



Proposal Evaluation Unmanned and Remotely Operated Vehicle Systems with Related Technology and Services RFP #011223

Possible Points		Advexure, LLC	Aero Systems West, Inc.	Autonomous Industrial Solutions, LLC	Deep Trekker, Inc.	FLYMOTION, LLC	Frontier Precision, Inc.	Hoverfly Technologies, Inc.	Isight RPV Services, LLC	Motorola Solutions, Inc.	NM Electronics, LLC
Conformance to RFP Requirements	50	37	36	39	41	41	33	34		40	32
Pricing	400	325	289	334	299	341	270	271		290	251
Financial Viability and Marketplace Success	75	57	45	51	61	55	50	55		63	48
Ability to Sell and Deliver Service	100	76	70	66	80	78	71	73		79	61
Marketing Plan	50	39	36	39	43	40	33	30		32	28
Value Added Attributes	75	60	53	51	59	63	50	51		60	43
Warranty	50	40	40	40	42	40	41	38		39	35
Depth and Breadth of Offered Equipment, Products, or Services	200	166	155	141	160	177	163	143		141	151
Total Points	1,000	800	724	761	785	835	711	695		744	649
Rank Order		3	12	9	4	1	14	16		10	17

Possible Points		Osiris Drone, Inc.	RJE Oceanbotics, Inc.	RMUS, LLC	Seafloor Systems, Inc.	Skydio, Inc.	Unmanned Vehicle Technologies, LLC	Vertex Unmanned Solutions, LLC	Volatus Aerospace USA Corp	W.S. Darley & Co.	Zach James Media
Conformance to RFP Requirements	50	29	36	40	40	39	38	38	41	40	
Pricing	400	80	266	295	311	249	308	321	321	259	
Financial Viability and Marketplace Success	75	38	53	62	62	57	56	58	62	65	
Ability to Sell and Deliver Service	100	51	69	77	77	78	75	70	80	77	
Marketing Plan	50	21	33	38	36	43	34	40	36	41	
Value Added Attributes	75	46	60	57	61	53	55	49	56	51	
Warranty	50	36	40	40	40	40	40	40	39	39	
Depth and Breadth of Offered Equipment, Products, or Services	200	128	141	174	153	155	164	146	176	170	
Total Points	1,000	429	698	783	780	714	770	762	811	742	
Rank Order		18	15	5	6	13	7	8	2	11	

DocuSigned by:
Greg Grunig
7DDDCEFD8B3D45D...

Greg Grunig, MS, Procurement Lead Analyst

DocuSigned by:
Craig West
7F41572C858B4BA...

Craig West, Procurement Analyst

DocuSigned by:
Nick Scholer
4513A60DCA01467...

Nick Scholer, Procurement Analyst

DocuSigned by:
Beverly Hoemberg
36394C13F1E94C7...

Beverly Hoemberg, Procurement Analyst