



Proposal Evaluation Janitorial Supplies and Equipment with Related Services RFP #101320

Possible Points		American Paper & Twine Company	BE Industries	Centaur Floor Machines, Limited	Froggy's Fog, LLC	LaserCAM Fabrication, Inc.	MaxAssure, Inc.	May Enterprises, Inc.	Midwest Industrial Supply
		Conformance to Terms/ Conditions to Include Documentation	50	33	29	44	35	32	36
Pricing	400	307	218	341	283	309	277	298	318
Financial, Industry and Marketplace Successes	75	48	50	55	53	47	50	58	52
Bidder's Ability to Sell/ Service Contract Nationally	100	66	61	76	71	65	66	71	70
Bidder's Marketing Plan	50	29	32	45	30	32	32	39	34
Value Added Attributes	75	45	50	65	47	52	48	62	46
Warranty Coverages and Information	50	37	32	44	32	28	40	41	39
Selection and Variety of Products and Services Offered	200	146	136	148	130	124	125	143	134
Total Points	1,000	711	608	818	681	689	674	753	727
Rank Order		8	15	4	11	10	12	6	7

Possible Points		MINUTEMAN INTERNATIONAL, INC.	Mountain Fresh, LLC	Seekr Global, Inc.	Sid Tool Co.	Stalwart Medical Solutions, LLC	Staples Contract & Commercial, LLC	W W Grainger, Inc.
		Conformance to Terms/ Conditions to Include Documentation	50	43	37	35	43	34
Pricing	400	309	274	308	333	259	328	336
Financial, Industry and Marketplace Successes	75	59	50	52	64	49	65	68
Bidder's Ability to Sell/ Service Contract Nationally	100	82	63	65	86	59	86	88
Bidder's Marketing Plan	50	43	34	31	43	27	46	45
Value Added Attributes	75	63	53	53	65	45	67	68
Warranty Coverages and Information	50	43	35	34	42	33	43	45
Selection and Variety of Products and Services Offered	200	155	126	127	164	135	183	182
Total Points	1,000	797	672	705	840	641	861	877
Rank Order		6	13	9	3	14	2	1

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