

# Caterpillar Sourcewell Member Discounts

All Discounts listed are for "Standby Ratings only unless otherwise stated".

**NOTE: Due to global supply chain cost increases:**

**1. All new generators are subject to a commodity surcharge of up to 20%.**

	List Price Discount
<b>Stationary Diesel</b>	
<b>C2.2, 60 HZ, 40 - 60 kW Diesel (Reference the "PSNA-EPG-F_C2.2PGABR" Caterpillar Price List)</b>	
D20 - 20 kW	19%
D25 - 25 kW	19%
D30 - 30 kW	19%
<b>C4.4, 60 HZ, 40 - 60 kW Diesel (Reference the "PSNA-EPG-F_C4.4LCABR" Caterpillar Price List)</b>	
D40 - 40 kW	31%
D50 - 50 kW	31%
D60 - 60 kW	31%
<b>C4.4, 60 HZ, 80 - 100 kW Diesel (Reference the "PSNA-EPG-F_C4.4PGABR" Caterpillar Price List)</b>	
D80 - 80 kW	31%
D100 - 100 kW	31%
<b>C4.4 GC, 60 HZ, 200 - 300 kW Diesel (Reference the "C4.4 GCABR" Caterpillar Price List)</b>	
D40 - 40 kW	31%
D50 - 50 kW	31%
D60 - 60 kW	31%
D80 - 80 kW	31%
D100 - 100 kW	31%
<b>C7.1, 60 HZ, 125 - 200 kW Diesel (Reference the "PSNA-EPG-F_C7.1PGABR" Caterpillar Price List)</b>	
D125 - 125 kW	35%
D150 - 150 kW	35%
D175 - 175 kW	35%
D200 - 200 kW	35%
<b>C7.1 GC, 60 HZ, 200 - 300 kW Diesel (Reference the "C9 GCABR" Caterpillar Price List)</b>	
D125 - 125 kW	31%
D150 - 150 kW	31%
D175 - 175 kW	31%
D200 - 200 kW	31%
<b>C9, 60 HZ, 200 - 300 kW Diesel (Reference the "PSNA-EPG-F_C9PGAM" Caterpillar Price List)</b>	
200 kW	33%
250 kW	37%
300 kW	37%
<b>C9 GC, 60 HZ, 200 - 300 kW Diesel (Reference the "C9 GCABR" Caterpillar Price List)</b>	
250 kW	31%
300 kW	31%
<b>C13, 60 HZ, 350 - 400 kW Diesel (Reference the "PSNA-EPG-F_C13PGAM" Caterpillar Price List)</b>	
350 kW	37%
400 kW	37%
<b>C13 GC, 60 HZ, 350 - 400 kW Diesel (Reference the "C13 GCABR" &amp; "C13 GCAM" Caterpillar Price List)</b>	
350 kW	31%
400 kW	31%
<b>C15, 60 HZ, 350 - 500 kW Diesel (Reference the "PSNA-EPG-F_C15PGAM" Caterpillar Price List)</b>	
350 kW	37%
400 kW	37%
450 kW	37%
500 kW	37%
<b>C15 GC, 60 HZ, 350 - 500 kW Diesel (Reference the "C15 GCABR" &amp; "C15 GCAM" Caterpillar Price List)</b>	
350 kW	31%
400 kW	31%
450 kW	31%
500 kW	31%
<b>C18, 60 HZ, 550 - 750 kW Diesel (Reference the "PSNA-EPG-F_C18PGAM" Caterpillar Price List)</b>	
550 kW	37%
600 kW	37%
650 kW	33%
700 kW	33%
750 kW	33%

