	10	\$18,687.53	\$332.64	\$624.96	N/A	\$1,226.61	\$2,227.48	\$2,158.43	\$515.89	
HIP MULTIPANEL 1408	34x36	12	\$20,206.86	\$332.64	\$624.96	N/A	\$1,325.94	\$2,389.72	\$2,158.43	\$515.89	
HIP MULTIPANEL 1408	34x36	14	\$21,657.87	\$332.64	\$624.96	N/A	\$1,421.81	\$2,551.95	\$2,158.43	\$515.89	
HIP MULTIPANEL 1408	34x38	8	\$18,617.86	\$351.54	\$658.98	N/A	\$1,221.99	\$2,249.40	\$2,219.72	\$515.89	
HIP MULTIPANEL 1408	34x38	10	\$19,325.28	\$351.54	\$658.98	N/A	\$1,268.19	\$2,249.40	\$2,219.72	\$515.89	
HIP MULTIPANEL 1408	34x38	12	\$20,858.01	\$351.54	\$658.98	N/A	\$1,368.68	\$2,411.64	\$2,219.72	\$515.89	
HIP MULTIPANEL 1408	34x38	14	\$22,271.50	\$351.54	\$658.98	N/A	\$1,462.23	\$2,575.34	\$2,219.72	\$515.89	
HIP MULTIPANEL 1408	34x40	8	\$19,102.87	\$370.44	\$694.26	N/A	\$1,254.33	\$2,269.86	\$5,808.80	\$515.89	
HIP MULTIPANEL 1408	34x40	10	\$19,846.46	\$370.44	\$694.26	N/A	\$1,302.84	\$2,269.86	\$5,808.80	\$515.89	
HIP MULTIPANEL 1408	34x40	12	\$20,468.12	\$370.44	\$694.26	N/A	\$1,343.27	\$2,432.10	\$5,808.80	\$515.89	
HIP MULTIPANEL 1408	34x40	14	\$23,072.70	\$370.44	\$694.26	N/A	\$1,514.21	\$2,595.80	\$5,808.80	\$515.89	
HIP MULTIPANEL 1408	35x35	8	\$20,066.18	\$333.90	\$624.96	N/A	\$1,317.86	\$2,236.25	\$2,158.43	\$515.89	
HIP MULTIPANEL 1408	35x35	10	\$20,438.65	\$333.90	\$624.96	N/A	\$1,342.11	\$2,236.25	\$2,158.43	\$515.89	
HIP MULTIPANEL 1408	35x35	12	\$20,832.55	\$333.90	\$624.96	N/A	\$1,367.52	\$2,398.49	\$2,158.43	\$515.89	
HIP MULTIPANEL 1408	35x35	14	\$23,985.55	\$333.90	\$624.96	N/A	\$2,033.96	\$2,562.18	\$2,158.43	\$515.89	
HIP MULTIPANEL 1408	36x38	8	\$22,109.38	\$371.70	\$698.04	N/A	\$1,451.84	\$2,435.03	\$2,281.00	\$515.89	
HIP MULTIPANEL 1408	36x38	10	\$22,524.72	\$371.70	\$698.04	N/A	\$1,478.40	\$2,435.03	\$2,281.00	\$515.89	
HIP MULTIPANEL 1408	36x38	12	\$22,964.17	\$371.70	\$698.04	N/A	\$1,507.28	\$2,598.72	\$2,281.00	\$515.89	
HIP MULTIPANEL 1408	36x38	14	\$34,304.24	\$371.70	\$698.04	N/A	\$2,252.25	\$2,760.96	\$2,281.00	\$515.89	
HIP MULTIPANEL 1408	36x40	8	\$22,957.47	\$391.86	\$734.58	N/A	\$1,507.28	\$2,459.87	\$5,965.85	\$515.89	
HIP MULTIPANEL 1408	36x40	10	\$23,396.93	\$391.86	\$734.58	N/A	\$1,536.15	\$2,459.87	\$5,965.85	\$515.89	
HIP MULTIPANEL 1408	36x40	12	\$23,857.82	\$391.86	\$734.58	N/A	\$1,566.18	\$2,622.11	\$5,965.85	\$515.89	
HIP MULTIPANEL 1408	36x40	14	\$35,794.10	\$391.86	\$734.58	N/A	\$2,349.27	\$2,785.81	\$5,965.85	\$515.89	
HIP MULTIPANEL 1408	38x40	8	\$23,900.69	\$413.28	\$776.16	N/A	\$1,568.49	\$2,503.72	\$6,122.89	\$515.89	
HIP MULTIPANEL 1408	38x40	10	\$24,362.92	\$413.28	\$776.16	N/A	\$1,599.68	\$2,503.72	\$6,122.89	\$515.89	
HIP MULTIPANEL 1408	38x40	12	\$24,850.61	\$413.28	\$776.16	N/A	\$1,630.86	\$2,667.42	\$6,122.89	\$515.89	
HIP MULTIPANEL 1408	38x40	14	\$37,448.75	\$413.28	\$776.16	N/A	\$2,457.84	\$2,829.66	\$6,122.89	\$515.89	
HIP MULTIPANEL 1408	40x40	8	\$24,809.08	\$435.96	\$816.48	N/A	\$1,628.55	\$2,550.49	\$6,279.94	\$515.89	
HIP MULTIPANEL 1408	40x40	10	\$27,240.81	\$435.96	\$816.48	N/A	\$1,787.94	\$2,550.49	\$6,279.94	\$515.89	
HIP MULTIPANEL 1408	40x40	12	\$27,794.15	\$435.96	\$816.48	N/A	\$1,824.90	\$2,712.73	\$6,279.94	\$515.89	
HIP MULTIPANEL 1408	40x40	14	\$29,467.56	\$435.96	\$816.48	N/A	\$1,934.63	\$2,874.97	\$6,279.94	\$515.89	
TWO POST HIP 1201 & 1227 (QRE)	10x16	8	\$5,222.91	\$44.10	\$81.90	\$489	\$292.22	\$846.27	\$86.18	\$257.94	
TWO POST HIP 1201 & 1227 (QRE)	10x16	10	\$5,354.13	\$44.10	\$81.90	\$489	\$300.30	\$976.35	\$86.18	\$257.94	
TWO POST HIP 1201 & 1227 (QRE)	10x16	12	\$5,485.34	\$44.10	\$81.90	\$489	\$309.54	\$1,106.43	\$86.18	\$257.94	
TWO POST HIP 1201 & 1227 (QRE)	10x20	8	\$5,435.81	\$54.18	\$102.06	\$489	\$315.32	\$912.04	\$99.59	\$257.94	
TWO POST HIP 1201 & 1227 (QRE)	10x20	10	\$5,567.03	\$54.18	\$102.06	\$489	\$333.80	\$1,042.12	\$99.59	\$257.94	
TWO POST HIP 1201 & 1227 (QRE)	10x20	12	\$5,698.15	\$54.18	\$102.06	\$489	\$344.19	\$1,172.20	\$99.59	\$257.94	
TWO POST HIP 1201 & 1227 (QRE)	14x22	8	\$5,820.42	\$84.42	\$157.50	\$489	\$376.53	\$1,042.12	\$120.66	\$257.94	
TWO POST HIP 1201 & 1227 (QRE)	14x22	10	\$5,951.54	\$84.42	\$157.50	\$489	\$384.62	\$1,172.20	\$120.66	\$257.94	
TWO POST HIP 1201 & 1227 (QRE)	14x22	12	\$6,082.76	\$84.42	\$157.50	\$489	\$392.70	\$1,302.29	\$120.66	\$257.94	
SLANT HIP 413.5 & QRE # 443_CUST	18x26	10-14	\$5,323.63	\$127.26	\$239.40	\$489	\$538.23	\$853.57	\$147.47	\$386.17	
SLANT HIP 413.5 & QRE # 443_CUST	20x26	10-14	\$5,874.89	\$141.12	\$265.86	\$489	\$593.67	\$944.19	\$153.22	\$386.17	
SINGLE POST PYRAMID 1103 & 1123 (QRE)	10x10	8	\$4,223.42	\$27.72	\$51.66	\$489	\$203.28	\$716.18	\$72.78	\$128.23	
SINGLE POST PYRAMID 1103 & 1123 (QRE)	10x10	10	\$4,285.55	\$27.72	\$51.66	\$489	\$221.76	\$846.27	\$67.03	\$128.23	
SINGLE POST PYRAMID 1103 & 1123 (QRE)	10x10	12	\$4,348.32	\$27.72	\$51.66	\$489	\$233.31	\$976.35	\$67.03	\$128.23	
SINGLE POST PYRAMID 1103 & 1123 (QRE)	12x12	8	\$4,391.82	\$39.06	\$73.08	\$489	\$224.07	\$846.27	\$80.44	\$128.23	
SINGLE POST PYRAMID 1103 & 1123 (QRE)	12x12	10	\$4,452.02	\$39.06	\$73.08	\$489	\$228.69	\$976.35	\$80.44	\$128.23	
SINGLE POST PYRAMID 1103 & 1123 (QRE)	12x12	12	\$4,514.86	\$39.06	\$73.08	\$489	\$236.78	\$1,106.43	\$80.44	\$128.23	
SINGLE POST PYRAMID 1103 & 1123 (QRE)	14x14	8	\$4,569.27	\$52.92	\$99.54	\$489	\$249.48	\$976.35	\$93.84	\$128.23	
SINGLE POST PYRAMID 1103 & 1123 (QRE)	14x14	10	\$4,630.09	\$52.92	\$99.54	\$489	\$258.72	\$1,106.43	\$93.84	\$128.23	
SINGLE POST PYRAMID 1103 & 1123 (QRE)	14x14	12	\$4,690.94	\$52.92	\$99.54	\$489	\$261.03	\$1,236.51	\$93.84	\$128.23	
SINGLE POST PYRAMID 1103 & 1123 (QRE)	16x16	8	\$6,129.46	\$69.30	\$131.04	\$489	\$486.26	\$1,236.51	\$107.25	\$128.23	
SINGLE POST PYRAMID 1103 & 1123 (QRE)	16x16	10	\$6,275.51	\$69.30	\$131.04	\$489	\$498.96	\$1,368.06	\$107.25	\$128.23	
SINGLE POST PYRAMID 1103 & 1123 (QRE)	16x16	12	\$6,421.61	\$69.30	\$131.04	\$489	\$507.05	\$1,498.14	\$107.25	\$128.23	
SINGLE POST PYRAMID 1103 & 1123 (QRE)	18x18	8	\$9,134.47	\$88.20	\$165.06	\$489	\$496.65	\$1,368.06	\$120.66	\$128.23	
SINGLE POST PYRAMID 1103 & 1123 (QRE)	18x18	10	\$9,352.01	\$88.20	\$165.06	\$489	\$510.51	\$1,498.14	\$120.66	\$128.23	
SINGLE POST PYRAMID 1103 & 1123 (QRE)	18x18	12	\$9,569.64	\$88.20	\$165.06	\$489	\$517.44	\$1,628.22	\$120.66	\$128.23	
SINGLE POST PYRAMID 1103 & 1123 (QRE)	20x20	8	\$9,719.92	\$108.36	\$204.12	\$489	\$556.71	\$1,498.14	\$134.06	\$128.23	
SINGLE POST PYRAMID 1103 & 1123 (QRE)	20x20	10	\$9,937.45	\$108.36	\$204.12	\$489	\$575.19	\$1,628.22	\$134.06	\$128.23	
SINGLE POST PYRAMID 1103 & 1123 (QRE)	20x20	12	\$10,155.07	\$108.36	\$204.12	\$489	\$598.29	\$1,758.30	\$134.06	\$12	





# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME 32 FABRIC MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
PYRAMID 1403 & 1431 (QRE)	12x12	12	\$5,343.37	\$39.06	\$73.08	\$489	\$309.54	\$705.95	\$80.44	\$386.17	
PYRAMID 1403 & 1431 (QRE)	14x14	8	\$5,270.42	\$52.92	\$99.54	\$489	\$271.43	\$606.56	\$93.84	\$386.17	
PYRAMID 1403 & 1431 (QRE)	14x14	10	\$5,401.64	\$52.92	\$99.54	\$489	\$280.67	\$667.95	\$93.84	\$386.17	
PYRAMID 1403 & 1431 (QRE)	14x14	12	\$5,532.76	\$52.92	\$99.54	\$489	\$289.91	\$729.34	\$93.84	\$386.17	
PYRAMID 1403 & 1431 (QRE)	16x16	8	\$5,471.75	\$69.30	\$131.04	\$489	\$307.23	\$629.95	\$107.25	\$386.17	
PYRAMID 1403 & 1431 (QRE)	16x16	10	\$5,602.97	\$69.30	\$131.04	\$489	\$359.21	\$691.34	\$107.25	\$386.17	
PYRAMID 1403 & 1431 (QRE)	16x16	12	\$5,734.19	\$69.30	\$131.04	\$489	\$403.10	\$752.72	\$107.25	\$386.17	
PYRAMID 1403 & 1431 (QRE)	18x18	8	\$6,160.80	\$88.20	\$165.06	\$489	\$324.56	\$746.88	\$120.66	\$386.17	
PYRAMID 1403 & 1431 (QRE)	18x18	10	\$6,310.70	\$88.20	\$165.06	\$489	\$370.76	\$817.03	\$120.66	\$386.17	
PYRAMID 1403 & 1431 (QRE)	18x18	12	\$6,460.56	\$88.20	\$165.06	\$489	\$403.10	\$887.19	\$120.66	\$386.17	
PYRAMID 1403 & 1431 (QRE)	20x20	8	\$6,638.83	\$108.36	\$204.12	\$489	\$337.26	\$771.72	\$134.06	\$386.17	
PYRAMID 1403 & 1431 (QRE)	20x20	10	\$6,788.73	\$108.36	\$204.12	\$489	\$351.12	\$841.88	\$134.06	\$386.17	
PYRAMID 1403 & 1431 (QRE)	20x20	12	\$6,938.69	\$108.36	\$204.12	\$489	\$367.29	\$913.50	\$134.06	\$386.17	
PYRAMID 1403 & 1431 (QRE)	20x20	14	\$7,088.55	\$108.36	\$204.12	\$489	\$382.31	\$983.66	\$134.06	\$386.17	
PYRAMID 1403 & 1431 (QRE)	22x22	8	\$7,534.25	\$132.30	\$246.96	\$489	\$354.59	\$1,176.59	\$147.47	\$386.17	
PYRAMID 1403 & 1431 (QRE)	22x22	10	\$7,718.56	\$132.30	\$246.96	\$489	\$412.34	\$1,261.36	\$147.47	\$386.17	
PYRAMID 1403 & 1431 (QRE)	22x22	12	\$7,902.86	\$132.30	\$246.96	\$489	\$434.28	\$1,349.06	\$147.47	\$386.17	
PYRAMID 1403 & 1431 (QRE)	22x22	14	\$8,087.26	\$132.30	\$246.96	\$489	\$451.61	\$1,435.29	\$147.47	\$386.17	
PYRAMID 1403 & 1431 (QRE)	24x24	8	\$7,859.76	\$156.24	\$293.58	\$489	\$482.79	\$1,221.90	\$158.96	\$386.17	
PYRAMID 1403 & 1431 (QRE)	24x24	10	\$8,044.07	\$156.24	\$293.58	\$489	\$511.67	\$1,308.13	\$158.96	\$386.17	
PYRAMID 1403 & 1431 (QRE)	24x24	12	\$8,228.47	\$156.24	\$293.58	\$489	\$547.47	\$1,394.37	\$158.96	\$386.17	
PYRAMID 1403 & 1431 (QRE)	24x24	14	\$8,412.77	\$156.24	\$293.58	\$489	\$565.95	\$1,480.60	\$158.96	\$386.17	
PYRAMID 1403 & 1431 (QRE)	25x25	8	\$8,024.90	\$170.10	\$766.08	\$489	\$356.90	\$1,199.97	\$166.62	\$386.17	
PYRAMID 1403 & 1431 (QRE)	25x25	10	\$8,209.30	\$170.10	\$766.08	\$489	\$368.45	\$1,280.36	\$166.62	\$386.17	
PYRAMID 1403 & 1431 (QRE)	25x25	12	\$8,393.60	\$170.10	\$766.08	\$489	\$380.00	\$1,360.75	\$166.62	\$386.17	
PYRAMID 1403 & 1431 (QRE)	25x25	14	\$8,577.91	\$170.10	\$766.08	\$489	\$390.39	\$1,441.14	\$166.62	\$386.17	
PYRAMID 1403 & 1431 (QRE)	26x26	8	\$8,597.00	\$183.96	\$345.24	\$489	\$519.75	\$1,439.68	\$172.37	\$386.17	
PYRAMID 1403 & 1431 (QRE)	26x26	10	\$8,802.72	\$183.96	\$345.24	\$489	\$565.95	\$1,536.14	\$172.37	\$386.17	
PYRAMID 1403 & 1431 (QRE)	26x26	12	\$9,008.35	\$183.96	\$345.24	\$489	\$575.19	\$1,632.61	\$172.37	\$386.17	
PYRAMID 1403 & 1431 (QRE)	26x26	14	\$9,214.07	\$183.96	\$345.24	\$489	\$586.74	\$1,729.07	\$172.37	\$386.17	
PYRAMID 1403 & 1431 (QRE)	28x28	8	\$8,960.93	\$212.94	\$400.68	\$489	\$523.22	\$1,492.29	\$185.77	\$386.17	
PYRAMID 1403 & 1431 (QRE)	28x28	10	\$9,166.65	\$212.94	\$400.68	\$489	\$554.40	\$1,588.76	\$185.77	\$386.17	
PYRAMID 1403 & 1431 (QRE)	28x28	12	\$11,445.14	\$212.94	\$400.68	\$489	\$632.94	\$2,380.95	\$185.77	\$386.17	
PYRAMID 1403 & 1431 (QRE)	28x28	14	\$11,859.02	\$212.94	\$400.68	\$489	\$660.66	\$2,543.18	\$185.77	\$386.17	
PYRAMID 1403 & 1431 (QRE)	30x30	8	\$9,660.85	\$244.44	\$459.90	\$489	\$741.51	\$1,544.91	\$616.69	\$386.17	
PYRAMID 1403 & 1431 (QRE)	30x30	10	\$9,866.48	\$244.44	\$459.90	\$489	\$805.04	\$1,641.38	\$616.69	\$386.17	
PYRAMID 1403 & 1431 (QRE)	30x30	12	\$12,170.81	\$244.44	\$459.90	\$489	\$867.41	\$2,443.80	\$616.69	\$386.17	
PYRAMID 1403 & 1431 (QRE)	30x30	14	\$12,584.69	\$244.44	\$459.90	\$489	\$930.93	\$2,607.49	\$616.69	\$386.17	
PYRAMID 1403 & 1431 (QRE)	32x32	8	\$11,788.20	\$278.46	\$522.90	\$489	\$720.72	\$2,182.17	\$656.91	\$386.17	
PYRAMID 1403 & 1431 (QRE)	32x32	10	\$12,202.21	\$278.46	\$522.90	\$489	\$735.74	\$2,245.87	\$656.91	\$386.17	
PYRAMID 1403 & 1431 (QRE)	32x32	12	\$12,616.14	\$278.46	\$522.90	\$489	\$744.98	\$2,508.11	\$656.91	\$386.17	
PYRAMID 1403 & 1431 (QRE)	32x32	14	\$13,030.02	\$278.46	\$522.90	\$489	\$764.61	\$2,670.34	\$656.91	\$386.17	
PYRAMID 1403 & 1431 (QRE)	34x34	8	\$10,086.22	\$315.00	\$589.68	\$489	\$754.22	\$2,246.48	\$699.05	\$515.89	
PYRAMID 1403 & 1431 (QRE)	34x34	10	\$10,500.23	\$315.00	\$589.68	\$489	\$787.71	\$2,408.72	\$699.05	\$515.89	
PYRAMID 1403 & 1431 (QRE)	34x34	12	\$14,720.35	\$315.00	\$589.68	\$489	\$803.88	\$3,284.22	\$699.05	\$515.89	
PYRAMID 1403 & 1431 (QRE)	34x34	14	\$15,354.04	\$315.00	\$589.68	\$489	\$813.12	\$3,518.07	\$699.05	\$515.89	
PYRAMID 1403 & 1431 (QRE)	35x35	8	\$10,248.10	\$333.90	\$1,500.66	\$489	\$1,112.27	\$1,954.16	\$720.12	\$515.89	
PYRAMID 1403 & 1431 (QRE)	35x35	10	\$10,662.02	\$333.90	\$1,500.66	\$489	\$1,138.83	\$2,088.63	\$720.12	\$515.89	
PYRAMID 1403 & 1431 (QRE)	35x35	12	\$14,949.92	\$333.90	\$1,500.66	\$489	\$1,152.69	\$2,822.35	\$720.12	\$515.89	
PYRAMID 1403 & 1431 (QRE)	35x35	14	\$15,583.61	\$333.90	\$1,500.66	\$489	\$1,225.46	\$3,146.82	\$720.12	\$515.89	
PYRAMID MULTIPANEL 1409	18x18	8	\$5,940.67	\$88.20	\$165.06	N/A	\$390.39	\$821.42	\$360.06	\$386.17	
PYRAMID MULTIPANEL 1409	18x18	10	\$6,780.73	\$88.20	\$165.06	N/A	\$444.68	\$898.88	\$360.06	\$386.17	
PYRAMID MULTIPANEL 1409	18x18	12	\$7,364.88	\$88.20	\$165.06	N/A	\$483.95	\$974.89	\$360.06	\$386.17	
PYRAMID MULTIPANEL 1409	20x20	8	\$6,160.40	\$108.36	\$204.12	N/A	\$404.25	\$849.19	\$400.28	\$386.17	
PYRAMID MULTIPANEL 1409	20x20	10	\$6,410.94	\$108.36	\$204.12	N/A	\$420.42	\$926.65	\$400.28	\$386.17	
PYRAMID MULTIPANEL 1409	20x20	12	\$6,707.04	\$108.36	\$204.12	N/A	\$440.06	\$1,004.12	\$400.28	\$386.17	
PYRAMID MULTIPANEL 1409	20x20	14	\$6,987.06	\$108.36	\$204.12	N/A	\$458.54	\$1,081.58	\$400.28	\$386.17	
PYRAMID MULTIPANEL 1409	22x22	8	\$6,485.97	\$132.30	\$246.96	N/A	\$426.20	\$1,293.52	\$440.50	\$386.17	
PYRAMID MULTIPANEL 1409	22x22	10	\$7,529.68	\$132.30	\$246.96	N/A	\$494.34	\$1,388.52	\$440.50	\$386.17	
PYRAMID MULTIPANEL 1409	22x22	12	\$7,930.28	\$132.30	\$246.96	N/A	\$520.91	\$1,483.52	\$440.50	\$386.17	
PYRAMID MULTIPANEL 1409	22x22	14	\$8,265.23	\$132.30	\$246.96	N/A	\$542.85	\$1,578.53	\$440.50	\$386.17	
PYRAMID MULTIPANEL 1409	24x24	8	\$8,825.26	\$156.24	\$293.58	N/A	\$579.81	\$1,343.21	\$478.80	\$386.17	
PYRAMID MULTIPANEL 1409	24x24	10	\$9,358.50	\$156.24	\$293.58	N/A	\$614.46	\$1,438.21	\$478.80	\$386.17	
PYRAMID MULTIPANEL 1409	24x24	12	\$10,004.29	\$156.24	\$293.58	N/A	\$657.20	\$1,534.68	\$478.80	\$386.17	
PYRAMID MULTIPANEL 1409	24x24	14	\$10,349.96	\$156.24	\$293.58	N/A	\$679.14	\$1,628.22	\$478.80	\$386.17	
PYRAMID MULTIPANEL 1409	25x25	8	\$9,120.02	\$170.10	\$766.08	N/A	\$428.51	\$1,319.82	\$499.87	\$386.17	
PYRAMID MULTIPANEL 1409	25x25	10	\$9,401.38	\$170.10	\$766.08	N/A	\$442.37	\$1,408.98	\$499.87	\$386.17	
PYRAMID MULTIPANEL 1409	25x25	12	\$10,103.43	\$170.10	\$766.08	N/A	\$455.07	\$1,496.68	\$499.87	\$386.17	
PYRAMID MULTIPANEL 1409	25x25	14	\$10,383.45	\$170.10	\$766.08	N/A	\$468.93	\$1,585.84	\$499.87	\$386.17	
PYRAMID MULTIPANEL 1409	26x26	8	\$9,507.22	\$183.96	\$345.24	N/A	\$623.70	\$1,584.37	\$519.02	\$386.17	
PYRAMID MULTIPANEL 1409	26x26	10	\$10,351.29	\$183.96	\$345.24	N/A	\$679.14	\$1,691.07	\$519.02	\$386.17	
PYRAMID MULTIPANEL 1409	26x26	12	\$10,524.13	\$183.96	\$345.24	N/A	\$690.69	\$1,796.31	\$519.02	\$386.17	
PYRAMID MULTIPANEL 1409	26x26	14	\$10,721.08	\$183.96	\$345.24	N/A	\$703.40	\$1,903.00	\$519.02	\$386.17	
PYRAMID MULTIPANEL 1409	28x28	8	\$9,555.45	\$212.94	\$400.68	N/A	\$627.17	\$1,641.38	\$559.24	\$386.17	
PYRAMID MULTIPANEL 1409	28x28	10	\$10,140.95	\$212.94	\$400.68	N/A	\$665.28	\$1,748.07	\$559.24	\$386.17	
PYRAMID MULTIPANEL 1409	28x28	12	\$11,571.85	\$212.94	\$400.68	N/A	\$759.99	\$2,619.19	\$559.24	\$386.17	
PYRAMID MULTIPANEL 1409	28x28	14	\$12,067.58	\$212.94	\$400.68	N/A	\$792.33	\$2,797.50	\$559.24	\$386.17	
PYRAMID MULTIPANEL 1409	30x30	8	\$13,554.76	\$244.44	\$459.90	N/A	\$889.35	\$1,698.38	\$1,850.08	\$386.17	
PYRAMID MULTIPANEL 1409	30x30	10	\$14,709.66	\$244.44	\$459.90	N/A	\$965.58	\$1,805.08	\$1,850.08	\$386.17	
PYRAMID MULTIPANEL 1409	30x30	12	\$15,856.53	\$244.44	\$459.90	N/A	\$1,040.66	\$2,689.34	\$1,850.08	\$386.17	
PYRAMID MULTIPANEL 1409	30x30	14	\$17,014.12	\$244.44	\$459.90	N/A	\$1,116.89	\$2,867.66	\$1,850.08	\$386.17	
PYRAMID MULTIPANEL 1409	32x32	8	\$13,183.63	\$278.46	\$522.90	N/A	\$865.10	\$2,401.41	\$1,972.66	\$386.17	
PYRAMID MULTIPANEL 1409	32x32	10	\$13,444.89	\$278.46	\$522.90	N/A	\$882.42	\$2,579.72	\$1,972.66	\$386.17	
PYRAMID MULTIPANEL 1409	32x32	12	\$13,627.11	\$278.46	\$522.90	N/A	\$895.13	\$2,759.50	\$1,972.66	\$386.17	
PYRAMID MULTIPANEL 1409	32x32	14	\$13,968.75	\$278.46	\$522.90	N/A	\$917.07	\$2,937.82	\$1,972.66	\$386.17	
PYRAMID MULTIPANEL 1409	34x34	8	\$13,782.52	\$315.00	\$589.68	N/A	\$904.37	\$2,471.57	\$2,097.14	\$515.89	
PYRAMID MULTIPANEL 1409	34x34	10	\$14,397.49	\$315.00	\$589.68	N/A	\$944.79	\$2,649.88	\$2,097.14	\$515.89	
PYRAMID MULTIPANEL 1409	34x34	12	\$14,690.91	\$315.00	\$589.68	N/A	\$964.43	\$3,613.08	\$2,097.14	\$515.89	
PYRAMID MULTIPANEL 1409	34x34	14	\$14,873.12	\$315.00	\$589.68	N/A	\$975.98	\$3,868.86	\$2,097.14	\$515.89	
PYRAMID MULTIPANEL 1409	35x35	8	\$21								



