

**COMMENT AND REVIEW**  
to the  
Invitations for Bid (IFB) on  
Indefinite Quantity Construction Contract  
**KY-062420 – State of Kentucky**

**IFB**

Sourcewell issued the Invitation for Bid (IFB) on behalf of, and to provide Indefinite Quantity Construction Contracting (IQCC) services to, all current and potential Sourcewell Members (including all government agencies, education agencies to include colleges and universities, and non-profit agencies), within the State of Kentucky, as identified in the attached table of Counties and as shown on the attached map of the region. Sourcewell included multiple solicitations within the IFB with the intention of awarding multiple contracts in State of Kentucky.

**Advertisement**

The IFB was advertised in the Louisville Courier – Journal, Lexington Herald-leader, Owensboro Messenger-Inquirer, Bowling Green Daily News, Ashland Independent, Commonwealth Journal. and Minneapolis Star Tribune on May 18, 2020 and May 25, 2020. It was also posted to the Sourcewell website and the Sourcewell Procurement Portal for daily viewing and document download/response from May 18, 2020 until the scheduled due date and time.

**Bid Registrants**

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Allied Construction Industries	Huper Optik USA LLP
American Biltrite (Canada) Ltd.	Johnson-Laux Construction
Astra Construction Services LLC	K&M Gerike Construction LLC
Aurora Storage Products Inc.	Kentuckiana Electrical Services LLC
Bri-Den Roofing A Tecta America Company	Lusk Mechanical Contractors Inc.
Bryant™s Comfort Zone	Lusk Mechanical Contractors Inc.
Bulk Storage Inc.	Nuway Inc.
Bull Moose Heavy Haul Inc	Osprey Management
C & C Contracting LLC	Pinnacle Inc.
Calhoun Construction Services	Place Services Inc.
Churchill McGee LLC.	Premier Truck Rental
ConstructConnect	Quality Precast Inc.
Dynamic Air Solutions	RoofConnect Logistics Inc
Erie Metal Specialties Inc.	Spunstrand
F.H. Paschen	Sunesis Construction Co
Gilpin Construction Company	Tarkett USA Inc.
GLENWOOD ELECTRIC INC.	Tecta Amer
Gordian	Tobroco Machinery LLC
Gordian	Triton Services Inc.

Greenheart Construction Inc.	Weigandt Development Ltd.
Grot Inc.	Whitehead Electric Co Inc
Howard W. Pence Inc.	

**Pre-bid meeting:**

A non-mandatory pre-bid webinar was conducted and broadcasted on June 3, 2020, beginning at 1:00pm CT. A link to the on-demand recording was subsequently made available to all registered plan takers.

**Bids**

All Bids remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Bids were electronically opened, and the list of all Bidders was made publicly available on the Sourcewell Procurement Portal, on June 24, 2020, at 4:30:01 pm CT. Bids were received from the following:

Kentuckiana Electrical Services LLC	Place Services Inc.
F.H. Paschen	Howard W. Pence Inc.
Calhoun Construction Services	Lusk Mechanical Contractors Inc.
Triton Services Inc.	GLENWOOD ELECTRIC INC.
Tecta Amer	

**Bid Evaluation Method**

The bidders submitted five (5) adjustment factors for each contract opportunity within the area to the fixed prices in the Construction Task Catalog. The submitted bid adjustment factors were weighted as more fully described in the IFB to determine a single combined adjustment factor. This combined adjustment factor was then used in determining the ranking of the bids.

