



Proposal Evaluation
Ice Rink and Arena Equipment with Related Supplies and Services RFP #120320

Possible Points	All American Ice	American Arena	Athletica Sports	Big Hill Services	CIMCO Refrigeration	Climate by Design
Conformance to RFP Requirements	50	43	43	44	36	40
Pricing	400	321	334	329	250	311
Financial Viability and Marketplace Success	75	64	62	69	51	68
Ability to Sell and Deliver Service	100	79	73	82	67	85
Marketing Plan	50	45	42	45	30	41
Value Added Attributes	75	65	58	65	55	62
Warranty	50	43	42	41	36	39
Depth and Breadth of Offered Equipment, Products, or Services	200	173	172	179	166	161
Total Points	1,000	833	826	854	691	829
Rank Order		2	4	1	8	3

Possible Points	Northwest Rubber	OmniSport Inc	Resurface Corp	Silkea	Zamboni Company
Conformance to RFP Requirements	50	-	37	35	41
Pricing	400	-	283	245	337
Financial Viability and Marketplace Success	75	-	52	50	61
Ability to Sell and Deliver Service	100	-	69	71	83
Marketing Plan	50	-	35	32	41
Value Added Attributes	75	-	55	51	63
Warranty	50	-	39	39	43
Depth and Breadth of Offered Equipment, Products, or Services	200	-	158	137	156
Total Points	1,000	-	728	660	825
Rank Order		7	9		5

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