

Pricing Scenarios

Customer 1

Customer Type: Private University in Mid-West America, Public Network

Goal: Provide a modernized approach to network connectivity to allow students and faculty to have reliable access to the public network.

Scope: approximately 185,000 square feet of coverage over 6 buildings

- Design
- Sitewalk
- Distributed Radio Access Network including radios, baseband units to support spectrum, cabling.
- Commissioning and Provisioning of all equipment
- Installation & System validation
- Operations and Management services
- 5,500 connected devices with T-Mobile SIMs

Cost: \$16,500 ANS MRC + \$165,000 Wireless MRC*

Term: 60 months

Customer 2

Customer Type: Hospital, Hybrid Network

Goal: Network modernization project providing reliable connectivity to allow hospital staff, equipment, and guest 5G network access.

Scope: 2.7M square feet of space throughout 6 buildings with a Neutral Host Distributed Antenna System (DAS) + 176,000 square feet over 4 buildings with a Distributed Radio Access Network solution

- Design
- Sitewalk
- Distributed Radio Access Network including radios, baseband units to support spectrum, cabling.
- Commissioning and Provisioning of all equipment
- Installation & System validation
- Operations and Management services
- 4,000 connected devices with T-Mobile SIMs

Cost: \$239,400 ANS MRC + \$187,000 Wireless MRC*

Term: 60 months

*Reference Question 60

Proposer respectfully takes exception to the requirements for Line-Item Pricing, Percentage Discount from Catalog or Category, and not to exceed pricing. Private wireless services and related solutions are generally custom tailored and/or bundled for individual customer needs. Accordingly, the cost and pricing provided herein is for informational reference purposes only, and is not binding on T-Mobile. These price estimates are not guaranteed and are only being provided as examples of prior T-Mobile projects. The price provided in these estimates are an approximation based on similar project requirements as described and requested by a particular customer and are not intended to be indicative of pricing a Subscribing Entity will receive. The total cost of acquisition will vary by project and be dependent on a variety of factors, including project elements, network design, scope of work, service level support, and other cost factors which must be negotiated on a case-by-case basis with individual customers.