



November 9th, 2023
Discount Structure for Sourcewell/Canoe RFP #110923

Commercial List Price 6.5	USD List Discount	CDN List Discount
\$1.00 - \$20,000	50.0%	50.0%
\$20,001 - \$250,000	57.0%	57.0%
\$250,001 +	Consult with Spacefile and Local Dealer	

Notes:

1. See Spacefile International Corp's Commercial Price List 6.5 for General Terms of Sale.
2. Freight and Inside Delivery will be quoted per project to ensure Best Value for Member.
3. Installation will be quoted per project based on project requirements.
4. As a guideline, Installations for non-union, non-prevailing wage with no staircarry are less than 25% of List.
5. Products that Qualify for Spacefile's Epicly Fast Shipping Program will ship in 1-3 weeks from clean release.
6. Spacefile's Standard Lead Time is 4-8 weeks depending on product set.
7. All projects FOB Destination - Shipping From 18 Huddersfield Rd, Etobicoke, ON Canada M9W 5Z6.
8. Any Steel Surcharges in effect at time of order will be applied to all individual orders.
9. Projects will be Quoted in CDN for Canadian Projects and in USD for USA Projects and any location overseas.
10. Payment Terms Net 30 Days OAC