



Proposal Evaluation
Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories RFP #091521

Possible Points	72 HOUR, LLC dba National Auto Fleet Group	CONTEMPORARY MOTOR CARS, INC.	Creative Bus Sales, Inc.	Davis Chevrolet, GMC, Buick, Ltd.	Donlen, LLC	GreenPower Motor Company, Inc.	Lithia Toyota of Billings II, LLC	Lordstown Motors Corp.	Mike Albert Leasing, Inc.	RO Truck & Equipment LLC DBA RO Bus Sales	Tesla, Inc.	TROPICAL FORD, INC.	VALLEY FORD TRUCK, INC.
Conformance to Terms/ Conditions to Include Documentation	50	46	33	38	34	38	34	37	36	35	40	38	41
Pricing	400	355	244	298	240	268	268	264	259	255	260	301	314
Financial, Industry and Marketplace Successes	75	66	56	63	47	49	50	46	55	58	60	55	64
Bidder's Ability to Sell/ Service Contract Nationally	100	84	66	79	60	72	70	59	70	64	82	65	77
Bidder's Marketing Plan	50	47	31	40	26	31	29	36	36	34	34	36	40
Value Added Attributes	75	61	43	45	49	58	49	64	49	48	65	56	53
Warranty Coverages and Information	50	43	37	40	38	39	41	41	38	38	44	41	39
Depth and Breadth of Offered Equipment, Products, or Services	200	176	134	146	155	154	149	133	156	156	143	160	166
Total Points	1,000	878	644	749	649	709	690	680	699	688	728	752	794
Rank Order	1	22	4	11	6	8	10	7	9	5	3	2	2

DocuSigned by:
James Voelker
 12F6C2D9-461E-4A41
 James Voelker, CPCM, CFCM, Procurement Lead Analyst

DocuSigned by:
Stephanie Haatja
 7268A3D-378D-440B
 Stephanie Haatja, CPIM, Procurement Analyst

DocuSigned by:
Craig West
 7747D7C2D5B84BA
 Craig West, Procurement Analyst

DocuSigned by:
Tom Sharbonno
 012C388F-1914E2
 Tom Sharbonno, Procurement Analyst