



Sourcewell

Awarded Contract

Contract # 091423-FELL



Celebrating over 100 years under the private ownership and executive leadership of the Fellowes Family, Fellowes is a global leader and trusted partner that provides product solutions to fulfill Worklife needs. With its full brand expansion into Contract Interiors, Fellowes now offers one efficient, streamlined source for commercial-grade workspace products, ergonomic accessories, modular walls, and networked air purification. Throughout its history, Fellowes has been grounded in its purpose to "serve at the intersection of family, innovation, quality and care."

We believe that where we work has a profound impact on how we work. After all, how a space looks, functions, and feels is directly related to its effectiveness. With the integration of Fellowes Contract Interiors and Architectural Solutions, we are giving teams more control than ever to create the spaces they need to do their best work, with the added flexibility to make smart adjustments amidst changing organizational needs. Each product is carefully designed using the latest research in ergonomics and body mechanics, with thoughtful aesthetic details to enhance every workplace setting, and backed by an industry leading lifetime warranty.



As a company, we are committed to providing solutions that foster sustainability and a focused attention on maintaining good environmental practices. This includes equipping federal agencies, state and local government, higher education, healthcare, and non-profit organizations with procured, high-performance work environments and worklife tools that prioritize sustainability and environmental stewardship.

As a "company with a conscience" we are dedicated to improving the lives of our customers, employees, communities, and planet. People are why and how we do what we do. Whether a customer or a teammate, there is the opportunity to have a positive impact.

We invest in best in class facilities, tools, resources, engineering labs and development programs to deliver products that exceed industry quality standards.

Headquartered in Itasca, Illinois, USA,
Fellowes operates from 24 locations across the globe

Showroom Locations:
Chicago, IL | Mesa, AZ



800.833.3746
fellowes.com

05/2024
© 2024 Fellowes, Inc.



Sourcewell

Awarded Contract

Contract # 091423-FELL

Sourcewell Contract
Contract #: 091423-FELL

Sourcewell Contract

Contract #: 091423-FELL

For more information contact:

Melissa Fuller
Vertical Markets Contract Manager
MFuller@Fellowes.com
812.639.8141

About Sourcewell

A self-sustaining government organization, Sourcewell has over 40 years of dedicated service helping government and education entities operate more efficiently through a variety of solutions.

- Contract purchasing solutions that are competitively solicited nationally, offering hundreds of awarded contracts.
- Technology solutions for schools created for educators, by educators.
- Regional programs and services to support area schools and communities - such as shared professional services and training opportunities - for our five-county service region in Minnesota.

Visit www.sourcewell-mm.gov

| Product Series | Tier Range - List Price Per Order Size | | End User Discount |
|--|--|-----------|-------------------|
| Modular Walls (Architectural Solutions) | \$1 | \$10,000 | 53% |
| | \$10,001 | \$30,000 | 55% |
| | \$30,001 | \$150,000 | 57% |
| | \$150,001 | \$350,000 | 60% |
| | \$350,001 | or more | 65% |
| Contract Interiors + Markerboards | \$1 | \$10,000 | 53% |
| | \$10,001 | \$30,000 | 55% |
| | \$30,001 | \$150,000 | 57% |
| | \$150,001 | \$350,000 | 60% |
| | \$350,001 | or more | 65% |
| AeraMax Pro | \$1 | \$100,000 | 47% |
| | \$100,001 | or more | 50% |

List Price is based on *current Price List* at time of order.



US Freight Program:

Freight terms for all Contract Interiors products except for Markerboards are as follows:

- Orders under \$3,500 list will incur a flat \$35 net fee
- Orders over \$3,501 list ship free
- Residential freight deliveries will incur a flat \$70 net fee.

Quickship Wall-Mounted Markerboards and Accessories:

- Orders over \$3,501 list ship free
- Orders under \$3,500 list will incur a flat \$35 net fee
- Residential deliveries: \$70 flat fee

Mobile, Custom, and Non-Quickship Wall-Mounted Markerboards:

- Orders over \$15,000 list ship free
- Orders \$7,501 - \$14,999 list: \$350 flat fee
- Orders \$50- \$7,500 list: \$200 flat fee

Crate Fees:

Non-Quickship Wall-Mounted Markerboards (VITA & MURO made-to-order):

\$40 per markerboard.

Q! Portrait and Landscape & AX Mobile Markerboards:

- 1 unit: \$300 each
- 2-3 units: \$225 each
- 4+ units: \$150 each

VITA QS & MURO QS (QuickShip): No crate fees (ship in cartons).

AF Markerboards: No crate fees (ship on individual pallets).

Modular Walls Freight Program: A two percent (2%) of USD list purchase order freight fee will be added to all architectural solutions (i.e., modular walls) purchase orders as a separate line item.



