



All Hands Fire Equipment LLC Contract #010424-ALH Firefighting PPE and Related Equipment Cleaning

<u>Vendor</u>	<u>Sourcewell Discount % off of List / MSRP</u>	<u>Sourcewell Volume Discount</u>	<u>Sourcewell Volume Discount Criteria</u>
221B	10%	15%	Annual order volume \$100K +
Aqua Lung	5%	10%	Annual order volume \$100K +
Cairns / Mine Safety Company	20%	25%	Orders of \$5K +
Chief's Choice	5%	10%	36+ cases / pails
Circul-Air (Dryers)	10%	15%	Annual order volume \$100K +
Condor Outdoor	20%	25%	Annual order volume \$100K +
Dragon Fire Gloves	10%	15%	Annual order volume \$100K +
First Watch	25%	30%	Annual order volume \$100K +
Force 6	10%	15%	Annual order volume \$100K +
Gemtor	20%	25%	Annual order volume \$100K +
Gerber Outerwear	20%	25%	Annual order volume \$100K +
Groves	5%	10%	Orders of \$1.7K +
Haix	20%	25%	12+ units ordered
Holik Fire and Rescue	10%	15%	Annual order volume \$100K +
Kroll International / 511 Tactical	10%	16%	Annual order volume \$100K +
Majestic	10%	15%	Annual order volume \$100K +
NRS	20%	25%	Orders \$7.5K +
Petra Roc	20%	30%	Orders \$500 +
PIP	10%	15%	Orders \$2.5K +
Propper	15%	20%	Annual order volume \$100K +
Quest Fire Apparel	10%	12%	100+ units ordered
Rothco	25%	30%	Annual order volume \$100K +
Sterling Rope	20%	25%	Annual order volume \$100K +
Team Wendy	10%	20%	Orders \$10K +
Topps / Pinnacle	10%	15%	Annual order volume \$100K +
True North	10%	15%	Annual order volume \$100K +
United Shield	25%	30%	Annual order volume \$100K +
Vanguard	5%	10%	Annual order volume \$100K +
Veridian	20%	25%	Annual order volume \$100K +
VF Workwear	10%	15%	Annual order volume \$100K +