## SOURCEWELL CUSTOMER COPY

90705 AA for orders shipping to continental U.S. locations, accessing North American price list

Product Group	Systems, Tables and Healthcare Products	Seating	Freestanding	Wood Casegoods & Wood Tables	Flooring/Electrical Architectural	List Dollar Value	Customer Discount
Group					Interiors		Product Only
I	UniGroup®,					\$1-\$100,000	71%
Regular Lead Time	PLACES®,					\$100,001 or More	Negotiable
rime	UniGroup® Too						
Rush**	Adaptable Components					\$1 or More	61%
II	PREMISE®, Compose®					\$1-\$100,000	68%
Regular Lead	PREMISE®, Compose®					\$100,000 \$100,001 or More	Negotiable
Time						\$100,001 of more	riegotiable
Rush**						\$1 or More	53%
III			Beside®			\$1-\$50,000	63%
Regular Lead			X Series® Casegoods			\$50,001 or More	Negotiable
Time			V Series® Casegoods				
Rush**						\$1 or More	57%
IV		Monaco®,				\$1-\$25,000	63%
Regular Lead		Improv®				\$25,001 or More	Negotiable
Time							
V		X99®				\$1-\$25,000	60%
Regular Lead Time						\$25,001 or More	Negotiable
Rush**						\$1 or More	54%
VI	Patterns™					\$1-\$50,000	53%
Regular Lead	Reside® Desking					\$50,001 or More	Negotiable
Time	Intuity®,						
	Active						
	Components™,Be_Hold						
Rush**	Storage					\$1 or More	41%
VII	Pip™ Tables	H-H-® T-D-®			<u> </u>	\$1-\$25,000	53%
Regular Lead	Pip™ Tables	Hello®, ToDo®, Openest®, Poppy™,				\$1-\$25,000 \$25,001 or More	Negotiable
Time		Riverbend™, Pebble™				\$25,001 of More	riegotiable
		Cabana Lounge™,					
		Resonate™, Wyn					
Rush**						\$1 or More	41%
VIII				Masters Series®		\$1-\$100,000	53%
Regular Lead						\$100,001 or More	Negotiable
Time Rush**						C1 or Noro	41%
		Canadana				\$1 or More	41% 55%
IX Regular Lead		Candor®				\$1-\$25,000 \$25,001 or More	Negotiable
Time						723,001 OF MOLE	Negotiable
Rush**						\$1 or More	41%
X	Planes®, Upside		Compose® Storage			\$1-\$50,000	58%
Regular Lead	,		,			\$50,001 or More	Negotiable
Time							

Product Group	Systems, Tables and Healthcare Products	Seating	Freestanding	Wood Casegoods & Wood Tables	Flooring/Electrical Architectural Interiors	List Dollar Value	Customer Discount Product Only
Rush**					litteriors	\$1 or More	55%
XI Regular Lead Time	Belong™ & Jump®stuff Work Tools					\$1-\$10,000 \$10,001 or More	48.75% Negotiable
XII Regular Lead Time	Haworth Collection- Haworth®					\$1-\$50,000 \$50,001 or More	41% Negotiable
XIII Regular Lead Time		Very® Very® Task Zody®				\$1-\$25,000 \$25,001 or More	55% Negotiable
Rush**						\$1 or More	50%
XIV Regular Lead Time					Enclose® Walls Glass	\$1-\$100,000 \$100,001 or More	55% Negotiable
XV Regular Lead Time	Haworth Collection - Poltrona Frau®, Cappellini®, Cassina®					\$1 or More	15%
XVI Regular Lead Time	Haworth Collection- Pablo Designs					\$1 or More	15%
XVII Regular Lead Time		Harbor Work Lounge®				\$1-\$50,000 \$50,001 or More	50% Negotiable
XVIII Regular Lead Time			A Series®			\$1-\$50,000 \$50,001 or More	53% Negotiable
XIX Regular Lead Time		Soji®, Soji®XL				\$1-\$25,000 \$25,001 or More	50% Negotiable
Rush**						\$1 or More	41.8%
XX Regular Lead Time	Jive®					\$1-\$50,000 \$50,001 or More	50% Negotiable
Rush**						\$1 or More	45%
XXI Regular Lead Time	Ergotron					\$1-\$10,000 \$10,001 or More	47.5% Negotiable
XXII Regular Lead Time		Fern®				\$1-25,000 \$25,001 or More	50% Negotiable
XXIII Regular Lead Time	Cultivate™					\$1-\$50,000 \$50,001 or More	58% Negotiable
XXIV Regular Lead Time	Haworth Collection- JANUS et Cie					\$1-\$50,000 \$50,001 or More	15% Negotiable
XXV Regular Lead Time	Haworth Collection- GAN					\$1 or More	10%

