



**COMMENT AND REVIEW**  
to the  
REQUEST FOR PROPOSAL (RFP) #042221  
Entitled

**Electric Vehicle Supply Equipment and Related Services**

The following advertisement was placed March 4, 2021 in *USA Today*, in South Carolina's *The State*, in *The Oklahoman* and on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://portal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), PublicPurchase.com, and March 5, 2021 in Oregon's *Daily Journal of Commerce*:

*Sourcewell, a State of Minnesota local government agency and service cooperative, is requesting proposals for Electric Vehicle Supply Equipment and Related Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 22, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

647514 Ont. Inc.	Kohler Power Systems
ABB	Konnectronix, Inc.
ABB Canada	LeadingAhead Energy
Aescit Corp	Lightning Systems
Altro	Lightspec
Ample, Inc.	LilyPad EV, LLC
AMPLIFY Power, Inc.	Lion Buses, Inc.
Andromeda Power, LLC	Livingston Energy Group, LLC
APS FireCo	Miner, Ltd.
Battery Systems, Inc.	Momentum Dynamics Corporation
BEAM Global	Moser Services Group, LLC
Bergstrom, Inc.	MSC INDUSTRIAL SUPPLY
Blink Network, LLC	NAD Grid Corporation
ChargeLab, Inc.	National Car Charging, LLC

ChargePoint, Inc.	Nexgen Municipal, Inc.
ChargerCrew Canada	North Coast Electric
CLEAResult Consulting, Inc.	NovaCHARGE, LLC
ClipperCreek, Inc.	Nuvve Holding Corporations
Continental Mine and Industrial Supply, Ltd.	Oakcreek Golf & Turf
Deerland Equipment	Oasis Charger
Department of General of Services	Opconnect, Inc.
Diversified Power, Inc.	PACCAR Parts (PACCAR, Inc.)
Domino Highvoltage Supply Inc.	Pacific Lighting Mgt, Inc.
Don Brown Bus Sales, Inc.	Pacifico Ford, Inc.
EASY Charge, Inc.	Paired Power, Inc.
Electrada, LLC	Parts Authority, LLC
Electrify America, LLC	PCS Energy
Electriphi, Inc.	Peterbilt Motors Company
Enel X North America, Inc.	Pine Shore Energy, LLC
Energetics	PlugIn Stations Online, LLC
Envision Solar International, Inc.	Precise ParkLink, Inc.
EV Connect, Inc.	Proterra, Inc.
EVBox Group	Proventus Global, Inc.
EvGateway	Rentokil North America
EVgo Services LLC	Revitalize Charging Solutions, Inc.
EVOCHARGE - Phillips and Temro Industries	Rivian, LLC
EVSE, LLC	Rowan University
EVunited	SemaConnect
Faith Technologies	Siemens Industry, Inc.
FLO Services USA, Inc.	Sled Consulting, LLC
FreeWire Technologies	State of Maine DAFS-Central Fleet Mgmt
Gilbarco, Inc.	The Mobility House, LLC
Greenspot	Trapeze Software Group, Inc.
HELIOX TECHNOLOGY, INC.	Verdek, LLC
In-Charge Energy, Inc.	VIRICITI, LLC
iSun Energy, LLC	Webasto Charging Systems
Jacobsen	Wireless Advanced Vehicle Electrification, Inc.
JF Acquisition, LLC	Xos
JF PETROLEUM GROUP	Zeco Systems, Inc.
Jobbers Equipment Warehouse, Inc.	ZEF Energy

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on April 22, 2021, at 4:35:09 pm CT. Proposals were received from the following:

ABB  
Ample, Inc.  
AMPLY Power, Inc.  
Andromeda Power, LLC

Blink Network, LLC  
ChargeLab, Inc.  
ChargePoint, Inc.  
ClipperCreek, Inc.  
Electrada, LLC  
Electriphi, Inc.  
Enel X North America, Inc.  
Envision Solar International, Inc.  
EV Connect, Inc.  
EVBox Group  
EvGateway  
EVgo Services LLC  
EVOCHARGE - Phillips and Temro Industries  
EVSE, LLC  
Faith Technologies  
FLO Services USA, Inc.  
FreeWire Technologies  
Gilbarco, Inc.  
HELIOX TECHNOLOGY, INC.  
In-Charge Energy, Inc.  
iSun Energy, LLC  
JF PETROLEUM GROUP  
Konnectronix, Inc.  
LilyPad EV, LLC  
Lion Buses, Inc.  
Livingston Energy Group, LLC  
Moser Services Group, LLC  
NAD Grid Corporation  
National Car Charging, LLC  
NovaCHARGE, LLC  
Nuvve Holding Corporations  
Opconnect, Inc.  
Pacific Lighting Mgt, Inc.  
PCS Energy  
Pine Shore Energy, LLC  
PlugIn Stations Online, LLC  
Rivian, LLC  
SemaConnect  
Siemens Industry, Inc.  
The Mobility House, LLC  
Verdek, LLC  
VIRICITI, LLC  
Wireless Advanced Vehicle Electrification, Inc.  
Zeco Systems, Inc.  
ZEF Energy

Proposals were reviewed by the Proposal Evaluation Committee:

Greg Grunig, Procurement Lead Analyst  
Michael Munoz, CPPB, Procurement Analyst  
Carol Jackson, Procurement Analyst  
Stephanie Haataja, CPIM, Procurement Analyst

**The findings of the Proposal Evaluation Committee are summarized as follows:**

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

Blink Network, LLC, offers Level 2 and DCFC chargers along with a broad range of related services. They have a direct sales structure and a reseller network to serve participating entities across the United States. Blink Network offers Sourcewell participating entities a solid discount off MSRP for networked chargers with volume discounts available.