<b>C18 GC, 60 HZ, 550 - 600 kW Diesel (Reference the "C18 GCAM" Caterpillar Price List)</b>	
550 kW	31%
600 kW	31%
<b>C18, 60 HZ, EPA Tier 4f, - 455 KW Diesel (Reference the "PSNA-EPG-F_C18PKAM" Caterpillar Price List)</b>	
455 kW Prime Power	20%
500 kW	20%
<b>C27, 60 HZ, 750 - 800 kW Diesel (Reference the "PSNA-EPG-F_C27PGBG" Caterpillar Price List)</b>	
750 kW	32%
800 kW	32%
<b>C32, 60 HZ, 1000 - 1250 kW Diesel (Reference the "PSNA-EPG-F_C32PGDG" Caterpillar Price List)</b>	
1000 kW	33%
1250 kW	34%
<b>C27 GC, 60 HZ, 800 kW Diesel (Reference the "V12 GCAG" Caterpillar Price List)</b>	
D800 - 800 kW	31%
<b>C32 GC, 60 HZ, 1000-1250 kW Diesel (Reference the "V12 GCAG" Caterpillar Price List)</b>	
D1000 - 1000 kW	31%
D1250 - 1250 kW	31%
<b>3512C, 60 HZ, 1500 - 1750 kW Diesel (EPA Tier 2 &amp; CARB Emissions Certified (Nonroad); EPA Tier 2 Emissions Certified for Stationary Use) (Reference the "PSNA-EPG-F_3512PGFL" Caterpillar Price List)</b>	
1500 kW	36%
1750 kW	34%
<b>3516C/3516E, 60 HZ, 2000 - 3000 kW Diesel (EPA Tier 2 &amp; CARB Emissions Certified (Nonroad); EPA Tier 2 Emissions Certified for Stationary Use) (Reference the "PSNA-EPG-F_3516PGFL" Caterpillar Price List)</b>	
2000 kW	40%
2500 kW	36%
2750 kW	33%
3000 kW	33%
<b>3516C-HD, 60 HZ, 2000 - 2500 kW Diesel (EPA Tier 4) (Reference the "PSNA-EPG-F_3516PGFL" Caterpillar Price List)</b>	
2000 kW	19%
2500 kW	19%
<b>C175-16, 60 HZ, 3000 kW Diesel (EPA Tier 2 for Mobile and Stationary Use) (Reference the "C175-PGAL" Caterpillar Price List)</b>	
3000 kW	29%
<b>C175-16 T4F, 60 HZ, 3000 kW Diesel (EPA Tier 4) (Reference the "C175-PGAL" Caterpillar Price List)</b>	
3000 kW	19%
<b>C175-20, 60 HZ, 4000 kW Diesel (EPA Tier 2 for Mobile and Stationary Use) (Reference the "C175-PGAL" Caterpillar Price List)</b>	
4000 kW	24%
<b>50 - 60 kW Caterpillar Natural Gas (Reference the "PSNA-EPG-F_G80PGAM" Caterpillar Price List)</b>	
DG50 - 80 kW	31%
<b>100 - 200 kW Caterpillar Natural Gas (Reference the "PSNA-EPG-F_G200PGABR" Caterpillar Price List)</b>	
DG100 - 200 kW	19%
<b>100 - 150 kW Caterpillar Natural Gas (Reference the "PSNA-EPG-F_G150PGAM" Caterpillar Price List)</b>	
DG100 - 150 kW	35%
<b>175 - 300 kW Olympian Natural Gas (Reference the "PSNA-EPG-F_GASOLYGN" Caterpillar Price List)</b>	
<b>175 - 300 kW Caterpillar Natural Gas (Reference the "PSNA-EPG-F-G14.2 PGAN" Caterpillar Price List)</b>	
DG175 - 175 kW	26%
<b>350 - 450 kW Caterpillar Natural Gas (Reference the "PSNA-EPG-F-G21.9 PGAM" Caterpillar Price List)</b>	
DG350 - 350 kW	26%
DG400 - 400 kW	26%
DG450 - 450 kW	26%
Caterpillar: Confidential Green	
<b>CG18, 60 Hz, 350 - 500 kW Caterpillar Natural Gas (Reference the "PSNA-EPG-F-CG18 PGAM" Caterpillar Price List)</b>	

