



### Proposal Evaluation Aftermarket Vehicle Parts and Supplies RFP #032521

Possible Points		Automotive Parts Services Group (The Group)	Auto-Wares Inc.	Beecher Emission Solution Technologies, LLC	Capital Filtrations Inc	Diesel Laptops, LLC	ELLIOTT AUTO SUPPLY CO INC	General Motors ACDelco	Genuine Parts Company dba NAPA Auto Parts	IEH Auto Parts LLC
Conformance to RFP Requirements	50	39	33	38	37	33	40	40	44	44
Pricing	400	323	281	291	311	261	326	311	335	330
Financial Viability and Marketplace Success	75	58	53	51	51	55	58	61	68	65
Ability to Sell and Deliver Service	100	77	64	68	59	69	79	83	90	83
Marketing Plan	50	34	31	36	34	33	39	38	46	44
Value Added Attributes	75	55	51	53	56	44	56	50	64	64
Warranty	50	42	39	40	39	36	42	42	41	43
Depth and Breadth of Offered Equipment, Products, or Services	200	181	165	131	139	105	173	163	184	175
<b>Total Points</b>	<b>1,000</b>	<b>809</b>	<b>717</b>	<b>708</b>	<b>726</b>	<b>636</b>	<b>813</b>	<b>788</b>	<b>872</b>	<b>848</b>
<b>Rank Order</b>		<b>7</b>	<b>15</b>	<b>16</b>	<b>14</b>	<b>17</b>	<b>6</b>	<b>9</b>	<b>1</b>	<b>2</b>

Possible Points		Imperial Supplies Holdings Inc	Interstate Batteries, INC.	Jasper Engine Exchange	New York Bus Sales, LLC	O'Reilly Auto Enterprises LLC	Paccar Parts (PACCAR, Inc.)	Wastebuilt Environmental Solutions LLC	Whelen Engineering Company Inc.
Conformance to RFP Requirements	50	40	36	42	43	40	39	35	37
Pricing	400	334	334	336	326	333	286	312	321
Financial Viability and Marketplace Success	75	64	56	64	57	59	64	57	60
Ability to Sell and Deliver Service	100	83	79	82	74	83	83	79	78
Marketing Plan	50	42	34	43	40	40	35	40	33
Value Added Attributes	75	64	60	59	60	60	66	39	57
Warranty	50	41	40	41	41	43	39	37	38
Depth and Breadth of Offered Equipment, Products, or Services	200	163	134	169	154	175	168	155	141
<b>Total Points</b>	<b>1,000</b>	<b>831</b>	<b>773</b>	<b>836</b>	<b>795</b>	<b>833</b>	<b>780</b>	<b>754</b>	<b>765</b>
<b>Rank Order</b>		<b>5</b>	<b>11</b>	<b>3</b>	<b>8</b>	<b>4</b>	<b>10</b>	<b>13</b>	<b>12</b>

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