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**Bid Results \*\***

<b>Solicitation Trade / Solicitation Number</b>	<b>Contract No.</b>	<b>Bidder</b>	<b>Adjustment Factor 1</b>	<b>Adjustment Factor 2</b>	<b>Adjustment Factor 3</b>	<b>Adjustment Factor 4</b>	<b>Adjustment Factor 5</b>	<b>Combined Adjustment Factor</b>
General Construction KY-NC-GC01-062420	<b>KY-NC-GC01- 062420-TRS</b>	<b>Triton Services, Inc.</b>	<b>0.9124</b>	<b>1.3185</b>	<b>0.8309</b>	<b>1.2357</b>	<b>1.1892</b>	<b>0.9424</b>
General Construction KY-NC-GC02-062420	<b>KY-NC-GC02- 062420-CAC</b>	<b>Calhoun Construction Services</b>	<b>1.1350</b>	<b>1.1603</b>	<b>1.1191</b>	<b>1.1452</b>	<b>1.2973</b>	<b>1.1409</b>
General Construction KY-NC-GC03-062420	<b>KY-NC-GC03- 062420-PLS</b>	<b>Place Services</b>	<b>1.1734</b>	<b>1.1774</b>	<b>1.1443</b>	<b>1.1454</b>	<b>1.1039</b>	<b>1.1615</b>
General Construction KY-NC-GC04-062420	<b>KY-NC-GC04- 062420-FHP</b>	<b>F.H.Paschen</b>	<b>1.1622</b>	<b>1.1854</b>	<b>1.1622</b>	<b>1.1854</b>	<b>1.2757</b>	<b>1.1702</b>
General Construction KY-NC-GC05-062420	<b>KY-NC-GC05- 062420-LMC</b>	<b>Lusk Mechanical Contractors Inc.</b>	<b>1.1892</b>	<b>1.2108</b>	<b>1.1892</b>	<b>1.2108</b>	<b>1.2757</b>	<b>1.1957</b>
HVAC Construction KY-NC-HVAC01-062420	<b>KY-NC-HVAC01- 062420-TRS</b>	<b>Triton Services, Inc.</b>	<b>0.9124</b>	<b>1.3946</b>	<b>0.9124</b>	<b>1.3946</b>	<b>1.1892</b>	<b>0.9745</b>
HVAC Construction KY-NC-HVAC02-062420	<b>KY-NC-HVAC02- 062420-LMC</b>	<b>Lusk Mechanical Contractors Inc.</b>	<b>1.2649</b>	<b>1.2757</b>	<b>1.2649</b>	<b>1.2757</b>	<b>1.2757</b>	<b>1.2665</b>
Electrical Construction KY-NC-E01-062420	<b>KY-NC-E01- 062420-PLS</b>	<b>Place Services, Inc</b>	<b>1.1577</b>	<b>1.1579</b>	<b>1.1255</b>	<b>1.1331</b>	<b>1.1039</b>	<b>1.2665</b>
Electrical Construction KY-NC-E02-062420	<b>KY-NC-E02- 062420-LMC</b>	<b>Lusk Mechanical Contractors Inc.</b>	<b>1.2432</b>	<b>1.2541</b>	<b>1.2432</b>	<b>1.2541</b>	<b>1.2757</b>	<b>1.2459</b>
Roofing Weatherproofing KY-NC-RW01-062420	<b>KY-NC-RW01- 062420-LMC</b>	<b>Lusk Mechanical Contractors Inc.</b>	<b>1.2108</b>	<b>1.2216</b>	<b>1.2108</b>	<b>1.2216</b>	<b>1.2757</b>	<b>1.2151</b>
Roofing Weatherproofing KY-NC-RW02-062420	<b>KY-NC-RW02- 062420-TEA</b>	<b>Tecta America</b>	<b>1.4541</b>	<b>1.6378</b>	<b>1.2595</b>	<b>1.5514</b>	<b>1.4054</b>	<b>1.4170</b>
Roofing Weatherproofing KY-NC-RW03-062420	<b>No Award</b>	<b>No Bid</b>						
Paving Construction KY-NC-P01-062420	<b>No Award</b>	<b>No Bid</b>						