DG350 - 350 kW	23%
DG400 - 400 kW	23%
DG450 - 450 kW	23%
DG500 - 500 kW	23%
<b>G3412, 60 HZ, 375 - 500 kW Natural Gas (Reference the "PSNA-EPG-F_G3412NPG/NGG" Caterpillar Price List)</b>	
375 kW	22%
450 kW	20%
500 kW	22%
<b>G3512 60 HZ, 750 - 1000 kW Natural Gas (Reference the "PSNA-EPG-F_G3512NPL" Caterpillar Price List)</b>	
750 kW	22%
1000 kW	22%
<b>G3512 60 HZ, 1500kW Natural Gas G3512 HNL</b>	
1500kw	20%
<b>G3516 NQL</b>	
1500kw	22%
<b>G3516 60 HZ, 750 - 1000 kW Natural Gas, Landfill Gas, &amp; Biogas (Ratings Depend on Selection) (Reference the "PSNA-EPG-F_G3516BNPL" Caterpillar Price List)</b>	
Removed	18%
<b>G3516C 60 HZ, 1500 kW Natural Gas (Reference the "PSNA-EPG-F_G3516CNPL" Caterpillar Price List)</b>	
1500 kW	22%
<b>G3516A 60HZ (Reference the "PSNA-EPG-F_G3516ANQL" Caterpillar Price List)</b>	
All	20%
<b>G3516H 60 HZ, 1966 kW Natural Gas (Reference the "PSNA-EPG-F_G3516HNPL" Caterpillar Price List)</b>	
1966 kW	20%
<b>G3520H 60 HZ, 2469 kW Natural Gas (Reference the "PSNA-EPG-F_G3520HNPL" Caterpillar Price List)</b>	
2469 kW	20%
<b>G3520 Fast Start 60 HZ, 2.0 - 2.6 MW Natural Gas (Reference the "PSNA-EPG-F_G3520NPL" Caterpillar Price List)</b>	
2.0 - 2.6 MW	22%
<b>G3520C 60 HZ, Natural Gas G3520CLGL and G3520CLPL</b>	
ALL	20%
<b>G3520H 60 HZ, Natural Gas G3520HNPL</b>	
ALL	20%
<b>CHP Solutions Packages HPS1500N, HPS2000N, HPS2500N</b>	
1.4 - 2.5 MW	20%
<b>G3520C 60 HZ, 1600 - 2055 kW Natural Gas (Reference the "PSNA-EPG-F_G3520CNPL" Caterpillar Price List)</b>	
Removed	20%
	20%
<b>CG132, CG170, CG260 (custom)</b>	
Due to the customization and plethora of options, it is not feasible to provide a paper price list for these specific generator sets. Each quote is custom for the specific application. However, members will receive a 15% discount off of the configured list price from each member's local dealer.	
	15%
<b>XQ35, 60 HZ, 35 kVA Prime Diesel (EPA Tier 4 Final &amp; CARB Emissions Certified (Non-road)) (Reference the "PSNA-EPG-F_XQ35BM" Caterpillar Price List)</b>	
27 kW Prime Power	21%
30 kW	21%
<b>XQ60, 60 HZ, 59 kVA Prime Diesel (EPA Tier 4 Final &amp; CARB Emissions Certified (Non-road)) (Reference the "PSNA-EPG-F_XQ60BM" Caterpillar Price List)</b>	
48 kW Prime Power *Temporarily Discontinued	21%
Caterpillar: Confidential Green	
<b>XQ125, 60 HZ, 125 kVA Prime Diesel (EPA Tier 4 Final &amp; CARB Emissions Certified (Non-road))</b>	