Canada Freight Program:

Freight terms for all Contract Interiors products except for Markerboards are as follows:

- Orders under \$4,725 (CAD) list will incur a flat \$70 (CAD) net fee
- Orders over \$4,726 (CAD) list ship free.
- Residential freight deliveries will incur a flat \$140 (CAD) net fee

Quickship Wall-Mounted Markerboards and Accessories:

- Orders under \$4,725 (CAD) list will incur a flat \$70 (CAD) net fee
- Orders over \$4,726 (CAD) list ship free.
- Residential freight deliveries will incur a flat \$140 (CAD) net fee

Mobile, Custom, and Non-Quickship Wall-Mounted Markerboards:

- Orders over \$20,250 (CAD) list ship free
- Orders \$10,126 (CAD) List thru \$20,250 (CAD) List will incur a flat fee of \$475 (CAD) net
- Orders \$65 List thru \$10,125 List will incur a flat fee of \$270 (CAD) net

Crate Fees:

Non-Quickship Wall-Mounted Markerboards (VITA & MURO made-to-order):

\$50 per markerboard.

Q! Portrait and Landscape & AX Mobile Markerboards:

- 1 Unit: \$400 (CAD) net fee (each)
- 2-3 Units: \$300 (CAD) net fee (each)
- 4+ Units: \$200 (CAD) net fee (each)

VITA QS & MURO QS (QuickShip): No crate fees (ship in cartons).

AF Markerboards: No crate fees (ship on individual pallets).

Modular Walls Freight Program: A two percent (2%) of CAD list purchase order freight fee will be added to all architectural solutions (i.e., modular walls) purchase orders as a separate line item.



1789 Norwood Avenue
Itasca, IL 60143
1-630-893-1600
fellowes.com

| Dealer Services - US | |
|--|-----------------------------|
| Service Fees | Rates - Per Person/Per Hour |
| UNION/PREVAILING WAGE INSTALLATION/REPAIR/DELIVERY | |
| Standard Straight Time, per hour* | Local Rates |
| Time and Half, per hour* | Local Rates |
| Double Time, per hour* | Local Rates |
| NON-UNION/PREVAILING WAGE INSTALLATION/REPAIR/DELIVERY | |
| Standard Straight Time, per hour* | \$55.00 - \$100.00 |
| Time and Half, per hour* | \$82.50 - \$150.00 |
| Double Time, per hour* | \$110.00 - \$200.00 |
| PROJECT MANAGEMENT/COORDINATION & DESIGN SERVICES | |
| Project Management/Coordination, per hour | \$55.00 - \$130.00 |
| Design Services | \$55.00 - \$100.00 |
| Field Verifications | \$55.00 - \$100.00 |
| Space Planning | \$55.00 - \$100.00 |
| Other Services | \$55.00 - \$150.00 |
| *Added Terms may apply, minimums, after hours, Sundays, holidays, etc. | |
| *Any additional charges shall be quoted by the dealer and approved by the Member prior to performance of the work. | |
| *Where applicable, Authorized Dealers will abide by union or prevailing wage rates and quote accordingly. | |
| <p>Rates submitted for services are a range of rates nationwide which will vary based on pricing variables such as varying site conditions, hours of installation, size of projects, location and other factors. When more information is available, Fellowes encourages Sourcewell Members to negotiate lower rates for these services on a per-project basis with the Fellowes Authorized Dealers.</p> | |



1789 Norwood Avenue
Itasca, IL 60143
1-630-893-1600
fellowes.com

Dealer Services -Canada

| Service Fees | Rates - Per Person/Per Hour |
|--|-----------------------------|
| UNION/PREVAILING WAGE INSTALLATION/REPAIR/DELIVERY | |
| Standard Straight Time, per hour* | Local Rates |
| Time and Half, per hour* | Local Rates |
| Double Time, per hour* | Local Rates |
| NON-UNION/PREVAILING WAGE INSTALLATION/REPAIR/DELIVERY | |
| Standard Straight Time, per hour* | \$74.00 - \$135.00 CAD |
| Time and Half, per hour* | \$111.00 - \$203.00 CAD |
| Double Time, per hour* | \$178.00 - \$270.00 CAD |
| PROJECT MANAGEMENT/COORDINATION & DESIGN SERVICES | |
| Project Management/Coordination, per hour | \$74.00 - \$176.00 CAD |
| Design Services | \$74.00 - \$135.00 CAD |
| Field Verifications | \$74.00 - \$135.00 CAD |
| Space Planning | \$74.00 - \$135.00 CAD |
| Other Services | \$74.00 - \$203.00 CAD |
| *Added Terms may apply, minimums, after hours, Sundays, holidays, etc. | |
| *Any additional charges shall be quoted by the dealer and approved by the Member prior to performance of the work. | |
| *Where applicable, Authorized Dealers will abide by union or prevailing wage rates and quote accordingly. | |
| <p>Rates submitted for services are a range of rates nationwide which will vary based on pricing variables such as varying site conditions, hours of installation, size of projects, location and other factors. When more information is available, Fellowes encourages Sourcewell Members to negotiate lower rates for these services on a per-project basis with the Fellowes Authorized Dealers.</p> | |