22nd Century Technologies, Inc.

Line Item	Labor Category	Price Offered to Sourcewell
1	Accountant	$69.45
2	Acquisition Analyst	$84.81
3	Administrative Program Manager	$162.32
4	Administrative Staff II	$38.32
5	Administrative Staff III	$52.92
6	Administrative Staff IV	$70.56
7	Architect I	$121.50
8	Architect II	$135.00
9	Architect III	$162.00
10	Architect IV	$182.25
11	Billing Analyst	$41.28
12	Biomedical Software Engineer	$117.17
13	Business Analyst – Journey	$87.94
14	Business Consultant / Analyst II	$74.25
15	Business Consultant / Analyst III	$81.00
16	Computer Operations III	$40.50
17	Configuration/Data Management III	$67.50
18	Configuration/Data Management IV	$87.75
19	Consultant	$139.27
20	COTS / ERP Consultant II	$114.75
21	COTS / ERP Consultant III	$121.50
22	COTS / ERP Consultant IV	$148.50
	Cyber Security Services	$200.00
23	Data Analyst II	$67.50
24	Data Analyst III	$74.97
25	Data Analyst IV	$95.25
26	Data warehouse II	$81.00
27	Data warehouse III	$91.80

28	Data warehouse IV	$101.25
29	Database Administrator	$97.02
30	Database Administrator I	$81.00
31	Database Administrator II	$101.25
33	Deployment/Deskside Support/Analyst III	$60.75
34	Deployment/Deskside Support/Analyst IV	$50.04
32	Deployment/Deskside Support/Analyst II	$54.00
35	Engineering/Network Technician I	$54.00
36	Engineering/Network Technician II	$60.75
37	Engineering/Network Technician IV	$78.30
38	Financial Analyst	$60.75
39	Financial Analyst IV	$87.75
40	Financial Specialist	$48.82
41	Health Information Systems Expert	$131.84
42	Health IT Subject Matter Expert	$141.35
43	Infrastructure / Application Support Help Desk professional I	$60.75
45	Infrastructure / Application Support Help Desk professional III	$81.00
44	Infrastructure / Application Support Help Desk professional II	$67.50
46	Infrastructure Specialist – Expert	$87.75
47	IT Technician – Journey	$40.50
48	Logistic Manager	$162.32
49	Logistics Analyst	$89.13
50	Logistics Engineer	$119.78
51	Principal Product Consultant	$259.02
52	Product Project Manager	$193.10
53	Program Manager	$114.75
54	Programmer/System Analyst I	$67.50
55	Programmer/System Analyst II	$74.25
56	Project Manager	$110.00

57	Project Manager I	$87.75
58	Project Manager II	$94.50
59	Project Manager III	$108.00
60	Public Health Analyst	$121.81
61	QA/QC/Test Engineer/Analyst I	$60.75
62	QA/QC/Test Engineer/Analyst II	$67.50
63	QA/QC/Test Engineer/Analyst IV	$100.26
64	Research Analyst / Scientist III	$74.25
65	Research Analyst / Scientist IV	$128.12
66	Security Analyst I	$67.50
68	Security Analyst II	$81.00
70	Security Analyst III	$94.50
72	Security Analyst IV	$114.75
74	Senior Product Consultant	$196.54
75	Software Developer	$98.16
76	Software Tester	$80.91
77	Software/Database Engineer I	$81.00
78	Software/Database Engineer II	$94.50
79	Subject matter / Domain Expert II	$87.75
80	Subject matter / Domain Expert III	$97.19
81	Subject matter / Domain Expert IV	$136.47
82	Subject Matter Expert	$103.75
83	Subject Matter Expert	$132.89
86	System /Network/Telecom Engineer III	$87.75
87	System /Network/Telecom Engineer IV	$90.07
84	System & Network Administrator I	$74.25
85	System & Network Administrator II	$87.75
88	System Architect – Senior	$148.50
89	System Engineer	$102.13
90	System Engineer – Senior	$94.50
91	Technical Writer/Editor II	$64.80
92	Training Specialist III	$82.00
93	Training Specialist IV	$97.01

94	Vendor Certified Technician	$204.24
95	Warehouse consultant	$173.50
96	Web / Graphic designer IV	$67.47

22nd Century Technologies, Inc.

Broadband/Telecommunication Services	
Service/Product	Price Offered to Sourcewell
1 Gig Circuit	$1,930.79
10 Gig Circuit	$10,246.69
Router/Switch	$54.29
Analytics Tool	$108.77
Configuration Cost (per circuit)	$263.00

Scanning and Digitalization Solution	
Solution	NTE Price per Page*
Document Processing	$0.47
Intelligent Document Processing (AI/ML)	$0.92

* NTE Price per page varies from $0.07 to $0.47 (Document Processing) and $0.20 to $0.92 (Intelligent Document Processing). The price is determined based on the scope of work.

22nd Century Technologies, Inc.

Service	Description	Cost	Unit
Standard Scanning	Price per image for standard scanning of up to 8.5 x 14 standard pape. Features black & white scanning, a scan resolution of 300 dpi (NARA compliant), image quality review, PDF, or PDF/A	$0.47**	Per page
Intelligent Document Processing (AI/ML)	Format image	$0.92**	Per page
Standard Retrieval/Return Per Box	Standard Retrieval/Return Per Box	$8.9000	per cubic foot
Standard Retrieval/Return Per File	Standard Retrieval/Return Per File	$0.9000	each
Standard Transport	Standard Transport	$2.6000	per mile
Document Preparation	Physical preparation of records. This includes removing all binding from documents and files, such as paper clips, staples, binder clips, etcetera. Separator sheets inserted in to keep track of pages that go together in a document or file. It also includes activities such as moving "post-it" notes and other items that affixed to the page. If such notes are a part of the record scan separately.	$0.0150	Per Image
Indexing	A data entry person manually indexes documents. Key from index fields (document type, date, customer name). Auto-indexing with barcodes – By storing form information on a barcode before scanning a batch of documents.Ingest from other applications – Email, word processing, metadata from the document (subject line, sender) become the index fields.	$0.0020	Per Keystroke
Document Classification	Standard 2-5 Doc Types Includes additional services for Standard Scanning of separation within files at a document level in which each file contains 2-5 data classification levels, by labeling documents with various levels of confidentiality.	$0.0030	Per Image
Barcode Label	Assign numbers that go inside the barcode, identification keys. Barcodes allows you to show data in a visual format that can easily be ready by machines.	$0.0700	each

** NTE Price per page varies from $0.07 to $0.47 (Document Processing) and $0.20 to $0.92 (Intelligent Document Processing). The price is determined based on the scope of work.