(Reference the "PSNA-EPG-F_XQ125BM" Caterpillar Price List)	
100 kW Prime Power *Temporarily Discontinued	21%
110 kW *Temporarily Discontinued	21%
<b>XQ230, 60 HZ, 230 kVA Prime Diesel (EPA Tier 4 Final &amp; CARB Emissions Certified (Non-road))</b>	
(Reference the "PSNA-EPG-F_XQ230BM" Caterpillar Price List)	
182 kW Prime Power	21%
200 kW Prime Power	21%
<b>XQ330, 60 HZ, 330 kVA Prime Diesel (EPA Tier 4 Final &amp; CARB Emissions Certified (Non-road))</b>	
(Reference the "PSNA-EPG-F_XQ425BM" Caterpillar Price List)	
264 kW Prime Power	21%
288 kW Prime Power	21%
<b>XQ425, 60 HZ, 425 kVA Prime Diesel (EPA Tier 4 Final &amp; CARB Emissions Certified (Non-road))</b>	
(Reference the "PSNA-EPG-F_XQ425BM" Caterpillar Price List)	
340 kW Prime Power	21%
<b>XQ570, 60 HZ, 570 kVA Prime Diesel (EPA Tier 4 Final &amp; CARB Emissions Certified (Non-road))</b>	
(Reference the "PSNA-EPG-F_XQ570BG" Caterpillar Price List)	
455 kW Prime Power	21%
<b>XQ1140, 60 HZ, 1140 kVA Prime Diesel (EPA Tier 4 Final &amp; CARB Emissions Certified (Non-road))</b>	
(Reference the "PSNA-EPG-F_XQ1140BG" Caterpillar Price List)	
910 kW Prime Power	21%
<b>XQ2280, 60 HZ, 2280 kVA Prime Diesel (EPA Tier 4 Final &amp; CARB Emissions Certified (Non-road))</b>	
(Reference the "PSNA-EPG-F_XQ1140BG" Caterpillar Price List)	
1825 kW Prime Power	21%
<b>Switchgear (customizable)</b>	12%
<i>Due to the customization and plethora of options, it is not feasible to provide a paper price list for Cat switchgear. However, members will receive a <b>12% discount</b> off of the configured list price from each member's local dealer.</i>	
<b>Epic (Reference the "PSNA-EPG-F_CATEPICG" Price List)</b>	
Epic - Master Control Panel	10%
Epic - Generator Control Panel	10%
Epic - Utility Control Panel	10%
<b>Supervisory Control Panel (Reference the "PSNA-EPG-F_CATSCPN" Price List)</b>	
EMCP 4.4 SCP	10%
<b>Hybrid Products (Reference the "PSNA-EPG-F_CATSCPN" Price List)</b>	
All Hybrid Products	22%
<b>Energy Storage System</b>	
XES01AN	21%
<b>ATS (AUTOMATIC TRANSFER SWITCHES) (Reference the "ATS 2022" Price List)</b>	
235 ATS's Available	20%

## Caterpillar Sourced Goods & Support Services Multiplier

Sourced Goods & Support Service Provided	Sourcewell Member Pricing
Custom Shop Work	5% off list price / typical sale price if no list price is available
Installation	5% off list price / typical sale price if no list price is available
Engineering Services	5% off list price / typical sale price if no list price is available
Delivery/Freight	5% off list price / typical sale price if no list price is available
Training	5% off list price / typical sale price if no list price is available
Custom Enclosure	5% off list price / typical sale price if no list price is available
Custom Fuel Tank	5% off list price / typical sale price if no list price is available
Custom ATS	5% off list price / typical sale price if no list price is available
Dealer Labor	5% off list price / typical sale price if no list price is available
Additional/Custom Parts	5% off list price / typical sale price if no list price is available
General Contracting Labor	5% off list price / typical sale price if no list price is available
Extended Service Contracts	5% off list price / typical sale price if no list price is available
Maintenance Agreements	5% off list price / typical sale price if no list price is available

### Electrical Energy Power Generation with Related Parts, Supplies, and Services.

## **Caterpillar Used Equipment Multiplier**

Every used product will receive the new product family member discount plus at least a 10% discount

