

## COMMENT AND REVIEW

to the  
REQUEST FOR PROPOSAL (RFP) #091319  
Entitled

### Fabric Structures with Related Materials and Services

The following advertisement was placed July 25, 2019 in Utah's *The Salt Lake Tribune*, in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), PublicPurchase.com, and July 26, 2019 in Oregon's *Daily Journal of Commerce*:

*Sourcewell, a State of Minnesota local government agency and service cooperative, is requesting proposals for Fabric Structures with Related Materials and Services to result in a contracting solution for use by its members. Sourcewell members include thousands of governmental, higher education, K-12 education, not-for-profit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than September 13, 2019, at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Accu-Steel, Inc.	Hanson Silo Company
Americana Building Products, Inc.	Hercules Poly
Apollo Sunguard Systems	Legacy Building Solutions
Britespan Building Systems, Inc.	Norseman Structures
Britespan Building Systems of Ontario, Inc.	Rebounces, LLC
Bulk Storage, Inc.	Regina Construction Association
Calhoun Super Structures, LTD	Rubb Buildings, Inc.
Clearspan Fabric Structures International, Inc.	Saskatoon Construction Association
Construction Industry Center	Shade Systems, Inc.
Fabricon	Tensile Integrity, Inc.
Green Site, LLC	Yeadon Fabric Domes, LLC

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on September 13, 2019, at 4:31 pm CT. Proposals were received from the following:

Accu-Steel, Inc.  
Britespan Building Systems, Inc.  
Calhoun Super Structures, LTD  
Clearspan Fabric Structures International, Inc.  
Legacy Building Solutions  
Rubb Buildings, Inc.  
Shade Systems, Inc.  
Yeadon Fabric Domes, LLC

Proposals were reviewed by the Proposal Evaluation Committee:

Kim Austin, CPPB, Sourcewell Procurement Lead Analyst  
Carol Jackson, Sourcewell Procurement Analyst  
Michael Muñoz, Sourcewell Procurement Analyst  
Stephanie Haataja, CPIM, Sourcewell Procurement Analyst

**The findings of the Proposal Evaluation Committee are summarized as follows:**

The Proposal Evaluation Committee used the Sourcewell RFP evaluation criteria and determined that all proposal responses met Level-One and Level-Two Responsiveness and were evaluated.

Britespan Building Systems Inc. offers a diverse line of pre-engineered tension membrane buildings, with turn key installation services being provided by independent authorized dealers across the United States and Canada. They offer 3D Non-Linear Finite Element Analysis to help members in determining adequate site location and foundation design. Britespan Building Systems Inc. is offering a significant discount off MRSP pricing that is exclusive to Sourcewell members.

Calhoun Super Structure custom designs, engineers, manufactures, and installs fabric tensioned buildings. In addition, Calhoun offers repair and recover services no matter the level of damage, size or brand. They have a strong project team and dealer network in the United States and Canada ready to serve Sourcewell Members. They utilize 3D Non-Linear Finite Element Analysis which considers climate and seismic conditions at the building location to deliver a suitable building for each unique location. Calhoun Super Structure is offering Members a significant discount off list price.

ClearSpan Fabric Structures International offers rigid frame fabric structures, on-site consultations, site evaluations, measurements and installation. They have a sales force that is available to Members in the United States and Canada. Their fabric covers are 100% recyclable and the recycled content of the steel framework may contribute to a project's eligibility for LEED certification. ClearSpan offers Members a competitive discount on pricing with a noteworthy warranty on covers and frames.

Rubb Buildings Systems designs, fabricates, delivers and erects fabric tensioned storage and multi-use engineered buildings, as well as providing after sale service and maintenance. Rubb Building Systems offers the Thermohall insulation system which provides effective building insulation for fabric tension structures. Rubb Buildings has a sales and service staff that is available to Sourcewell members in the United States and Canada. They are a

registered small business entity (SBE) through the Small Business Association (SBA). Rubb Building Systems is offering their entire range of products to Sourcewell members at a competitive discount off list pricing.

Yeadon Fabric Domes custom-designs, manufactures, installs and services air-supported domes. Yeadon Fabric Domes employs direct sales, service, and project management teams that will oversee manufacturing and installation. They can coordinate with other Sourcewell vendors for a complete construction package in both the United States and Canada. They also provide put-up and take-down services for seasonal domes as well as inspection, maintenance and repair services. Yeadon Fabric Domes offers Members solid pricing and warranty coverage.

For these reasons, the Sourcewell Proposal Review Committee recommends award of Sourcewell Contract #091319 to:

Britespan Building Systems, Inc.	091319-BRT
Calhoun Super Structures, LTD	091319-CLH
Clearspan Fabric Structures International, Inc.	091319-CSS
Rubb Buildings, Inc.	091319-RBB
Yeadon Fabric Domes, LLC	091319-YEA

The preceding recommendations were approved on October 30, 2019.

DocuSigned by:

*Kim Austin*

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Kim Austin, CPPB, Sourcewell Procurement Lead Analyst

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*Carol Jackson*

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Carol Jackson, Sourcewell Procurement Analyst III

DocuSigned by:

*Michael Muñoz*

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Michael Muñoz, Sourcewell Procurement Analyst III

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*Stephanie Haataja*

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Stephanie Haataja, CPIM, Sourcewell Procurement Analyst II

**STATEMENT OF COMPLIANCE**

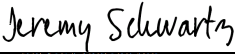
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #091319 for Fabric Structures with Related Materials and Services**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell’s bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell’s Procurement Policy.

DocuSigned by:

  
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Jeremy Schwartz, ASQ CSSBB  
Chief Procurement Officer