

## Siemens Sourcewell Contract EV Supply Equipment and Related Services #042221-SIE As of February 18, 2025

Pricing for contract #042221-SIE offers Sourcewell participating agencies the following discounts:

- Pricing is presented as line items and per labor category rates. Prices shown are discounted from Siemens National Account Tiered labor rates on the discounts given to Siemens' Most Favored Customers for both products and labor.
- Additional discounts may be available at the time of proposal.
- The final proposal price for Canadian customers will be based on the U.S. price plus the application of the USDCAD exchange rate posted by the Bank of Canada on the date of the proposal.

Siemens offers Sourcewell discounts as follows:

- Labor: average discount is 30.55%
- Materials listed on the contract and open-market or open-sourced products off MSRP/List Price per the following:
  - Volume discounts for 50+ and 100+ units
  - Level 2 Residential and Commercial Chargers: 74.19%
  - Level 2 Cellular Service Plan: 74.19%
  - Level 2 Extended Warranty for Non-Buy America chargers:74.19%
  - Level 2 Post & Cable Retraction:74.19%
  - Siemens SICHARGE UC HPC Chargers (Level 3 charger): 36.76%
  - Packaged Solutions Versicharge (Level 2 charger): 74.19%
  - Depotfinity Options: 74.19%
  - Heliox Products:74.19%
  - Depot360: 75.20%