**Electrical Energy Power Generation with Related Parts, Supplies, and Services.**

## Caterpillar Rental Agreements Product & Services Multiplier

### Sourced Good or Support Service Provided

Rental Agreements

### Sourcewell Member Pricing

10% off dealer list price

**Electrical Energy Power Generation with Related Parts, Supplies, and Services.**

Product Name and Product Description	Unit of Issue	Ancillary Items (Sold Separately)	Microgrid Solution Commercial List Price	Power Analytics Cyber Secure Network List Price Add (Optional)	40 FT ISO Container List Price Add (Optional)	Quantity of BDPs	Quantity of 20 Foot Containers	Grand Total Commercial List Price with Sourcewell Discount Applied (Incl Optional Items)	Sourcewell Member List Price Discount
PV Panel (Solar Panels)	<p style="text-align: center;"><b>Due to the customization and plethora of options, it is not feasible to provide a paper price list for these specific components at this time.</b></p> <p style="text-align: center;"><b>For pricing and availability, Sourcewell members can contact their local Caterpillar Dealer.</b></p>								
Time Shift - 60 Hz ES 1.5 MW-hr, 1x20', Energy, 570 kVA, 1518 kWh, ~127 min	Each	N/A	\$ 1,309,989		N/A	1	1	\$ 1,021,791	22.00%
Time Shift - 60 Hz ES 3.0 MW-hr, 2x20', Energy, 1000 kVA, 3036 kWh, ~145 min	Each	N/A	\$ 2,263,804		N/A	1	2	\$ 1,765,767	22.00%
Time Shift - 60 Hz ES 3.5 MW-hr, 2x20', Energy, 1000 kVA, 3542 kWh, ~170 min	Each	N/A	\$ 2,507,909		N/A	1	2	\$ 1,956,169	22.00%
Time Shift - 60 Hz ES 4.0 MW-hr, 2x20', Energy, 1000 kVA, 4048 kWh, ~194 min	Each	N/A	\$ 2,750,774		N/A	1	2	\$ 2,145,604	22.00%
Time Shift - 60 Hz ES 4.6 MW-hr, 3x20', Energy, 1000 kVA, 4554 kWh, ~218 min	Each	N/A	\$ 3,257,104		N/A	1	3	\$ 2,540,541	22.00%
Time Shift - 60 Hz ES 5.1 MW-hr, 3x20', Energy, 1000 kVA, 5060 kWh, ~242 min	Each	N/A	\$ 3,461,724		N/A	1	3	\$ 2,700,145	22.00%
Time Shift - 60 Hz ES 5.6 MW-hr, 3x20', Energy, 1000 kVA, 5566 kWh, ~267 min	Each	N/A	\$ 3,705,829		N/A	1	3	\$ 2,890,547	22.00%
Time Shift - 60 Hz ES 6.1 MW-hr, 3x20', Energy, 1000 kVA, 6072 kWh, ~291 min	Each	N/A	\$ 3,948,694		N/A	1	3	\$ 3,079,981	22.00%
Time Shift - 60 Hz ES 6.6 MW-hr, 3x20', Energy, 1000 kVA, 6578 kWh, ~315 min	Each	N/A	\$ 4,191,559		N/A	1	3	\$ 3,269,416	22.00%
Time Shift - 60 Hz ES 7.1 MW-hr, 4x20', Energy, 1000 kVA, 7084 kWh, ~340 min	Each	N/A	\$ 4,708,735		N/A	1	4	\$ 3,672,513	22.00%
Time Shift - 60 Hz ES 7.6 MW-hr, 4x20', Energy, 1000 kVA, 7590 kWh, ~364 min	Each	N/A	\$ 4,903,749		N/A	1	4	\$ 3,824,924	22.00%
Time Shift - 60 Hz ES 8.1 MW-hr, 4x20', Energy, 1000 kVA, 8096 kWh, ~388 min	Each	N/A	\$ 5,145,374		N/A	1	4	\$ 4,013,392	22.00%
Time Shift - 60 Hz ES 8.6 MW-hr, 4x20', Energy, 1000 kVA, 8602 kWh, ~412 min	Each	N/A	\$ 5,389,479		N/A	1	4	\$ 4,203,793	22.00%
Time Shift - 60 Hz ES 9.1 MW-hr, 4x20', Energy, 1000 kVA, 9108 kWh, ~437 min	Each	N/A	\$ 5,632,344		N/A	1	4	\$ 4,393,228	22.00%
Grid Stabilizer - 60 Hz PGS1260, 1x20', Power, 1000 kVA, 672 kWh, ~32 min	Each	N/A	\$ 990,332		N/A	1	1	\$ 772,459	22.00%
Grid Stabilizer - 60 Hz PGS840, 1x20', Power, 840 kVA, 448 kWh, ~25 min	Each	N/A	\$ 853,487		N/A	1	1	\$ 665,720	22.00%