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Paving Construction KY-NC-P01-062420	No Award	No Bid						
General Construction KY-W-GC01-062420	KY-W-GC01-062420-PLS	Place Services, Inc.	1.1734	1.1774	1.1443	1.1454	1.1039	1.1615
General Construction KY-W-GC02-062420	KY-W-GC02-062420-FHP	F.H. Paschen	1.1622	1.1854	1.1622	1.1854	1.2757	1.1702
General Construction KY-W-GC03-062420	KY-W-GC03-062420-LMC	Lusk Mechanical Contractors Inc.	1.2649	1.2757	1.2649	1.2757	1.2757	1.2665
General Construction KY-W-GC04-062420	KY-W-GC04-062420-HWP	Howard W. Pence, Inc.	1.4766	1.9255	1.4766	1.9255	1.3514	1.5153
General Construction KY-W-GC05-062420	No Award	No Bid						
HVAC Construction KY-W-HVAC01-062420	KY-W-HVAC01-062420-LMC	Lusk Mechanical Contractors Inc.	1.2757	1.2973	1.2757	1.2973	1.2757	1.2778
HVAC Construction KY-W-HVAC02-062420	No Award	No Bid						
Electrical Construction KY-W-E01-062420	KY-W-E01-062420-PLS	Place Services, Inc.	1.1577	1.1579	1.1255	1.1331	1.1039	1.1458
Electrical Construction KY-W-E02-062420	KY-W-E02-062420-LMC	Lusk Mechanical Contractors Inc.	1.2757	1.2973	1.2757	1.2973	1.2757	1.2778
Roofing Weatherproofing KY-W-RW01-062420	KY-W-RW01-062420-LMC	Lusk Mechanical Contractors Inc.	1.2649	1.2757	1.2649	1.2757	1.2757	1.2665
Roofing Weatherproofing KY-W-RW02-062420	KY-W-RW02-062420-TEA	Tecta America	1.4865	1.6703	1.2919	1.5838	1.4378	1.4495
Roofing Weatherproofing KY-W-RW03-062420	No Award	No Bid						
Paving Construction KY-W-P01-062420	No Award	No Bid						
Paving Construction KY-W-P02-062420	No Award	No Bid						
General Construction KY-E-GC01-062420	KY-E-GC01-062420-PLS	Place Services, Inc.	1.1734	1.1774	1.1335	1.1346	1.1039	1.1582
General Construction KY-E-GC02-062420	KY-E-GC02-062420-FHP	F.H. Paschen	1.1622	1.1854	1.1622	1.1854	1.2757	1.1702


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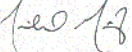
General Construction KY-E-GC03-062420	<b>KY-E-GC03-062420-LMC</b>	<b>Lusk Mechanical Contractors Inc.</b>	<b>1.2649</b>	<b>1.2757</b>	<b>1.2649</b>	<b>1.2757</b>	<b>1.2757</b>	<b>1.2665</b>
General Construction KY-E-GC04-062420	<b>KY-E-GC04-062420-HWP</b>	<b>Howard W. Pence, Inc.</b>	<b>1.4766</b>	<b>1.9255</b>	<b>1.4766</b>	<b>1.9255</b>	<b>1.3514</b>	<b>1.5153</b>
General Construction KY-E-GC05-062420	<b>No Award</b>	<b>No Bid</b>						
HVAC Construction KY-E-HVAC01-062420	<b>KY-E-HVAC01-062420-LMC</b>	<b>Lusk Mechanical Contractors Inc.</b>	<b>1.2757</b>	<b>1.2973</b>	<b>1.2757</b>	<b>1.2973</b>	<b>1.2757</b>	<b>1.2778</b>
HVAC Construction KY-E-HVAC02-062420	<b>No Award</b>	<b>No Bid</b>						
Electrical Construction KY-E-E01-062420	<b>KY-E-E01-062420-PLS</b>	<b>Place Services, Inc.</b>	<b>1.1577</b>	<b>1.1579</b>	<b>1.1255</b>	<b>1.1331</b>	<b>1.1039</b>	<b>1.1458</b>
Electrical Construction KY-E-E02-062420	<b>KY-E-E02-062420-LMC</b>	<b>Lusk Mechanical Contractors Inc.</b>	<b>1.2757</b>	<b>1.2973</b>	<b>1.2757</b>	<b>1.2973</b>	<b>1.2757</b>	<b>1.2778</b>
Roofing Weatherproofing KY-E-RW01-062420	<b>KY-E-RW01-062420-LMC</b>	<b>Lusk Mechanical Contractors Inc.</b>	<b>1.2649</b>	<b>1.2757</b>	<b>1.2649</b>	<b>1.2757</b>	<b>1.2757</b>	<b>1.2665</b>
Roofing Weatherproofing KY-E-RW02-062420	<b>KY-E-RW02-062420-TEA</b>	<b>Tecta America</b>	<b>1.4757</b>	<b>1.6595</b>	<b>1.8216</b>	<b>1.5730</b>	<b>1.4270</b>	<b>1.5738</b>
Roofing Weatherproofing KY-E-RW03-062420	<b>No Award</b>	<b>No Bid</b>						
Paving Construction KY-E-P01-062420	<b>No Award</b>	<b>No Bid</b>						
Paving Construction KY-E-P02-062420	<b>No Award</b>	<b>No Bid</b>						


\*\* A complete Abstract of Bids, setting forth all bids received (as applicable), is available on request to Sourcewell.