ChargePoint, Inc., and their group of value-added resellers, offer Sourcewell participating entities a turnkey EVSE solution utilizing networked DCFC and Level 2 chargers. Their installer network, technical support team, and operations and maintenance partners are available to respond to service needs in the US and Canada. Chargepoint offers a competitive discount to Sourcewell participating entities.

EV Connect, Inc., provides an open standards-based software platform and sales of a variety of equipment manufacturer Level 2 and Level 3 networked charging solutions. They have demonstrated experience with deployed systems in both Canada and the United States. EVConnect offers significant discounts from list pricing on both hardware and software.

EVBox Group offers a line of AC and DC EV charging hardware, a variety of service options, and access to five alternatives in charging management software provider. They also have an available vendor partner offering a "ready-to-operate" program for a turnkey solution priced on either a time and materials or fixed fee basis. EVBox is offering a range of discounts from MSRP to Sourcewell participating entities in the US and Canada.

FLO Services USA, Inc., presents a range of networked and non-networked Level 2 and DCFC chargers, network services, maintenance support, and warranty service through their expansive distribution network across the United States and Canada. Their service contracts allow Sourcewell participating entities to streamline preventative and corrective maintenance planning. FLO Services offer sizable MSRP discounts (both USD and CAD) and a range of volume discounts to participating entities.

FreeWire Technologies manufactures and distributes direct current fast chargers (DCFC) with integrated battery storage technology. The battery technology offers an alternative for rural installations and addresses potential power grid constraints or grid outage situations. FreeWire has a blended model of direct and dealer network sales and service coverage for Sourcewell participating entities across the United States and Canada. They offer a discounted MSRP pricing to Sourcewell entities.

Livingston Energy Group, LLC, provides networked and non-networked Level 2 Charging stations for Sourcewell participating entities in Canada and the United States. In addition to hardware, Livingston offers a variety of subscription services, installation, and warranty service. Livingston offers sizable discounts from list pricing.

Nuvve Holding Corporation manufactures hardware and software for Level 2 and DCFC charging systems. Their solutions and related services are available through a mix of direct sale, dealer, distributor and reseller channels

covering the United States and Canada. Nuvve's vehicle-to-grid system allows owners to earn revenue and offset costs by providing energy to the grid. They offer a competitive pricing discount from MSRP with volume discounts also available.

SemaConnect presents a range of Level 2 chargers, with all devices arriving fully assembled and intact allowing for flexibility in installation alternatives. Their organic sales team, along with independent service contractors, can serve Sourcewell participating entities across the United States and Canada. SemaConnect offers extended warranties of up to 5 years and a solid pricing discount.


Siemens Industry, Inc., manufactures EV charging hardware and is the developer of monitoring and control software platforms. Their solutions are delivered through 98 sales offices in the United States and Canada. Siemens offers Level 2, Level 3, Fleet and Transit chargers along with ancillary services. Service contracts and warranty service are available through their network of companies. Siemens offers a range of significant discounts from list pricing to Sourcewell participating entities.

Wireless Advanced Vehicle Electrification, Inc., provides networked and non-networked charging systems and full service solutions, including installation, warranty service, and networking, for medium and heavy-duty vehicles. Their wireless inductive charging systems result in extended ranges and duty cycles for fleet vehicles. They offer a competitive pricing discounts to Sourcewell participating entities along with options for extended service contracts.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #042221 to:

Blink Charging Co.	#042221-BLK
EV Connect, Inc.	#042221-EVC
EvBox North America Inc.	#042221-EVB
Chargepoint, Inc.	#042221-CPI
FLO Charging Solutions USA, Inc.	#042221-FLO
FreeWire Technologies	#042221-FRE
Livingston Energy Group, LLC	#042221-LIV
Nuvve Holding Corp.	#042221-NUV
SemaConnect	#042221-SEM
Siemens Industry, Inc.	#042221-SIE
Wireless Advanced Vehicle Electrification, LLC	#042221-WVE

The preceding recommendations were approved on July 13, 2021.

DocuSigned by:  
  
 7DDDCEFD8B3D45D...

Greg Grunig, Procurement Lead Analyst

Sourcewell

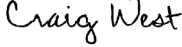
DocuSigned by:



7BCA93CD6377421...

Brandon Town, CPSM, CPD, Procurement Analyst

DocuSigned by:



7F41572C858B4BA...

Craig West, Procurement Analyst

DocuSigned by:



755BA3F379B5409...

Stephanie Haataja, CPIM, Procurement Analyst

### STATEMENT OF COMPLIANCE

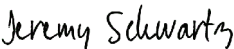
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #042221** for **Electric Vehicle Supply Equipment and Related Services**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

DocuSigned by:



C0FD2A139D06489...

Jeremy Schwartz, CSSBB, CPPO  
Chief Procurement Officer