

Pricing Proposal

Medline will offer the below **Minimum discounts** off Medline list price. This is a discount floor, and in many cases deeper discounts can be offered. Medline can provide list pricing by product upon request from either SOURCEWELL or SOURCEWELL member. List pricing may fluctuate over the term of the contract in accordance with market conditions or costing changes. Medline reserves the right to negotiate pricing independent pricing agreements through the SOURCEWELL contract with individual members as long as it falls within the below discount structure.

Description	Minimum Discount
Medline Brand Products	30% off Medline list price
Non-Medline/National Brand Products	25% off Medline list price

Freight/Minimum Orders

- A. Minimum Order Requirements:** Three hundred and fifty dollars (\$350)
- B. Freight:** Orders over minimum will ship free freight with the following exceptions
 - a. Emergency/rush orders
 - b. Orders outside ship-schedule
 - c. Non-stock or vendor direct ship items may incur freight charges
- C. Lost Products:** All lost Products will be reported to Vendor's customer service department. Vendor will issue credit within ten (10) days of notification of lost Product; alternatively, re-shipment of missing Product will occur immediately after notification.
- D. Ship Schedule:** Each account will be assigned a delivery schedule to provide consistent shipment points. Any orders occurring outside this ship schedule, or orders placed after ship cutoff may incur additional freight charges.
- E. Lead time:** Standard lead time for stocked products is 2 days ARO, including in Alaska and Hawaii.
- F. Local Agreements:** In some cases, local agreements may be negotiated which will supersede contract freight terms listed above. These agreements will be communicated to SOURCEWELL.