



Teladoc™  
HEALTH



Teladoc Health  
Preferred Pricing for  
Alliant (Sourcewell)

# Livongo - Chronic Care Complete (Whole Person)

Chronic Care Complete		<u>Chronic Care Complete</u>
<u>Per Participant Per Month - PPPM</u>	<u>MSRP Pricing</u>	<u>Alliant's Preferred Pricing for Sourcewell</u>
		For each program:
Diabetes	\$107	<b>\$95</b>
Pre-Diabetes	\$82	Year 1 program cost will be <b>\$73</b> Year 2 program cost will be <b>\$53</b>
Cardiovascular	\$60	<b>\$54</b>

# Livongo Performance Guarantees for Sourcewell

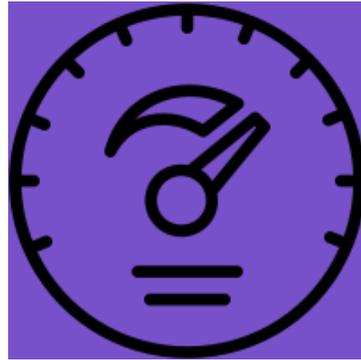
\*Performance Guarantees Only Available for Chronic Care Complete\*

1



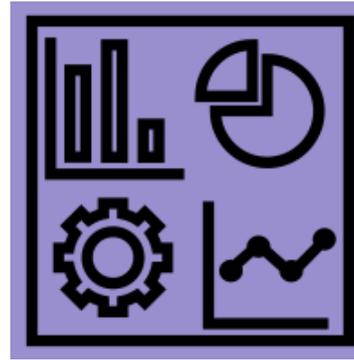
Applicable for **direct clients** looking at Chronic Care Complete with **2,500+ employees**

2



Standardized PG's will be added on a go-forward basis for new Sourcewell groups that meet the PG criteria

3



PG's are measured and calculated at the client level (i.e., not BoB or partner-level)

4



PG's are only available when **Livongo-led marketing** is utilized

# Performance Guarantees (For Chronic Care Complete Only)

## Chronic Care Services (Health Outcomes-Based)

	For Participants who have been enrolled for at least:	And have the following minimum qualifications at enrollment:	Fees at Risk <i>per Participant per month</i>	Outcomes Guaranteed
Chronic Care Complete Diabetes Management	6 months	A1c $\geq$ 7.5%	\$7	Average A1c reduction of 0.5%
		BMI 30	\$6	Tier 1: <b>3%</b> average weight reduction
Chronic Care Complete Diabetes Prevention			\$4	Tier 2: <b>4%</b> average weight reduction
			\$2	Tier 3: <b>5%</b> average weight reduction
Chronic Care Cardiovascular	Systolic Blood Pressure $\geq$ 140	\$5	Average SBP reduction of -5mmHG	

## Chronic Care Services (NPS-Based)

	For Participants who have been enrolled for at least:	Fees at Risk <i>per Participant per month</i>	Outcomes Guaranteed
Chronic Care Complete Diabetes Management	6 Months	\$1	Average NPS of 40 (annually)

# Livongo - Chronic Care Management (Standalone)

Chronic Care - Stand-alone programs		Chronic Care Management
<u>Per Participant Per Month - PPM</u>	MSRP Price	<u>Alliant's Preferred Pricing for Sourcewell</u>
Diabetes	\$75	<b>\$69</b>