**Findings of the Bid Evaluation Committee**

Bid submissions were reviewed thoroughly according to the IFB Specifications with awards going to the lowest responsive/responsible bidders. The selected contractors identified in the results above have the required experience with IQCC in the State of Kentucky, and all the awarded bids were determined to be competitive and reasonable for the areas.

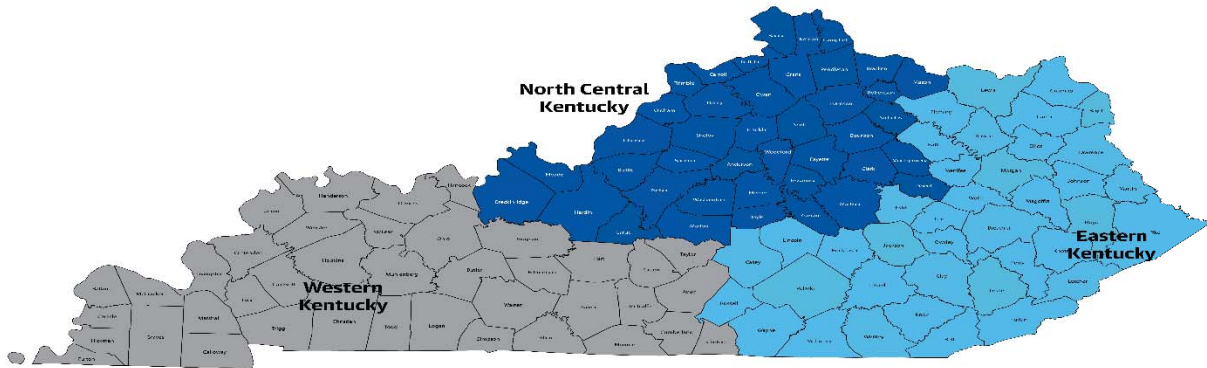
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Kim Austin, CPPB, Procurement Lead Analyst, Sourcewell

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Brandon Town, CPSM, CPSD, Procurement Analyst, Sourcewell

## Attachment 1

### Geographic Map of Sourcewell Contract Area



### North Central Kentucky Counties

Anderson	Grant	Nelson
Boone	Hardin	Nicholas
Bourbon	Harrison	Oldham
Boyle	Henry	Owen
Bracken	Jefferson	Pendelton
Breckinridge	Jessamine	Powell
Bullitt	Kenton	Robertson
Campbell	Larue	Scott
Carroll	Madison	Shelby
Clark	Marion	Spencer
Fayette	Mason	Trimble
Franklin	Meade	Washington
Gallatin	Mercer	Woodford
Garrard	Montgomery	Nelson

## Eastern Kentucky Counties

Bath	Jackson	McCreary
Bell	Johnson	Menifee
Boyd	Knott	Morgan
Breathitt	Knox	Owsley
Carter	Laurel	Perry
Casey	Lawrence	Pike
Clay	Lee	Pulaski
Elliot	Leslie	Rockcastle
Estill	Letcher	Rowan
Fleming	Lewis	Russell
Floyd	Lincoln	Wayne
Greenup	Magoffin	Whitley
Harlan	Martin	Wolfe

## Western Kentucky Counties

Adair	Fulton	McLean
Allen	Graves	Metcalfe
Ballard	Grayson	Monroe
Barren	Green	Muhlenberg
Butler	Hancock	Ohio
Caldwell	Hart	Simpson
Calloway	Henderson	Taylor
Carlisle	Hickman	Todd
Christian	Hopkins	Trigg
Clinton	Livingston	Union
Crittenden	Logan	Warren
Cumberland	Lyon	Webster
Daviess	Marshall	
Edmonson	McCracken	