



Proposal Evaluation
 Grounds Maintenance Equipment, Attachments, and Accessories with Related Services RFP #031121

Possible Points	Aebi Schmidt North America	Altoz, Inc	Ariens Company	Bandit Industries, Inc.	BCS America, LLC	Blue Diamond Attachments	Bonnell Industries Inc.	BUCEPHALUS BUYER, LLC	C & B Manufacturing	Clark Equipment Company	Crary Bear Cat	Deere & Company	DuCo, LLC	Embankscape Equipment LLC	Exmark Mfg. Co., Inc.	Ferri	Generac Power Systems	Green Climber of North America	GRYB USA	H. Barber & Sons, Inc.	Husqvarna Professional Products, Inc.	
Conformance to Terms/ Conditions to Include																						
Documentation	50	43	39	43	42	36	42	42	37	39	44	43	41	45	41	41	36	43	41	35	42	43
Pricing	400	324	326	331	314	240	323	325	304	271	346	328	329	328	316	323	311	339	289	272	335	329
Financial, Industry and Marketplace Successes																						
Bidder's Ability to Self/ Service Contract Nationally	75	65	54	65	62	55	63	63	62	60	69	65	71	69	61	57	56	63	61	53	64	67
Value Added Attributes	100	84	66	86	78	75	83	71	83	70	88	83	87	85	74	81	65	86	72	68	73	83
Warranty Coverages and Information	50	43	28	43	37	35	40	41	38	32	43	44	43	46	40	42	36	42	38	35	43	44
Selection and Variety of Products and Services Offered	75	60	59	64	54	63	55	63	52	56	68	61	65	67	67	50	65	62	62	49	63	67
Total Points	50	44	41	43	42	37	39	38	41	34	43	43	43	46	41	38	41	40	40	40	42	42
Rank Order	1,000	814	768	839	779	677	798	787	781	696	873	815	854	840	775	826	730	841	742	686	808	849
		14	32	30	25	42	20	26	28	40	1	15	3	8.5	30.5	14	39	7	37	41	18	5

Possible Points	Hustler Turf Equipment, Inc	Kärcher Municipal North America Corp.	Kubota Tractor Corporation	Land Pride, A Division of Great Plains Mfg. Inc.	Max Distributing / BCS America	Moridge Manufacturing, Inc.	MTD Products	RhinoAg, Inc.	Scag Power Equipment	Schiller Grounds Care	Smithco, Inc	Stonebrooke Equipment, Inc.	Switch-N-Go, LLC	The Toro Company	Tobroco Machinery LLC	Trackless Vehicles Ltd.	TURFCO Manufacturing	VENTURE PRODUCTS INC.	Walker Manufacturing Company	Wiedenmann North America, LLC	Woods Equipment Company	
Conformance to Terms/ Conditions to Include																						
Documentation	50	42	42	43	43	40	41	43	39	43	39	42	42	42	42	41	42	40	41	41	41	40
Pricing	400	353	319	330	335	323	320	337	313	339	322	317	297	346	328	309	300	320	315	317	339	339
Financial, Industry and Marketplace Successes																						
Bidder's Ability to Self/ Service Contract Nationally	75	64	62	69	65	59	61	66	63	65	59	63	60	62	62	63	62	64	63	63	63	64
Value Added Attributes	100	82	79	88	86	72	77	87	82	85	75	79	71	73	86	75	79	74	79	79	76	85
Warranty Coverages and Information	50	43	41	43	42	39	38	42	42	40	42	37	37	43	42	41	42	43	42	41	41	45
Selection and Variety of Products and Services Offered	75	61	61	67	55	55	59	61	56	63	52	58	52	67	55	58	58	56	60	59	59	56
Total Points	50	43	44	39	41	43	41	44	43	43	36	43	42	40	38	39	43	44	41	40	42	43
Rank Order	1,000	853	809	847	829	758	791	840	798	836	745	796	749	734	862	775	762	796	798	786	836	836
		4	17	4	11	34	34	8.5	20	11.5	24	22.5	35	38	4	25	30.5	33	22.5	20	21	11.5

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