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STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME 32 MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
MARINER 406.2 (PYRAMID)	25x25	8	\$13,665.96	\$170.10	\$766.08	N/A	\$832.76	\$1,341.75	\$499.87	\$515.89	
MARINER 406.2 (PYRAMID)	25x25	10	\$13,968.75	\$170.10	\$766.08	N/A	\$851.24	\$1,438.21	\$499.87	\$515.89	
MARINER 406.2 (PYRAMID)	25x25	12	\$14,272.89	\$170.10	\$766.08	N/A	\$869.72	\$1,534.68	\$499.87	\$515.89	
MARINER 406.2 (PYRAMID)	25x25	14	\$14,577.02	\$170.10	\$766.08	N/A	\$888.20	\$1,631.15	\$499.87	\$515.89	
MARINER 406.2 (PYRAMID)	30x30	8	\$16,218.28	\$244.44	\$459.90	N/A	\$1,064.91	\$2,041.86	\$1,850.08	\$515.89	
MARINER 406.2 (PYRAMID)	30x30	10	\$16,472.84	\$244.44	\$459.90	N/A	\$1,081.08	\$2,328.33	\$1,850.08	\$515.89	
MARINER 406.2 (PYRAMID)	30x30	12	\$17,540.66	\$244.44	\$459.90	N/A	\$1,151.54	\$2,490.57	\$1,850.08	\$515.89	
MARINER 406.2 (PYRAMID)	30x30	14	\$18,151.61	\$244.44	\$459.90	N/A	\$1,191.96	\$2,654.27	\$1,850.08	\$515.89	
MARINER 407.2 (PEAK)	25x20	10	\$12,240.41	\$136.08	\$255.78	N/A	\$803.88	\$1,438.21	\$450.07	\$515.89	
MARINER 407.2 (PEAK)	25x20	12	\$12,942.47	\$136.08	\$255.78	N/A	\$850.08	\$1,534.68	\$450.07	\$515.89	
MARINER 407.2 (PEAK)	30x25	10	\$15,652.88	\$204.12	\$383.04	N/A	\$1,027.95	\$2,328.33	\$1,694.95	\$515.89	
MARINER 407.2 (PEAK)	30x25	12	\$16,354.94	\$204.12	\$383.04	N/A	\$1,074.15	\$2,490.57	\$1,694.95	\$515.89	
MARINER 407.2 (PEAK)	30x35	10	\$24,622.84	\$286.02	\$535.50	N/A	\$1,615.85	\$2,654.27	\$2,003.30	\$515.89	
MARINER 407.2 (PEAK)	30x35	12	\$25,323.56	\$286.02	\$535.50	N/A	\$1,662.05	\$2,864.74	\$2,003.30	\$515.89	
MARINER 407.2 (PEAK)	30x40	10	\$27,258.23	\$326.34	\$612.36	N/A	\$1,789.10	\$3,386.53	\$5,494.71	\$515.89	
MARINER 407.2 (PEAK)	30x40	12	\$27,960.29	\$326.34	\$612.36	N/A	\$1,835.30	\$3,580.92	\$5,494.71	\$515.89	
MARINER 407.2 (PEAK)	40x40	10	\$27,259.57	\$435.96	\$816.48	N/A	\$1,789.10	\$5,469.31	\$6,279.94	\$515.89	
MARINER 407.2 (PEAK)	40x40	12	\$27,961.63	\$435.96	\$816.48	N/A	\$1,835.30	\$5,861.02	\$6,279.94	\$515.89	
SUPERSPAN HIP 402.3	40x50	8	\$20,981.00	\$544.32	\$1,020.60	N/A	\$2,119.43	\$6,932.37	\$2,355.70	\$1,352.34	
SUPERSPAN HIP 402.3	40x50	10	\$21,474.78	\$544.32	\$1,020.60	N/A	\$2,169.09	\$7,271.46	\$2,355.70	\$1,352.34	
SUPERSPAN HIP 402.3	40x50	12	\$22,247.25	\$544.32	\$1,020.60	N/A	\$2,246.48	\$7,612.01	\$2,355.70	\$1,352.34	
SUPERSPAN HIP 402.3	40x50	14	\$23,831.36	\$544.32	\$1,020.60	N/A	\$2,407.02	\$7,951.10	\$2,355.70	\$1,352.34	
SUPERSPAN HIP 402.3	40x50	16	\$25,310.09	\$544.32	\$1,020.60	N/A	\$2,556.02	\$8,291.66	\$2,355.70	\$1,352.34	
SUPERSPAN HIP 402.3	40x60	8	\$23,074.57	\$652.68	\$1,224.72	N/A	\$2,330.79	\$7,223.23	\$2,616.16	\$1,352.34	
SUPERSPAN HIP 402.3	40x60	10	\$23,568.35	\$652.68	\$1,224.72	N/A	\$2,380.46	\$7,565.24	\$2,616.16	\$1,352.34	
SUPERSPAN HIP 402.3	40x60	12	\$24,696.13	\$652.68	\$1,224.72	N/A	\$2,493.65	\$7,904.33	\$2,616.16	\$1,352.34	
SUPERSPAN HIP 402.3	40x60	14	\$25,133.31	\$652.68	\$1,224.72	N/A	\$2,538.69	\$8,244.89	\$2,616.16	\$1,352.34	
SUPERSPAN HIP 402.3	40x60	16	\$25,309.22	\$652.68	\$1,224.72	N/A	\$2,556.02	\$8,583.98	\$2,616.16	\$1,352.34	
SUPERSPAN HIP 402.3	45x50	8	\$34,360.84	\$612.36	\$1,147.86	N/A	\$2,130.98	\$7,210.07	\$2,485.93	\$1,352.34	
SUPERSPAN HIP 402.3	45x50	10	\$35,301.19	\$612.36	\$1,147.86	N/A	\$2,180.64	\$7,549.16	\$2,485.93	\$1,352.34	
SUPERSPAN HIP 402.3	45x50	12	\$36,241.60	\$612.36	\$1,147.86	N/A	\$2,273.04	\$7,889.72	\$2,485.93	\$1,352.34	
SUPERSPAN HIP 402.3	45x50	14	\$37,181.86	\$612.36	\$1,147.86	N/A	\$2,378.15	\$8,228.81	\$2,485.93	\$1,352.34	
SUPERSPAN HIP 402.3	45x50	16	\$38,122.15	\$612.36	\$1,147.86	N/A	\$2,710.79	\$8,569.36	\$2,485.93	\$1,352.34	
SUPERSPAN HIP 402.3	50x50	8	\$24,815.44	\$680.40	\$1,276.38	N/A	\$2,506.35	\$7,486.32	\$2,616.16	\$1,352.34	
SUPERSPAN HIP 402.3	50x50	9	\$26,275.03	\$680.40	\$1,276.38	N/A	\$2,530.61	\$7,657.32	\$2,616.16	\$1,352.34	
SUPERSPAN HIP 402.3	50x50	10	\$25,310.09	\$680.40	\$1,276.38	N/A	\$2,556.02	\$7,826.87	\$2,616.16	\$1,352.34	
SUPERSPAN HIP 402.3	50x50	12	\$25,778.62	\$680.40	\$1,276.38	N/A	\$2,603.37	\$8,165.96	\$2,616.16	\$1,352.34	
SUPERSPAN HIP 402.3	50x50	14	\$28,202.25	\$680.40	\$1,276.38	N/A	\$2,848.23	\$8,506.51	\$2,616.16	\$1,352.34	
SUPERSPAN HIP 402.3	50x50	16	\$28,378.17	\$680.40	\$1,276.38	N/A	\$2,865.56	\$8,847.06	\$2,616.16	\$1,352.34	
SUPERSPAN HIP 402.3	50x60	8	\$29,571.26	\$816.48	\$1,530.90	N/A	\$2,986.83	\$8,376.43	\$2,878.55	\$1,352.34	
SUPERSPAN HIP 402.3	50x60	10	\$30,065.05	\$816.48	\$1,530.90	N/A	\$3,036.50	\$8,714.84	\$2,878.55	\$1,352.34	
SUPERSPAN HIP 402.3	50x60	12	\$30,755.64	\$816.48	\$1,530.90	N/A	\$3,105.80	\$9,053.24	\$2,878.55	\$1,352.34	
SUPERSPAN HIP 402.3	50x60	14	\$31,530.72	\$816.48	\$1,530.90	N/A	\$3,184.34	\$9,391.71	\$2,878.55	\$1,352.34	
SUPERSPAN HIP 402.3	50x60	16	\$32,297.08	\$816.48	\$1,530.90	N/A	\$3,261.72	\$9,730.18	\$2,878.55	\$1,352.34	
SUPERSPAN HIP 402.3	53x57	8	\$42,119.17	\$822.78	\$1,542.24	N/A	\$3,143.91	\$8,725.75	\$2,878.55	\$1,352.34	
SUPERSPAN HIP 402.3	53x57	10	\$43,486.30	\$822.78	\$1,542.24	N/A	\$3,193.58	\$9,064.22	\$2,878.55	\$1,352.34	
SUPERSPAN HIP 402.3	53x57	12	\$44,608.31	\$822.78	\$1,542.24	N/A	\$3,243.24	\$9,402.69	\$2,878.55	\$1,352.34	
SUPERSPAN HIP 402.3	53x57	14	\$46,220.65	\$822.78	\$1,542.24	N/A	\$3,292.91	\$9,741.16	\$2,878.55	\$1,352.34	
SUPERSPAN HIP 402.3	55x57	10	\$44,070.97	\$853.02	\$1,600.20	N/A	\$3,243.24	\$9,336.70	\$2,930.26	\$1,352.34	
SUPERSPAN HIP 402.3	55x57	12	\$45,192.93	\$853.02	\$1,600.20	N/A	\$3,292.91	\$9,675.17	\$2,930.26	\$1,352.34	
SUPERSPAN HIP 402.3	55x57	14	\$46,805.28	\$853.02	\$1,600.20	N/A	\$3,342.57	\$10,013.51	\$2,930.26	\$1,352.34	
SUPERSPAN HIP 402.3	55x57	16	\$48,172.41	\$853.02	\$1,600.20	N/A	\$3,393.39	\$10,351.85	\$2,930.26	\$1,352.34	
SUPERSPAN HIP 402.3	60x60	8	\$34,244.35	\$980.28	\$1,837.08	N/A	\$3,458.07	\$9,202.23	\$3,139.01	\$1,352.34	
SUPERSPAN HIP 402.3	60x60	10	\$34,738.13	\$980.28	\$1,837.08	N/A	\$3,507.74	\$9,540.64	\$3,139.01	\$1,352.34	
SUPERSPAN HIP 402.3	60x60	12	\$35,028.13	\$980.28	\$1,837.08	N/A	\$3,537.77	\$9,879.04	\$3,139.01	\$1,352.34	
SUPERSPAN HIP 402.3	60x60	14	\$35,672.58	\$980.28	\$1,837.08	N/A	\$3,602.45	\$10,217.45	\$3,139.01	\$1,352.34	
SUPERSPAN HIP 402.3	60x60	16	\$36,984.98	\$980.28	\$1,837.08	N/A	\$3,735.27	\$11,197.32	\$3,139.01	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	40x50	8	\$38,732.28	\$544.32	\$2,449.44	N/A	\$2,119.43	\$7,625.17	\$7,065.17	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	40x50	10	\$39,646.02	\$544.32	\$2,449.44	N/A	\$2,169.09	\$7,999.34	\$7,065.17	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	40x50	12	\$41,072.91	\$544.32	\$2,449.44	N/A	\$2,246.48	\$8,373.51	\$7,065.17	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	40x50	14	\$41,160.00	\$544.32	\$2,449.44	N/A	\$2,251.10	\$8,746.21	\$7,065.17	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	40x50	16	\$46,725.53	\$544.32	\$2,449.44	N/A	\$2,556.02	\$9,120.38	\$7,065.17	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	40x60	8	\$42,598.94	\$652.68	\$2,939.58	N/A	\$2,330.79	\$7,946.72	\$7,850.40	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	40x60	10	\$43,511.34	\$652.68	\$2,939.58	N/A	\$2,380.46	\$8,320.89	\$7,850.40	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	40x60	12	\$45,593.39	\$652.68	\$2,939.58	N/A	\$2,493.65	\$8,695.06	\$7,850.40	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	40x60	14	\$46,398.61	\$652.68	\$2,939.58	N/A	\$2,538.69	\$9,069.23	\$7,850.40	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	40x60	16	\$50,121.92	\$652.68	\$2,939.58	N/A	\$2,741.97	\$9,443.40	\$7,850.40	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	45x50	8	\$38,957.36	\$612.36	\$2,755.62	N/A	\$2,130.98	\$7,930.64	\$7,457.79	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	45x50	10	\$39,869.77	\$612.36	\$2,755.62	N/A	\$2,180.64	\$8,304.81	\$7,457.79	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	45x50	12	\$41,556.58	\$612.36	\$2,755.62	N/A	\$2,273.04	\$8,677.52	\$7,457.79	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	45x50	14	\$43,480.53	\$612.36	\$2,755.62	N/A	\$2,378.15	\$9,051.69	\$7,457.79	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	45x50	16	\$49,556.52	\$612.36	\$2,755.62	N/A	\$2,710.79	\$9,425.86	\$7,457.79	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	50x50	8	\$45,813.12	\$680.40	\$3,061.80	N/A	\$2,506.35	\$8,236.12	\$7,850.40	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	50x50	9	\$46,268.65	\$680.40	\$3,061.80	N/A	\$2,530.61	\$8,423.20	\$7,850.40	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	50x50	10	\$46,725.53	\$680.40	\$3,061.80	N/A	\$2,556.02	\$8,608.82	\$7,850.40	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	50x50	12	\$47,589.70	\$680.40	\$3,061.80	N/A	\$2,603.37	\$8,982.99	\$7,850.40	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	50x50	14	\$49,556.52	\$680.40	\$3,061.80	N/A	\$2,710.79	\$9,357.16	\$7,850.40	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	50x50	16	\$52,388.86	\$680.40	\$3,061.80	N/A	\$2,865.56	\$9,731.79	\$7,850.40	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	50x60	8	\$54,592.83	\$816.48	\$3,674.16	N/A	\$2,986.83	\$9,213.93	\$8,633.72	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	50x60	10	\$55,505.23	\$816.48	\$3,674.16	N/A	\$3,036.50	\$9,762.03	\$8,633.72	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	50x60	12	\$56,780.72	\$816.48	\$3,674.16	N/A	\$3,105.80	\$10,311.59	\$8,633.72	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	50x60	14	\$58,210.29	\$816.48	\$3,674.16	N/A	\$3,184.34	\$10,859.69	\$8,633.72	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	50x60	16	\$59,626.46	\$816.48	\$3,674.16	N/A	\$3,261.72	\$11,409.25	\$8,633.72	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	53x57	8	\$57,462.68	\$822.78	\$3,699.36	N/A	\$3,143.91	\$9,598.33	\$8,633.72	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	53x57	10	\$58,375.09	\$822.78	\$3,699.36	N/A	\$3,193.58	\$10,146.43	\$8,633.72	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	53x57	12	\$59,287.49	\$822.78	\$3,699.36	N/A	\$3,243.24	\$10,694.53	\$8,633.72	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	53x57	14	\$60,199.55	\$822.78	\$3,699.36	N/A	\$3,292.91	\$11,242.63	\$8,633.72	\$1,352.34	
SUPERSPAN HIP MULTIPANEL 424.1	55x57	10	\$59,287.49	\$853.02	\$3,839.22	N/A	\$3,243.24	\$10,269.20	\$8,790.77	\$1,352.34	



# USA Shade MSRP 2023 Price List Sourcecell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
SUPERSPAN HIP 604.3	56x90	8	\$95,771.58	\$1,372.14	\$2,571.66	N/A	\$6,286.67	\$18,232.00	\$3,820.82	\$2,029.25	
SUPERSPAN HIP 604.3	56x90	9	\$97,292.26	\$1,372.14	\$2,571.66	N/A	\$6,387.15	\$18,232.00	\$3,820.82	\$2,029.25	
SUPERSPAN HIP 604.3	56x90	10	\$98,812.93	\$1,372.14	\$2,571.66	N/A	\$6,486.48	\$18,232.00	\$3,820.82	\$2,029.25	
SUPERSPAN HIP 604.3	56x90	12	\$100,332.26	\$1,372.14	\$2,571.66	N/A	\$6,585.81	\$18,232.00	\$3,820.82	\$2,029.25	
SUPERSPAN HIP 604.3	56x90	14	\$102,090.08	\$1,372.14	\$2,571.66	N/A	\$6,701.31	\$18,232.00	\$3,820.82	\$2,029.25	
SUPERSPAN HIP 604.3	56x90	16	\$104,892.94	\$1,372.14	\$2,571.66	N/A	\$6,886.11	\$18,232.00	\$3,820.82	\$2,029.25	
SUPERSPAN HIP 604.3	54X100	8	\$109,453.62	\$1,469.16	\$2,755.62	N/A	\$7,185.26	\$19,534.28	\$4,029.58	\$2,029.25	
SUPERSPAN HIP 604.3	54X100	10	\$110,972.95	\$1,469.16	\$2,755.62	N/A	\$7,284.59	\$19,534.28	\$4,029.58	\$2,029.25	
SUPERSPAN HIP 604.3	54X100	12	\$112,494.97	\$1,469.16	\$2,755.62	N/A	\$7,385.07	\$19,534.28	\$4,029.58	\$2,029.25	
SUPERSPAN HIP 604.3	54X100	14	\$114,015.64	\$1,469.16	\$2,755.62	N/A	\$7,484.40	\$19,534.28	\$4,029.58	\$2,029.25	
SUPERSPAN HIP 604.3	54X100	16	\$115,534.97	\$1,469.16	\$2,755.62	N/A	\$7,583.73	\$19,534.28	\$4,029.58	\$2,029.25	
SUPERSPAN MULTILAYER MULTIPANEL #TBD	30x40	8	\$38,400.01	\$326.34	\$612.36	N/A	\$2,520.21	\$8,388.12	\$6,384.00	\$1,352.34	
SUPERSPAN MULTILAYER MULTIPANEL #TBD	30x40	10	\$38,779.17	\$326.34	\$612.36	N/A	\$2,545.62	\$8,798.83	\$6,384.00	\$1,352.34	
SUPERSPAN MULTILAYER MULTIPANEL #TBD	30x40	12	\$39,540.18	\$326.34	\$612.36	N/A	\$2,595.29	\$9,211.00	\$6,384.00	\$1,352.34	
SUPERSPAN MULTILAYER MULTIPANEL #TBD	30x40	14	\$40,299.84	\$326.34	\$612.36	N/A	\$2,644.95	\$9,621.71	\$6,384.00	\$1,352.34	
SUPERSPAN MULTILAYER MULTIPANEL #TBD	30x40	16	\$41,059.51	\$326.34	\$612.36	N/A	\$2,694.62	\$10,032.42	\$6,384.00	\$1,352.34	
SUPERSPAN MULTILAYER MULTIPANEL #TBD	30x30	8	\$26,223.91	\$244.44	\$459.90	N/A	\$1,720.95	\$8,740.37	\$6,384.00	\$1,352.34	
SUPERSPAN MULTILAYER MULTIPANEL #TBD	30x30	10	\$26,603.07	\$244.44	\$459.90	N/A	\$1,746.36	\$9,154.00	\$6,384.00	\$1,352.34	
SUPERSPAN MULTILAYER MULTIPANEL #TBD	30x30	12	\$27,364.08	\$244.44	\$459.90	N/A	\$1,796.03	\$9,564.71	\$6,384.00	\$1,352.34	
SUPERSPAN MULTILAYER MULTIPANEL #TBD	30x30	14	\$28,123.74	\$244.44	\$459.90	N/A	\$1,845.69	\$9,974.88	\$6,384.00	\$1,352.34	
SUPERSPAN MULTILAYER MULTIPANEL #TBD	40x50	8	\$50,313.51	\$544.32	\$1,020.60	N/A	\$3,303.30	\$10,387.59	\$7,980.00	\$1,352.34	
SUPERSPAN MULTILAYER MULTIPANEL #TBD	40x50	10	\$50,694.01	\$544.32	\$1,020.60	N/A	\$3,327.56	\$8,722.83	\$7,980.00	\$1,352.34	
SUPERSPAN MULTILAYER MULTIPANEL #TBD	40x50	12	\$51,453.68	\$544.32	\$1,020.60	N/A	\$3,377.22	\$9,135.00	\$7,980.00	\$1,352.34	
SUPERSPAN MULTILAYER MULTIPANEL #TBD	40x50	14	\$52,213.35	\$544.32	\$1,020.60	N/A	\$3,428.04	\$9,545.71	\$7,980.00	\$1,352.34	
SUPERSPAN MULTILAYER MULTIPANEL #TBD	40x50	16	\$52,973.02	\$544.32	\$1,020.60	N/A	\$3,478.86	\$9,956.42	\$7,980.00	\$1,352.34	
SUPERSPAN MULTILAYER MULTIPANEL #TBD	40x60	8	\$75,101.15	\$652.68	\$1,224.72	N/A	\$4,929.54	\$10,368.59	\$9,576.00	\$1,352.34	
SUPERSPAN MULTILAYER MULTIPANEL #TBD	40x60	10	\$75,480.31	\$652.68	\$1,224.72	N/A	\$4,954.95	\$9,059.00	\$9,576.00	\$1,352.34	
SUPERSPAN MULTILAYER MULTIPANEL #TBD	40x60	12	\$77,000.99	\$652.68	\$1,224.72	N/A	\$5,054.28	\$9,265.08	\$9,576.00	\$1,352.34	
SUPERSPAN MULTILAYER MULTIPANEL #TBD	40x60	14	\$78,521.66	\$652.68	\$1,224.72	N/A	\$5,154.77	\$9,469.71	\$9,576.00	\$1,352.34	
SUPERSPAN MULTILAYER MULTIPANEL #TBD	40x60	16	\$80,000.66	\$652.68	\$1,224.72	N/A	\$5,303.76	\$9,881.88	\$9,576.00	\$1,352.34	
WAVE 404.5	20x20	7-16	\$6,768.67	\$108.36	\$204.12	N/A	\$444.68	\$1,302.29	\$134.06	\$386.17	
WAVE 404.5	20x20	10-19	\$7,844.53	\$108.36	\$204.12	N/A	\$515.13	\$1,628.22	\$134.06	\$386.17	
WAVE 404.5	25x25	7-18	\$9,563.49	\$170.10	\$318.78	N/A	\$628.32	\$1,628.22	\$166.62	\$386.17	
WAVE 404.5	25x25	10-21	\$11,219.49	\$170.10	\$318.78	N/A	\$736.89	\$2,604.57	\$166.62	\$386.17	
COOLBRELLA 102.3 (MAX 60 MPH WIND)		12 7.5	\$4,984.06	\$25.20	\$47.88	N/A	\$326.87	\$846.27	N/A	\$128.23	
COOLBRELLA 102.3 (MAX 60 MPH WIND)		20 7.5	\$5,436.91	\$70.56	\$132.30	N/A	\$356.90	\$1,106.43	N/A	\$128.23	
HEXAGON 1603 & QRE # 1613		20 8	\$9,645.22	\$70.56	\$132.30	\$733	\$632.94	\$1,042.12	\$99.59	\$580.00	
HEXAGON 1603 & QRE # 1613		20 10	\$10,370.05	\$70.56	\$132.30	\$733	\$680.30	\$1,106.43	\$99.59	\$580.00	
HEXAGON 1603 & QRE # 1613		20 12	\$11,574.53	\$70.56	\$132.30	\$733	\$759.99	\$1,562.45	\$99.59	\$580.00	
HEXAGON 1603 & QRE # 1613		27 8	\$11,429.83	\$128.52	\$241.92	\$733	\$750.75	\$1,106.43	\$134.06	\$580.00	
HEXAGON 1603 & QRE # 1613		27 10	\$13,199.71	\$128.52	\$241.92	\$733	\$866.25	\$1,236.51	\$134.06	\$580.00	
HEXAGON 1603 & QRE # 1613		27 12	\$14,004.93	\$128.52	\$241.92	\$733	\$919.38	\$1,692.53	\$134.06	\$580.00	
HEXAGON 1603 & QRE # 1613		27 14	\$16,285.27	\$128.52	\$241.92	\$733	\$1,069.53	\$2,018.47	\$134.06	\$580.00	
HEXAGON 1603 & QRE # 1613		30 8	\$12,702.64	\$158.76	\$298.62	\$733	\$833.91	\$1,172.20	\$461.56	\$580.00	
HEXAGON 1603 & QRE # 1613		30 10	\$14,571.66	\$158.76	\$298.62	\$733	\$956.34	\$1,302.29	\$461.56	\$580.00	
HEXAGON 1603 & QRE # 1613		30 12	\$15,547.04	\$158.76	\$298.62	\$733	\$1,021.02	\$1,822.62	\$461.56	\$580.00	
HEXAGON 1603 & QRE # 1613		30 14	\$17,827.38	\$158.76	\$298.62	\$733	\$1,170.02	\$2,084.24	\$461.56	\$580.00	
HEXAGON 1603 & QRE # 1613		33 8	\$14,366.68	\$192.78	\$361.62	\$733	\$943.64	\$1,236.51	\$509.44	\$580.00	
HEXAGON 1603 & QRE # 1613		33 10	\$16,585.38	\$192.78	\$361.62	\$733	\$1,089.17	\$1,432.37	\$509.44	\$580.00	
HEXAGON 1603 & QRE # 1613		33 12	\$17,247.25	\$192.78	\$361.62	\$733	\$1,131.90	\$1,954.16	\$509.44	\$580.00	
HEXAGON 1603 & QRE # 1613		33 14	\$19,097.51	\$192.78	\$361.62	\$733	\$1,253.18	\$2,344.41	\$509.44	\$580.00	
HEXAGON 1603 & QRE # 1613		40 8	\$16,308.05	\$283.50	\$530.46	\$733	\$1,070.69	\$1,562.45	\$1,570.46	\$772.34	
HEXAGON 1603 & QRE # 1613		40 10	\$17,272.70	\$283.50	\$530.46	\$733	\$1,134.21	\$1,692.53	\$1,570.46	\$772.34	
HEXAGON 1603 & QRE # 1613		40 12	\$18,972.91	\$283.50	\$530.46	\$733	\$1,245.09	\$1,954.16	\$1,570.46	\$772.34	
HEXAGON 1603 & QRE # 1613		40 14	\$21,517.19	\$283.50	\$530.46	\$733	\$1,412.57	\$2,084.24	\$1,570.46	\$772.34	
HEXAGON 1603 & QRE # 1613		45 8	\$28,438.59	\$357.84	\$671.58	\$733	\$1,866.48	\$2,084.24	\$1,765.81	\$772.34	
HEXAGON 1603 & QRE # 1613		45 10	\$31,765.32	\$357.84	\$671.58	\$733	\$2,084.78	\$2,344.41	\$1,765.81	\$772.34	
HEXAGON 1603 & QRE # 1613		45 12	\$32,629.49	\$357.84	\$671.58	\$733	\$2,141.37	\$2,604.57	\$1,765.81	\$772.34	
HEXAGON 1603 & QRE # 1613		45 14	\$34,002.78	\$357.84	\$671.58	\$733	\$2,232.62	\$4,688.81	\$1,765.81	\$772.34	
HEXAGON 1603 & QRE # 1613		50 8	\$40,349.42	\$442.26	\$829.08	\$733	\$2,648.42	\$3,646.69	\$1,963.08	\$772.34	
HEXAGON 1603 & QRE # 1613		50 10	\$40,728.58	\$442.26	\$829.08	\$733	\$2,673.83	\$4,167.02	\$1,963.08	\$772.34	
HEXAGON 1603 & QRE # 1613		50 12	\$44,916.47	\$442.26	\$829.08	\$733	\$2,817.05	\$4,558.73	\$1,963.08	\$772.34	
HEXAGON 1603 & QRE # 1613		50 14	\$44,823.01	\$442.26	\$829.08	\$733	\$2,942.94	\$5,209.14	\$1,963.08	\$772.34	
HEXAGON MULTIPANEL 1605		20 8	\$11,090.86	\$70.56	\$132.30	N/A	\$727.65	\$1,145.89	\$298.77	\$580.00	
HEXAGON MULTIPANEL 1605		20 10	\$11,925.56	\$70.56	\$132.30	N/A	\$783.09	\$1,217.51	\$298.77	\$580.00	
HEXAGON MULTIPANEL 1605		20 12	\$13,310.91	\$70.56	\$132.30	N/A	\$874.34	\$1,718.84	\$298.77	\$580.00	
HEXAGON MULTIPANEL 1605		27 8	\$13,144.78	\$128.52	\$241.92	N/A	\$862.79	\$1,217.51	\$404.11	\$580.00	
HEXAGON MULTIPANEL 1605		27 10	\$15,178.59	\$128.52	\$241.92	N/A	\$996.77	\$1,360.75	\$404.11	\$580.00	
HEXAGON MULTIPANEL 1605		27 12	\$16,105.74	\$128.52	\$241.92	N/A	\$1,056.83	\$2,220.17	\$404.11	\$580.00	
HEXAGON MULTIPANEL 1605		27 14	\$18,727.72	\$128.52	\$241.92	N/A	\$1,228.92	\$1,862.08	\$404.11	\$580.00	
HEXAGON MULTIPANEL 1605		30 8	\$14,609.18	\$158.76	\$298.62	N/A	\$958.65	\$1,289.13	\$450.07	\$580.00	
HEXAGON MULTIPANEL 1605		30 10	\$16,755.54	\$158.76	\$298.62	N/A	\$1,099.56	\$1,432.37	\$1,386.60	\$580.00	
HEXAGON MULTIPANEL 1605		30 12	\$17,878.29	\$158.76	\$298.62	N/A	\$1,173.48	\$2,005.32	\$1,386.60	\$580.00	
HEXAGON MULTIPANEL 1605		30 14	\$20,500.28	\$158.76	\$298.62	N/A	\$1,345.58	\$2,291.79	\$1,386.60	\$580.00	
HEXAGON MULTIPANEL 1605		33 8	\$16,521.07	\$192.78	\$361.62	N/A	\$1,084.55	\$1,360.75	\$1,526.41	\$580.00	
HEXAGON MULTIPANEL 1605		33 10	\$19,072.05	\$192.78	\$361.62	N/A	\$1,252.02	\$1,575.60	\$1,526.41	\$580.00	
HEXAGON MULTIPANEL 1605		33 12	\$19,831.72	\$192.78	\$361.62	N/A	\$1,301.69	\$2,148.55	\$1,526.41	\$580.00	
HEXAGON MULTIPANEL 1605		33 14	\$21,962.00	\$192.78	\$361.62	N/A	\$1,441.44	\$2,578.26	\$1,526.41	\$580.00	
HEXAGON MULTIPANEL 1605		40 8	\$18,754.52	\$283.50	\$530.46	N/A	\$1,231.23	\$1,718.84	\$4,709.48	\$772.34	
HEXAGON MULTIPANEL 1605		40 10	\$19,863.87	\$283.50	\$530.46	N/A	\$1,304.00	\$1,862.08	\$4,709.48	\$772.34	
HEXAGON MULTIPANEL 1605		40 12	\$21,818.64	\$283.50	\$530.46	N/A	\$1,432.20	\$2,148.55	\$4,709.48	\$772.34	
HEXAGON MULTIPANEL 1605		40 14	\$24,743.43	\$357.84	\$671.58	N/A	\$1,623.93	\$2,291.79	\$4,709.48	\$772.34	
HEXAGON MULTIPANEL 1605		45 8	\$32,704.52	\$357.84	\$671.58	N/A	\$2,147.15	\$2,291.79	\$5,299.36	\$772.34	
HEXAGON MULTIPANEL 1605		45 10	\$36,530.99	\$357.84	\$671.58	N/A	\$2,397.78	\$2,578.26	\$5,299.36	\$772.34	
HEXAGON MULTIPANEL 1605		45 12	\$37,523.78	\$357.84	\$671.58	N/A	\$2,463.62	\$2,864.74	\$5,299.36	\$772.34	
HEXAGON MULTIPANEL 1605		45 14	\$39,103.40	\$442.26	\$829.08	N/A	\$2,566.41	\$5,599.39	\$5,299.36	\$772.34	
HEXAGON MULTIPANEL 1605		50 8	\$46,399.95	\$442.26	\$829.08	N/A	\$3,045.74	\$4,948.98	\$5,887.32	\$772.34	
HEXAGON MULTIPANEL 1605		50 10	\$46,838.07	\$442.26	\$829.08	N/A	\$3,074.61	\$4,713.66	\$5,887.32	\$772.34	
HEXAGON MULTIPANEL 1605		50 12	\$49,354.21	\$442.26	\$829.08	N/A	\$3,239.78	\$5,079.06	\$5,887.32	\$772.34	



# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
OCTAGON 801.5	35	12	\$23,059.30	\$235.62	\$442.26	\$978	\$1,514.21	\$3,124.90	\$549.66	\$772.34	
OCTAGON 801.5	35	14	\$24,247.70	\$235.62	\$442.26	\$978	\$1,591.59	\$5,209.14	\$549.66	\$772.34	
OCTAGON 801.5	42	8	\$25,478.98	\$338.94	\$636.30	\$978	\$1,672.44	\$6,511.43	\$1,687.29	\$1,030.28	
OCTAGON 801.5	42	10	\$29,490.34	\$338.94	\$636.30	\$978	\$1,935.78	\$7,293.38	\$1,687.29	\$1,030.28	
OCTAGON 801.5	42	12	\$30,705.54	\$338.94	\$636.30	\$978	\$2,015.48	\$8,203.96	\$1,687.29	\$1,030.28	
OCTAGON 801.5	42	14	\$32,119.03	\$338.94	\$636.30	\$978	\$2,107.88	\$9,116.00	\$1,687.29	\$1,030.28	
OCTAGON 801.5	50	8	\$38,491.11	\$488.88	\$917.28	\$978	\$2,527.14	\$7,163.30	\$2,001.38	\$1,030.28	
OCTAGON 801.5	50	10	\$40,788.87	\$488.88	\$917.28	\$978	\$2,677.29	\$8,334.04	\$2,001.38	\$1,030.28	
OCTAGON 801.5	50	12	\$42,163.51	\$488.88	\$917.28	\$978	\$2,767.38	\$9,506.25	\$2,001.38	\$1,030.28	
OCTAGON 801.5	50	14	\$48,950.93	\$488.88	\$917.28	\$978	\$3,213.21	\$10,678.45	\$2,001.38	\$1,030.28	
OCTAGON 801.5	60	8	\$81,462.52	\$693.00	\$1,299.06	\$978	\$5,347.65	\$9,506.25	\$2,407.41	\$1,030.28	
OCTAGON 801.5	60	10	\$81,843.02	\$693.00	\$1,299.06	\$978	\$5,373.06	\$10,808.53	\$2,407.41	\$1,030.28	
OCTAGON 801.5	60	12	\$98,906.72	\$693.00	\$1,299.06	\$978	\$6,492.26	\$12,110.82	\$2,407.41	\$1,030.28	
OCTAGON 801.5	60	14	\$101,589.00	\$693.00	\$1,299.06	\$978	\$6,668.97	\$13,413.10	\$2,407.41	\$1,030.28	
TRIANGLE 301.5	20x20x20	8	\$5,493.18	\$54.18	\$102.06	\$366	\$334.95	\$520.33	\$99.59	\$289.25	
TRIANGLE 301.5	20x20x20	10	\$6,535.54	\$54.18	\$102.06	\$366	\$398.48	\$586.10	\$99.59	\$289.25	
TRIANGLE 301.5	20x20x20	12	\$7,938.32	\$54.18	\$102.06	\$366	\$483.95	\$781.96	\$99.59	\$289.25	
TRIANGLE 301.5	30x30x30	8	\$11,046.65	\$122.22	\$229.32	\$366	\$673.37	\$651.87	\$461.56	\$386.17	
TRIANGLE 301.5	30x30x30	10	\$11,200.73	\$122.22	\$229.32	\$366	\$682.61	\$716.18	\$461.56	\$386.17	
TRIANGLE 301.5	30x30x30	12	\$12,075.62	\$122.22	\$229.32	\$366	\$735.74	\$912.04	\$461.56	\$386.17	
HEX UMBRELLA 1126	10	8	\$2,979.72	\$17.64	\$32.76	\$733	\$195.20	\$716.18	\$49.80	\$128.23	
HEX UMBRELLA 1126	10	9	\$3,997.62	\$17.64	\$32.76	\$733	\$203.28	\$748.34	\$49.80	\$128.23	
HEX UMBRELLA 1126	10	10	\$3,145.85	\$17.64	\$32.76	\$733	\$206.75	\$781.96	\$49.80	\$128.23	
HEX UMBRELLA 1126	12	8	\$3,345.48	\$25.20	\$47.88	\$733	\$219.45	\$846.27	\$59.37	\$128.23	
HEX UMBRELLA 1126	12	9	\$3,460.70	\$25.20	\$47.88	\$733	\$227.54	\$878.42	\$59.37	\$128.23	
HEX UMBRELLA 1126	12	10	\$3,530.37	\$25.20	\$47.88	\$733	\$232.16	\$912.04	\$59.37	\$128.23	
HEX UMBRELLA 1126	14	8	\$3,533.05	\$34.02	\$65.52	\$733	\$232.16	\$976.35	\$70.86	\$128.23	
HEX UMBRELLA 1126	14	9	\$3,648.28	\$34.02	\$65.52	\$733	\$239.09	\$1,009.97	\$70.86	\$128.23	
HEX UMBRELLA 1126	14	10	\$3,776.90	\$34.02	\$65.52	\$733	\$248.33	\$1,042.12	\$70.86	\$128.23	
HEX UMBRELLA 1126	16	8	\$4,911.71	\$45.36	\$84.42	\$733	\$322.25	\$1,236.51	\$80.44	\$128.23	
HEX UMBRELLA 1126	16	9	\$5,143.49	\$45.36	\$84.42	\$733	\$337.26	\$1,270.13	\$80.44	\$128.23	
HEX UMBRELLA 1126	16	10	\$5,377.96	\$45.36	\$84.42	\$733	\$353.43	\$1,302.29	\$80.44	\$128.23	
HEX UMBRELLA 1126	18	8	\$5,495.86	\$56.70	\$107.10	\$733	\$360.36	\$1,368.06	\$90.01	\$450.28	
HEX UMBRELLA 1126	18	9	\$5,728.98	\$56.70	\$107.10	\$733	\$376.53	\$1,400.21	\$90.01	\$450.28	
HEX UMBRELLA 1126	18	10	\$5,963.45	\$56.70	\$107.10	\$733	\$391.55	\$1,432.37	\$90.01	\$450.28	
HEX UMBRELLA 1126	20	8	\$6,431.04	\$70.56	\$132.30	\$733	\$422.73	\$1,498.14	\$99.59	\$450.28	
HEX UMBRELLA 1126	20	9	\$6,664.17	\$70.56	\$132.30	\$733	\$437.75	\$1,530.30	\$99.59	\$450.28	
HEX UMBRELLA 1126	20	10	\$6,898.63	\$70.56	\$132.30	\$733	\$452.76	\$1,562.45	\$99.59	\$450.28	
MARINER HEXAGON 609.1	30	8	\$16,085.64	\$158.76	\$298.62	N/A	\$1,055.67	\$2,344.41	\$461.56	\$772.34	
MARINER HEXAGON 609.1	30	9	\$16,845.31	\$158.76	\$298.62	N/A	\$1,105.34	\$2,474.49	\$461.56	\$772.34	
MARINER HEXAGON 609.1	30	10	\$17,316.92	\$158.76	\$298.62	N/A	\$1,136.52	\$2,604.57	\$461.56	\$772.34	
MARINER HEXAGON 609.1	30	12	\$17,604.97	\$158.76	\$298.62	N/A	\$1,156.16	\$2,734.65	\$461.56	\$772.34	
MARINER HEXAGON 609.1	35	8	\$21,865.54	\$216.72	\$405.72	N/A	\$1,435.67	\$2,734.65	\$540.09	\$772.34	
MARINER HEXAGON 609.1	35	9	\$22,246.04	\$216.72	\$405.72	N/A	\$1,459.92	\$2,864.74	\$540.09	\$772.34	
MARINER HEXAGON 609.1	35	10	\$22,625.20	\$216.72	\$405.72	N/A	\$1,485.33	\$2,994.82	\$540.09	\$772.34	
MARINER HEXAGON 609.1	35	12	\$23,194.62	\$216.72	\$405.72	N/A	\$1,522.29	\$3,124.90	\$540.09	\$772.34	
MARINER HEXAGON 609.1	35	14	\$25,474.96	\$216.72	\$405.72	N/A	\$1,672.44	\$3,256.44	\$540.09	\$772.34	
MARINER HEXAGON 609.1	40	8	\$27,644.09	\$282.24	\$530.46	N/A	\$1,814.51	\$4,167.02	\$1,570.46	\$772.34	
MARINER HEXAGON 609.1	40	9	\$28,024.60	\$282.24	\$530.46	N/A	\$1,839.92	\$4,297.10	\$1,570.46	\$772.34	
MARINER HEXAGON 609.1	40	10	\$28,405.10	\$282.24	\$530.46	N/A	\$1,864.17	\$4,427.19	\$1,570.46	\$772.34	
MARINER HEXAGON 609.1	40	12	\$28,784.26	\$282.24	\$530.46	N/A	\$1,889.58	\$4,558.73	\$1,570.46	\$772.34	
MARINER HEXAGON 609.1	40	14	\$31,876.95	\$282.24	\$530.46	N/A	\$2,089.40	\$4,688.81	\$1,570.46	\$772.34	
MARINER HEXAGON 609.1	45	9	\$65,125.00	\$357.84	\$671.58	N/A	\$4,274.66	\$6,511.43	\$1,765.81	\$1,352.34	
MARINER HEXAGON 609.1	45	16	\$72,459.06	\$357.84	\$671.58	N/A	\$4,756.29	\$7,163.30	\$1,765.81	\$1,352.34	
3 POINT SAIL 307.5	20x20x20	8-12	\$8,885.55	\$46.62	\$88.20	N/A	\$583.28	\$1,543.45	\$3,192.00	\$1,352.34	
3 POINT SAIL 307.5	20x20x20	10-14	\$10,383.45	\$46.62	\$88.20	N/A	\$681.45	\$1,832.85	\$3,192.00	\$1,352.34	
3 POINT SAIL 307.5	20x20x20	12-16	\$12,160.02	\$46.62	\$88.20	N/A	\$798.11	\$2,025.78	\$3,192.00	\$1,352.34	
3 POINT SAIL 307.5	25x25x25	8-12	\$9,331.71	\$74.34	\$138.60	N/A	\$612.15	\$2,798.96	\$3,192.00	\$1,352.34	
3 POINT SAIL 307.5	25x25x25	10-14	\$10,991.72	\$74.34	\$138.60	N/A	\$721.88	\$2,864.74	\$3,192.00	\$1,352.34	
3 POINT SAIL 307.5	25x25x25	12-16	\$12,300.70	\$74.34	\$138.60	N/A	\$807.35	\$3,092.75	\$3,192.00	\$1,352.34	
3 POINT SAIL 307.5	30x30x30	8-12	\$9,822.07	\$105.84	\$199.08	N/A	\$644.49	\$3,332.45	\$3,990.00	\$1,352.34	
3 POINT SAIL 307.5	30x30x30	10-14	\$10,991.72	\$105.84	\$199.08	N/A	\$721.88	\$3,956.55	\$3,990.00	\$1,352.34	
3 POINT SAIL 307.5	30x30x30	12-16	\$12,628.95	\$105.84	\$199.08	N/A	\$829.29	\$4,373.11	\$3,990.00	\$1,352.34	
4 POINT HYPAR SAIL 418.1	20x20	8-12	\$11,226.18	\$108.36	\$204.12	N/A	\$736.89	\$3,142.44	\$3,990.00	\$1,804.11	
4 POINT HYPAR SAIL 418.1	20x20	10-14	\$11,926.90	\$108.36	\$204.12	N/A	\$783.09	\$3,731.46	\$3,990.00	\$1,804.11	
4 POINT HYPAR SAIL 418.1	20x30	8-12	\$13,564.14	\$163.80	\$306.18	N/A	\$890.51	\$3,792.85	\$3,990.00	\$1,804.11	
4 POINT HYPAR SAIL 418.1	20x30	10-14	\$14,266.19	\$163.80	\$306.18	N/A	\$936.71	\$4,503.19	\$3,990.00	\$1,804.11	
4 POINT HYPAR SAIL 418.1	20x30	12-16	\$14,968.25	\$163.80	\$306.18	N/A	\$982.91	\$4,976.75	\$3,990.00	\$1,804.11	
4 POINT HYPAR SAIL 418.1	30x30	8-12	\$18,474.50	\$244.44	\$459.90	N/A	\$1,212.75	\$4,441.80	\$3,990.00	\$1,804.11	
4 POINT HYPAR SAIL 418.1	30x30	10-14	\$22,590.37	\$244.44	\$459.90	N/A	\$1,483.02	\$5,274.91	\$3,990.00	\$1,804.11	
4 POINT HYPAR SAIL 418.1	30x40	8-12	\$21,748.97	\$326.34	\$612.36	N/A	\$1,427.58	\$4,441.80	\$5,586.00	\$1,804.11	
4 POINT HYPAR SAIL 418.1	30x40	10-14	\$22,685.49	\$326.34	\$612.36	N/A	\$1,488.80	\$5,274.91	\$5,586.00	\$1,804.11	
4 POINT HYPAR SAIL 418.1	30x40	12-16	\$23,620.67	\$326.34	\$612.36	N/A	\$1,551.17	\$5,830.32	\$5,586.00	\$1,804.11	
4 POINT HYPAR SAIL 418.1	35x35	8-12	\$24,322.73	\$333.90	\$624.96	N/A	\$1,596.21	\$4,441.80	\$3,990.00	\$1,804.11	
4 POINT HYPAR SAIL 418.1	35x35	10-14	\$26,193.09	\$333.90	\$624.96	N/A	\$1,719.80	\$5,274.91	\$3,990.00	\$1,804.11	
4 POINT HYPAR SAIL 418.1	35x35	12-16	\$27,362.74	\$333.90	\$624.96	N/A	\$1,796.03	\$5,830.32	\$3,990.00	\$1,804.11	
4 POINT HYPAR SAIL 418.1	40x40	8-14	\$31,339.26	\$435.96	\$816.48	N/A	\$2,057.06	\$5,418.15	\$5,586.00	\$1,804.11	
4 POINT HYPAR SAIL 418.1	40x40	10-14	\$33,911.68	\$435.96	\$816.48	N/A	\$2,225.69	\$6,433.96	\$5,586.00	\$1,804.11	
4 POINT HYPAR SAIL 418.1	40x40	10-16	\$36,484.09	\$435.96	\$816.48	N/A	\$2,395.47	\$7,110.68	\$5,586.00	\$1,804.11	
SINGLE POST PYRAMID CANTI 124.1 & 127.1 (QRE)	10x10	8	\$4,223.42	\$27.72	\$51.66	\$489	\$367.29	\$1,106.43	\$67.03	\$128.23	
SINGLE POST PYRAMID CANTI 124.1 & 127.1 (QRE)	10x10	10	\$4,285.55	\$27.72	\$51.66	\$489	\$373.07	\$1,172.20	\$67.03	\$128.23	
SINGLE POST PYRAMID CANTI 124.1 & 127.1 (QRE)	10x10	12	\$4,348.32	\$27.72	\$51.66	\$489	\$377.69	\$1,236.51	\$67.03	\$128.23	
SINGLE POST PYRAMID CANTI 124.1 & 127.1 (QRE)	12x12	8	\$4,391.82	\$39.06	\$73.08	\$489	\$388.08	\$1,172.20	\$80.44	\$128.23	
SINGLE POST PYRAMID CANTI 124.1 & 127.1 (QRE)	12x12	10	\$4,452.02	\$39.06	\$73.08	\$489	\$393.86	\$1,243.82	\$80.44	\$128.23	
SINGLE POST PYRAMID CANTI 124.1 & 127.1 (QRE)	12x12	12	\$4,514.86	\$39.06	\$73.08	\$489	\$398.48	\$1,302.29	\$80.44	\$128.23	
SINGLE POST PYRAMID CANTI 124.1 & 127.1 (QRE)	14x14	8	\$4,569.27	\$52.92	\$99.54	\$489	\$413.49	\$1,368.06	\$93.84	\$128.23	
SINGLE POST PYRAMID CANTI 124.1 & 127.1 (QRE)	14x14	10	\$4,630.09	\$52.92	\$99.54	\$489	\$418.11	\$1,432.37	\$93.84	\$128.23	
SINGLE POST PYRAMID CANTI 124.1 & 127.1 (QRE)	14x14	12	\$4,690.94	\$52.92	\$99.54	\$489	\$422.73	\$1,498.14	\$93.84	\$128.23	
SINGLE POST PYRAMID CANTI 124.1 & 127.1 (QRE)	16x16	8	\$6,129.46	\$69.30	\$131.04	\$489	\$535.92	\$1,562.45	\$107.25	\$450.28	
SINGLE POST PYRAMID CANTI 124.1 & 127.1 (QRE)	16x16	10	\$6,275.51	\$69.30	\$131.04	\$489	\$561.33	\$1,692.53	\$107.25	\$450.28	
SINGLE POST PYRAMID CANTI 124.1 & 127.1 (QRE)	16x16										





# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME 32 FABRIC MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
SINGLE POST PYRAMID CANTI 124.1 & 127.1 (QRE)	18x18	12	\$9,569.64	\$88.20	\$165.06	\$489	\$565.95	\$1,954.16	\$120.66	\$450.28	
SINGLE POST PYRAMID CANTI 124.1 & 127.1 (QRE)	20x20	8	\$9,719.92	\$108.36	\$204.12	\$489	\$595.98	\$1,954.16	\$134.06	\$450.28	
SINGLE POST PYRAMID CANTI 124.1 & 127.1 (QRE)	20x20	10	\$9,937.45	\$108.36	\$204.12	\$489	\$600.60	\$2,084.24	\$134.06	\$450.28	
SINGLE POST PYRAMID CANTI 124.1 & 127.1 (QRE)	20x20	12	\$10,155.07	\$108.36	\$204.12	\$489	\$605.22	\$2,214.32	\$134.06	\$450.28	
SINGLE POST PYRAMID CANTI DOUBLE 144.1 & 145.1 (QRE)	10x20	8	\$11,196.71	\$54.18	\$102.06	\$977	\$734.58	\$2,214.32	\$134.06	\$450.28	
SINGLE POST PYRAMID CANTI DOUBLE 144.1 & 145.1 (QRE)	10x20	9	\$11,273.08	\$54.18	\$102.06	\$977	\$740.36	\$2,278.63	\$134.06	\$450.28	
SINGLE POST PYRAMID CANTI DOUBLE 144.1 & 145.1 (QRE)	10x20	10	\$11,348.11	\$54.18	\$102.06	\$977	\$744.98	\$2,344.41	\$134.06	\$450.28	
SINGLE POST PYRAMID CANTI DOUBLE 144.1 & 145.1 (QRE)	12x24	8	\$11,837.13	\$78.12	\$147.42	\$977	\$777.32	\$2,344.41	\$158.96	\$450.28	
SINGLE POST PYRAMID CANTI DOUBLE 144.1 & 145.1 (QRE)	12x24	9	\$11,914.84	\$78.12	\$147.42	\$977	\$781.94	\$2,408.72	\$158.96	\$450.28	
SINGLE POST PYRAMID CANTI DOUBLE 144.1 & 145.1 (QRE)	12x24	10	\$11,989.87	\$78.12	\$147.42	\$977	\$786.56	\$2,487.64	\$158.96	\$450.28	
SINGLE POST PYRAMID CANTI DOUBLE 144.1 & 145.1 (QRE)	14x28	8	\$12,586.08	\$107.10	\$200.34	\$977	\$825.83	\$2,734.65	\$185.77	\$450.28	
SINGLE POST PYRAMID CANTI DOUBLE 144.1 & 145.1 (QRE)	14x28	9	\$12,662.45	\$107.10	\$200.34	\$977	\$831.60	\$2,864.74	\$185.77	\$450.28	
SINGLE POST PYRAMID CANTI DOUBLE 144.1 & 145.1 (QRE)	14x28	10	\$12,738.82	\$107.10	\$200.34	\$977	\$836.22	\$2,994.82	\$185.77	\$450.28	
SINGLE POST PYRAMID CANTI DOUBLE 144.1 & 145.1 (QRE)	16x32	8	\$14,401.51	\$139.86	\$260.82	\$977	\$945.95	\$2,864.74	\$212.59	\$450.28	
SINGLE POST PYRAMID CANTI DOUBLE 144.1 & 145.1 (QRE)	16x32	9	\$14,516.73	\$139.86	\$260.82	\$977	\$952.88	\$2,994.82	\$212.59	\$450.28	
SINGLE POST PYRAMID CANTI DOUBLE 144.1 & 145.1 (QRE)	16x32	10	\$14,554.25	\$139.86	\$260.82	\$977	\$955.19	\$3,124.90	\$212.59	\$450.28	
SINGLE POST PYRAMID CANTI DOUBLE 144.1 & 145.1 (QRE)	20x40	8	\$18,147.59	\$217.98	\$408.24	\$977	\$1,190.81	\$3,646.69	\$239.40	\$450.28	
SINGLE POST PYRAMID CANTI DOUBLE 144.1 & 145.1 (QRE)	20x40	9	\$18,262.81	\$217.98	\$408.24	\$977	\$1,198.89	\$3,776.77	\$239.40	\$450.28	
SINGLE POST PYRAMID CANTI DOUBLE 144.1 & 145.1 (QRE)	20x40	10	\$18,300.33	\$217.98	\$408.24	\$977	\$1,201.20	\$3,906.86	\$239.40	\$450.28	
FULL CANTI HIP SINGLE 202.5 & 242.1 (QRE)	12x10	8	\$7,611.31	\$32.76	\$61.74	\$489	\$482.79	\$1,758.30	\$72.78	\$676.91	
FULL CANTI HIP SINGLE 202.5 & 242.1 (QRE)	12x10	10	\$7,837.10	\$32.76	\$61.74	\$489	\$495.50	\$1,822.62	\$72.78	\$676.91	
FULL CANTI HIP SINGLE 202.5 & 242.1 (QRE)	20x10	8	\$7,953.70	\$54.18	\$102.06	\$489	\$508.20	\$1,822.62	\$107.25	\$676.91	
FULL CANTI HIP SINGLE 202.5 & 242.1 (QRE)	20x10	10	\$8,179.58	\$54.18	\$102.06	\$489	\$562.49	\$1,954.16	\$107.25	\$676.91	
FULL CANTI HIP SINGLE 202.5 & 242.1 (QRE)	20x14	8	\$12,739.14	\$75.60	\$142.38	\$489	\$667.59	\$1,954.16	\$113.00	\$676.91	
FULL CANTI HIP SINGLE 202.5 & 242.1 (QRE)	20x14	10	\$13,206.16	\$75.60	\$142.38	\$489	\$706.86	\$2,084.24	\$113.00	\$676.91	
FULL CANTI HIP SINGLE 202.5 & 242.1 (QRE)	27x18	9	\$15,534.66	\$132.30	\$248.22	\$489	\$853.55	\$3,124.90	\$149.39	\$676.91	
FULL CANTI HIP SINGLE 202.5 & 242.1 (QRE)	27x18	10	\$15,768.07	\$132.30	\$248.22	\$489	\$887.04	\$3,320.76	\$149.39	\$676.91	
FULL CANTI HIP SINGLE 202.5 & 242.1 (QRE)	36x18	8	\$15,840.05	\$176.40	\$330.12	\$489	\$940.17	\$3,516.61	\$555.41	\$676.91	
FULL CANTI HIP SINGLE 202.5 & 242.1 (QRE)	36x18	10	\$16,277.29	\$176.40	\$330.12	\$489	\$975.98	\$3,776.77	\$555.41	\$676.91	
FULL CANTI HIP SINGLE 202.5 & 242.1 (QRE)	30x20	9	\$17,879.63	\$163.80	\$306.18	\$489	\$1,115.73	\$4,167.02	\$676.91	\$676.91	
FULL CANTI HIP SINGLE 202.5 & 242.1 (QRE)	30x20	10	\$18,112.96	\$163.80	\$306.18	\$489	\$1,128.44	\$4,297.10	\$570.73	\$676.91	
FULL CANTI HIP DOUBLE WIDE 203.5	12x20	8	\$15,828.40	\$65.52	\$122.22	\$978	\$1,039.50	\$3,516.61	\$107.25	\$902.06	
FULL CANTI HIP DOUBLE WIDE 203.5	12x20	10	\$16,262.49	\$65.52	\$122.22	\$978	\$1,067.22	\$3,646.69	\$107.25	\$902.06	
FULL CANTI HIP DOUBLE WIDE 203.5	20x20	8	\$16,683.19	\$108.36	\$204.12	\$978	\$1,094.94	\$3,646.69	\$134.06	\$902.06	
FULL CANTI HIP DOUBLE WIDE 203.5	20x20	10	\$17,133.36	\$108.36	\$204.12	\$978	\$1,124.97	\$3,906.86	\$134.06	\$902.06	
FULL CANTI HIP DOUBLE WIDE 203.5	20x28	8	\$20,343.52	\$152.46	\$286.02	\$978	\$1,335.18	\$3,906.86	\$158.96	\$902.06	
FULL CANTI HIP DOUBLE WIDE 203.5	20x28	10	\$21,541.30	\$152.46	\$286.02	\$978	\$1,413.72	\$4,167.02	\$158.96	\$902.06	
FULL CANTI HIP DOUBLE WIDE 203.5	20x28	12	\$22,428.25	\$152.46	\$286.02	\$978	\$1,472.63	\$4,427.19	\$158.96	\$902.06	
FULL CANTI HIP DOUBLE WIDE 203.5	27x36	9	\$21,377.85	\$264.60	\$496.44	\$978	\$1,403.33	\$6,251.26	\$647.34	\$902.06	
FULL CANTI HIP DOUBLE WIDE 203.5	27x36	10	\$21,561.40	\$264.60	\$496.44	\$978	\$1,414.88	\$6,641.51	\$647.34	\$902.06	
FULL CANTI HIP DOUBLE WIDE 203.5	36x36	8	\$27,172.48	\$352.80	\$661.50	\$978	\$1,783.32	\$7,031.76	\$739.27	\$902.06	
FULL CANTI HIP DOUBLE WIDE 203.5	36x36	10	\$27,877.22	\$352.80	\$661.50	\$978	\$1,829.52	\$7,553.55	\$739.27	\$902.06	
FULL CANTI HIP DOUBLE WIDE 203.5	30x40	9	\$28,268.44	\$326.34	\$612.36	\$978	\$1,856.09	\$8,334.04	\$1,830.93	\$902.06	
FULL CANTI HIP DOUBLE WIDE 203.5	30x40	10	\$28,639.56	\$326.34	\$612.36	\$978	\$1,880.34	\$8,595.67	\$1,830.93	\$902.06	
FULL CANTI HIP DOUBLE WIDE 203.5	36x40	9	\$29,663.17	\$391.86	\$734.58	\$978	\$1,947.33	\$8,855.83	\$1,987.98	\$902.06	
FULL CANTI HIP DOUBLE WIDE 203.5	36x40	10	\$30,046.35	\$391.86	\$734.58	\$978	\$1,972.74	\$9,116.00	\$1,987.98	\$902.06	
PANORAMA SINGLE 215.1	23x27	10	\$29,782.41	\$168.84	\$317.52	N/A	\$1,955.42	\$5,209.14	\$513.27	\$676.91	
LIFEGUARD 101.2	8x9	10	\$3,088.24	\$20.16	\$36.54	N/A	N/A	\$456.02	\$57.46	\$128.23	
LIFEGUARD 101.2	10x11	10	\$3,563.87	\$30.24	\$56.70	N/A	N/A	\$520.33	\$70.86	\$128.23	
PEGASUS 128.1	16x12	0	\$10,868.46	\$51.66	\$98.28	\$489	\$713.79	\$2,474.49	\$93.84	\$450.28	
PEGASUS 128.1	20x16	0	\$11,400.36	\$86.94	\$163.80	\$489	\$748.44	\$3,124.90	\$120.66	\$450.28	
SOLANA 112.1	12x12	8	\$8,680.56	\$39.06	\$73.08	\$489	\$569.42	\$781.96	\$80.44	\$338.46	
SOLANA 112.1	16x16	8	\$11,545.06	\$69.30	\$131.04	\$489	\$757.68	\$1,236.51	\$107.25	\$338.46	
SOLANA 112.1	20x20	8	\$20,021.97	\$108.36	\$204.12	\$489	\$1,314.39	\$1,498.14	\$134.06	\$338.46	
TWILITE 4 POINT 108.1	12x12	8	\$7,251.00	\$39.06	\$73.08	\$489	\$475.86	\$1,302.29	\$80.44	\$128.23	
TWILITE 4 POINT 108.1	16x16	8	\$10,465.18	\$69.30	\$131.04	\$489	\$687.23	\$1,822.62	\$107.25	\$225.14	
TWILITE 4 POINT 108.1	20x20	8	\$14,924.03	\$108.36	\$204.12	\$489	\$979.44	\$2,344.41	\$134.06	\$225.14	
TWILITE 8 POINT 109.1	20	8	\$10,520.11	\$76.86	\$144.90	\$978	\$690.69	\$1,758.30	\$101.51	\$338.46	
TWILITE 8 POINT 109.1	25	8	\$11,571.85	\$119.70	\$225.54	\$978	\$759.99	\$2,084.24	\$128.32	\$338.46	
ECLIPSE 219.2	12x12	0	\$11,315.95	\$39.06	\$73.08	N/A	\$742.67	\$1,302.29	\$80.44	N/A	
ECLIPSE 219.2	16x16	0	\$15,693.08	\$69.30	\$131.04	N/A	\$1,030.26	\$1,822.62	\$107.25	N/A	
ECLIPSE 219.2	20x20	0	\$23,459.90	\$108.36	\$204.12	N/A	\$1,539.62	\$2,344.41	\$134.06	N/A	
AURORA 110.1	12x12	0	\$9,437.55	\$39.06	\$73.08	N/A	\$619.08	\$1,302.29	\$80.44	\$225.14	
AURORA 110.1	16x16	0	\$12,060.88	\$69.30	\$131.04	N/A	\$791.18	\$1,822.62	\$107.25	\$225.14	
AURORA 110.1	20x20	0	\$15,434.50	\$108.36	\$204.12	N/A	\$1,012.94	\$2,344.41	\$134.06	\$225.14	
CANTI DISC 130.1	15	10	\$16,212.92	\$54.18	\$108.36	N/A	\$1,096.10	\$1,821.15	\$107.25	\$450.28	
CANTI DISC 130.1	15	12	\$16,669.79	\$54.18	\$108.36	N/A	\$1,127.28	\$1,819.69	\$107.25	\$450.28	
SAHARA 435.1	16x16	8	\$5,844.21	\$69.30	\$131.04	\$489	\$383.46	\$787.80	\$107.25	\$386.17	
SAHARA 435.1	16x16	10	\$6,834.32	\$69.30	\$131.04	\$489	\$448.14	\$863.81	\$107.25	\$386.17	
SAHARA 435.1	16x16	12	\$7,671.69	\$69.30	\$131.04	\$489	\$503.58	\$941.27	\$107.25	\$386.17	
SAHARA 435.1	18x18	8	\$6,188.54	\$88.20	\$165.06	\$489	\$406.56	\$932.50	\$120.66	\$386.17	
SAHARA 435.1	18x18	10	\$7,064.77	\$88.20	\$165.06	\$489	\$463.16	\$1,020.20	\$120.66	\$386.17	
SAHARA 435.1	18x18	12	\$7,671.69	\$88.20	\$165.06	\$489	\$503.58	\$1,107.89	\$120.66	\$386.17	
SAHARA 435.1	20x20	8	\$6,416.30	\$108.36	\$204.12	\$489	\$421.58	\$964.66	\$134.06	\$386.17	
SAHARA 435.1	20x20	10	\$6,678.90	\$108.36	\$204.12	\$489	\$438.90	\$1,053.81	\$134.06	\$386.17	
SAHARA 435.1	20x20	12	\$6,985.72	\$108.36	\$204.12	\$489	\$458.54	\$1,141.51	\$134.06	\$386.17	
SAHARA 435.1	22x22	8	\$6,756.61	\$132.30	\$246.96	\$489	\$443.52	\$1,470.37	\$147.42	\$386.17	
SAHARA 435.1	22x22	10	\$7,843.19	\$132.30	\$246.96	\$489	\$515.13	\$1,577.07	\$147.42	\$386.17	
SAHARA 435.1	22x22	12	\$8,262.55	\$132.30	\$246.96	\$489	\$542.85	\$1,686.69	\$147.42	\$386.17	
SAHARA 435.1	24x24	8	\$9,192.37	\$156.24	\$293.58	\$489	\$604.07	\$1,527.37	\$158.96	\$386.17	
SAHARA 435.1	24x24	10	\$9,749.72	\$156.24	\$293.58	\$489	\$639.87	\$1,634.07	\$158.96	\$386.17	
SAHARA 435.1	24x24	12	\$10,420.96	\$156.24	\$293.58	\$489	\$683.76	\$1,743.69	\$158.96	\$386.17	
SAHARA 435.1	26x26	8	\$9,903.80	\$183.96	\$345.24	\$489	\$650.27	\$1,800.69	\$172.37	\$386.17	
SAHARA 435.1	26x26	10	\$10,782.71	\$183.96	\$345.24	\$489	\$708.02	\$1,920.54	\$172.37	\$386.17	
SAHARA 435.1	26x26	12	\$10,962.24	\$183.96	\$345.24	\$489	\$719.57	\$2,041.86	\$172.37	\$386.17	
SAHARA 435.1	28x28	8	\$9,953.37	\$212.94	\$400.68	\$489	\$653.73	\$1,865.00	\$185.77	\$386.17	





# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME 32 FABRIC MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
SAHARA 435.1	28X28	10	\$10,562.98	\$212.94	\$400.68	\$489	\$693.00	\$1,986.31	\$185.77	\$386.17	
SAHARA 435.1	28X28	12	\$12,052.84	\$212.94	\$400.68	\$489	\$791.18	\$2,975.82	\$185.77	\$386.17	
SAHARA 435.1	28X28	14	\$12,570.00	\$212.94	\$400.68	\$489	\$824.67	\$3,178.98	\$199.18	\$386.17	
SAHARA 435.1	30X30	8	\$14,120.15	\$244.44	\$459.90	\$489	\$927.47	\$1,930.77	\$616.69	\$515.89	
SAHARA 435.1	30X30	10	\$15,323.29	\$244.44	\$459.90	\$489	\$1,006.01	\$2,050.62	\$616.69	\$515.89	
SAHARA 435.1	30X30	12	\$16,517.05	\$244.44	\$459.90	\$489	\$1,084.55	\$3,056.21	\$656.91	\$515.89	
SAHARA 435.1	30X30	14	\$17,722.87	\$244.44	\$459.90	\$489	\$1,163.09	\$3,259.37	\$656.91	\$515.89	
SAHARA 435.1	32X32	8	\$13,732.95	\$278.46	\$522.90	\$489	\$902.06	\$2,728.81	\$656.91	\$515.89	
SAHARA 435.1	32X32	10	\$14,004.93	\$278.46	\$522.90	\$489	\$919.38	\$2,931.97	\$699.05	\$515.89	
SAHARA 435.1	32X32	12	\$14,195.18	\$278.46	\$522.90	\$489	\$932.09	\$3,135.13	\$699.05	\$515.89	
SAHARA 435.1	32X32	14	\$14,552.91	\$278.46	\$522.90	\$489	\$955.19	\$3,338.29	\$699.05	\$515.89	
SAHARA 435.1	34X34	8	\$14,357.30	\$315.00	\$589.68	\$489	\$942.48	\$2,807.73	\$739.27	\$515.89	
SAHARA 435.1	34X34	10	\$14,997.72	\$315.00	\$589.68	\$489	\$984.06	\$3,010.90	\$739.27	\$515.89	
SAHARA 435.1	34X34	12	\$15,303.20	\$315.00	\$589.68	\$489	\$1,004.85	\$4,105.63	\$739.27	\$515.89	
SAHARA 435.1	34X34	14	\$15,494.79	\$315.00	\$589.68	\$489	\$1,017.56	\$4,396.49	\$739.27	\$515.89	
SAHARA 435.1	35X35	8	\$22,803.40	\$333.90	\$624.96	\$489	\$1,496.88	\$2,930.51	\$720.12	\$515.89	
SAHARA 435.1	35X35	10	\$23,347.35	\$333.90	\$624.96	\$489	\$1,532.69	\$3,133.67	\$720.12	\$515.89	
SAHARA 435.1	35X35	12	\$23,643.45	\$333.90	\$624.96	\$489	\$1,552.32	\$4,232.79	\$720.12	\$515.89	
SAHARA 435.1	35X35	14	\$25,122.59	\$333.90	\$624.96	\$489	\$1,649.34	\$4,720.97	\$720.12	\$515.89	
HIP (LARGE SIZE) 451.1	35x41	8	\$16,048.12	\$390.60	\$732.06	N/A	\$1,054.52	\$3,605.77	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x41	9	\$16,262.49	\$390.60	\$732.06	N/A	\$1,068.38	\$3,746.08	\$5,965.85	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x41	10	\$16,475.52	\$390.60	\$732.06	N/A	\$1,082.24	\$3,884.93	\$5,965.85	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x41	11	\$16,688.55	\$390.60	\$732.06	N/A	\$1,096.10	\$4,025.25	\$5,965.85	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x41	12	\$16,901.58	\$390.60	\$732.06	N/A	\$1,109.96	\$4,165.56	\$5,965.85	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x41	13	\$17,114.61	\$390.60	\$732.06	N/A	\$1,123.82	\$4,305.87	\$5,965.85	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x41	14	\$17,327.63	\$390.60	\$732.06	N/A	\$1,137.68	\$4,444.73	\$5,965.85	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x42	8	\$16,395.13	\$400.68	\$749.70	N/A	\$1,076.46	\$3,627.69	\$6,044.37	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x42	9	\$16,612.18	\$400.68	\$749.70	N/A	\$1,091.48	\$3,768.00	\$6,044.37	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x42	10	\$16,831.91	\$400.68	\$749.70	N/A	\$1,105.34	\$3,908.32	\$6,044.37	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x42	11	\$17,051.63	\$400.68	\$749.70	N/A	\$1,120.35	\$4,048.63	\$6,044.37	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x42	12	\$17,270.02	\$400.68	\$749.70	N/A	\$1,134.21	\$4,187.48	\$6,044.37	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x42	13	\$17,487.07	\$400.68	\$749.70	N/A	\$1,148.07	\$4,327.80	\$6,044.37	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x42	14	\$17,705.46	\$400.68	\$749.70	N/A	\$1,163.09	\$4,468.11	\$6,122.89	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x43	8	\$16,740.80	\$409.50	\$768.60	N/A	\$1,099.56	\$3,651.08	\$6,122.89	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x43	9	\$16,964.55	\$409.50	\$768.60	N/A	\$1,114.58	\$3,791.39	\$6,122.89	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x43	10	\$17,186.95	\$409.50	\$768.60	N/A	\$1,128.44	\$3,931.70	\$6,122.89	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x43	11	\$17,412.04	\$409.50	\$768.60	N/A	\$1,143.45	\$4,070.56	\$6,122.89	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x43	12	\$17,634.45	\$409.50	\$768.60	N/A	\$1,158.47	\$4,210.87	\$6,122.89	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x43	13	\$17,856.85	\$409.50	\$768.60	N/A	\$1,173.48	\$4,351.18	\$6,201.42	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x43	14	\$18,083.28	\$409.50	\$768.60	N/A	\$1,187.34	\$4,491.50	\$6,201.42	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x44	8	\$17,082.45	\$419.58	\$786.24	N/A	\$1,121.51	\$3,674.46	\$6,201.42	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x44	9	\$17,311.56	\$419.58	\$786.24	N/A	\$1,137.68	\$3,813.31	\$6,201.42	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x44	10	\$17,540.66	\$419.58	\$786.24	N/A	\$1,151.54	\$3,953.63	\$6,201.42	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x44	11	\$17,768.43	\$419.58	\$786.24	N/A	\$1,167.71	\$4,093.94	\$6,201.42	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x44	12	\$17,997.53	\$419.58	\$786.24	N/A	\$1,181.57	\$4,234.26	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x44	13	\$18,226.64	\$419.58	\$786.24	N/A	\$1,197.74	\$4,373.11	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x44	14	\$18,454.41	\$419.58	\$786.24	N/A	\$1,212.75	\$4,513.42	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x45	8	\$17,422.76	\$428.40	\$803.88	N/A	\$1,144.61	\$3,696.39	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x45	9	\$17,657.22	\$428.40	\$803.88	N/A	\$1,159.62	\$3,836.70	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x45	10	\$17,890.35	\$428.40	\$803.88	N/A	\$1,174.64	\$3,977.01	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x45	11	\$18,124.81	\$428.40	\$803.88	N/A	\$1,190.81	\$4,117.33	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x45	12	\$18,359.28	\$428.40	\$803.88	N/A	\$1,205.82	\$4,256.18	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x45	13	\$18,592.40	\$428.40	\$803.88	N/A	\$1,220.84	\$4,396.49	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x45	14	\$18,826.87	\$428.40	\$803.88	N/A	\$1,237.01	\$4,536.81	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x41	8	\$16,372.36	\$401.94	\$753.48	N/A	\$1,075.31	\$3,651.08	\$6,044.37	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x41	9	\$16,592.08	\$401.94	\$753.48	N/A	\$1,090.32	\$3,791.39	\$6,044.37	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x41	10	\$16,810.47	\$401.94	\$753.48	N/A	\$1,104.18	\$3,931.70	\$6,044.37	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x41	11	\$17,031.54	\$401.94	\$753.48	N/A	\$1,119.20	\$4,070.56	\$6,044.37	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x41	12	\$17,249.93	\$401.94	\$753.48	N/A	\$1,133.06	\$4,210.87	\$6,044.37	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x41	13	\$17,468.31	\$401.94	\$753.48	N/A	\$1,146.92	\$4,351.18	\$6,044.37	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x41	14	\$17,689.38	\$401.94	\$753.48	N/A	\$1,161.93	\$4,491.50	\$6,044.37	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x42	8	\$16,818.51	\$412.02	\$771.12	N/A	\$1,104.18	\$3,674.46	\$6,122.89	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x42	9	\$17,042.26	\$412.02	\$771.12	N/A	\$1,119.20	\$3,813.31	\$6,122.89	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x42	10	\$17,268.68	\$412.02	\$771.12	N/A	\$1,134.21	\$3,953.63	\$6,122.89	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x42	11	\$17,491.09	\$412.02	\$771.12	N/A	\$1,149.23	\$4,093.94	\$6,122.89	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x42	12	\$17,717.52	\$412.02	\$771.12	N/A	\$1,164.24	\$4,234.26	\$6,122.89	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x42	13	\$17,941.26	\$412.02	\$771.12	N/A	\$1,178.10	\$4,373.11	\$6,122.89	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x42	14	\$18,165.01	\$412.02	\$771.12	N/A	\$1,193.12	\$4,513.42	\$6,122.89	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x43	8	\$17,266.00	\$420.84	\$790.02	N/A	\$1,134.21	\$3,696.39	\$6,201.42	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x43	9	\$17,495.11	\$420.84	\$790.02	N/A	\$1,149.23	\$3,836.70	\$6,201.42	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x43	10	\$17,725.55	\$420.84	\$790.02	N/A	\$1,164.24	\$3,977.01	\$6,201.42	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x43	11	\$17,954.66	\$420.84	\$790.02	N/A	\$1,179.26	\$4,117.33	\$6,201.42	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x43	12	\$18,185.11	\$420.84	\$790.02	N/A	\$1,194.27	\$4,256.18	\$6,201.42	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x43	13	\$18,415.55	\$420.84	\$790.02	N/A	\$1,209.29	\$4,396.49	\$6,201.42	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x43	14	\$18,646.00	\$420.84	\$790.02	N/A	\$1,224.30	\$4,536.81	\$6,201.42	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x44	8	\$17,523.24	\$430.92	\$808.92	N/A	\$1,151.54	\$3,719.77	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x44	9	\$17,757.71	\$430.92	\$808.92	N/A	\$1,166.55	\$3,860.09	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x44	10	\$17,993.51	\$430.92	\$808.92	N/A	\$1,181.57	\$4,000.40	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x44	11	\$18,227.98	\$430.92	\$808.92	N/A	\$1,197.74	\$4,139.25	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x44	12	\$18,463.78	\$430.92	\$808.92	N/A	\$1,212.75	\$4,279.56	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x44	13	\$18,699.59	\$430.92	\$808.92	N/A	\$1,227.77	\$4,419.88	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x44	14	\$18,935.39	\$430.92	\$808.92	N/A	\$1,243.94	\$4,560.19	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x45	8	\$17,921.16	\$464.94	\$873.18	N/A	\$1,176.95	\$3,743.16	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x45	9	\$18,160.99	\$464.94	\$873.18	N/A	\$1,193.12	\$3,882.01	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x45	10	\$18,402.15	\$464.94	\$873.18	N/A	\$1,209.29	\$4,022.32	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x45	11	\$18,643.32	\$464.94	\$873.18	N/A	\$1,224.30	\$4,162.64	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x45	12	\$18,883.14	\$464.94	\$873.18	N/A	\$1,240.47	\$4,302.95	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x45	13	\$19,124.31	\$464.94	\$873.18	N/A	\$1,256.64	\$4,441.80	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x45	14	\$19,365.47	\$464.94	\$873.18	N/A	\$1,272.66	\$4,582.12</			



# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME 32 MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP (LARGE SIZE) 451.1	37x42	10	\$17,700.10	\$423.36	\$792.54	N/A	\$1,163.09	\$4,000.40	\$6,201.42	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x42	11	\$17,930.54	\$423.36	\$792.54	N/A	\$1,178.10	\$4,139.25	\$6,201.42	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x42	12	\$18,160.99	\$423.36	\$792.54	N/A	\$1,193.12	\$4,279.56	\$6,201.42	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x42	13	\$18,392.77	\$423.36	\$792.54	N/A	\$1,208.13	\$4,419.88	\$6,201.42	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x42	14	\$18,623.22	\$423.36	\$792.54	N/A	\$1,223.15	\$4,560.19	\$6,201.42	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x41	8	\$17,280.74	\$424.62	\$795.06	N/A	\$1,135.37	\$3,743.16	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x41	9	\$17,513.87	\$424.62	\$795.06	N/A	\$1,150.38	\$3,882.01	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x41	10	\$17,745.65	\$424.62	\$795.06	N/A	\$1,165.40	\$4,022.32	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x41	11	\$17,976.10	\$424.62	\$795.06	N/A	\$1,180.41	\$4,162.64	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x41	12	\$18,209.22	\$424.62	\$795.06	N/A	\$1,196.58	\$4,302.95	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x41	13	\$18,438.33	\$424.62	\$795.06	N/A	\$1,211.60	\$4,441.80	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x41	14	\$18,670.11	\$424.62	\$795.06	N/A	\$1,226.61	\$4,582.12	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x42	8	\$17,704.12	\$434.70	\$813.96	N/A	\$1,163.09	\$3,743.16	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x42	9	\$17,941.26	\$434.70	\$813.96	N/A	\$1,178.10	\$3,882.01	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x42	10	\$18,178.41	\$434.70	\$813.96	N/A	\$1,193.12	\$4,022.32	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x42	11	\$18,415.55	\$434.70	\$813.96	N/A	\$1,208.13	\$4,162.64	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x42	12	\$18,651.36	\$434.70	\$813.96	N/A	\$1,223.15	\$4,302.95	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x42	13	\$18,888.50	\$434.70	\$813.96	N/A	\$1,240.47	\$4,441.80	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x42	14	\$19,125.65	\$434.70	\$813.96	N/A	\$1,256.64	\$4,582.12	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x43	8	\$19,433.80	\$433.44	\$811.44	N/A	\$1,276.28	\$4,035.48	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x43	9	\$19,725.88	\$433.44	\$811.44	N/A	\$1,295.91	\$4,200.64	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x43	10	\$20,012.59	\$433.44	\$811.44	N/A	\$1,314.39	\$4,367.26	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x43	11	\$20,279.21	\$433.44	\$811.44	N/A	\$1,331.72	\$4,532.42	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x43	12	\$20,547.17	\$433.44	\$811.44	N/A	\$1,349.04	\$4,697.58	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x43	13	\$20,835.23	\$433.44	\$811.44	N/A	\$1,368.68	\$4,864.20	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x43	14	\$21,101.85	\$433.44	\$811.44	N/A	\$1,386.00	\$5,029.37	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x44	8	\$19,885.31	\$443.52	\$830.34	N/A	\$1,306.31	\$4,058.86	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x44	9	\$20,157.29	\$443.52	\$830.34	N/A	\$1,323.63	\$4,224.02	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x44	10	\$20,430.61	\$443.52	\$830.34	N/A	\$1,342.11	\$4,389.18	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x44	11	\$20,702.59	\$443.52	\$830.34	N/A	\$1,359.44	\$4,555.81	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x44	12	\$20,974.57	\$443.52	\$830.34	N/A	\$1,377.92	\$4,720.97	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x44	13	\$21,247.89	\$443.52	\$830.34	N/A	\$1,395.24	\$4,886.13	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x44	14	\$21,519.87	\$443.52	\$830.34	N/A	\$1,413.72	\$5,052.75	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x45	8	\$20,338.16	\$453.60	\$849.24	N/A	\$1,336.34	\$4,080.79	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x45	9	\$20,616.84	\$453.60	\$849.24	N/A	\$1,353.66	\$4,245.95	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x45	10	\$20,894.18	\$453.60	\$849.24	N/A	\$1,372.14	\$4,412.57	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x45	11	\$21,172.86	\$453.60	\$849.24	N/A	\$1,390.62	\$4,577.73	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x45	12	\$21,450.20	\$453.60	\$849.24	N/A	\$1,409.10	\$4,742.89	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x45	13	\$21,728.88	\$453.60	\$849.24	N/A	\$1,427.58	\$4,909.51	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x45	14	\$22,008.89	\$453.60	\$849.24	N/A	\$1,446.06	\$5,076.68	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x43	8	\$19,957.66	\$444.78	\$834.12	N/A	\$1,310.93	\$4,080.79	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x43	9	\$20,232.32	\$444.78	\$834.12	N/A	\$1,329.41	\$4,245.95	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x43	10	\$20,505.64	\$444.78	\$834.12	N/A	\$1,346.73	\$4,412.57	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x43	11	\$20,778.96	\$444.78	\$834.12	N/A	\$1,365.21	\$4,577.73	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x43	12	\$21,050.94	\$444.78	\$834.12	N/A	\$1,382.54	\$4,742.89	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x43	13	\$21,324.26	\$444.78	\$834.12	N/A	\$1,401.02	\$4,909.51	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x43	14	\$21,597.58	\$444.78	\$834.12	N/A	\$1,418.34	\$5,076.68	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x44	8	\$20,423.91	\$454.86	\$853.02	N/A	\$1,340.96	\$4,104.17	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x44	9	\$20,703.93	\$454.86	\$853.02	N/A	\$1,359.44	\$4,269.33	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x44	10	\$20,982.61	\$454.86	\$853.02	N/A	\$1,377.92	\$4,434.49	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x44	11	\$21,262.63	\$454.86	\$853.02	N/A	\$1,396.40	\$4,601.12	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x44	12	\$21,541.30	\$454.86	\$853.02	N/A	\$1,414.88	\$4,766.28	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x44	13	\$21,819.98	\$454.86	\$853.02	N/A	\$1,433.36	\$4,931.44	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x44	14	\$22,100.00	\$454.86	\$853.02	N/A	\$1,451.84	\$5,098.06	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x45	8	\$20,887.48	\$464.94	\$873.18	N/A	\$1,372.14	\$4,126.10	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x45	9	\$21,174.20	\$464.94	\$873.18	N/A	\$1,390.62	\$4,292.72	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x45	10	\$21,459.58	\$464.94	\$873.18	N/A	\$1,409.10	\$4,457.88	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x45	11	\$21,744.95	\$464.94	\$873.18	N/A	\$1,428.74	\$4,623.04	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x45	12	\$22,031.67	\$464.94	\$873.18	N/A	\$1,447.22	\$4,789.66	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x45	13	\$22,317.05	\$464.94	\$873.18	N/A	\$1,465.70	\$4,954.82	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x45	14	\$22,602.43	\$464.94	\$873.18	N/A	\$1,484.18	\$5,119.98	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x41	8	\$19,531.60	\$434.70	\$816.48	N/A	\$1,283.21	\$4,115.87	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x41	9	\$19,799.56	\$434.70	\$816.48	N/A	\$1,300.53	\$4,281.03	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x41	10	\$20,066.18	\$434.70	\$816.48	N/A	\$1,317.86	\$4,446.19	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x41	11	\$20,334.14	\$434.70	\$816.48	N/A	\$1,335.18	\$4,611.81	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x41	12	\$20,602.10	\$434.70	\$816.48	N/A	\$1,353.66	\$4,777.97	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x41	13	\$20,867.39	\$434.70	\$816.48	N/A	\$1,370.99	\$4,943.13	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x41	14	\$21,134.01	\$434.70	\$816.48	N/A	\$1,388.31	\$5,109.75	\$6,279.94	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x42	8	\$20,008.57	\$446.04	\$835.38	N/A	\$1,314.39	\$4,137.79	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x42	9	\$20,281.89	\$446.04	\$835.38	N/A	\$1,331.72	\$4,304.41	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x42	10	\$20,555.21	\$446.04	\$835.38	N/A	\$1,350.20	\$4,469.57	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x42	11	\$20,829.87	\$446.04	\$835.38	N/A	\$1,368.68	\$4,634.73	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x42	12	\$21,103.19	\$446.04	\$835.38	N/A	\$1,386.00	\$4,801.36	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x42	13	\$21,376.51	\$446.04	\$835.38	N/A	\$1,404.48	\$4,966.52	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x42	14	\$21,651.17	\$446.04	\$835.38	N/A	\$1,421.81	\$5,131.68	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x43	8	\$20,485.54	\$456.12	\$855.54	N/A	\$1,345.58	\$4,161.18	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x43	9	\$20,765.56	\$456.12	\$855.54	N/A	\$1,364.06	\$4,326.34	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x43	10	\$21,045.58	\$456.12	\$855.54	N/A	\$1,382.54	\$4,492.96	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x43	11	\$21,324.26	\$456.12	\$855.54	N/A	\$1,401.02	\$4,658.12	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x43	12	\$21,606.95	\$456.12	\$855.54	N/A	\$1,419.50	\$4,823.28	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x43	13	\$21,885.63	\$456.12	\$855.54	N/A	\$1,437.98	\$4,988.90	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x43	14	\$22,166.99	\$456.12	\$855.54	N/A	\$1,456.46	\$5,155.06	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x44	8	\$20,961.17	\$467.46	\$875.70	N/A	\$1,376.76	\$4,184.56	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x44	9	\$21,247.89	\$467.46	\$875.70	N/A	\$1,395.24	\$4,349.72	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x44	10	\$21,534.61	\$467.46	\$875.70	N/A	\$1,414.88	\$4,514.88	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x44	11	\$21,821.32	\$467.46	\$875.70	N/A	\$1,433.36	\$4,681.50	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x44	12	\$22,108.04	\$467.46	\$875.70	N/A	\$1,451.84	\$4,846.67	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x44	13	\$22,394.76	\$467.46	\$875.70	N/A	\$1,471.47	\$5,011.83	\$6,515.51	\$1,352.3	



# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME 32 MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP (LARGE SIZE) 451.1	40x41	11	\$20,855.33	\$446.04	\$836.64	N/A	\$1,369.83	\$4,658.12	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x41	12	\$21,128.65	\$446.04	\$836.64	N/A	\$1,388.31	\$4,823.28	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x41	13	\$21,403.31	\$446.04	\$836.64	N/A	\$1,405.64	\$4,989.90	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x41	14	\$21,676.62	\$446.04	\$836.64	N/A	\$1,424.12	\$5,155.06	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x42	8	\$20,521.72	\$457.38	\$856.80	N/A	\$1,347.89	\$4,184.56	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x42	9	\$20,801.73	\$457.38	\$856.80	N/A	\$1,366.37	\$4,349.72	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x42	10	\$21,083.09	\$457.38	\$856.80	N/A	\$1,384.85	\$4,514.88	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x42	11	\$21,364.45	\$457.38	\$856.80	N/A	\$1,403.33	\$4,680.50	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x42	12	\$21,644.47	\$457.38	\$856.80	N/A	\$1,421.81	\$4,846.67	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x42	13	\$21,924.49	\$457.38	\$856.80	N/A	\$1,440.29	\$5,012.83	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x42	14	\$22,205.85	\$457.38	\$856.80	N/A	\$1,458.77	\$5,178.45	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x43	8	\$21,010.74	\$468.72	\$878.22	N/A	\$1,380.23	\$4,206.48	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x43	9	\$21,296.12	\$468.72	\$878.22	N/A	\$1,398.71	\$4,373.11	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x43	10	\$21,584.18	\$468.72	\$878.22	N/A	\$1,417.19	\$4,538.27	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x43	11	\$21,870.90	\$468.72	\$878.22	N/A	\$1,435.67	\$4,703.43	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x43	12	\$22,160.29	\$468.72	\$878.22	N/A	\$1,454.15	\$4,868.59	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x43	13	\$22,447.01	\$468.72	\$878.22	N/A	\$1,472.63	\$5,033.75	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x43	14	\$22,735.07	\$468.72	\$878.22	N/A	\$1,491.11	\$5,200.37	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x44	8	\$21,498.43	\$478.80	\$898.38	N/A	\$1,412.57	\$4,229.87	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x44	9	\$21,793.19	\$478.80	\$898.38	N/A	\$1,431.05	\$4,395.03	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x44	10	\$22,086.60	\$478.80	\$898.38	N/A	\$1,450.53	\$4,561.65	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x44	11	\$22,380.02	\$478.80	\$898.38	N/A	\$1,470.01	\$4,728.81	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x44	12	\$22,676.12	\$478.80	\$898.38	N/A	\$1,489.49	\$4,896.98	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x44	13	\$22,968.19	\$478.80	\$898.38	N/A	\$1,508.97	\$5,058.60	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x44	14	\$23,262.95	\$478.80	\$898.38	N/A	\$1,528.45	\$5,223.76	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x45	8	\$21,987.46	\$490.14	\$918.54	N/A	\$1,443.75	\$4,251.79	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x45	9	\$22,287.57	\$490.14	\$918.54	N/A	\$1,463.39	\$4,418.42	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x45	10	\$22,589.03	\$490.14	\$918.54	N/A	\$1,484.18	\$4,583.58	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x45	11	\$22,890.48	\$490.14	\$918.54	N/A	\$1,503.81	\$4,748.74	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x45	12	\$23,190.60	\$490.14	\$918.54	N/A	\$1,523.45	\$4,913.90	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x45	13	\$23,492.05	\$490.14	\$918.54	N/A	\$1,543.08	\$5,080.52	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x45	14	\$23,792.17	\$490.14	\$918.54	N/A	\$1,562.72	\$5,245.68	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x46	8	\$20,529.76	\$438.48	\$821.52	N/A	\$1,349.04	\$4,820.36	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x46	9	\$20,926.34	\$438.48	\$821.52	N/A	\$1,374.45	\$5,080.52	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x46	10	\$21,322.92	\$438.48	\$821.52	N/A	\$1,401.02	\$5,339.22	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x46	11	\$21,720.84	\$438.48	\$821.52	N/A	\$1,426.43	\$5,599.39	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x46	12	\$22,117.42	\$438.48	\$821.52	N/A	\$1,452.99	\$5,859.55	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x46	13	\$22,516.68	\$438.48	\$821.52	N/A	\$1,478.40	\$6,119.72	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x46	14	\$22,913.26	\$438.48	\$821.52	N/A	\$1,504.97	\$6,379.88	\$6,358.46	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x47	8	\$20,864.71	\$447.30	\$839.16	N/A	\$1,370.99	\$4,842.28	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x47	9	\$21,270.66	\$447.30	\$839.16	N/A	\$1,397.55	\$5,102.45	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x47	10	\$21,675.28	\$447.30	\$839.16	N/A	\$1,424.12	\$5,362.61	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x47	11	\$22,082.58	\$447.30	\$839.16	N/A	\$1,450.68	\$5,622.78	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x47	12	\$22,488.54	\$447.30	\$839.16	N/A	\$1,477.25	\$5,882.94	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x47	13	\$22,894.50	\$447.30	\$839.16	N/A	\$1,503.81	\$6,143.10	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x47	14	\$23,299.12	\$447.30	\$839.16	N/A	\$1,530.38	\$6,403.27	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x48	8	\$21,195.64	\$457.38	\$856.80	N/A	\$1,391.78	\$4,865.67	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x48	9	\$21,610.97	\$457.38	\$856.80	N/A	\$1,419.50	\$5,125.83	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x48	10	\$22,023.63	\$457.38	\$856.80	N/A	\$1,446.06	\$5,386.00	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x48	11	\$22,438.97	\$457.38	\$856.80	N/A	\$1,473.78	\$5,646.16	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x48	12	\$22,854.31	\$457.38	\$856.80	N/A	\$1,501.50	\$5,906.32	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x48	13	\$23,266.97	\$457.38	\$856.80	N/A	\$1,528.07	\$6,166.03	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x48	14	\$23,682.30	\$457.38	\$856.80	N/A	\$1,555.79	\$6,425.19	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x49	8	\$21,521.21	\$466.20	\$875.70	N/A	\$1,413.72	\$4,889.05	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x49	9	\$21,944.58	\$466.20	\$875.70	N/A	\$1,441.44	\$5,149.22	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x49	10	\$22,367.96	\$466.20	\$875.70	N/A	\$1,469.16	\$5,409.39	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x49	11	\$22,791.34	\$466.20	\$875.70	N/A	\$1,496.88	\$5,669.55	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x49	12	\$23,212.04	\$466.20	\$875.70	N/A	\$1,524.60	\$5,929.72	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x49	13	\$23,636.75	\$466.20	\$875.70	N/A	\$1,552.32	\$6,189.88	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x49	14	\$24,058.79	\$466.20	\$875.70	N/A	\$1,580.04	\$6,448.58	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x50	8	\$21,842.76	\$476.28	\$893.34	N/A	\$1,434.51	\$4,910.98	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x50	9	\$22,275.51	\$476.28	\$893.34	N/A	\$1,463.39	\$5,171.14	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x50	10	\$22,705.59	\$476.28	\$893.34	N/A	\$1,491.11	\$5,431.31	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x50	11	\$23,137.01	\$476.28	\$893.34	N/A	\$1,519.98	\$5,691.47	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x50	12	\$23,568.42	\$476.28	\$893.34	N/A	\$1,547.70	\$5,951.64	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x50	13	\$24,001.18	\$476.28	\$893.34	N/A	\$1,576.58	\$6,211.80	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x50	14	\$24,433.93	\$476.28	\$893.34	N/A	\$1,604.30	\$6,471.96	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x46	8	\$20,516.36	\$451.08	\$845.46	N/A	\$1,347.89	\$4,865.67	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x46	9	\$20,929.02	\$451.08	\$845.46	N/A	\$1,374.45	\$5,125.83	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x46	10	\$21,343.01	\$451.08	\$845.46	N/A	\$1,402.17	\$5,386.00	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x46	11	\$21,758.35	\$451.08	\$845.46	N/A	\$1,428.74	\$5,646.16	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x46	12	\$22,171.01	\$451.08	\$845.46	N/A	\$1,456.46	\$5,906.32	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x46	13	\$22,585.01	\$451.08	\$845.46	N/A	\$1,483.02	\$6,166.03	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x46	14	\$22,999.01	\$451.08	\$845.46	N/A	\$1,510.74	\$6,425.19	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x47	8	\$20,733.41	\$459.90	\$863.10	N/A	\$1,361.75	\$4,889.05	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x47	9	\$21,156.78	\$459.90	\$863.10	N/A	\$1,389.47	\$5,149.22	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x47	10	\$21,580.16	\$459.90	\$863.10	N/A	\$1,417.19	\$5,409.39	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x47	11	\$22,002.20	\$459.90	\$863.10	N/A	\$1,444.91	\$5,669.55	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x47	12	\$22,425.57	\$459.90	\$863.10	N/A	\$1,472.63	\$5,929.72	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x47	13	\$22,846.27	\$459.90	\$863.10	N/A	\$1,500.35	\$6,189.88	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x47	14	\$23,270.99	\$459.90	\$863.10	N/A	\$1,528.07	\$6,448.58	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x48	8	\$20,942.41	\$469.98	\$882.00	N/A	\$1,375.61	\$4,910.98	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x48	9	\$21,373.83	\$469.98	\$882.00	N/A	\$1,403.33	\$5,171.14	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x48	10	\$21,805.25	\$469.98	\$882.00	N/A	\$1,432.20	\$5,431.31	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x48	11	\$22,235.32	\$469.98	\$882.00	N/A	\$1,461.08	\$5,691.47	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x48	12	\$22,669.42	\$469.98	\$882.00	N/A	\$1,488.80	\$5,951.64	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x48	13	\$23,100.83	\$469.98	\$882.00	N/A	\$1,517.67	\$6,211.80	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x48	14	\$23,532.25	\$469.98	\$882.00	N/A	\$1,545.39	\$6,471.96	\$6,594.03	\$1,352.3	



# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME 32 MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP (LARGE SIZE) 451.1	36x50	12	\$23,370.13	\$490.14	\$918.54	N/A	\$1,535.00	\$5,996.94	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x50	13	\$23,818.96	\$490.14	\$918.54	N/A	\$1,565.03	\$6,257.11	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x50	14	\$24,269.14	\$490.14	\$918.54	N/A	\$1,593.90	\$6,517.27	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x46	8	\$20,281.89	\$463.68	\$868.14	N/A	\$1,331.72	\$4,910.98	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x46	9	\$20,707.95	\$463.68	\$868.14	N/A	\$1,360.59	\$5,171.14	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x46	10	\$21,132.67	\$463.68	\$868.14	N/A	\$1,388.31	\$5,431.31	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x46	11	\$21,558.72	\$463.68	\$868.14	N/A	\$1,416.03	\$5,691.47	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x46	12	\$21,982.10	\$463.68	\$868.14	N/A	\$1,443.75	\$5,951.64	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x46	13	\$22,408.16	\$463.68	\$868.14	N/A	\$1,471.47	\$6,211.80	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x46	14	\$22,832.87	\$463.68	\$868.14	N/A	\$1,500.35	\$6,471.96	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x47	8	\$20,606.12	\$473.76	\$887.04	N/A	\$1,353.66	\$4,934.36	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x47	9	\$21,040.22	\$473.76	\$887.04	N/A	\$1,382.54	\$5,194.53	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x47	10	\$21,474.31	\$473.76	\$887.04	N/A	\$1,410.26	\$5,454.69	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x47	11	\$21,909.75	\$473.76	\$887.04	N/A	\$1,439.13	\$5,714.86	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x47	12	\$22,343.84	\$473.76	\$887.04	N/A	\$1,468.01	\$5,975.02	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x47	13	\$22,777.94	\$473.76	\$887.04	N/A	\$1,495.73	\$6,235.17	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x47	14	\$23,212.04	\$473.76	\$887.04	N/A	\$1,524.60	\$6,495.33	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x48	8	\$20,925.00	\$483.84	\$905.94	N/A	\$1,374.45	\$4,957.75	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x48	9	\$21,368.47	\$483.84	\$905.94	N/A	\$1,403.33	\$5,216.45	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x48	10	\$21,811.94	\$483.84	\$905.94	N/A	\$1,432.20	\$5,476.62	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x48	11	\$22,255.42	\$483.84	\$905.94	N/A	\$1,462.23	\$5,736.78	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x48	12	\$22,700.23	\$483.84	\$905.94	N/A	\$1,491.11	\$5,996.94	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x48	13	\$23,143.71	\$483.84	\$905.94	N/A	\$1,519.98	\$6,257.11	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x48	14	\$23,587.18	\$483.84	\$905.94	N/A	\$1,548.86	\$6,517.27	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x49	8	\$21,237.17	\$493.92	\$924.84	N/A	\$1,395.24	\$4,979.67	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x49	9	\$21,690.02	\$493.92	\$924.84	N/A	\$1,425.27	\$5,239.84	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x49	10	\$22,142.87	\$493.92	\$924.84	N/A	\$1,454.15	\$5,500.00	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x49	11	\$22,595.73	\$493.92	\$924.84	N/A	\$1,484.18	\$5,760.17	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x49	12	\$23,049.92	\$493.92	\$924.84	N/A	\$1,514.21	\$6,020.33	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x49	13	\$23,502.77	\$493.92	\$924.84	N/A	\$1,544.24	\$6,280.50	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x49	14	\$23,955.62	\$493.92	\$924.84	N/A	\$1,573.11	\$6,540.66	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x50	8	\$21,546.66	\$504.00	\$943.74	N/A	\$1,414.88	\$5,003.06	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x50	9	\$22,008.89	\$504.00	\$943.74	N/A	\$1,446.06	\$5,263.22	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x50	10	\$22,471.13	\$504.00	\$943.74	N/A	\$1,476.09	\$5,523.39	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x50	11	\$22,933.36	\$504.00	\$943.74	N/A	\$1,506.12	\$5,783.55	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x50	12	\$23,394.25	\$504.00	\$943.74	N/A	\$1,536.15	\$6,042.25	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x50	13	\$23,857.82	\$504.00	\$943.74	N/A	\$1,567.34	\$6,302.42	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x50	14	\$24,321.39	\$504.00	\$943.74	N/A	\$1,597.37	\$6,562.58	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x46	8	\$20,903.56	\$476.28	\$892.08	N/A	\$1,373.30	\$4,957.75	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x46	9	\$21,308.18	\$476.28	\$892.08	N/A	\$1,399.86	\$5,216.45	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x46	10	\$21,712.80	\$476.28	\$892.08	N/A	\$1,426.43	\$5,476.62	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x46	11	\$22,118.76	\$476.28	\$892.08	N/A	\$1,452.99	\$5,736.78	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x46	12	\$22,524.72	\$476.28	\$892.08	N/A	\$1,479.56	\$5,996.94	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x46	13	\$22,929.34	\$476.28	\$892.08	N/A	\$1,506.12	\$6,257.11	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x46	14	\$23,333.96	\$476.28	\$892.08	N/A	\$1,532.69	\$6,517.27	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x47	8	\$21,235.83	\$486.36	\$910.98	N/A	\$1,395.24	\$4,979.67	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x47	9	\$21,651.17	\$486.36	\$910.98	N/A	\$1,421.81	\$5,239.84	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x47	10	\$22,065.17	\$486.36	\$910.98	N/A	\$1,449.53	\$5,500.00	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x47	11	\$22,479.16	\$486.36	\$910.98	N/A	\$1,476.09	\$5,760.17	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x47	12	\$22,894.50	\$486.36	\$910.98	N/A	\$1,503.81	\$6,020.33	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x47	13	\$23,308.50	\$486.36	\$910.98	N/A	\$1,530.38	\$6,280.50	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x47	14	\$23,722.50	\$486.36	\$910.98	N/A	\$1,558.10	\$6,540.66	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x48	8	\$21,565.42	\$496.44	\$931.14	N/A	\$1,416.03	\$5,003.06	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x48	9	\$21,988.80	\$496.44	\$931.14	N/A	\$1,443.75	\$5,263.22	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x48	10	\$22,410.83	\$496.44	\$931.14	N/A	\$1,471.47	\$5,523.39	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x48	11	\$22,834.21	\$496.44	\$931.14	N/A	\$1,500.35	\$5,783.55	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x48	12	\$23,257.59	\$496.44	\$931.14	N/A	\$1,528.07	\$6,042.25	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x48	13	\$23,680.97	\$496.44	\$931.14	N/A	\$1,555.79	\$6,302.42	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x48	14	\$24,104.34	\$496.44	\$931.14	N/A	\$1,583.51	\$6,562.58	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x49	8	\$21,889.65	\$506.52	\$950.04	N/A	\$1,437.98	\$5,024.98	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x49	9	\$22,321.07	\$506.52	\$950.04	N/A	\$1,465.70	\$5,285.15	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x49	10	\$22,752.48	\$506.52	\$950.04	N/A	\$1,494.57	\$5,545.31	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x49	11	\$23,185.24	\$506.52	\$950.04	N/A	\$1,522.29	\$5,805.48	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x49	12	\$23,616.65	\$506.52	\$950.04	N/A	\$1,551.17	\$6,065.64	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x49	13	\$24,049.41	\$506.52	\$950.04	N/A	\$1,580.04	\$6,325.80	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x49	14	\$24,479.49	\$506.52	\$950.04	N/A	\$1,607.76	\$6,585.97	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x50	8	\$22,207.19	\$516.60	\$970.20	N/A	\$1,458.77	\$5,048.37	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x50	9	\$22,647.98	\$516.60	\$970.20	N/A	\$1,487.64	\$5,308.53	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x50	10	\$23,087.43	\$516.60	\$970.20	N/A	\$1,516.52	\$5,568.70	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x50	11	\$23,529.57	\$516.60	\$970.20	N/A	\$1,545.39	\$5,828.86	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x50	12	\$23,969.02	\$516.60	\$970.20	N/A	\$1,574.27	\$6,089.03	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x50	13	\$24,411.16	\$516.60	\$970.20	N/A	\$1,603.14	\$6,347.73	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x50	14	\$24,850.61	\$516.60	\$970.20	N/A	\$1,632.02	\$6,607.89	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x46	8	\$20,848.63	\$488.88	\$916.02	N/A	\$1,369.83	\$5,003.06	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x46	9	\$21,263.97	\$488.88	\$916.02	N/A	\$1,396.40	\$5,263.22	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x46	10	\$21,680.64	\$488.88	\$916.02	N/A	\$1,424.12	\$5,523.39	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x46	11	\$22,097.32	\$488.88	\$916.02	N/A	\$1,451.84	\$5,783.55	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x46	12	\$22,511.32	\$488.88	\$916.02	N/A	\$1,479.56	\$6,042.25	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x46	13	\$22,928.00	\$488.88	\$916.02	N/A	\$1,506.12	\$6,302.42	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x46	14	\$23,344.68	\$488.88	\$916.02	N/A	\$1,533.84	\$6,562.58	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x47	8	\$21,176.88	\$498.96	\$934.92	N/A	\$1,390.62	\$5,024.98	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x47	9	\$21,601.60	\$498.96	\$934.92	N/A	\$1,419.50	\$5,285.15	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x47	10	\$22,027.65	\$498.96	\$934.92	N/A	\$1,447.22	\$5,545.31	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x47	11	\$22,451.03	\$498.96	\$934.92	N/A	\$1,474.94	\$5,805.48	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x47	12	\$22,877.09	\$498.96	\$934.92	N/A	\$1,502.66	\$6,065.64	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x47	13	\$23,301.80	\$498.96	\$934.92	N/A	\$1,530.38	\$6,325.80	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x47	14	\$23,727.86	\$498.96	\$934.92	N/A	\$1,558.10	\$6,585.97	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x48	8	\$21,502.45	\$509.04	\$955.08	N/A	\$1,412.57	\$5,048.37	\$6,829.60	\$1,352.34	





# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME 32 FABRIC MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP (LARGE SIZE) 451.1	39x49	13	\$24,037.35	\$520.38	\$975.24	N/A	\$1,578.89	\$6,371.11	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x49	14	\$24,479.49	\$520.38	\$975.24	N/A	\$1,607.76	\$6,631.28	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x50	8	\$22,134.84	\$530.46	\$995.40	N/A	\$1,454.15	\$5,093.68	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x50	9	\$22,587.69	\$530.46	\$995.40	N/A	\$1,484.18	\$5,353.84	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x50	10	\$23,039.20	\$530.46	\$995.40	N/A	\$1,513.05	\$5,614.01	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x50	11	\$23,492.05	\$530.46	\$995.40	N/A	\$1,543.08	\$5,874.17	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x50	12	\$23,944.91	\$530.46	\$995.40	N/A	\$1,573.11	\$6,134.34	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x50	13	\$24,395.08	\$530.46	\$995.40	N/A	\$1,601.99	\$6,394.50	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x50	14	\$24,847.93	\$530.46	\$995.40	N/A	\$1,632.02	\$6,654.66	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x46	8	\$20,866.05	\$500.22	\$938.70	N/A	\$1,370.99	\$5,048.37	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x46	9	\$21,272.00	\$500.22	\$938.70	N/A	\$1,397.55	\$5,308.53	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x46	10	\$21,675.28	\$500.22	\$938.70	N/A	\$1,424.12	\$5,568.70	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x46	11	\$22,081.24	\$500.22	\$938.70	N/A	\$1,450.68	\$5,828.86	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x46	12	\$22,487.20	\$500.22	\$938.70	N/A	\$1,477.25	\$6,089.03	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x46	13	\$22,893.16	\$500.22	\$938.70	N/A	\$1,503.81	\$6,347.73	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x46	14	\$23,297.78	\$500.22	\$938.70	N/A	\$1,530.38	\$6,607.89	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x47	8	\$21,320.24	\$511.56	\$958.86	N/A	\$1,399.86	\$5,071.75	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x47	9	\$21,734.24	\$511.56	\$958.86	N/A	\$1,427.58	\$5,331.92	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x47	10	\$22,146.89	\$511.56	\$958.86	N/A	\$1,455.30	\$5,592.08	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x47	11	\$22,560.89	\$511.56	\$958.86	N/A	\$1,481.87	\$5,850.78	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x47	12	\$22,976.23	\$511.56	\$958.86	N/A	\$1,509.59	\$6,110.95	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x47	13	\$23,388.89	\$511.56	\$958.86	N/A	\$1,536.15	\$6,371.11	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x47	14	\$23,804.23	\$511.56	\$958.86	N/A	\$1,563.87	\$6,631.28	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x48	8	\$21,775.09	\$522.90	\$980.28	N/A	\$1,429.89	\$5,093.68	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x48	9	\$22,195.13	\$522.90	\$980.28	N/A	\$1,457.61	\$5,353.84	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x48	10	\$22,619.84	\$522.90	\$980.28	N/A	\$1,485.33	\$5,614.01	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x48	11	\$23,041.88	\$522.90	\$980.28	N/A	\$1,513.05	\$5,874.17	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x48	12	\$23,465.26	\$522.90	\$980.28	N/A	\$1,540.77	\$6,134.34	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x48	13	\$23,888.63	\$522.90	\$980.28	N/A	\$1,568.49	\$6,394.50	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x48	14	\$24,310.67	\$522.90	\$980.28	N/A	\$1,596.21	\$6,654.66	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x49	8	\$22,227.28	\$532.98	\$1,000.44	N/A	\$1,459.92	\$5,117.06	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x49	9	\$22,658.70	\$532.98	\$1,000.44	N/A	\$1,488.80	\$5,377.23	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x49	10	\$23,090.11	\$532.98	\$1,000.44	N/A	\$1,516.52	\$5,637.39	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x49	11	\$23,521.53	\$532.98	\$1,000.44	N/A	\$1,545.39	\$5,897.56	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x49	12	\$23,952.94	\$532.98	\$1,000.44	N/A	\$1,573.11	\$6,157.72	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x49	13	\$24,384.36	\$532.98	\$1,000.44	N/A	\$1,601.99	\$6,416.42	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x49	14	\$24,817.12	\$532.98	\$1,000.44	N/A	\$1,629.71	\$6,676.59	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x50	8	\$14,742.09	\$544.32	\$1,020.60	N/A	\$1,489.95	\$5,140.45	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x50	9	\$15,027.73	\$544.32	\$1,020.60	N/A	\$1,518.83	\$5,400.61	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x50	10	\$15,315.12	\$544.32	\$1,020.60	N/A	\$1,547.70	\$5,659.32	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x50	11	\$15,600.77	\$544.32	\$1,020.60	N/A	\$1,576.58	\$5,919.48	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x50	12	\$15,887.28	\$544.32	\$1,020.60	N/A	\$1,605.45	\$6,179.64	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x50	13	\$16,173.80	\$544.32	\$1,020.60	N/A	\$1,634.33	\$6,439.81	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x50	14	\$16,460.31	\$544.32	\$1,020.60	N/A	\$1,663.20	\$6,699.97	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x41	8	\$21,718.16	\$457.38	\$858.06	N/A	\$1,426.43	\$4,979.67	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x41	9	\$22,104.02	\$457.38	\$858.06	N/A	\$1,451.84	\$5,239.84	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x41	10	\$22,488.54	\$457.38	\$858.06	N/A	\$1,477.25	\$5,500.00	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x41	11	\$22,873.07	\$457.38	\$858.06	N/A	\$1,502.66	\$5,760.17	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x41	12	\$23,257.59	\$457.38	\$858.06	N/A	\$1,528.07	\$6,020.33	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x41	13	\$23,643.45	\$457.38	\$858.06	N/A	\$1,553.48	\$6,280.50	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x41	14	\$24,026.63	\$457.38	\$858.06	N/A	\$1,577.73	\$6,539.20	\$6,436.99	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x42	8	\$22,132.16	\$468.72	\$878.22	N/A	\$1,454.15	\$5,003.06	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x42	9	\$22,526.06	\$468.72	\$878.22	N/A	\$1,479.56	\$5,263.22	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x42	10	\$22,919.96	\$468.72	\$878.22	N/A	\$1,504.97	\$5,523.39	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x42	11	\$23,315.20	\$468.72	\$878.22	N/A	\$1,531.53	\$5,783.09	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x42	12	\$23,709.10	\$468.72	\$878.22	N/A	\$1,556.94	\$6,042.25	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x42	13	\$24,104.34	\$468.72	\$878.22	N/A	\$1,583.51	\$6,302.42	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x42	14	\$24,496.90	\$468.72	\$878.22	N/A	\$1,608.92	\$6,562.58	\$6,515.51	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x43	8	\$22,539.46	\$480.06	\$899.64	N/A	\$1,480.71	\$5,024.98	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x43	9	\$22,945.41	\$480.06	\$899.64	N/A	\$1,507.28	\$5,285.15	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x43	10	\$23,347.35	\$480.06	\$899.64	N/A	\$1,533.84	\$5,545.31	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x43	11	\$23,750.63	\$480.06	\$899.64	N/A	\$1,560.41	\$5,805.48	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x43	12	\$24,153.91	\$480.06	\$899.64	N/A	\$1,586.97	\$6,065.64	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x43	13	\$24,558.53	\$480.06	\$899.64	N/A	\$1,613.54	\$6,325.80	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x43	14	\$24,961.81	\$480.06	\$899.64	N/A	\$1,640.10	\$6,585.97	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x44	8	\$22,942.74	\$491.40	\$921.06	N/A	\$1,507.28	\$5,048.37	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x44	9	\$23,355.39	\$491.40	\$921.06	N/A	\$1,533.84	\$5,308.53	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x44	10	\$23,769.39	\$491.40	\$921.06	N/A	\$1,561.56	\$5,568.70	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x44	11	\$24,180.71	\$491.40	\$921.06	N/A	\$1,588.13	\$5,828.86	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x44	12	\$24,594.71	\$491.40	\$921.06	N/A	\$1,615.85	\$6,089.03	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x44	13	\$25,008.71	\$491.40	\$921.06	N/A	\$1,642.41	\$6,347.73	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x44	14	\$25,420.03	\$491.40	\$921.06	N/A	\$1,670.13	\$6,607.89	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x45	8	\$23,339.32	\$502.74	\$941.22	N/A	\$1,532.69	\$5,071.75	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x45	9	\$23,762.69	\$502.74	\$941.22	N/A	\$1,560.41	\$5,331.92	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x45	10	\$24,183.39	\$502.74	\$941.22	N/A	\$1,588.13	\$5,592.08	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x45	11	\$24,605.43	\$502.74	\$941.22	N/A	\$1,615.85	\$5,850.78	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x45	12	\$25,028.80	\$502.74	\$941.22	N/A	\$1,643.57	\$6,110.95	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x45	13	\$25,450.84	\$502.74	\$941.22	N/A	\$1,671.29	\$6,371.11	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x45	14	\$25,872.88	\$502.74	\$941.22	N/A	\$1,699.01	\$6,631.28	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x46	8	\$23,731.88	\$512.82	\$962.64	N/A	\$1,559.25	\$5,093.68	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x46	9	\$24,163.29	\$512.82	\$962.64	N/A	\$1,586.97	\$5,353.84	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x46	10	\$24,594.71	\$512.82	\$962.64	N/A	\$1,615.85	\$5,614.01	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x46	11	\$25,026.12	\$512.82	\$962.64	N/A	\$1,643.57	\$5,874.17	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x46	12	\$25,458.88	\$512.82	\$962.64	N/A	\$1,672.44	\$6,134.34	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x46	13	\$25,890.30	\$512.82	\$962.64	N/A	\$1,700.16	\$6,394.50	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x46	14	\$26,321.71	\$512.82	\$962.64	N/A	\$1,729.04	\$6,654.66	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x47	8	\$24,245.02	\$524.16	\$982.80	N/A	\$1,592.75	\$5,117.06	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x47	9	\$24,688.49	\$524.16	\$982.80	N/A	\$1,621.62	\$5,377			





# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME 32 FABRIC MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP (LARGE SIZE) 451.1	41x48	14	\$27,464.56	\$535.50	\$1,004.22	N/A	\$1,804.11	\$6,699.97	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x49	8	\$25,279.35	\$546.84	\$1,025.64	N/A	\$1,660.89	\$5,162.37	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x49	9	\$25,738.90	\$546.84	\$1,025.64	N/A	\$1,690.92	\$5,422.54	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x49	10	\$26,198.45	\$546.84	\$1,025.64	N/A	\$1,720.95	\$5,682.70	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x49	11	\$26,659.34	\$546.84	\$1,025.64	N/A	\$1,750.98	\$5,942.87	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x49	12	\$27,117.55	\$546.84	\$1,025.64	N/A	\$1,781.01	\$6,203.03	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x49	13	\$27,578.44	\$546.84	\$1,025.64	N/A	\$1,811.04	\$6,463.20	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x49	14	\$28,037.99	\$546.84	\$1,025.64	N/A	\$1,842.23	\$6,723.36	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x50	8	\$25,793.83	\$558.18	\$1,045.80	N/A	\$1,694.39	\$5,185.76	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x50	9	\$26,264.10	\$558.18	\$1,045.80	N/A	\$1,725.57	\$5,445.92	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x50	10	\$26,733.03	\$558.18	\$1,045.80	N/A	\$1,755.60	\$5,706.09	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x50	11	\$27,203.30	\$558.18	\$1,045.80	N/A	\$1,786.79	\$5,966.25	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x50	12	\$27,672.23	\$558.18	\$1,045.80	N/A	\$1,817.97	\$6,224.95	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x50	13	\$28,142.50	\$558.18	\$1,045.80	N/A	\$1,848.00	\$6,485.12	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x50	14	\$28,610.09	\$558.18	\$1,045.80	N/A	\$1,879.19	\$6,745.28	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x42	8	\$22,196.47	\$480.06	\$899.64	N/A	\$1,457.61	\$5,048.37	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x42	9	\$22,598.41	\$480.06	\$899.64	N/A	\$1,484.18	\$5,308.53	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x42	10	\$23,004.37	\$480.06	\$899.64	N/A	\$1,510.74	\$5,568.70	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x42	11	\$23,407.65	\$480.06	\$899.64	N/A	\$1,537.31	\$5,828.86	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x42	12	\$23,810.93	\$480.06	\$899.64	N/A	\$1,563.87	\$6,089.03	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x42	13	\$24,214.21	\$480.06	\$899.64	N/A	\$1,590.44	\$6,347.73	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x42	14	\$24,618.83	\$480.06	\$899.64	N/A	\$1,617.00	\$6,607.89	\$6,594.03	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x43	8	\$22,723.01	\$491.40	\$921.06	N/A	\$1,492.26	\$5,071.75	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x43	9	\$23,137.01	\$491.40	\$921.06	N/A	\$1,519.98	\$5,331.92	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x43	10	\$23,552.34	\$491.40	\$921.06	N/A	\$1,546.55	\$5,592.08	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x43	11	\$23,965.00	\$491.40	\$921.06	N/A	\$1,574.27	\$5,852.24	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x43	12	\$24,379.00	\$491.40	\$921.06	N/A	\$1,600.83	\$6,112.40	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x43	13	\$24,791.66	\$491.40	\$921.06	N/A	\$1,628.55	\$6,371.11	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x43	14	\$25,205.66	\$491.40	\$921.06	N/A	\$1,655.12	\$6,631.28	\$6,672.56	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x44	8	\$23,253.57	\$502.74	\$942.48	N/A	\$1,526.91	\$5,093.68	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x44	9	\$23,676.95	\$502.74	\$942.48	N/A	\$1,554.63	\$5,353.84	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x44	10	\$24,098.98	\$502.74	\$942.48	N/A	\$1,582.35	\$5,614.01	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x44	11	\$24,523.70	\$502.74	\$942.48	N/A	\$1,611.23	\$5,874.17	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x44	12	\$24,944.40	\$502.74	\$942.48	N/A	\$1,638.95	\$6,134.34	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x44	13	\$25,366.43	\$502.74	\$942.48	N/A	\$1,666.67	\$6,394.50	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x44	14	\$25,791.15	\$502.74	\$942.48	N/A	\$1,694.39	\$6,654.66	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x45	8	\$23,781.45	\$514.08	\$963.90	N/A	\$1,561.56	\$5,117.06	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x45	9	\$24,214.21	\$514.08	\$963.90	N/A	\$1,590.44	\$5,377.23	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x45	10	\$24,648.30	\$514.08	\$963.90	N/A	\$1,619.31	\$5,637.39	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x45	11	\$25,079.72	\$514.08	\$963.90	N/A	\$1,647.03	\$5,897.56	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x45	12	\$25,511.13	\$514.08	\$963.90	N/A	\$1,675.91	\$6,157.72	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x45	13	\$25,943.89	\$514.08	\$963.90	N/A	\$1,703.63	\$6,416.42	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x45	14	\$26,377.98	\$514.08	\$963.90	N/A	\$1,732.50	\$6,676.59	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x46	8	\$24,310.67	\$525.42	\$985.32	N/A	\$1,596.21	\$5,140.45	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x46	9	\$24,751.47	\$525.42	\$985.32	N/A	\$1,626.24	\$5,400.61	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x46	10	\$25,194.94	\$525.42	\$985.32	N/A	\$1,655.12	\$5,659.32	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x46	11	\$25,635.73	\$525.42	\$985.32	N/A	\$1,683.99	\$5,919.48	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x46	12	\$26,079.21	\$525.42	\$985.32	N/A	\$1,712.87	\$6,179.64	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x46	13	\$26,520.00	\$525.42	\$985.32	N/A	\$1,741.74	\$6,439.81	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x46	14	\$26,963.48	\$525.42	\$985.32	N/A	\$1,770.62	\$6,699.97	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x47	8	\$24,838.55	\$536.76	\$1,006.74	N/A	\$1,632.02	\$5,162.37	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x47	9	\$25,290.06	\$536.76	\$1,006.74	N/A	\$1,660.89	\$5,422.54	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x47	10	\$25,742.92	\$536.76	\$1,006.74	N/A	\$1,690.92	\$5,682.70	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x47	11	\$26,194.43	\$536.76	\$1,006.74	N/A	\$1,720.95	\$5,942.87	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x47	12	\$26,644.60	\$536.76	\$1,006.74	N/A	\$1,749.83	\$6,203.03	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x47	13	\$27,097.46	\$536.76	\$1,006.74	N/A	\$1,779.86	\$6,463.20	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x47	14	\$27,548.97	\$536.76	\$1,006.74	N/A	\$1,809.89	\$6,723.36	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x48	8	\$25,366.43	\$548.10	\$1,028.16	N/A	\$1,666.67	\$5,185.76	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x48	9	\$25,828.66	\$548.10	\$1,028.16	N/A	\$1,696.70	\$5,445.92	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x48	10	\$26,290.90	\$548.10	\$1,028.16	N/A	\$1,726.73	\$5,706.09	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x48	11	\$26,751.79	\$548.10	\$1,028.16	N/A	\$1,756.76	\$5,966.25	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x48	12	\$27,214.02	\$548.10	\$1,028.16	N/A	\$1,787.94	\$6,224.95	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x48	13	\$27,673.57	\$548.10	\$1,028.16	N/A	\$1,817.97	\$6,485.12	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x48	14	\$28,135.80	\$548.10	\$1,028.16	N/A	\$1,848.00	\$6,745.28	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x49	8	\$25,895.65	\$560.70	\$1,049.58	N/A	\$1,701.32	\$5,209.14	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x49	9	\$26,367.26	\$560.70	\$1,049.58	N/A	\$1,731.35	\$5,469.31	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x49	10	\$26,838.87	\$560.70	\$1,049.58	N/A	\$1,762.53	\$5,728.01	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x49	11	\$27,309.14	\$560.70	\$1,049.58	N/A	\$1,793.72	\$5,988.18	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x49	12	\$27,780.75	\$560.70	\$1,049.58	N/A	\$1,824.90	\$6,248.34	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x49	13	\$28,251.02	\$560.70	\$1,049.58	N/A	\$1,856.09	\$6,508.50	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x49	14	\$28,722.63	\$560.70	\$1,049.58	N/A	\$1,886.12	\$6,768.67	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x50	8	\$26,423.54	\$572.04	\$1,072.26	N/A	\$1,735.97	\$5,231.07	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x50	9	\$26,905.86	\$572.04	\$1,072.26	N/A	\$1,767.15	\$5,491.23	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x50	10	\$27,385.51	\$572.04	\$1,072.26	N/A	\$1,798.34	\$5,751.40	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x50	11	\$27,866.50	\$572.04	\$1,072.26	N/A	\$1,830.68	\$6,011.56	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x50	12	\$28,346.15	\$572.04	\$1,072.26	N/A	\$1,861.86	\$6,271.73	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x50	13	\$28,827.14	\$572.04	\$1,072.26	N/A	\$1,893.05	\$6,531.89	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x50	14	\$29,308.13	\$572.04	\$1,072.26	N/A	\$1,925.39	\$6,792.06	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x43	8	\$23,264.29	\$502.74	\$943.74	N/A	\$1,528.07	\$5,299.76	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x43	9	\$23,689.00	\$502.74	\$943.74	N/A	\$1,555.79	\$5,559.93	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x43	10	\$24,112.38	\$502.74	\$943.74	N/A	\$1,583.51	\$5,820.09	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x43	11	\$24,534.42	\$502.74	\$943.74	N/A	\$1,611.23	\$6,080.26	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x43	12	\$24,959.13	\$502.74	\$943.74	N/A	\$1,638.95	\$6,340.42	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x43	13	\$25,381.17	\$502.74	\$943.74	N/A	\$1,666.67	\$6,600.59	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x43	14	\$25,805.89	\$502.74	\$943.74	N/A	\$1,694.39	\$6,859.29	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x44	8	\$23,806.91	\$515.34	\$965.16	N/A	\$1,563.87	\$5,323.15	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x44	9	\$24,239.66	\$515.34	\$965.16	N/A	\$1,592.75	\$5,583.31	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x44	10	\$24								



# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME 32 MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP (LARGE SIZE) 451.1	43x46	8	\$24,889.46	\$538.02	\$1,009.26	N/A	\$1,634.33	\$5,368.46	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x46	9	\$25,342.32	\$538.02	\$1,009.26	N/A	\$1,664.36	\$5,628.62	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x46	10	\$25,793.83	\$538.02	\$1,009.26	N/A	\$1,694.39	\$5,888.79	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x46	11	\$26,246.68	\$538.02	\$1,009.26	N/A	\$1,724.42	\$6,148.95	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x46	12	\$26,699.53	\$538.02	\$1,009.26	N/A	\$1,753.29	\$6,409.12	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x46	13	\$27,152.39	\$538.02	\$1,009.26	N/A	\$1,783.32	\$6,667.82	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x46	14	\$27,605.24	\$538.02	\$1,009.26	N/A	\$1,813.35	\$6,927.98	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x47	8	\$25,429.40	\$550.62	\$1,031.94	N/A	\$1,670.13	\$5,391.84	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x47	9	\$25,892.97	\$550.62	\$1,031.94	N/A	\$1,700.16	\$5,652.01	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x47	10	\$26,355.21	\$550.62	\$1,031.94	N/A	\$1,731.35	\$5,912.17	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x47	11	\$26,817.44	\$550.62	\$1,031.94	N/A	\$1,761.38	\$6,170.88	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x47	12	\$27,279.67	\$550.62	\$1,031.94	N/A	\$1,791.41	\$6,431.04	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x47	13	\$27,743.24	\$550.62	\$1,031.94	N/A	\$1,822.59	\$6,691.20	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x47	14	\$28,205.47	\$550.62	\$1,031.94	N/A	\$1,852.62	\$6,951.37	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x48	8	\$25,970.68	\$561.96	\$1,053.36	N/A	\$1,705.94	\$5,413.77	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x48	9	\$26,443.63	\$561.96	\$1,053.36	N/A	\$1,737.12	\$5,673.93	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x48	10	\$26,915.24	\$561.96	\$1,053.36	N/A	\$1,768.31	\$5,934.10	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x48	11	\$27,388.19	\$561.96	\$1,053.36	N/A	\$1,799.49	\$6,194.26	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x48	12	\$27,859.80	\$561.96	\$1,053.36	N/A	\$1,829.52	\$6,454.43	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x48	13	\$28,332.75	\$561.96	\$1,053.36	N/A	\$1,860.71	\$6,714.59	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x48	14	\$28,807.04	\$561.96	\$1,053.36	N/A	\$1,891.89	\$6,974.76	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x49	8	\$26,511.96	\$573.30	\$1,074.78	N/A	\$1,741.74	\$5,437.15	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x49	9	\$26,994.29	\$573.30	\$1,074.78	N/A	\$1,772.93	\$5,697.32	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x49	10	\$27,476.62	\$573.30	\$1,074.78	N/A	\$1,805.27	\$5,957.48	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x49	11	\$27,960.29	\$573.30	\$1,074.78	N/A	\$1,836.45	\$6,217.65	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x49	12	\$28,441.27	\$573.30	\$1,074.78	N/A	\$1,867.64	\$6,477.81	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x49	13	\$28,923.60	\$573.30	\$1,074.78	N/A	\$1,899.98	\$6,736.51	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x49	14	\$29,405.93	\$573.30	\$1,074.78	N/A	\$1,931.16	\$6,996.68	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x50	8	\$27,053.24	\$584.64	\$1,097.46	N/A	\$1,776.39	\$5,460.54	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x50	9	\$27,544.95	\$584.64	\$1,097.46	N/A	\$1,808.73	\$5,720.70	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x50	10	\$28,036.65	\$584.64	\$1,097.46	N/A	\$1,841.07	\$5,979.41	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x50	11	\$28,528.36	\$584.64	\$1,097.46	N/A	\$1,873.41	\$6,239.57	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x50	12	\$29,022.75	\$584.64	\$1,097.46	N/A	\$1,905.75	\$6,499.74	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x50	13	\$29,514.45	\$584.64	\$1,097.46	N/A	\$1,938.09	\$6,759.90	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x50	14	\$30,006.16	\$584.64	\$1,097.46	N/A	\$1,970.43	\$7,020.06	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x51	8	\$24,291.91	\$486.36	\$910.98	N/A	\$1,595.06	\$5,353.84	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x51	9	\$24,663.04	\$486.36	\$910.98	N/A	\$1,620.47	\$5,614.01	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x51	10	\$25,032.82	\$486.36	\$910.98	N/A	\$1,644.72	\$5,874.17	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x51	11	\$25,405.29	\$486.36	\$910.98	N/A	\$1,668.98	\$6,134.34	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x51	12	\$25,775.07	\$486.36	\$910.98	N/A	\$1,693.23	\$6,394.50	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x51	13	\$26,143.52	\$486.36	\$910.98	N/A	\$1,717.49	\$6,654.66	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x51	14	\$26,514.64	\$486.36	\$910.98	N/A	\$1,741.74	\$6,914.83	\$6,751.08	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x52	8	\$24,646.96	\$495.18	\$928.62	N/A	\$1,619.31	\$5,381.61	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x52	9	\$25,022.10	\$495.18	\$928.62	N/A	\$1,643.57	\$5,641.78	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x52	10	\$25,399.93	\$495.18	\$928.62	N/A	\$1,668.98	\$5,900.48	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x52	11	\$25,779.09	\$495.18	\$928.62	N/A	\$1,693.23	\$6,160.64	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x52	12	\$26,155.58	\$495.18	\$928.62	N/A	\$1,717.49	\$6,420.81	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x52	13	\$26,534.74	\$495.18	\$928.62	N/A	\$1,742.90	\$6,680.97	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x52	14	\$26,912.56	\$495.18	\$928.62	N/A	\$1,767.15	\$6,941.14	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x53	8	\$24,993.97	\$505.26	\$946.26	N/A	\$1,641.26	\$5,407.92	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x53	9	\$25,379.83	\$505.26	\$946.26	N/A	\$1,666.67	\$5,668.08	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x53	10	\$25,763.01	\$505.26	\$946.26	N/A	\$1,692.08	\$5,928.25	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x53	11	\$26,150.22	\$505.26	\$946.26	N/A	\$1,717.49	\$6,188.41	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x53	12	\$26,534.74	\$505.26	\$946.26	N/A	\$1,742.90	\$6,447.12	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x53	13	\$26,919.26	\$505.26	\$946.26	N/A	\$1,768.31	\$6,707.28	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x53	14	\$27,305.12	\$505.26	\$946.26	N/A	\$1,793.72	\$6,967.45	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x54	8	\$25,338.30	\$514.08	\$963.90	N/A	\$1,664.36	\$5,434.23	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x54	9	\$25,730.86	\$514.08	\$963.90	N/A	\$1,689.77	\$5,694.39	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x54	10	\$26,122.08	\$514.08	\$963.90	N/A	\$1,716.33	\$5,954.56	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x54	11	\$26,515.98	\$514.08	\$963.90	N/A	\$1,741.74	\$6,214.72	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x54	12	\$26,908.54	\$514.08	\$963.90	N/A	\$1,767.15	\$6,474.89	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x54	13	\$27,299.76	\$514.08	\$963.90	N/A	\$1,793.72	\$6,733.59	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x54	14	\$27,692.33	\$514.08	\$963.90	N/A	\$1,819.13	\$6,993.76	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x55	8	\$25,678.61	\$524.16	\$982.80	N/A	\$1,686.30	\$5,460.54	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x55	9	\$26,077.87	\$524.16	\$982.80	N/A	\$1,712.87	\$5,720.70	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x55	10	\$26,477.13	\$524.16	\$982.80	N/A	\$1,739.43	\$5,980.87	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x55	11	\$26,876.39	\$524.16	\$982.80	N/A	\$1,764.84	\$6,241.03	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x55	12	\$27,275.65	\$524.16	\$982.80	N/A	\$1,791.41	\$6,501.20	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x55	13	\$27,674.91	\$524.16	\$982.80	N/A	\$1,817.97	\$6,761.36	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	35x55	14	\$28,074.17	\$524.16	\$982.80	N/A	\$1,844.54	\$7,021.53	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x51	8	\$24,365.60	\$500.22	\$937.44	N/A	\$1,600.83	\$5,407.92	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x51	9	\$24,747.45	\$500.22	\$937.44	N/A	\$1,625.09	\$5,668.08	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x51	10	\$25,129.29	\$500.22	\$937.44	N/A	\$1,650.50	\$5,928.25	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x51	11	\$25,509.79	\$500.22	\$937.44	N/A	\$1,675.91	\$6,188.41	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x51	12	\$25,892.97	\$500.22	\$937.44	N/A	\$1,700.16	\$6,447.12	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x51	13	\$26,270.80	\$500.22	\$937.44	N/A	\$1,725.57	\$6,707.28	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x51	14	\$26,653.98	\$500.22	\$937.44	N/A	\$1,750.98	\$6,967.45	\$6,829.60	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x52	8	\$24,719.31	\$509.04	\$955.08	N/A	\$1,623.93	\$5,434.23	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x52	9	\$25,106.51	\$509.04	\$955.08	N/A	\$1,649.34	\$5,694.39	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x52	10	\$25,496.39	\$509.04	\$955.08	N/A	\$1,674.75	\$5,954.56	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x52	11	\$25,883.60	\$509.04	\$955.08	N/A	\$1,700.16	\$6,214.72	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x52	12	\$26,273.48	\$509.04	\$955.08	N/A	\$1,725.57	\$6,474.89	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x52	13	\$26,660.68	\$509.04	\$955.08	N/A	\$1,750.98	\$6,733.59	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x52	14	\$27,050.56	\$509.04	\$955.08	N/A	\$1,776.39	\$6,993.76	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x53	8	\$25,064.98	\$519.12	\$973.98	N/A	\$1,645.88	\$5,460.54	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x53	9	\$25,461.56	\$519.12	\$973.98	N/A	\$1,672.44	\$5,720.70	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x53	10	\$25,856.80	\$519.12	\$973.98	N/A	\$1,697.85	\$5,980.87	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x53	11	\$26,254.72	\$519.12							



# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME 32 MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP (LARGE SIZE) 451.1	36x55	9	\$26,154.24	\$539.28	\$1,010.52	N/A	\$1,717.49	\$5,774.78	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x55	10	\$26,566.89	\$539.28	\$1,010.52	N/A	\$1,745.21	\$6,034.95	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x55	11	\$26,975.53	\$539.28	\$1,010.52	N/A	\$1,771.77	\$6,293.65	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x55	12	\$27,388.19	\$539.28	\$1,010.52	N/A	\$1,799.49	\$6,553.81	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x55	13	\$27,798.17	\$539.28	\$1,010.52	N/A	\$1,826.06	\$6,813.98	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	36x55	14	\$28,210.83	\$539.28	\$1,010.52	N/A	\$1,852.62	\$7,074.14	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x51	8	\$24,407.14	\$514.08	\$962.64	N/A	\$1,603.14	\$5,460.54	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x51	9	\$24,799.70	\$514.08	\$962.64	N/A	\$1,628.55	\$5,720.70	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x51	10	\$25,192.26	\$514.08	\$962.64	N/A	\$1,655.12	\$5,980.87	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x51	11	\$25,580.80	\$514.08	\$962.64	N/A	\$1,680.53	\$6,241.03	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x51	12	\$25,973.36	\$514.08	\$962.64	N/A	\$1,705.94	\$6,501.20	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x51	13	\$26,365.92	\$514.08	\$962.64	N/A	\$1,731.35	\$6,761.36	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x51	14	\$26,757.15	\$514.08	\$962.64	N/A	\$1,757.91	\$7,021.53	\$6,908.13	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x52	8	\$24,756.82	\$524.16	\$981.54	N/A	\$1,626.24	\$5,488.31	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x52	9	\$25,154.75	\$524.16	\$981.54	N/A	\$1,652.81	\$5,747.01	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x52	10	\$25,555.35	\$524.16	\$981.54	N/A	\$1,678.22	\$6,007.18	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x52	11	\$25,954.61	\$524.16	\$981.54	N/A	\$1,704.78	\$6,267.34	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x52	12	\$26,353.87	\$524.16	\$981.54	N/A	\$1,731.35	\$6,527.51	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x52	13	\$26,753.13	\$524.16	\$981.54	N/A	\$1,756.76	\$6,787.67	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x52	14	\$27,152.39	\$524.16	\$981.54	N/A	\$1,783.32	\$7,047.84	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x53	8	\$25,101.15	\$534.24	\$1,000.44	N/A	\$1,648.19	\$5,514.62	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x53	9	\$25,507.11	\$534.24	\$1,000.44	N/A	\$1,675.91	\$5,774.78	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x53	10	\$25,914.41	\$534.24	\$1,000.44	N/A	\$1,702.47	\$6,034.95	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x53	11	\$26,321.71	\$534.24	\$1,000.44	N/A	\$1,729.04	\$6,293.65	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x53	12	\$26,727.67	\$534.24	\$1,000.44	N/A	\$1,755.60	\$6,553.81	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x53	13	\$27,134.97	\$534.24	\$1,000.44	N/A	\$1,782.17	\$6,813.98	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x53	14	\$27,542.27	\$534.24	\$1,000.44	N/A	\$1,808.73	\$7,074.14	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x54	8	\$25,438.78	\$544.32	\$1,019.34	N/A	\$1,671.29	\$5,540.93	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x54	9	\$25,852.78	\$544.32	\$1,019.34	N/A	\$1,697.85	\$5,801.09	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x54	10	\$26,268.12	\$544.32	\$1,019.34	N/A	\$1,725.57	\$6,061.26	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x54	11	\$26,683.46	\$544.32	\$1,019.34	N/A	\$1,752.14	\$6,321.42	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x54	12	\$27,097.46	\$544.32	\$1,019.34	N/A	\$1,779.86	\$6,581.58	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x54	13	\$27,512.79	\$544.32	\$1,019.34	N/A	\$1,807.58	\$6,840.29	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x54	14	\$27,928.13	\$544.32	\$1,019.34	N/A	\$1,834.14	\$7,100.45	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x55	8	\$25,773.73	\$554.40	\$1,038.24	N/A	\$1,693.23	\$5,567.23	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x55	9	\$26,195.77	\$554.40	\$1,038.24	N/A	\$1,720.95	\$5,827.40	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x55	10	\$26,619.15	\$554.40	\$1,038.24	N/A	\$1,748.67	\$6,087.56	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x55	11	\$27,039.84	\$554.40	\$1,038.24	N/A	\$1,776.39	\$6,347.73	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x55	12	\$27,461.88	\$554.40	\$1,038.24	N/A	\$1,804.11	\$6,607.89	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x55	13	\$27,885.26	\$554.40	\$1,038.24	N/A	\$1,831.83	\$6,868.06	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	37x55	14	\$28,307.29	\$554.40	\$1,038.24	N/A	\$1,859.55	\$7,126.76	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x51	8	\$24,413.84	\$527.94	\$989.10	N/A	\$1,603.14	\$5,532.16	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x51	9	\$24,815.78	\$527.94	\$989.10	N/A	\$1,629.71	\$5,792.32	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x51	10	\$25,216.38	\$527.94	\$989.10	N/A	\$1,656.27	\$6,052.49	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x51	11	\$25,619.66	\$527.94	\$989.10	N/A	\$1,682.84	\$6,312.65	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x51	12	\$26,022.94	\$527.94	\$989.10	N/A	\$1,709.40	\$6,571.35	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x51	13	\$26,424.88	\$527.94	\$989.10	N/A	\$1,735.97	\$6,831.52	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x51	14	\$26,825.48	\$527.94	\$989.10	N/A	\$1,762.53	\$7,091.68	\$6,986.65	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x52	8	\$24,758.16	\$538.02	\$1,008.00	N/A	\$1,626.24	\$5,558.46	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x52	9	\$25,169.48	\$538.02	\$1,008.00	N/A	\$1,652.81	\$5,818.63	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x52	10	\$25,578.12	\$538.02	\$1,008.00	N/A	\$1,680.53	\$6,078.79	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x52	11	\$25,989.44	\$538.02	\$1,008.00	N/A	\$1,707.09	\$6,338.96	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x52	12	\$26,399.42	\$538.02	\$1,008.00	N/A	\$1,733.66	\$6,599.12	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x52	13	\$26,809.40	\$538.02	\$1,008.00	N/A	\$1,761.38	\$6,857.83	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x52	14	\$27,219.38	\$538.02	\$1,008.00	N/A	\$1,787.94	\$7,117.99	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x53	8	\$25,099.81	\$548.10	\$1,028.16	N/A	\$1,648.19	\$5,584.77	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x53	9	\$25,516.49	\$548.10	\$1,028.16	N/A	\$1,675.91	\$5,844.94	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x53	10	\$25,934.51	\$548.10	\$1,028.16	N/A	\$1,703.63	\$6,105.10	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x53	11	\$26,353.87	\$548.10	\$1,028.16	N/A	\$1,731.35	\$6,365.27	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x53	12	\$26,771.88	\$548.10	\$1,028.16	N/A	\$1,757.91	\$6,625.43	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x53	13	\$27,188.56	\$548.10	\$1,028.16	N/A	\$1,785.63	\$6,885.60	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x53	14	\$27,606.58	\$548.10	\$1,028.16	N/A	\$1,813.35	\$7,145.76	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x54	8	\$25,434.76	\$558.18	\$1,047.06	N/A	\$1,670.13	\$5,612.54	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x54	9	\$25,860.82	\$558.18	\$1,047.06	N/A	\$1,699.01	\$5,871.25	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x54	10	\$26,285.54	\$558.18	\$1,047.06	N/A	\$1,726.73	\$6,131.41	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x54	11	\$26,712.93	\$558.18	\$1,047.06	N/A	\$1,754.45	\$6,391.58	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x54	12	\$27,137.65	\$558.18	\$1,047.06	N/A	\$1,782.17	\$6,651.74	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x54	13	\$27,563.71	\$558.18	\$1,047.06	N/A	\$1,809.89	\$6,911.91	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x54	14	\$27,991.10	\$558.18	\$1,047.06	N/A	\$1,838.76	\$7,172.07	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x55	8	\$25,763.01	\$568.26	\$1,065.96	N/A	\$1,692.08	\$5,638.85	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x55	9	\$26,198.45	\$568.26	\$1,065.96	N/A	\$1,720.95	\$5,899.02	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x55	10	\$26,631.20	\$568.26	\$1,065.96	N/A	\$1,749.83	\$6,159.18	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x55	11	\$27,065.30	\$568.26	\$1,065.96	N/A	\$1,777.55	\$6,417.89	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x55	12	\$27,499.40	\$568.26	\$1,065.96	N/A	\$1,806.42	\$6,678.05	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x55	13	\$27,933.49	\$568.26	\$1,065.96	N/A	\$1,835.30	\$6,938.22	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	38x55	14	\$28,366.25	\$568.26	\$1,065.96	N/A	\$1,863.02	\$7,198.38	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x51	8	\$24,384.36	\$541.80	\$1,015.56	N/A	\$1,601.99	\$5,584.77	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x51	9	\$24,798.36	\$541.80	\$1,015.56	N/A	\$1,628.55	\$5,844.94	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x51	10	\$25,211.02	\$541.80	\$1,015.56	N/A	\$1,656.27	\$6,105.10	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x51	11	\$25,623.68	\$541.80	\$1,015.56	N/A	\$1,682.84	\$6,365.27	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x51	12	\$26,034.99	\$541.80	\$1,015.56	N/A	\$1,710.56	\$6,625.43	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x51	13	\$26,448.99	\$541.80	\$1,015.56	N/A	\$1,737.12	\$6,885.60	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x51	14	\$26,862.99	\$541.80	\$1,015.56	N/A	\$1,764.84	\$7,145.76	\$7,065.17	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x52	8	\$24,726.01	\$551.88	\$1,034.46	N/A	\$1,623.93	\$5,612.54	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x52	9	\$25,146.71	\$551.88	\$1,034.46	N/A	\$1,651.65	\$5,871.25	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x52	10	\$25,568.74	\$551.88	\$1,034.46	N/A	\$1,679.37	\$6,131.41	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x52	11	\$25,989.44	\$551.88	\$1,034.46	N/A	\$1,707.09	\$6,391.58	\$7,143.70	\$1,352.34	</



# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME 32 FABRIC MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP (LARGE SIZE) 451.1	39x54	10	\$26,266.78	\$573.30	\$1,074.78	N/A	\$1,725.57	\$6,185.49	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x54	11	\$26,703.55	\$573.30	\$1,074.78	N/A	\$1,754.45	\$6,445.66	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x54	12	\$27,143.01	\$573.30	\$1,074.78	N/A	\$1,783.32	\$6,704.36	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x54	13	\$27,578.44	\$573.30	\$1,074.78	N/A	\$1,811.04	\$6,964.52	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x54	14	\$28,016.56	\$573.30	\$1,074.78	N/A	\$1,839.92	\$7,224.69	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x55	8	\$25,718.80	\$583.38	\$1,094.94	N/A	\$1,689.77	\$5,691.47	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x55	9	\$26,164.95	\$583.38	\$1,094.94	N/A	\$1,718.64	\$5,951.64	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x55	10	\$26,608.43	\$583.38	\$1,094.94	N/A	\$1,747.52	\$6,211.80	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x55	11	\$27,054.58	\$583.38	\$1,094.94	N/A	\$1,776.39	\$6,471.96	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x55	12	\$27,499.40	\$583.38	\$1,094.94	N/A	\$1,806.42	\$6,732.13	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x55	13	\$27,944.21	\$583.38	\$1,094.94	N/A	\$1,835.30	\$6,992.29	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	39x55	14	\$28,390.36	\$583.38	\$1,094.94	N/A	\$1,864.17	\$7,251.00	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x51	8	\$24,322.73	\$555.66	\$1,040.76	N/A	\$1,597.37	\$5,638.85	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x51	9	\$24,746.11	\$555.66	\$1,040.76	N/A	\$1,625.09	\$5,899.02	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x51	10	\$25,169.48	\$555.66	\$1,040.76	N/A	\$1,652.81	\$6,159.18	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x51	11	\$25,592.86	\$555.66	\$1,040.76	N/A	\$1,680.53	\$6,419.35	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x51	12	\$26,016.24	\$555.66	\$1,040.76	N/A	\$1,709.40	\$6,679.51	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x51	13	\$26,439.61	\$555.66	\$1,040.76	N/A	\$1,737.12	\$6,939.67	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x51	14	\$26,862.99	\$555.66	\$1,040.76	N/A	\$1,764.84	\$7,199.83	\$7,143.70	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x52	8	\$24,657.68	\$565.74	\$1,060.92	N/A	\$1,619.31	\$5,665.16	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x52	9	\$25,090.43	\$565.74	\$1,060.92	N/A	\$1,648.19	\$5,925.33	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x52	10	\$25,521.85	\$565.74	\$1,060.92	N/A	\$1,675.91	\$6,185.49	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x52	11	\$25,954.61	\$565.74	\$1,060.92	N/A	\$1,704.78	\$6,445.66	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x52	12	\$26,386.02	\$565.74	\$1,060.92	N/A	\$1,733.66	\$6,704.36	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x52	13	\$26,817.44	\$565.74	\$1,060.92	N/A	\$1,761.38	\$6,964.52	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x52	14	\$27,247.51	\$565.74	\$1,060.92	N/A	\$1,790.25	\$7,224.69	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x53	8	\$25,134.65	\$577.08	\$1,082.34	N/A	\$1,650.50	\$5,691.47	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x53	9	\$25,572.76	\$577.08	\$1,082.34	N/A	\$1,679.37	\$5,951.64	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x53	10	\$26,013.56	\$577.08	\$1,082.34	N/A	\$1,708.25	\$6,211.80	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x53	11	\$26,451.67	\$577.08	\$1,082.34	N/A	\$1,737.12	\$6,471.96	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x53	12	\$26,893.81	\$577.08	\$1,082.34	N/A	\$1,766.00	\$6,732.13	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x53	13	\$27,333.26	\$577.08	\$1,082.34	N/A	\$1,794.87	\$6,992.29	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x53	14	\$27,774.05	\$577.08	\$1,082.34	N/A	\$1,823.75	\$7,251.00	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x54	8	\$25,607.60	\$588.42	\$1,102.50	N/A	\$1,681.68	\$5,717.78	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x54	9	\$26,056.43	\$588.42	\$1,102.50	N/A	\$1,711.71	\$5,977.94	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x54	10	\$26,503.92	\$588.42	\$1,102.50	N/A	\$1,740.59	\$6,238.11	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x54	11	\$26,952.76	\$588.42	\$1,102.50	N/A	\$1,770.62	\$6,498.27	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x54	12	\$27,400.25	\$588.42	\$1,102.50	N/A	\$1,799.49	\$6,758.44	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x54	13	\$27,849.08	\$588.42	\$1,102.50	N/A	\$1,829.52	\$7,018.60	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x54	14	\$28,296.58	\$588.42	\$1,102.50	N/A	\$1,858.40	\$7,278.77	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x55	8	\$16,953.23	\$598.50	\$1,122.66	N/A	\$1,712.87	\$5,745.55	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x55	9	\$17,249.32	\$598.50	\$1,122.66	N/A	\$1,742.90	\$6,005.71	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x55	10	\$17,546.29	\$598.50	\$1,122.66	N/A	\$1,772.93	\$6,264.42	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x55	11	\$17,843.26	\$598.50	\$1,122.66	N/A	\$1,802.96	\$6,524.58	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x55	12	\$18,140.22	\$598.50	\$1,122.66	N/A	\$1,832.99	\$6,784.75	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x55	13	\$18,437.19	\$598.50	\$1,122.66	N/A	\$1,863.02	\$7,044.91	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	40x55	14	\$18,733.28	\$598.50	\$1,122.66	N/A	\$1,893.05	\$7,305.08	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x51	8	\$24,787.64	\$569.52	\$1,067.22	N/A	\$1,628.55	\$5,691.47	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x51	9	\$25,224.41	\$569.52	\$1,067.22	N/A	\$1,656.27	\$5,951.64	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x51	10	\$25,658.51	\$569.52	\$1,067.22	N/A	\$1,685.15	\$6,211.80	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x51	11	\$26,089.93	\$569.52	\$1,067.22	N/A	\$1,714.02	\$6,471.96	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x51	12	\$26,524.02	\$569.52	\$1,067.22	N/A	\$1,741.74	\$6,732.13	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x51	13	\$26,960.80	\$569.52	\$1,067.22	N/A	\$1,770.62	\$6,992.29	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x51	14	\$27,392.21	\$569.52	\$1,067.22	N/A	\$1,799.49	\$7,251.00	\$7,222.22	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x52	8	\$25,273.99	\$580.86	\$1,087.38	N/A	\$1,659.74	\$5,717.78	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x52	9	\$25,717.46	\$580.86	\$1,087.38	N/A	\$1,688.61	\$5,977.94	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x52	10	\$26,159.60	\$580.86	\$1,087.38	N/A	\$1,718.64	\$6,238.11	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x52	11	\$26,603.07	\$580.86	\$1,087.38	N/A	\$1,747.52	\$6,498.27	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x52	12	\$27,045.20	\$580.86	\$1,087.38	N/A	\$1,776.39	\$6,758.44	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x52	13	\$27,488.68	\$580.86	\$1,087.38	N/A	\$1,806.42	\$7,018.60	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x52	14	\$27,930.81	\$580.86	\$1,087.38	N/A	\$1,834.14	\$7,278.77	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x53	8	\$25,760.33	\$590.94	\$1,108.80	N/A	\$1,692.08	\$5,745.55	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x53	9	\$26,211.85	\$590.94	\$1,108.80	N/A	\$1,722.11	\$6,005.71	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x53	10	\$26,663.36	\$590.94	\$1,108.80	N/A	\$1,750.98	\$6,264.42	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x53	11	\$27,114.87	\$590.94	\$1,108.80	N/A	\$1,781.01	\$6,524.58	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x53	12	\$27,566.39	\$590.94	\$1,108.80	N/A	\$1,811.04	\$6,784.75	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x53	13	\$28,016.56	\$590.94	\$1,108.80	N/A	\$1,839.92	\$7,044.91	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x53	14	\$28,466.73	\$590.94	\$1,108.80	N/A	\$1,869.95	\$7,305.08	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x54	8	\$26,246.68	\$602.28	\$1,130.22	N/A	\$1,724.42	\$5,771.86	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x54	9	\$26,707.57	\$602.28	\$1,130.22	N/A	\$1,754.45	\$6,032.02	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x54	10	\$27,167.12	\$602.28	\$1,130.22	N/A	\$1,784.48	\$6,292.19	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x54	11	\$27,625.34	\$602.28	\$1,130.22	N/A	\$1,814.51	\$6,550.89	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x54	12	\$28,086.23	\$602.28	\$1,130.22	N/A	\$1,844.54	\$6,811.06	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x54	13	\$28,544.44	\$602.28	\$1,130.22	N/A	\$1,874.57	\$7,071.22	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x54	14	\$29,005.33	\$602.28	\$1,130.22	N/A	\$1,904.60	\$7,331.39	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x55	8	\$26,733.03	\$613.62	\$1,150.38	N/A	\$1,755.60	\$5,798.17	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x55	9	\$27,201.96	\$613.62	\$1,150.38	N/A	\$1,786.79	\$6,058.33	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x55	10	\$27,669.55	\$613.62	\$1,150.38	N/A	\$1,817.97	\$6,318.50	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x55	11	\$28,138.48	\$613.62	\$1,150.38	N/A	\$1,848.00	\$6,578.66	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x55	12	\$28,606.07	\$613.62	\$1,150.38	N/A	\$1,879.19	\$6,838.83	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x55	13	\$29,073.32	\$613.62	\$1,150.38	N/A	\$1,909.22	\$7,097.53	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	41x55	14	\$29,541.25	\$613.62	\$1,150.38	N/A	\$1,940.40	\$7,357.69	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x51	8	\$25,248.53	\$583.38	\$1,093.68	N/A	\$1,658.58	\$5,745.55	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x51	9	\$25,694.68	\$583.38	\$1,093.68	N/A	\$1,687.46	\$6,005.71	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x51	10	\$26,138.16	\$583.38	\$1,093.68	N/A	\$1,716.33	\$6,264.42	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x51	11	\$26,582.97	\$583.38	\$1,093.68	N/A	\$1,746.36	\$6,524.58	\$7,300.74	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x51	12	\$27,027.79	\$583.38	\$1,093.68	N/A	\$1,775.2				





# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP (LARGE SIZE) 451.1	42x53	11	\$27,625.34	\$606.06	\$1,136.52	N/A	\$1,814.51	\$6,578.66	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x53	12	\$28,087.57	\$606.06	\$1,136.52	N/A	\$1,844.54	\$6,838.83	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x53	13	\$28,548.46	\$606.06	\$1,136.52	N/A	\$1,875.72	\$7,097.53	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x53	14	\$29,010.69	\$606.06	\$1,136.52	N/A	\$1,905.75	\$7,357.69	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x54	8	\$26,734.37	\$617.40	\$1,157.94	N/A	\$1,755.60	\$5,824.48	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x54	9	\$27,205.98	\$617.40	\$1,157.94	N/A	\$1,786.79	\$6,084.64	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x54	10	\$27,674.91	\$617.40	\$1,157.94	N/A	\$1,817.97	\$6,344.81	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x54	11	\$28,146.52	\$617.40	\$1,157.94	N/A	\$1,849.16	\$6,604.97	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x54	12	\$28,616.79	\$617.40	\$1,157.94	N/A	\$1,879.19	\$6,865.14	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x54	13	\$29,088.40	\$617.40	\$1,157.94	N/A	\$1,910.37	\$7,125.30	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x54	14	\$29,558.67	\$617.40	\$1,157.94	N/A	\$1,941.56	\$7,385.46	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x55	8	\$27,231.44	\$628.74	\$1,179.36	N/A	\$1,789.10	\$5,852.25	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x55	9	\$27,708.40	\$628.74	\$1,179.36	N/A	\$1,820.28	\$6,110.95	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x55	10	\$28,188.05	\$628.74	\$1,179.36	N/A	\$1,851.47	\$6,371.11	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x55	11	\$28,667.70	\$628.74	\$1,179.36	N/A	\$1,882.65	\$6,631.28	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x55	12	\$29,148.69	\$628.74	\$1,179.36	N/A	\$1,914.99	\$6,891.44	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x55	13	\$29,627.00	\$628.74	\$1,179.36	N/A	\$1,946.18	\$7,151.61	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	42x55	14	\$30,105.31	\$628.74	\$1,179.36	N/A	\$1,977.36	\$7,411.77	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x51	8	\$25,701.38	\$597.24	\$1,118.88	N/A	\$1,688.61	\$5,798.17	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x51	9	\$26,156.92	\$597.24	\$1,118.88	N/A	\$1,718.64	\$6,058.33	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x51	10	\$26,612.45	\$597.24	\$1,118.88	N/A	\$1,747.52	\$6,318.50	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x51	11	\$27,066.64	\$597.24	\$1,118.88	N/A	\$1,777.55	\$6,578.66	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x51	12	\$27,523.51	\$597.24	\$1,118.88	N/A	\$1,807.58	\$6,838.83	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x51	13	\$27,977.70	\$597.24	\$1,118.88	N/A	\$1,837.61	\$7,097.53	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x51	14	\$28,433.24	\$597.24	\$1,118.88	N/A	\$1,867.64	\$7,357.69	\$7,379.27	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x52	8	\$26,206.49	\$608.58	\$1,141.56	N/A	\$1,720.95	\$5,824.48	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x52	9	\$26,671.40	\$608.58	\$1,141.56	N/A	\$1,752.14	\$6,084.64	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x52	10	\$27,134.97	\$608.58	\$1,141.56	N/A	\$1,782.17	\$6,344.81	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x52	11	\$27,599.88	\$608.58	\$1,141.56	N/A	\$1,813.35	\$6,604.97	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x52	12	\$28,063.45	\$608.58	\$1,141.56	N/A	\$1,843.38	\$6,865.14	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x52	13	\$28,527.02	\$608.58	\$1,141.56	N/A	\$1,873.41	\$7,125.30	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x52	14	\$28,991.93	\$608.58	\$1,141.56	N/A	\$1,904.60	\$7,385.46	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x53	8	\$26,711.59	\$619.92	\$1,162.98	N/A	\$1,754.45	\$5,852.25	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x53	9	\$27,183.20	\$619.92	\$1,162.98	N/A	\$1,785.63	\$6,110.95	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x53	10	\$27,657.49	\$619.92	\$1,162.98	N/A	\$1,816.82	\$6,371.11	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x53	11	\$28,129.10	\$619.92	\$1,162.98	N/A	\$1,848.00	\$6,631.28	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x53	12	\$28,602.05	\$619.92	\$1,162.98	N/A	\$1,879.19	\$6,891.44	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x53	13	\$29,076.34	\$619.92	\$1,162.98	N/A	\$1,910.37	\$7,151.61	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x53	14	\$29,549.29	\$619.92	\$1,162.98	N/A	\$1,940.40	\$7,411.77	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x54	8	\$27,215.36	\$632.52	\$1,184.40	N/A	\$1,787.94	\$5,878.56	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x54	9	\$27,696.35	\$632.52	\$1,184.40	N/A	\$1,819.13	\$6,138.72	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x54	10	\$28,178.67	\$632.52	\$1,184.40	N/A	\$1,850.31	\$6,398.88	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x54	11	\$28,661.00	\$632.52	\$1,184.40	N/A	\$1,882.65	\$6,657.59	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x54	12	\$29,141.99	\$632.52	\$1,184.40	N/A	\$1,913.84	\$6,917.75	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x54	13	\$29,624.32	\$632.52	\$1,184.40	N/A	\$1,946.18	\$7,177.92	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x54	14	\$30,105.31	\$632.52	\$1,184.40	N/A	\$1,977.36	\$7,438.08	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x55	8	\$27,717.78	\$643.86	\$1,207.08	N/A	\$1,820.28	\$5,904.86	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x55	9	\$28,209.49	\$643.86	\$1,207.08	N/A	\$1,852.62	\$6,165.03	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x55	10	\$28,699.86	\$643.86	\$1,207.08	N/A	\$1,884.96	\$6,425.19	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x55	11	\$29,191.56	\$643.86	\$1,207.08	N/A	\$1,917.30	\$6,685.36	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x55	12	\$29,681.93	\$643.86	\$1,207.08	N/A	\$1,949.64	\$6,944.06	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x55	13	\$30,173.64	\$643.86	\$1,207.08	N/A	\$1,981.98	\$7,204.23	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	43x55	14	\$30,664.00	\$643.86	\$1,207.08	N/A	\$2,014.32	\$7,464.39	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x44	8	\$22,921.30	\$526.68	\$987.84	N/A	\$1,506.12	\$5,647.62	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x44	9	\$23,317.88	\$526.68	\$987.84	N/A	\$1,531.53	\$5,907.79	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x44	10	\$23,713.12	\$526.68	\$987.84	N/A	\$1,558.10	\$6,167.95	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x44	11	\$24,109.70	\$526.68	\$987.84	N/A	\$1,583.51	\$6,426.66	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x44	12	\$24,504.94	\$526.68	\$987.84	N/A	\$1,610.07	\$6,686.82	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x44	13	\$24,901.52	\$526.68	\$987.84	N/A	\$1,635.48	\$6,946.98	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x44	14	\$25,296.76	\$526.68	\$987.84	N/A	\$1,662.05	\$7,207.15	\$7,457.79	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x45	8	\$23,309.84	\$539.28	\$1,010.52	N/A	\$1,531.53	\$5,673.93	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x45	9	\$23,714.46	\$539.28	\$1,010.52	N/A	\$1,558.10	\$5,934.10	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x45	10	\$24,117.74	\$539.28	\$1,010.52	N/A	\$1,584.66	\$6,194.26	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x45	11	\$24,525.04	\$539.28	\$1,010.52	N/A	\$1,611.23	\$6,454.43	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x45	12	\$24,928.32	\$539.28	\$1,010.52	N/A	\$1,637.79	\$6,714.59	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x45	13	\$25,332.94	\$539.28	\$1,010.52	N/A	\$1,664.36	\$6,973.29	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x45	14	\$25,738.90	\$539.28	\$1,010.52	N/A	\$1,690.92	\$7,233.46	\$7,536.31	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x46	8	\$23,690.34	\$550.62	\$1,033.20	N/A	\$1,555.79	\$5,700.24	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x46	9	\$24,105.68	\$550.62	\$1,033.20	N/A	\$1,583.51	\$5,960.40	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x46	10	\$24,518.34	\$550.62	\$1,033.20	N/A	\$1,610.07	\$6,220.57	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x46	11	\$24,931.00	\$550.62	\$1,033.20	N/A	\$1,637.79	\$6,480.73	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x46	12	\$25,346.34	\$550.62	\$1,033.20	N/A	\$1,664.36	\$6,740.90	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x46	13	\$25,758.99	\$550.62	\$1,033.20	N/A	\$1,692.08	\$7,001.06	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x46	14	\$26,172.99	\$550.62	\$1,033.20	N/A	\$1,718.64	\$7,261.23	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x47	8	\$24,068.17	\$563.22	\$1,055.88	N/A	\$1,581.20	\$5,728.01	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x47	9	\$24,488.86	\$563.22	\$1,055.88	N/A	\$1,608.92	\$5,986.71	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x47	10	\$24,910.90	\$563.22	\$1,055.88	N/A	\$1,636.64	\$6,246.88	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x47	11	\$25,334.28	\$563.22	\$1,055.88	N/A	\$1,664.36	\$6,507.04	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x47	12	\$25,757.66	\$563.22	\$1,055.88	N/A	\$1,692.08	\$6,767.21	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x47	13	\$26,179.69	\$563.22	\$1,055.88	N/A	\$1,719.80	\$7,027.37	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x47	14	\$26,603.07	\$563.22	\$1,055.88	N/A	\$1,747.52	\$7,287.54	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x48	8	\$24,436.61	\$574.56	\$1,077.30	N/A	\$1,605.45	\$5,754.32	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x48	9	\$24,868.03	\$574.56	\$1,077.30	N/A	\$1,633.17	\$6,014.48	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x48	10	\$25,299.44	\$574.56	\$1,077.30	N/A	\$1,662.05	\$6,273.19	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x48	11	\$25,730.86	\$574.56	\$1,077.30	N/A	\$1,689.77	\$6,533.35	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x48	12	\$26,164.95	\$574.56	\$1,077.30	N/A	\$1,718.64	\$6,793.52	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x48	13	\$26,595.03	\$574.56	\$1,077.30	N/A	\$1,746.36	\$7,053.68	\$		





# USA Shade MSRP 2023 Price List Sourcecell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP (LARGE SIZE) 451.1	44x50	12	\$26,749.11	\$598.50	\$1,122.66	N/A	\$1,756.76	\$6,847.60	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x50	13	\$27,188.56	\$598.50	\$1,122.66	N/A	\$1,785.63	\$7,107.76	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x50	14	\$27,630.70	\$598.50	\$1,122.66	N/A	\$1,814.51	\$7,366.46	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x51	8	\$25,485.68	\$598.50	\$1,122.66	N/A	\$1,673.60	\$5,833.25	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x51	9	\$25,935.85	\$611.10	\$1,145.34	N/A	\$1,703.63	\$6,093.41	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x51	10	\$26,386.02	\$611.10	\$1,145.34	N/A	\$1,733.66	\$6,353.58	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x51	11	\$26,834.85	\$611.10	\$1,145.34	N/A	\$1,762.53	\$6,613.74	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x51	12	\$27,282.35	\$611.10	\$1,145.34	N/A	\$1,792.56	\$6,873.90	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x51	13	\$27,732.52	\$611.10	\$1,145.34	N/A	\$1,821.44	\$7,134.07	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x51	14	\$28,182.69	\$611.10	\$1,145.34	N/A	\$1,851.47	\$7,394.23	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x52	8	\$25,986.76	\$622.44	\$1,168.02	N/A	\$1,707.09	\$5,861.02	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x52	9	\$26,444.97	\$622.44	\$1,168.02	N/A	\$1,737.12	\$6,119.72	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x52	10	\$26,901.84	\$622.44	\$1,168.02	N/A	\$1,767.15	\$6,379.88	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x52	11	\$27,361.40	\$622.44	\$1,168.02	N/A	\$1,797.18	\$6,640.05	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x52	12	\$27,818.27	\$622.44	\$1,168.02	N/A	\$1,827.21	\$6,900.21	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x52	13	\$28,276.48	\$622.44	\$1,168.02	N/A	\$1,857.24	\$7,160.38	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x52	14	\$28,734.69	\$622.44	\$1,168.02	N/A	\$1,887.27	\$7,420.54	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x53	8	\$26,485.17	\$635.04	\$1,189.44	N/A	\$1,739.43	\$5,887.32	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x53	9	\$26,952.76	\$635.04	\$1,189.44	N/A	\$1,770.62	\$6,147.49	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x53	10	\$27,420.35	\$635.04	\$1,189.44	N/A	\$1,800.65	\$6,407.65	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x53	11	\$27,886.60	\$635.04	\$1,189.44	N/A	\$1,831.83	\$6,666.36	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x53	12	\$28,354.19	\$635.04	\$1,189.44	N/A	\$1,861.86	\$6,926.52	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x53	13	\$28,820.44	\$635.04	\$1,189.44	N/A	\$1,892.05	\$7,186.69	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x53	14	\$29,286.69	\$635.04	\$1,189.44	N/A	\$1,922.23	\$7,446.85	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x54	8	\$26,986.25	\$646.38	\$1,212.12	N/A	\$1,772.93	\$5,913.63	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x54	9	\$27,460.54	\$646.38	\$1,212.12	N/A	\$1,804.11	\$6,173.80	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x54	10	\$27,937.51	\$646.38	\$1,212.12	N/A	\$1,835.30	\$6,433.96	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x54	11	\$28,413.14	\$646.38	\$1,212.12	N/A	\$1,866.48	\$6,694.13	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x54	12	\$28,887.43	\$646.38	\$1,212.12	N/A	\$1,897.67	\$6,954.29	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x54	13	\$29,365.74	\$646.38	\$1,212.12	N/A	\$1,928.85	\$7,213.00	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x54	14	\$29,841.37	\$646.38	\$1,212.12	N/A	\$1,960.04	\$7,473.16	\$7,614.84	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x55	8	\$27,486.00	\$658.98	\$1,234.80	N/A	\$1,805.27	\$5,939.94	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x55	9	\$27,969.66	\$658.98	\$1,234.80	N/A	\$1,837.61	\$6,200.11	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x55	10	\$28,454.67	\$658.98	\$1,234.80	N/A	\$1,868.79	\$6,460.27	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x55	11	\$28,939.68	\$658.98	\$1,234.80	N/A	\$1,901.13	\$6,720.44	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x55	12	\$29,424.69	\$658.98	\$1,234.80	N/A	\$1,932.32	\$6,980.60	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x55	13	\$29,909.70	\$658.98	\$1,234.80	N/A	\$1,964.66	\$7,240.77	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	44x55	14	\$30,392.02	\$658.98	\$1,234.80	N/A	\$1,995.84	\$7,500.93	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x45	8	\$24,117.74	\$550.62	\$1,033.20	N/A	\$1,584.66	\$5,728.01	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x45	9	\$24,541.12	\$550.62	\$1,033.20	N/A	\$1,612.38	\$5,986.71	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x45	10	\$24,963.15	\$550.62	\$1,033.20	N/A	\$1,640.10	\$6,246.88	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x45	11	\$25,383.85	\$550.62	\$1,033.20	N/A	\$1,667.82	\$6,507.04	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x45	12	\$25,807.23	\$550.62	\$1,033.20	N/A	\$1,695.54	\$6,767.21	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x45	13	\$26,229.26	\$550.62	\$1,033.20	N/A	\$1,723.26	\$7,027.37	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x45	14	\$26,652.64	\$550.62	\$1,033.20	N/A	\$1,750.98	\$7,287.54	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x46	8	\$24,793.00	\$563.22	\$1,055.88	N/A	\$1,628.55	\$5,754.32	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x46	9	\$25,225.75	\$563.22	\$1,055.88	N/A	\$1,656.27	\$6,014.48	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x46	10	\$25,658.51	\$563.22	\$1,055.88	N/A	\$1,685.15	\$6,273.19	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x46	11	\$26,088.59	\$563.22	\$1,055.88	N/A	\$1,714.02	\$6,533.35	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x46	12	\$26,520.00	\$563.22	\$1,055.88	N/A	\$1,741.74	\$6,793.52	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x46	13	\$26,952.76	\$563.22	\$1,055.88	N/A	\$1,770.62	\$7,053.68	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x46	14	\$27,384.17	\$563.22	\$1,055.88	N/A	\$1,798.34	\$7,313.85	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x47	8	\$25,332.94	\$575.82	\$1,079.82	N/A	\$1,664.36	\$5,780.63	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x47	9	\$25,773.73	\$575.82	\$1,079.82	N/A	\$1,693.23	\$6,040.79	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x47	10	\$26,214.53	\$575.82	\$1,079.82	N/A	\$1,722.11	\$6,300.96	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x47	11	\$26,656.66	\$575.82	\$1,079.82	N/A	\$1,750.98	\$6,561.12	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x47	12	\$27,096.12	\$575.82	\$1,079.82	N/A	\$1,779.86	\$6,821.29	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x47	13	\$27,539.59	\$575.82	\$1,079.82	N/A	\$1,808.73	\$7,079.99	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x47	14	\$27,979.04	\$575.82	\$1,079.82	N/A	\$1,837.61	\$7,340.16	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x48	8	\$25,871.54	\$588.42	\$1,102.50	N/A	\$1,699.01	\$5,806.94	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x48	9	\$26,321.71	\$588.42	\$1,102.50	N/A	\$1,729.04	\$6,067.10	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x48	10	\$26,773.22	\$588.42	\$1,102.50	N/A	\$1,759.07	\$6,327.27	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x48	11	\$27,222.06	\$588.42	\$1,102.50	N/A	\$1,787.94	\$6,587.43	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x48	12	\$27,673.57	\$588.42	\$1,102.50	N/A	\$1,817.97	\$6,847.60	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x48	13	\$28,123.74	\$588.42	\$1,102.50	N/A	\$1,846.85	\$7,107.76	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x48	14	\$28,575.25	\$588.42	\$1,102.50	N/A	\$1,876.88	\$7,366.46	\$7,693.36	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x49	8	\$24,731.37	\$599.76	\$1,125.18	N/A	\$1,625.09	\$5,833.25	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x49	9	\$25,164.12	\$599.76	\$1,125.18	N/A	\$1,652.81	\$6,093.41	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x49	10	\$25,596.88	\$599.76	\$1,125.18	N/A	\$1,681.68	\$6,353.58	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x49	11	\$26,028.29	\$599.76	\$1,125.18	N/A	\$1,709.40	\$6,613.74	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x49	12	\$26,459.71	\$599.76	\$1,125.18	N/A	\$1,738.28	\$6,873.90	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x49	13	\$26,892.47	\$599.76	\$1,125.18	N/A	\$1,766.00	\$7,134.07	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x49	14	\$27,323.88	\$599.76	\$1,125.18	N/A	\$1,794.87	\$7,394.23	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x50	8	\$16,323.59	\$612.36	\$1,147.86	N/A	\$1,649.34	\$5,864.02	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x50	9	\$16,604.01	\$612.36	\$1,147.86	N/A	\$1,678.22	\$6,119.72	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x50	10	\$16,884.43	\$612.36	\$1,147.86	N/A	\$1,705.94	\$6,379.88	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x50	11	\$17,166.59	\$612.36	\$1,147.86	N/A	\$1,734.81	\$6,640.05	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x50	12	\$17,447.01	\$612.36	\$1,147.86	N/A	\$1,762.53	\$6,900.21	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x50	13	\$17,727.43	\$612.36	\$1,147.86	N/A	\$1,791.41	\$7,160.38	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x50	14	\$18,007.85	\$612.36	\$1,147.86	N/A	\$1,820.28	\$7,420.54	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x51	8	\$25,616.98	\$624.96	\$1,170.54	N/A	\$1,682.84	\$5,887.32	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x51	9	\$26,057.77	\$624.96	\$1,170.54	N/A	\$1,711.71	\$6,147.49	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x51	10	\$26,497.22	\$624.96	\$1,170.54	N/A	\$1,740.59	\$6,407.65	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x51	11	\$26,936.68	\$624.96	\$1,170.54	N/A	\$1,769.46	\$6,666.36	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x51	12	\$27,378.81	\$624.96	\$1,170.54	N/A	\$1,798.34	\$6,926.52	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x51	13	\$27,818.27	\$624.96	\$1,170.54	N/A	\$1,827.21	\$7,186.69	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x51	14	\$28,259.06	\$624.96	\$1,170.54	N/A	\$1,856.09				



# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP (LARGE SIZE) 451.1	45x53	13	\$28,908.86	\$648.90	\$1,217.16	N/A	\$1,898.82	\$7,240.77	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x53	14	\$29,367.08	\$648.90	\$1,217.16	N/A	\$1,928.85	\$7,500.93	\$7,771.88	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x54	8	\$27,124.25	\$661.50	\$1,239.84	N/A	\$1,781.01	\$5,966.25	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x54	9	\$27,587.82	\$661.50	\$1,239.84	N/A	\$1,812.20	\$6,226.42	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x54	10	\$28,055.41	\$661.50	\$1,239.84	N/A	\$1,842.23	\$6,486.58	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x54	11	\$28,521.66	\$661.50	\$1,239.84	N/A	\$1,873.41	\$6,746.75	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x54	12	\$28,989.25	\$661.50	\$1,239.84	N/A	\$1,904.60	\$7,006.91	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x54	13	\$29,454.16	\$661.50	\$1,239.84	N/A	\$1,934.63	\$7,267.08	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x54	14	\$29,920.41	\$661.50	\$1,239.84	N/A	\$1,965.81	\$7,527.24	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x55	8	\$27,625.34	\$674.10	\$1,262.52	N/A	\$1,814.51	\$5,994.02	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x55	9	\$28,100.97	\$674.10	\$1,262.52	N/A	\$1,845.69	\$6,254.19	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x55	10	\$28,575.25	\$674.10	\$1,262.52	N/A	\$1,876.88	\$6,512.89	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x55	11	\$29,050.88	\$674.10	\$1,262.52	N/A	\$1,908.06	\$6,773.05	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x55	12	\$29,523.83	\$674.10	\$1,262.52	N/A	\$1,939.25	\$7,033.22	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x55	13	\$30,000.80	\$674.10	\$1,262.52	N/A	\$1,970.43	\$7,293.38	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	45x55	14	\$30,475.09	\$674.10	\$1,262.52	N/A	\$2,001.62	\$7,553.55	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x46	8	\$27,723.14	\$575.82	\$1,079.82	N/A	\$1,821.44	\$5,806.94	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x46	9	\$28,208.15	\$575.82	\$1,079.82	N/A	\$1,852.62	\$6,067.10	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x46	10	\$28,693.16	\$575.82	\$1,079.82	N/A	\$1,884.96	\$6,327.27	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x46	11	\$29,178.16	\$575.82	\$1,079.82	N/A	\$1,916.15	\$6,587.43	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x46	12	\$29,664.51	\$575.82	\$1,079.82	N/A	\$1,948.49	\$6,847.60	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x46	13	\$30,149.52	\$575.82	\$1,079.82	N/A	\$1,980.83	\$7,107.76	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x46	14	\$30,635.87	\$575.82	\$1,079.82	N/A	\$2,012.01	\$7,366.46	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x47	8	\$28,324.71	\$588.42	\$1,103.76	N/A	\$1,860.71	\$5,833.25	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x47	9	\$28,820.44	\$588.42	\$1,103.76	N/A	\$1,893.05	\$6,093.41	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x47	10	\$29,316.16	\$588.42	\$1,103.76	N/A	\$1,925.39	\$6,353.58	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x47	11	\$29,813.23	\$588.42	\$1,103.76	N/A	\$1,957.73	\$6,613.74	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x47	12	\$30,308.96	\$588.42	\$1,103.76	N/A	\$1,991.22	\$6,873.90	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x47	13	\$30,804.68	\$588.42	\$1,103.76	N/A	\$2,023.56	\$7,134.07	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x47	14	\$31,301.75	\$588.42	\$1,103.76	N/A	\$2,055.90	\$7,394.23	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x48	8	\$28,927.62	\$601.02	\$1,126.44	N/A	\$1,899.98	\$5,861.02	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x48	9	\$29,432.73	\$601.02	\$1,126.44	N/A	\$1,933.47	\$6,119.72	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x48	10	\$29,940.51	\$601.02	\$1,126.44	N/A	\$1,966.97	\$6,379.88	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x48	11	\$30,446.96	\$601.02	\$1,126.44	N/A	\$1,999.31	\$6,640.05	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x48	12	\$30,953.40	\$601.02	\$1,126.44	N/A	\$2,032.80	\$6,900.21	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x48	13	\$31,459.84	\$601.02	\$1,126.44	N/A	\$2,066.30	\$7,160.38	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x48	14	\$31,967.63	\$601.02	\$1,126.44	N/A	\$2,099.79	\$7,420.54	\$7,850.40	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x49	8	\$27,642.75	\$613.62	\$1,150.38	N/A	\$1,815.66	\$5,887.32	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x49	9	\$28,129.10	\$613.62	\$1,150.38	N/A	\$1,848.00	\$6,147.49	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x49	10	\$28,614.11	\$613.62	\$1,150.38	N/A	\$1,879.19	\$6,407.65	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x49	11	\$29,100.46	\$613.62	\$1,150.38	N/A	\$1,911.53	\$6,666.36	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x49	12	\$29,585.46	\$613.62	\$1,150.38	N/A	\$1,942.71	\$6,926.52	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x49	13	\$30,071.81	\$613.62	\$1,150.38	N/A	\$1,975.05	\$7,186.69	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x49	14	\$30,555.48	\$613.62	\$1,150.38	N/A	\$2,007.39	\$7,446.85	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x50	8	\$28,068.81	\$626.22	\$1,174.32	N/A	\$1,843.38	\$5,913.63	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x50	9	\$28,553.82	\$626.22	\$1,174.32	N/A	\$1,875.72	\$6,173.80	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x50	10	\$29,040.17	\$626.22	\$1,174.32	N/A	\$1,906.91	\$6,433.96	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x50	11	\$29,523.83	\$626.22	\$1,174.32	N/A	\$1,939.25	\$6,694.13	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x50	12	\$30,010.18	\$626.22	\$1,174.32	N/A	\$1,971.59	\$6,954.29	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x50	13	\$30,495.19	\$626.22	\$1,174.32	N/A	\$2,002.77	\$7,213.00	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x50	14	\$30,981.54	\$626.22	\$1,174.32	N/A	\$2,035.11	\$7,473.16	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x51	8	\$28,630.19	\$638.82	\$1,197.00	N/A	\$1,880.34	\$5,939.94	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x51	9	\$29,124.57	\$638.82	\$1,197.00	N/A	\$1,912.68	\$6,200.11	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x51	10	\$29,620.30	\$638.82	\$1,197.00	N/A	\$1,945.02	\$6,460.27	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x51	11	\$30,116.02	\$638.82	\$1,197.00	N/A	\$1,978.52	\$6,720.44	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x51	12	\$30,610.41	\$638.82	\$1,197.00	N/A	\$2,010.86	\$6,980.60	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x51	13	\$31,106.14	\$638.82	\$1,197.00	N/A	\$2,043.20	\$7,240.77	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x51	14	\$31,601.86	\$638.82	\$1,197.00	N/A	\$2,075.54	\$7,500.93	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x52	8	\$29,191.56	\$651.42	\$1,220.94	N/A	\$1,917.30	\$5,966.25	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x52	9	\$29,696.67	\$651.42	\$1,220.94	N/A	\$1,950.80	\$6,226.42	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x52	10	\$30,200.43	\$651.42	\$1,220.94	N/A	\$1,983.14	\$6,486.58	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x52	11	\$30,706.88	\$651.42	\$1,220.94	N/A	\$2,016.63	\$6,746.75	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x52	12	\$31,211.98	\$651.42	\$1,220.94	N/A	\$2,050.13	\$7,006.91	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x52	13	\$31,714.41	\$651.42	\$1,220.94	N/A	\$2,083.62	\$7,267.08	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x52	14	\$32,220.85	\$651.42	\$1,220.94	N/A	\$2,115.96	\$7,527.24	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x53	8	\$29,752.94	\$664.02	\$1,243.62	N/A	\$1,954.26	\$5,994.02	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x53	9	\$30,267.42	\$664.02	\$1,243.62	N/A	\$1,987.76	\$6,254.19	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x53	10	\$30,783.24	\$664.02	\$1,243.62	N/A	\$2,022.41	\$6,512.89	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x53	11	\$31,295.05	\$664.02	\$1,243.62	N/A	\$2,055.90	\$6,773.05	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x53	12	\$31,810.87	\$664.02	\$1,243.62	N/A	\$2,089.40	\$7,033.22	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x53	13	\$32,325.35	\$664.02	\$1,243.62	N/A	\$2,122.89	\$7,293.38	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x53	14	\$32,841.18	\$664.02	\$1,243.62	N/A	\$2,157.54	\$7,553.55	\$7,928.93	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x54	8	\$30,314.31	\$676.62	\$1,267.56	N/A	\$1,991.22	\$6,020.33	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x54	9	\$30,838.18	\$676.62	\$1,267.56	N/A	\$2,025.87	\$6,280.50	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x54	10	\$31,363.38	\$676.62	\$1,267.56	N/A	\$2,060.52	\$6,540.66	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x54	11	\$31,887.24	\$676.62	\$1,267.56	N/A	\$2,094.02	\$6,800.82	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x54	12	\$32,411.10	\$676.62	\$1,267.56	N/A	\$2,128.67	\$7,059.53	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x54	13	\$32,934.96	\$676.62	\$1,267.56	N/A	\$2,163.32	\$7,319.69	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x54	14	\$33,460.17	\$676.62	\$1,267.56	N/A	\$2,197.97	\$7,579.86	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x55	8	\$30,875.69	\$687.96	\$1,291.50	N/A	\$2,028.18	\$6,046.64	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x55	9	\$31,410.27	\$687.96	\$1,291.50	N/A	\$2,062.83	\$6,306.80	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x55	10	\$31,943.51	\$687.96	\$1,291.50	N/A	\$2,098.64	\$6,566.97	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x55	11	\$32,478.09	\$687.96	\$1,291.50	N/A	\$2,133.29	\$6,827.13	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x55	12	\$33,011.33	\$687.96	\$1,291.50	N/A	\$2,167.94	\$7,087.30	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x55	13	\$33,547.25	\$687.96	\$1,291.50	N/A	\$2,203.74	\$7,347.46	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	46x55	14	\$34,079.15	\$687.96	\$1,291.50	N/A	\$2,238.39	\$7,606.17	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x47	8	\$28,777.56	\$601.02	\$1,127.70	N/A	\$1,890.74	\$			



# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP (LARGE SIZE) 451.1	47x48	14	\$32,495.51	\$613.62	\$1,151.64	N/A	\$2,134.44	\$7,473.16	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x49	8	\$30,002.14	\$626.22	\$1,175.58	N/A	\$1,970.43	\$5,939.94	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x49	9	\$30,530.02	\$626.22	\$1,175.58	N/A	\$2,005.08	\$6,200.11	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x49	10	\$31,057.90	\$626.22	\$1,175.58	N/A	\$2,039.73	\$6,460.27	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x49	11	\$31,585.79	\$626.22	\$1,175.58	N/A	\$2,074.38	\$6,720.44	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x49	12	\$32,115.01	\$626.22	\$1,175.58	N/A	\$2,109.03	\$6,980.60	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x49	13	\$32,644.23	\$626.22	\$1,175.58	N/A	\$2,143.68	\$7,240.77	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x49	14	\$33,170.77	\$626.22	\$1,175.58	N/A	\$2,178.33	\$7,500.93	\$8,007.45	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x50	8	\$28,646.26	\$640.08	\$1,199.52	N/A	\$1,881.50	\$5,966.25	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x50	9	\$29,152.71	\$640.08	\$1,199.52	N/A	\$1,914.99	\$6,226.42	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x50	10	\$29,659.15	\$640.08	\$1,199.52	N/A	\$1,948.49	\$6,486.58	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x50	11	\$30,165.60	\$640.08	\$1,199.52	N/A	\$1,980.83	\$6,746.75	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x50	12	\$30,672.04	\$640.08	\$1,199.52	N/A	\$2,014.32	\$7,006.91	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x50	13	\$31,178.49	\$640.08	\$1,199.52	N/A	\$2,047.82	\$7,267.08	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x50	14	\$31,683.59	\$640.08	\$1,199.52	N/A	\$2,081.31	\$7,527.24	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x51	8	\$29,073.66	\$652.68	\$1,223.46	N/A	\$1,909.22	\$5,994.02	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x51	9	\$29,580.10	\$652.68	\$1,223.46	N/A	\$1,942.71	\$6,254.19	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x51	10	\$30,086.55	\$652.68	\$1,223.46	N/A	\$1,976.21	\$6,514.29	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x51	11	\$30,591.65	\$652.68	\$1,223.46	N/A	\$2,009.70	\$6,773.05	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x51	12	\$31,098.10	\$652.68	\$1,223.46	N/A	\$2,043.20	\$7,033.22	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x51	13	\$31,604.54	\$652.68	\$1,223.46	N/A	\$2,075.54	\$7,293.38	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x51	14	\$32,109.65	\$652.68	\$1,223.46	N/A	\$2,109.03	\$7,553.55	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x52	8	\$29,644.41	\$665.28	\$1,247.40	N/A	\$1,947.33	\$6,020.33	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x52	9	\$30,161.58	\$665.28	\$1,247.40	N/A	\$1,980.83	\$6,280.50	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x52	10	\$30,676.06	\$665.28	\$1,247.40	N/A	\$2,015.48	\$6,540.66	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x52	11	\$31,193.22	\$665.28	\$1,247.40	N/A	\$2,048.97	\$6,800.82	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x52	12	\$31,707.71	\$665.28	\$1,247.40	N/A	\$2,082.47	\$7,059.53	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x52	13	\$32,224.87	\$665.28	\$1,247.40	N/A	\$2,117.12	\$7,319.69	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x52	14	\$32,739.35	\$665.28	\$1,247.40	N/A	\$2,150.61	\$7,579.86	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x53	8	\$30,213.83	\$677.88	\$1,271.34	N/A	\$1,984.29	\$6,046.64	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x53	9	\$30,740.37	\$677.88	\$1,271.34	N/A	\$2,018.94	\$6,306.80	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x53	10	\$31,268.25	\$677.88	\$1,271.34	N/A	\$2,053.59	\$6,566.97	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x53	11	\$31,793.45	\$677.88	\$1,271.34	N/A	\$2,088.24	\$6,827.13	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x53	12	\$32,318.66	\$677.88	\$1,271.34	N/A	\$2,122.89	\$7,087.30	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x53	13	\$32,843.86	\$677.88	\$1,271.34	N/A	\$2,157.54	\$7,347.46	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x53	14	\$33,370.40	\$677.88	\$1,271.34	N/A	\$2,192.19	\$7,607.61	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x54	8	\$30,785.92	\$690.48	\$1,295.28	N/A	\$2,022.41	\$6,072.95	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x54	9	\$31,320.50	\$690.48	\$1,295.28	N/A	\$2,057.06	\$6,333.11	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x54	10	\$31,856.42	\$690.48	\$1,295.28	N/A	\$2,092.86	\$6,593.28	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x54	11	\$32,392.34	\$690.48	\$1,295.28	N/A	\$2,127.51	\$6,853.44	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x54	12	\$32,928.26	\$690.48	\$1,295.28	N/A	\$2,163.32	\$7,113.61	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x54	13	\$33,464.18	\$690.48	\$1,295.28	N/A	\$2,197.97	\$7,373.77	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x54	14	\$33,998.76	\$690.48	\$1,295.28	N/A	\$2,232.62	\$7,633.94	\$8,085.97	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x55	8	\$31,355.34	\$703.08	\$1,319.22	N/A	\$2,059.37	\$6,100.72	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x55	9	\$31,900.64	\$703.08	\$1,319.22	N/A	\$2,095.17	\$6,359.42	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x55	10	\$32,445.94	\$703.08	\$1,319.22	N/A	\$2,130.98	\$6,619.59	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x55	11	\$32,991.24	\$703.08	\$1,319.22	N/A	\$2,166.78	\$6,879.75	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x55	12	\$33,536.53	\$703.08	\$1,319.22	N/A	\$2,202.59	\$7,139.92	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x55	13	\$34,081.83	\$703.08	\$1,319.22	N/A	\$2,238.39	\$7,400.08	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	47x55	14	\$34,627.13	\$703.08	\$1,319.22	N/A	\$2,274.20	\$7,660.25	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x48	8	\$29,844.05	\$627.48	\$1,175.58	N/A	\$1,960.04	\$5,966.25	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x48	9	\$30,371.93	\$627.48	\$1,175.58	N/A	\$1,994.69	\$6,226.42	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x48	10	\$30,899.81	\$627.48	\$1,175.58	N/A	\$2,029.34	\$6,486.58	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x48	11	\$31,430.37	\$627.48	\$1,175.58	N/A	\$2,063.99	\$6,746.75	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x48	12	\$31,956.91	\$627.48	\$1,175.58	N/A	\$2,098.64	\$7,006.91	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x48	13	\$32,486.13	\$627.48	\$1,175.58	N/A	\$2,133.29	\$7,267.08	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x48	14	\$33,014.01	\$627.48	\$1,175.58	N/A	\$2,167.94	\$7,527.24	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x49	8	\$30,464.37	\$640.08	\$1,200.78	N/A	\$2,000.46	\$5,994.02	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x49	9	\$31,004.31	\$640.08	\$1,200.78	N/A	\$2,036.27	\$6,254.19	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x49	10	\$31,544.25	\$640.08	\$1,200.78	N/A	\$2,072.07	\$6,514.29	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x49	11	\$32,084.19	\$640.08	\$1,200.78	N/A	\$2,107.88	\$6,773.05	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x49	12	\$32,624.13	\$640.08	\$1,200.78	N/A	\$2,142.53	\$7,033.22	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x49	13	\$33,164.07	\$640.08	\$1,200.78	N/A	\$2,178.33	\$7,293.38	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x49	14	\$33,702.67	\$640.08	\$1,200.78	N/A	\$2,214.14	\$7,553.55	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x50	8	\$29,077.68	\$652.68	\$1,224.72	N/A	\$1,910.37	\$6,020.33	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x50	9	\$29,593.50	\$652.68	\$1,224.72	N/A	\$1,943.87	\$6,280.50	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x50	10	\$30,113.34	\$652.68	\$1,224.72	N/A	\$1,977.36	\$6,540.66	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x50	11	\$30,629.17	\$652.68	\$1,224.72	N/A	\$2,012.01	\$6,800.82	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x50	12	\$31,146.33	\$652.68	\$1,224.72	N/A	\$2,045.51	\$7,059.53	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x50	13	\$31,663.49	\$652.68	\$1,224.72	N/A	\$2,080.16	\$7,319.69	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x50	14	\$32,179.32	\$652.68	\$1,224.72	N/A	\$2,113.65	\$7,579.86	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x51	8	\$29,513.11	\$666.54	\$1,248.66	N/A	\$1,938.09	\$6,046.64	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x51	9	\$30,028.94	\$666.54	\$1,248.66	N/A	\$1,972.74	\$6,306.80	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x51	10	\$30,546.10	\$666.54	\$1,248.66	N/A	\$2,006.24	\$6,566.97	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x51	11	\$31,061.92	\$666.54	\$1,248.66	N/A	\$2,039.73	\$6,827.13	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x51	12	\$31,579.09	\$666.54	\$1,248.66	N/A	\$2,074.38	\$7,087.30	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x51	13	\$32,094.91	\$666.54	\$1,248.66	N/A	\$2,107.88	\$7,347.46	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x51	14	\$32,612.07	\$666.54	\$1,248.66	N/A	\$2,142.53	\$7,607.61	\$8,164.50	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x52	8	\$30,090.57	\$679.14	\$1,273.86	N/A	\$1,976.21	\$6,072.95	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x52	9	\$30,617.11	\$679.14	\$1,273.86	N/A	\$2,010.86	\$6,333.11	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x52	10	\$31,143.65	\$679.14	\$1,273.86	N/A	\$2,045.51	\$6,593.28	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x52	11	\$31,671.53	\$679.14	\$1,273.86	N/A	\$2,080.16	\$6,853.44	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x52	12	\$32,196.73	\$679.14	\$1,273.86	N/A	\$2,114.81	\$7,113.61	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x52	13	\$32,723.28	\$679.14	\$1,273.86	N/A	\$2,149.46	\$7,373.77	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x52	14	\$33,251.16	\$679.14	\$1,273.86	N/A	\$2,184.11	\$7,633.94	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x53	8	\$30,669.36	\$693.00	\$1,297.80	N/A	\$2,014.32	\$6,100.72	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x53	9	\$31,206.62	\$693.00	\$1,297.80	N/A	\$2,050.13	\$6			



# USA Shade MSRP 2023 Price List Sourcewell Pricing RFP# 010521 in US Dollars

USA SHADE CUSTOMER LINK:  
<https://www.usa-shade.com/>

STRUCTURE NAME	SIZE	ENTRY HEIGHT (FT)	PRICE IN US DOLLARS	ADD COLOUR SHADE FABRIC MSRP	ADD EXTREME 32 FABRIC MSRP	ADD QUICK RELEASE MSRP	ADD COASTAL PRIMER MSRP	ADD HOT DIP GALV MSRP	ADD STAINLESS CABLE AND HARDWARE	ADD ANCHOR BOLTS MSRP	NEW / DISCONTINUED PRODUCTS
HIP (LARGE SIZE) 451.1	48x55	8	\$31,826.95	\$718.20	\$1,346.94	N/A	\$2,090.55	\$6,153.34	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x55	9	\$32,382.97	\$718.20	\$1,346.94	N/A	\$2,127.51	\$6,413.50	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x55	10	\$32,941.66	\$718.20	\$1,346.94	N/A	\$2,163.32	\$6,673.67	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x55	11	\$33,497.68	\$718.20	\$1,346.94	N/A	\$2,200.28	\$6,933.83	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x55	12	\$34,055.04	\$718.20	\$1,346.94	N/A	\$2,237.24	\$7,194.00	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x55	13	\$34,613.73	\$718.20	\$1,346.94	N/A	\$2,273.04	\$7,452.70	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	48x55	14	\$35,169.75	\$718.20	\$1,346.94	N/A	\$2,310.00	\$7,712.86	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x49	8	\$30,922.58	\$653.94	\$1,224.72	N/A	\$2,030.49	\$6,046.64	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x49	9	\$31,471.90	\$653.94	\$1,224.72	N/A	\$2,067.45	\$6,306.80	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x49	10	\$32,022.56	\$653.94	\$1,224.72	N/A	\$2,103.26	\$6,566.97	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x49	11	\$32,574.56	\$653.94	\$1,224.72	N/A	\$2,139.06	\$6,827.13	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x49	12	\$33,125.22	\$653.94	\$1,224.72	N/A	\$2,176.02	\$7,087.30	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x49	13	\$33,675.87	\$653.94	\$1,224.72	N/A	\$2,211.83	\$7,347.46	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x49	14	\$34,226.53	\$653.94	\$1,224.72	N/A	\$2,247.63	\$7,606.17	\$8,243.02	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x50	8	\$31,552.29	\$666.54	\$1,249.92	N/A	\$2,072.07	\$6,072.95	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x50	9	\$32,115.01	\$666.54	\$1,249.92	N/A	\$2,109.03	\$6,333.11	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x50	10	\$32,677.72	\$666.54	\$1,249.92	N/A	\$2,145.99	\$6,593.28	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x50	11	\$33,239.10	\$666.54	\$1,249.92	N/A	\$2,182.95	\$6,853.44	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x50	12	\$33,801.81	\$666.54	\$1,249.92	N/A	\$2,219.91	\$7,113.61	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x50	13	\$34,363.19	\$666.54	\$1,249.92	N/A	\$2,256.87	\$7,373.77	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x50	14	\$34,925.91	\$666.54	\$1,249.92	N/A	\$2,293.83	\$7,633.94	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x51	8	\$30,093.25	\$680.40	\$1,275.12	N/A	\$1,976.21	\$6,100.72	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x51	9	\$30,631.85	\$680.40	\$1,275.12	N/A	\$2,012.01	\$6,359.42	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x51	10	\$31,167.77	\$680.40	\$1,275.12	N/A	\$2,046.66	\$6,619.59	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x51	11	\$31,706.37	\$680.40	\$1,275.12	N/A	\$2,082.47	\$6,879.75	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x51	12	\$32,246.31	\$680.40	\$1,275.12	N/A	\$2,118.27	\$7,139.92	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x51	13	\$32,782.23	\$680.40	\$1,275.12	N/A	\$2,152.92	\$7,400.08	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x51	14	\$33,320.83	\$680.40	\$1,275.12	N/A	\$2,188.73	\$7,660.25	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x52	8	\$30,528.68	\$693.00	\$1,300.32	N/A	\$2,005.08	\$6,127.03	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x52	9	\$31,067.28	\$693.00	\$1,300.32	N/A	\$2,040.89	\$6,387.19	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x52	10	\$31,604.54	\$693.00	\$1,300.32	N/A	\$2,075.54	\$6,647.36	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x52	11	\$32,141.80	\$693.00	\$1,300.32	N/A	\$2,111.34	\$6,906.06	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x52	12	\$32,680.40	\$693.00	\$1,300.32	N/A	\$2,145.99	\$7,166.22	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x52	13	\$33,216.32	\$693.00	\$1,300.32	N/A	\$2,181.80	\$7,426.39	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x52	14	\$33,753.58	\$693.00	\$1,300.32	N/A	\$2,217.60	\$7,686.55	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x53	8	\$31,115.52	\$706.86	\$1,325.52	N/A	\$2,043.20	\$6,153.34	\$8,555.20	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x53	9	\$31,664.83	\$706.86	\$1,325.52	N/A	\$2,080.16	\$6,413.50	\$8,555.20	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x53	10	\$32,212.81	\$706.86	\$1,325.52	N/A	\$2,115.96	\$6,673.67	\$8,555.20	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x53	11	\$32,759.45	\$706.86	\$1,325.52	N/A	\$2,151.77	\$6,933.83	\$8,555.20	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x53	12	\$33,308.77	\$706.86	\$1,325.52	N/A	\$2,187.57	\$7,194.00	\$8,555.20	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x53	13	\$33,856.75	\$706.86	\$1,325.52	N/A	\$2,223.38	\$7,452.70	\$8,555.20	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x53	14	\$34,404.72	\$706.86	\$1,325.52	N/A	\$2,260.34	\$7,712.86	\$8,555.20	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x54	8	\$31,702.35	\$720.72	\$1,350.72	N/A	\$2,082.47	N/A	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x54	9	\$32,261.04	\$720.72	\$1,350.72	N/A	\$2,119.43	N/A	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x54	10	\$32,821.08	\$720.72	\$1,350.72	N/A	\$2,155.23	N/A	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x54	11	\$33,377.10	\$720.72	\$1,350.72	N/A	\$2,192.19	N/A	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x54	12	\$33,935.79	\$720.72	\$1,350.72	N/A	\$2,229.15	N/A	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x54	13	\$34,494.49	\$720.72	\$1,350.72	N/A	\$2,266.11	N/A	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x54	14	\$35,053.19	\$720.72	\$1,350.72	N/A	\$2,301.92	N/A	\$8,321.54	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x55	8	\$32,289.18	\$733.32	\$1,374.66	N/A	\$2,120.58	N/A	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x55	9	\$32,858.60	\$733.32	\$1,374.66	N/A	\$2,158.70	N/A	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x55	10	\$33,428.01	\$733.32	\$1,374.66	N/A	\$2,195.66	N/A	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x55	11	\$33,996.09	\$733.32	\$1,374.66	N/A	\$2,232.62	N/A	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x55	12	\$34,564.16	\$733.32	\$1,374.66	N/A	\$2,270.73	N/A	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x55	13	\$35,133.58	\$733.32	\$1,374.66	N/A	\$2,307.69	N/A	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	49x55	14	\$35,701.65	\$733.32	\$1,374.66	N/A	\$2,344.65	N/A	\$8,400.07	\$1,352.34	
HIP (LARGE SIZE) 451.1	50x50	8	\$19,469.17	\$680.40	\$1,276.38	N/A	\$1,966.97	\$6,127.03	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	50x50	9	\$19,812.29	\$680.40	\$1,276.38	N/A	\$2,001.62	\$6,387.19	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	50x50	10	\$20,155.42	\$680.40	\$1,276.38	N/A	\$2,036.27	\$6,647.36	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	50x50	11	\$20,498.54	\$680.40	\$1,276.38	N/A	\$2,070.92	\$6,906.06	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	50x50	12	\$20,841.66	\$680.40	\$1,276.38	N/A	\$2,105.57	\$7,166.22	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	50x50	13	\$21,184.78	\$680.40	\$1,276.38	N/A	\$2,140.22	\$7,426.39	\$8,476.68	\$1,352.34	
HIP (LARGE SIZE) 451.1	50x50	14	\$21,527.04	\$680.40	\$1,276.38	N/A	\$2,174.87	\$7,686.55	\$8,476.68	\$1,352.34	
WAVE OVERSIZE 41411018-23	41x41	10'	\$29,900.00	\$457.38	\$858.06	N/A	\$1,477.25	\$5,500.00	N/A	\$1,352.34	*NEW 2023 PRODUCT*
HIP (DSA PC) DSA4012030-19	20x30	15'	\$17,137.65	N/A	N/A	N/A	N/A	N/A	N/A	\$1,235.00	*NEW 2023 PRODUCT*
HIP (DSA PC) DSA4013030-19	30x30	15'	\$21,406.87	N/A	N/A	N/A	N/A	N/A	N/A	\$1,235.00	*NEW 2023 PRODUCT*
HIP (DSA PC) DSA4013040-19	30x40	15'	\$26,416.35	N/A	N/A	N/A	N/A	N/A	N/A	\$1,235.00	*NEW 2023 PRODUCT*
HIP (DSA PC) 20# snow load) DSA401S2030-19	20x30	15'	\$18,700.10	N/A	N/A	N/A	N/A	N/A	N/A	\$1,235.00	*NEW 2023 PRODUCT*
HIP (DSA PC) DSA401203012-19	20x30	12'	\$17,137.65	N/A	N/A	N/A	N/A	N/A	N/A	\$1,235.00	*NEW 2023 PRODUCT*
HIP (DSA PC) DSA4012303012-19	30x30	12'	\$21,406.87	N/A	N/A	N/A	N/A	N/A	N/A	\$1,235.00	*NEW 2023 PRODUCT*
HIP (DSA PC) DSA401304012-19	30x40	12'	\$24,384.32	N/A	N/A	N/A	N/A	N/A	N/A	\$1,235.00	*NEW 2023 PRODUCT*
HIP (DSA PC) DSA401404012-19	40x40	15'	\$29,157.46	N/A	N/A	N/A	N/A	N/A	N/A	\$1,235.00	*NEW 2023 PRODUCT*
JOINED HIPS (DSA PC) DSA401J202512-19	20x50	12'	\$29,157.46	N/A	N/A	N/A	N/A	N/A	N/A	\$1,755.00	*NEW 2023 PRODUCT*
JOINED HIPS (DSA PC) DSA401J203012-19	20x60	12'	\$29,640.51	N/A	N/A	N/A	N/A	N/A	N/A	\$1,755.00	*NEW 2023 PRODUCT*
JOINED HIPS (DSA PC) DSA401J303012-19	30x60	12'	\$31,723.98	N/A	N/A	N/A	N/A	N/A	N/A	\$1,755.00	*NEW 2023 PRODUCT*
JOINED HIPS (DSA PC) DSA401J304012-19	30x80	12'	\$39,275.60	N/A	N/A	N/A	N/A	N/A	N/A	\$1,755.00	*NEW 2023 PRODUCT*
JOINED HIPS (DSA PC) DSA401J2025-19	20x50	15'	\$30,026.33	N/A	N/A	N/A	N/A	N/A	N/A	\$1,755.00	*NEW 2023 PRODUCT*
JOINED HIPS (DSA PC) DSA401J2030-19	20x60	15'	\$31,805.20	N/A	N/A	N/A	N/A	N/A	N/A	\$1,755.00	*NEW 2023 PRODUCT*
JOINED HIPS (DSA PC) DSA401J3030-19	30x60	15'	\$35,383.87	N/A	N/A	N/A	N/A	N/A	N/A	\$1,755.00	*NEW 2023 PRODUCT*
JOINED HIPS (DSA PC) DSA401J3040-19	30x80	15'	\$40,934.01	N/A	N/A	N/A	N/A	N/A	N/A	\$1,755.00	*NEW 2023 PRODUCT*
QUAD HIPS (DSA PC) DSA401Q202512-19	40x50	12'	\$49,584.81	N/A	N/A	N/A	N/A	N/A	N/A	\$2,535.00	*NEW 2023 PRODUCT*
QUAD HIPS (DSA PC) DSA401Q203012-19	40x60	12'	\$51,036.94	N/A	N/A	N/A	N/A	N/A	N/A	\$2,535.00	*NEW 2023 PRODUCT*
QUAD HIPS (DSA PC) DSA401Q303012-19	60x60	12'	\$54,410.31	N/A	N/A	N/A	N/A	N/A	N/A	\$2,535.00	*NEW 2023 PRODUCT*
QUAD HIPS (DSA PC) DSA401Q304012-19	60x80	12'	\$67,765.04	N/A	N/A	N/A	N/A	N/A	N/A	\$2,535.00	*NEW 2023 PRODUCT*
QUAD HIPS (DSA PC) DSA401Q2025-19	40x50	15'	\$52,197.50	N/A	N/A	N/A	N/A	N/A	N/A	\$2,535.00	*NEW 2023 PRODUCT*
QUAD HIPS (DSA PC) DSA401Q2030-19	40x60	15'	\$54,848.68	N/A	N/A	N/A	N/A	N/A	N/A	\$2,535.00	*NEW 2023 PRODUCT*
QUAD HIPS (DSA PC) DSA401Q3030-19	60x60	15'	\$60,924.41	N/A	N/A	N/A	N/A	N/A	N/A	\$2,535.00	*NEW 2023 PRODUCT*
QUAD HIPS (DSA PC) DSA401Q3040-19	60x80	15'	\$70,816.52	N/A	N/A	N/A	N/A	N/A	N/A	\$2,535.00	*NEW 2023 PRODUCT*
SINGLE POST PYRAMID (DSA PC) DSA1031414-19	14x14	12'	\$10,195.03	N/A	N/A	N/A	N/A	N/A	N/A	\$455.00	*NEW 2023 PRODUCT*
SINGLE POST PYRAMID (DSA PC) DSA1032020-19	20x20	12'	\$13,996.42	N/A	N/A	N/A	N/A	N/A	N/A	\$455.00	*NEW 2023 PRODUCT*
SINGLE POST PYRAMID CANTILEVER (DSA PC) DSA											









**USASHADE & Fabric Structures: A Shade Equipment Prices and Labor Rates in US Dollars**

**Sourcewell Contact #010521-LTS Equipment Pricing & Labor Rates in US Dollars**

FOB ORIGIN (FREIGHT NOT INCLUDED)		Order Amount		
		\$1,000-\$19,999	\$20,000 - \$49,999	\$50,000 & above
Destination				
Shade Equipment & Accessories	All 50 States & Canada	LIST Less 3%	LIST Less 6%	LIST Less 10%

Custom Equipment	
Level 1 Customs	Priced not to exceed \$10,000
Level 2 Customs	Priced from \$10,001 - \$25,000
Level 3 Customs	Priced from \$25,001 - \$50,000
Level 4 Customs	Priced from \$50,0001 - \$100,000
Level 5 Customs	Priced from \$100,001 - \$250,000

Equipment Installation	Priced from 45% - 85% of Equipment List Price. Pricing can vary greatly by state/province and across the various regions of the country
Demo & Removal of Existing Equipment	Priced from \$2500 - \$6000 per day. Pricing can vary greatly by state/province and across the various regions of the country
Site Preparation	Priced from \$2500 - \$6000 per day. Pricing can vary greatly by state/province and across the various regions of the country
Planning & Design Services	Priced from \$0 - \$2500 per day. Pricing can vary greatly by state/province and across the various regions of the country
Stamped Engineered Drawings	Call local representative for quote
Community Build Layout & Supervision	Priced fro \$750 - \$1000 per man day plus materials & equipment. Pricing can vary greatly by state/province and across the various regions of the country
Maintenance & Repairs	Priced from \$60 - \$75 per man hour plus matierials & equipment. Pricing can vary greatly by stae/province and across the various regions of the country
Bonding	Not to exceed 5% of billed amount