



**COMMENT AND REVIEW**  
to the  
REQUEST FOR PROPOSAL (RFP) #040621  
Entitled

**Bulk Solid Waste and Recycling Equipment**

The following advertisement was placed February 16, 2021 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Bidding, Merx, The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), PublicPurchase.com, and February 17, 2021 in Oregon's *Daily Journal of Commerce*:

*Sourcewell, a State of Minnesota local government agency and service cooperative, is requesting proposals for Bulk Solid Waste and Recycling Equipment to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 6, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

AMERICAN HOSE & HYDRAULICS	PTR Baler and Compactor Company
BAKERS WASTE EQUIPMENT, Inc.	RATE Inc. dba Randco Tanks
Bio-USA, Inc.	Reaction Distributing, Inc.
Blankenship Equipment Repair, Inc.	ReCollect Systems, Inc.
Box Gang Manufacturing, LLC	Regina Construction Association
Brockett Welding Fabrication and General Contracting, LLC	Rehrig Pacific Company
Builtrite Manufacturing, Inc.	Scranton Manufacturing Co., Inc.
Busch Systems International, Inc.	Sebright Products, Inc.
Cascade Engineering, Inc.	Sierra International Machinery, LLC
Chevin Fleet Solutions, LLC	Spartan Truck Company, Inc.
ConstructConnect	Stellar Industries - Garner, IA
Environmental Metal Works, Ltd.	Stinar, LLC
FILCO CARTING CORP.	Super Save Group of Companies

Fusion West Manufacturing, Inc.	SwapLoader USA, LTD
GRYB USA	Switch-N-Go, LLC
Halton Recycling Ltd. dba Emterra Environmental	T & T Disposal Services, LTD
Hol-Mac Corporation	Toter, LLC
Iron Container, LLC	Ultimate Specialties, LLC
Marathon Equipment Company	Universal Handling Equipment Company, Ltd.
MARREL CORPORATION	Warren Equipment, Inc.
Metro Compactor Services, Inc.	Wastequip Manufacturing Company, LLC
Midwest Welding and Machine, Inc.	Western Oilfields Supply Company
Nexgen Municipal, Inc.	Western Systems and Fabrication, LLC
Palfinger US Holdings, INC.	Xenon Services, LLC
Petersen Industries, Inc.	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on April 6, 2021, at 4:30:49 pm CT. Proposals were received from the following:

BAKERS WASTE EQUIPMENT, Inc.  
 Box Gang Manufacturing, LLC  
 Builtrite Manufacturing, Inc.  
 Busch Systems International, Inc.  
 Environmental Metal Works, Ltd.  
 GRYB USA  
 Hol-Mac Corporation  
 Iron Container, LLC  
 Marathon Equipment Company  
 Midwest Welding and Machine, Inc.  
 Petersen Industries, Inc.  
 PTR Baler and Compactor Company  
 Reaction Distributing, Inc.  
 Sebright Products, Inc.  
 Sierra International Machinery, LLC  
 Stellar Industries - Garner, IA  
 SwapLoader USA, LTD  
 Ultimate Specialties, LLC  
 Universal Handling Equipment Company, Ltd.  
 Warren Equipment, Inc.  
 Wastequip Manufacturing Company, LLC

Proposals were reviewed by the Proposal Evaluation Committee:

Greg Grunig, Procurement Lead Analyst  
 Chris Robinson, Procurement Manager  
 Bill Davison, Procurement Analyst  
 Beverly Hoemberg, Procurement Analyst

**The findings of the Proposal Evaluation Committee are summarized as follows:**

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

Box Gang Manufacturing, LLC, is a certified SBE offering a variety of refuse and recycling containers, loaders, compactors and balers. They have an internal sales and service team, and a network of dealers, to serve participating entities across the U.S. and Canada. Box Gang offers a solid pricing discount to Sourcewell participating entities.

Hol-Mac Corporation is offering a broad range of equipment for the loading and hauling of refuse and recycling products. Their dealer network offers Sourcewell participating entities access to service and sales support across the U.S. and Canada. Hol-Mac provides standard training to new equipment operators. Their proposal reflects sizable discounts from list pricing for Sourcewell participating entities.

Marathon Equipment Company presents a complete line of containers, balers, and compactors. Utilizing their network of over 100 dealers, along with their internal team, they can service the U.S. and Canadian participating entities. Marathon Equipment offers significantly discounted pricing to Sourcewell participating entities.

Petersen Industries, Inc., offers a range of equipment used in the loading or unloading of recycling and waste products and receptacles. They have the ability to serve Sourcewell participating entities with products and personnel covering the U.S. and Canada. Petersen Industries is offering a competitive discount from published list pricing.

Wastequip Manufacturing Company, LLC, is offering Sourcewell participating entities a broad and deep line of waste and recycling containers, compactors and equipment to load and unload various end products. They have partners that cover financing and leasing options, if needed. With 50 state coverage and service available in Canada, Wastequip is ready to serve Sourcewell participating entities. They offer a range of solid discounts from catalog list pricing by product category.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #040621 to:

Box Gang Manufacturing LLC	#040621-BXG
Hol-Mac Corporation	#040621-HMC
Marathon Equipment Company	#040621-MEC
Petersen Industries, Inc.	#040621-PII
Wastequip Manufacturing Company LLC	#040621-WQI

The preceding recommendations were approved on May 24, 2021.

DocuSigned by:  
*Greg Grunig*

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Greg Grunig, Procurement Lead Analyst

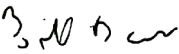
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Chris Robinson, CPSM, Procurement Manager

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Bill Davison, CPPO, NIGP-CPP, Procurement Analyst

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Beverly Hoemberg, Procurement Analyst


### STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #040621 for Bulk Solid Waste and Recycling Equipment**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

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Jeremy Schwartz, CSSBB, CPPO  
Chief Procurement Officer