Product Group	Systems, Tables and Healthcare Products	Seating	Freestanding	Wood Casegoods & Wood Tables	Flooring/Electrical Architectural Interiors	List Dollar Value	Customer Discount Product Only
XXVI Regular Lead Time	BuzziSpace					\$1-\$50,000 \$50,001 or More	35% Negotiable
XXVII Regular Lead Time					Pergola	\$1 or More	60%
XXVIII Regular Lead Time		Veda				\$1 or more	55%
XXIX Regular Lead Time	Compose Echo					\$1 or more	53%
XXX Regular Lead Time		Zody®II				\$1 or more	50%
XXXI Regular Lead Time	HushOffice					\$1 or more	51.5%
XXXII Regular Lead Time		Emeco				\$1 or more	35%
XXXIII Regular Lead Time	Benson					\$1 or more	57.2%
XXXIV Regular Lead Time		Breck				\$1 or more	54.88%
XXXV Regular Lead Time					4Space	\$1 or more	55%
XXXVI Regular Lead Time		Maari				\$1-\$25,000 \$25,001 or More	54% Negotiable

<sup>\*\*</sup>Seller offers the above mentioned discounts on products included in this Agreement which are offered in Seller's RUSH Programs. See the current price list(s) for a description of the products included in these programs.

A. Only the items stated within each product group may be combined on a single purchase order for purposes of attaining a higher discount tier and/or negotiable discount tier. DIFFERENT PRODUCT GROUPS OR LEAD TIMES MAY NOT be combined together for purposes of attaining the next pricing tier.

B. The applicable discount will be separately negotiated for new products or lead time programs introduced by Seller during the term of this Agreement.

C. A surcharge increase was proposed and is subject to change based on U.S. and global decisions and factors.

## AIS GPO PRICING - CUSTOMER COPY

Product Office Seating (Task and Guest)	End-User Discount 57%
Lounge	54%
Calibrate Series, Tables, Oxygen, Encounter PowerBeam/PowerBench, Calibrate Community, Screens, Divi, Matrix, AO2, Support & Storage, Worksurfaces, Accessories	74%
Divi Fast Track	<b>76</b> %

## SOURCEWELL CIF - CUSTOMER COPY

90705 CC for orders shipping to Non-continental U.S. and overseas International locations, accessing North American price list

Product	Systems, Tables and	Seating	Freestanding	Wood Casegoods	Flooring/Electrical	List Dollar	Customer
Group	Healthcare Products			& Wood Tables	Architectural Interiors	Value	Discount Product Only
I Regular Lead Time	UniGroup® PLACES® UniGroup® Too Adaptable Components					\$1-\$100,000 \$100,001 or More	68% Negotiable
Rush**						\$1 or More	58%
II Regular Lead Time	PREMISE® Compose®					\$1-\$100,000 \$100,001 or More	65% Negotiable
Rush**						\$1 or More	50%
III Regular Lead Time			Beside® X Series® Casegoods V Series® Casegoods			\$1-\$50,000 \$50,001 or More	60% Negotiable
Rush**			V Series Casegoods			\$1 or More	54%
IV Regular Lead Time		Monaco®, Improv®				\$1-\$25,000 \$25,001 or More	60% Negotiable
Rush**						\$1 or More	54%
V Regular Lead Time		X99®				\$1-\$25,000 \$25,001 or More	57% Negotiable
Rush**						\$1 or More	51%
VI Regular Lead Time	Patterns™ Reside® Desking Intuity®, Active Components™,Be_Hold Storage					\$1-\$50,000 \$50,001 or More	50% Negotiable
Rush**	storage					\$1 or More	38%
VII Regular Lead Time	Pip™ Tables	Hello®, ToDo®, Openest®, Poppy™, Riverbend™, Pebble™, Cabana Lounge™, Resonate™, Wyn				\$1-\$25,000 \$25,001 or More	50% Negotiable
VIII Regular Lead Time				Masters Series®		\$1-\$100,000 \$100,001 or More	50% Negotiable
Rush**						\$1 or More	38%
IX Regular Lead Time		Candor				\$1-\$25,000 \$25,001 or More	52% Negotiable
Rush**						\$1 or More	38%

