

Ben E. Keith Products and Pricing for Sourcewell Members

Program pricing is based on a prime vendor contract award and individual member's commitment to utilize Ben E Keith Foods as prime vendor (80% or more of total foodservice spend)

Product Categories	Pricing Change Frequency - Frequency as indicated unless otherwise indicated by Manufacturer contracted items.	There is a firm contract category margin structure that will be used for pricing on invoice to the Sourcewell participating members. To receive a quote for specific products or have a local sales representative meet with you to discuss our program directly. Please contact Janice Barnard at jdbarnard@benekeith.com 817-759-6867
Frozen	MONTHLY	
Center of Plate (Proteins)	WEEKLY	
Dairy	WEEKLY	
Non Food	MONTHLY	
E&S	WEEKLY	
Grocery	MONTHLY	
Produce	WEEKLY	

Split Case Upcharge	Add \$1 per split case item	Request for extra handling to insure product integrity. Applicable for cases items available for split
Minimum Order / Delivery Fee	\$750	Deliveries below \$750 are subject to a \$50 delivery fee.

Fuel Surcharge	In the event the weekly average price per gallon of diesel should exceed \$3.49 per gallon, BEK will institute a fuel surcharge fee per case ("Fuel Surcharge"). The cost of fuel shall be determined by using the appropriate Petroleum Administration for Defense Districts "PADD" listed in the EIA (Energy Information Administration) Diesel On Highway Ultra Low Sulfur Price released by the Depart of Energy (https://www.eia.gov) published weekly. The defined PADD for BEK is PADD 3 Gulf Coast. The Fuel Surcharge will be reviewed and adjusted at the end of each quarter throughout the term consistent with the table below. The Fuel Surcharge will be added on to the sell cost of each case sold to Customer.	
	Fuel Cost	Fuel Surcharge
	\$3.49 or less	None
	\$3.50 - \$3.59	\$0.01 per case
	\$3.60 - \$3.69	\$0.02 per case
	\$3.70 - \$3.79	\$0.03 per case
	\$3.80 - \$3.89	\$0.04 per case
	For each additional \$0.10 to the cost of fuel	Add additional \$0.01 per case

Value Added Services Included	Service Parameters	Value / Benefit
Ben E Keith Health & Nutrition Team & Culinary Specialists Assistance	As Requested	Cost Savings - Inventory, Production & Labor, New Trends & Concept Implementation - Access to our Chefs, Healthcare & Nutrition Specialists, & Foodservice Category Specialist.
KBIT - Entree - WebNow - EZ Pay and more!	Ongoing	Cost Management Tools - Financial management at your fingertips
Dietary Management System Interface	As Requested	Customer Satisfaction & Compliance - Data interface with location dietary office system if desired.
eMenuManage® Menu/Recipe/Nutrition Systems	Web Based - 15% Discount	Cost Management, Patient Satisfaction & Compliance - Various options available at discounted fee level.
ServSafe® Training or Proctoring	As Requested (Min 10 students required) *Book Fee Required	Cost Savings & Compliance - Keep your foodservice operation safe and trained
Food Show	1 per year	Cost Savings & Innovative Products - Keep your foodservice operation Fresher Than Ever!