

Peterbilt is excited to announce the following pricing update of the Sourcewell Customer Pricing program for the remainder of 2023 and 2024. Sourcewell, formerly NJPA, holds national contracts that offer an easy, time-saving procurement process for all levels of government and education. The discount by model represents the “% Off List” price the customer will pay when ordering units on the Sourcewell program.



Sourcewell
Formerly NJPA



Sourcewell Customer Pricing CY2021-2024

Peterbilt Motors Company Contract #060920-PMC August 31, 2023 REVISION

Model	Model 220	Model 220EV	Model 535	Model 536	Model 537	Model 548
Average List Price	\$119,000	\$367,900	\$115,500	\$128,000	\$145,800	\$177,000
CY2021-2024 Sourcewell DISCOUNT	5%	5%	15%	15%	15%	15%
Estimated Sourcewell Customer Price	\$113,050	\$349,505	\$98,175	\$108,800	\$123,930	\$150,450

Model	Model 567	Model 579	Model 579EV	Model 589	Model 520	Model 520EV
Average List Price	\$281,000	\$264,700	\$662,700	\$294,000	\$284,000	\$690,300
CY2021-2024 Sourcewell DISCOUNT	25%	25%	25%	25%	25%	25%