Product Group	Systems, Tables and Healthcare Products	Seating	Freestanding	Wood Casegoods & Wood Tables	Flooring/Electrical Architectural	List Dollar Value	Customer Discount
	N OH H		16 06		Interiors	¢4 ¢50 000	Product Only 55%
X Regular Lead	Planes®,Upside		Compose® Storage			\$1-\$50,000 \$50,001 or More	Negotiable
Time						250,001 01 More	Negotiable
Rush**						\$1 or More	52%
XI	Belong™ & Jump®stuff					\$1-\$10,000	45.75%
Regular Lead Time	Work Tools					\$10,001 or More	Negotiable
XII	Haworth Collection-		1	1		\$1-\$50,000	38%
Regular Lead Time	Haworth®					\$50,001 or More	Negotiable
XIII		Very®				\$1-\$25,000	52%
Regular Lead		Very® Task				\$25,001 or More	Negotiable
Time		Zody®					
Rush**						\$1 or More	47%
XIV Regular Lead					Enclose® Walls Glass	\$1-\$100,000 \$100,001 or More	54% Negotiable
Time					Walls Glass	\$100,001 OI MOIC	Negociable
XV	Haworth Collection -					\$1 or More	12%
Regular Lead	Poltrona Frau®,					***************************************	
Time	Cappellini®, Cassina®						
XVI	Haworth Collection -					\$1 or More	12%
Regular Lead	Pablo Design						
Time							
XVII	Harbor Work Lounge®					\$1-\$50,000	47%
Regular Lead Time						\$50,001 or More	Negotiable
XVIII			A Carriage			\$1-\$50,000	50%
Regular Lead			A Series®			\$1-\$50,000 \$50,001 or More	Negotiable
Time						250,001 01 More	Negotiable
XIX		Soji® Soji®XL				\$1-\$25,000	47%
Regular Lead		Sojie Sojiekt				\$25,001 or More	Negotiable
Time							J
XX	Jive®					\$1-\$50,000	47%
Regular Lead						\$50,001 or More	Negotiable
Time							
XXI	Ergotron					\$1-\$10,000	44.5%
Regular Lead						\$10,001 or More	Negotiable
Time XXII						¢4 ¢25 000	A70/
Regular Lead		Fern®				\$1-\$25,000 \$25,001 or More	47% Negotiable
Time						323,001 01 MOTE	Megoriable
XXIII	Cultivate™				†	\$1-\$50,000	55%
Regular Lead	Cuttivate					\$50,001 or More	33/0
Time						,	
XXIV	Haworth Collection-					\$1-\$50,000	12%
Regular Lead	JANUS et Cie					\$50,001 or More	Negotiable
Time							=

Product Group	Systems, Tables and Healthcare Products	Seating	Freestanding	Wood Casegoods & Wood Tables	Flooring/Electrical Architectural Interiors	List Dollar Value	Customer Discount Product Only
XXV Regular Lead Time	Haworth Collection- GAN					\$1 or More	7%
XXVI Regular Lead Time	BuzziSpace					\$1-\$50,000 \$50,001 or More	32% Negotiable
XXVII Regular Lead Time					Pergola	\$1 or More	47%
XXVIII Regular Lead Time		Veda				\$1 or More	50.4%
XXXIX Regular Lead Time	Compose Echo					\$1 or More	48.5%
XXX Regular Lead Time		Zody II				\$1 or More	45.5%
XXXI Regular Lead Time	Hush Office					\$1 or More	57%
XXXII Regular Lead Time		Emeco				\$1 or More	30.5%
XXXIII Regular Lead Time	Benson					\$1 or More	52.7%
XXXIV Regular Lead Time		Breck				\$1 or More	50.38%
XXXV Regular Lead Time					4Space	\$1 or More	50.5%
XXXVI Regular Lead Time		Maari				\$1-\$25,000 \$25,001 or More	51% Negotiable