



## Proposal Evaluation

### Body Armor with Related Accessories, Equipment, and Services RFP #011221


Possible Points		911 SUPPLY & ADVENTURE GEAR, INC.	AEGIX Global	Atlantic Diving Supply, Inc.	Capital Well Corporation	Climb2Glory, LLC	Covert Armor International, LLC	Galls, LLC	GH Armor Systems, Inc.	HighCom Armor Solutions, Inc.
		Conformance to RFP Requirements	50	35	35	42	33	39	36	41
Pricing	400	288	321	314	272	293	297	348	314	319
Financial Viability and Marketplace Success	75	47	48	64	51	51	57	64	60	55
Ability to Sell and Deliver Service	100	69	55	81	60	64	63	80	74	78
Marketing Plan	50	32	33	43	30	37	32	41	40	42
Value Added Attributes	75	56	58	65	48	58	53	56	57	59
Warranty	50	40	40	40	37	43	39	41	41	41
Depth and Breadth of Offered Equipment, Products, or Services	200	165	143	174	136	150	159	180	168	176
<b>Total Points</b>	<b>1,000</b>	<b>732</b>	<b>733</b>	<b>823</b>	<b>667</b>	<b>735</b>	<b>736</b>	<b>851</b>	<b>793</b>	<b>807</b>
<b>Rank Order</b>		<b>14</b>	<b>13</b>	<b>3</b>	<b>16</b>	<b>12</b>	<b>11</b>	<b>1</b>	<b>6</b>	<b>5</b>

Possible Points		Konoval, LLC	L.N. Curtis & Sons	Mandaree Enterprises	NP Aerospace (Canada), Limited	Proforce Marketing, Inc.	Select Engineering Services, LLC	U.S. Armor Corporation	United Shield International
		Conformance to RFP Requirements	50	37	41	38	41	32	
Pricing	400	313	311	281	343	309		333	308
Financial Viability and Marketplace Success	75	52	63	57	61	60		63	60
Ability to Sell and Deliver Service	100	63	66	74	72	61		81	74
Marketing Plan	50	36	42	43	39	30		38	34
Value Added Attributes	75	62	54	64	63	48		67	51
Warranty	50	39	40	40	41	31		42	41
Depth and Breadth of Offered Equipment, Products, or Services	200	144	170	156	158	160		169	171
<b>Total Points</b>	<b>1,000</b>	<b>746</b>	<b>787</b>	<b>753</b>	<b>818</b>	<b>731</b>		<b>835</b>	<b>776</b>
<b>Rank Order</b>		<b>10</b>	<b>7</b>	<b>9</b>	<b>4</b>	<b>15</b>		<b>2</b>	<b>8</b>

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