Company	Wausau Equipment Company, Inc.
Address	1905 S. Moorland Road New Berlin, WI 53151
Website	www.wausauequipment.com
Phone	(800) 788-6066
Fax	
Sourcewell Contract #	080818-WAS Effective Date 2022-03-01
Company	Henke Manufacturing
Address	3070 Wilson Ave Leavenworth, KS 66048
Website	http://henkemfg.com/national-contract/
Phone	(888) 682-9010
Fax	(913) 682-0300
Sourcewell Contract #	080818-HEN Effective Date 2022-03-01

SOURCEWELL CONTRACT PROPOSED MEMBER DISCOUNT SCHEDULE United States & Canada

PRODUCT DESCRIPTIONS	Discount Off Sourcewell Price Book*
Completed Trucks	12%
Reversible-Plows-Straight-Truck	12%
Expressway Plows-Trucks	12%
Funnel Plows-Trucks	12%
V-Plows - Trucks	12%
Truck Wings	12%
Plow Portion Swivel Plates	12%
Running Gear & Misc	12%
Cutting Edges & Wear Components	12%
Truck Portion Hitches	12%
Electric Hydraulic Pumps	12%
UBS	12%
Spreaders	12%
Grader Lift Groups	12%
Hi-Gate	12%
Grader Wings	12%
Grader & Loader Plows	12%
Grader & Loader Dozer Blades	12%
Grader & Loader V-Plows	12%
Loader Plow+Wing Combos	12%
Quick Pushers and Ramp Buckets	12%
Talon	12%
Snowbasket	12%
Epoke (all models)	12%

Parts will be quoted based on the current list price less 1%.