

Sourcewell Member Pricing Information and Discount Schedule RFP 081523

Figuerras seating pricing will be offered to all eligible members of Sourcewell and Canoe as MSRP less the Sourcewell members discount with the final net price shown per model in the pricing file.

The following product lines and segments from Figueras represent the members discount off MSRP.

- Figueras FIXED SEATING product line – 45%
- Figueras TELESCOPIC RETRACTABLE SYSTEM – 45%
- Figueras MOTION PRODUCTS (MSS) MUTARAIL, MUTASUB – 45%
- Figueras MUTAWHEEL MOBILE SYSTEM – 45%
- Our Made to Measure (MTM) Custom Seating will be priced once the project specifications have been approved due to member customization requirements.

Additional Pricing

- Figueras is offering installation services at cost plus 25%. If any additional wages occur, we will review them on a case-by-case basis.
- Any sourced or open market items will be quoted at cost plus 25%. These items will be noted on our quote. Examples of a few that would be considered open market are OEM parts, maintenance programs, inspection services, pre-site visits, and additional sourced materials for the inclusion into the project.
- We will consider a quantity or volume discount on a case-by-case basis.

Figuerras Seating has various options and items that are not included in the pricing file submitted but are at times part of the “Supply and Install” procedures of a project or purchasing of fixed or motions (retractable) systems. These additional offerings will be identified at the time of the project review, contracting, and quoting. Pricing cannot be provided until the full scope of the option is defined.

1. If the Sourcewell member has no architectural drawings and requires them, we can create “As Built” drawings of the site. Drawing services will be provided on a price per hour or a fixed total price.
2. We offer semi-custom changes to the products to accommodate the enhancement of the space or enhance or create a design element desired.
3. Figueras has the largest seating selection out of any manufacturer for retractable seating and fixed solutions and most of these have multiple variations that have been done and can be offered but are not outlined in the pricelist due to the variabilities.
4. Figueras can offer a site supervisor and site engineer.
5. Figueras will collaborate with the member on any other additional need they may have for their unique project.

