



**All Hands Fire Equipment LLC Contract #020124-ALH *Firefighting Equipment and Rescue Tools with Related Supplies and Accessories***

<u>Vendor</u>	<u>Sourcewell Discount % off of List / MSRP</u>	<u>Sourcewell Volume Discount</u>	<u>Sourcewell Volume Discount Criteria</u>
343 Fire	10%	15%	100+ units
AB Inflatables	5%	10%	5+ units
Achilles	5%	10%	5+ units
Affordable Drill Towers	5%	10%	Annual order volume \$100K +
Akron Brass	20%	25%	Annual order volume \$100K +
Alco-Lite	5%	10%	Annual order volume \$100K +
Altek	10%	15%	26+ units
Anderson Rescue Solutions	10%	15%	Annual order volume \$50K +
Bridgehill	20%	25%	Annual order volume \$100K +
Bulldog Hose Company	10%	15%	Annual order volume \$100K +
CET Fire Pumps	5%	10%	Annual order volume \$100K +
Chemguard	30%	40%	Orders \$3.5K +
Chiefs Choice	5%	10%	36+ cases / pails
Circul-Air (Lockers & Storage)	10%	15%	Annual order volume \$100K +
CMC	10%	15%	Annual order volume \$50K +
Duo-Safety	5%	10%	Annual order volume \$100K +
eFireX	5%	10%	Annual order volume \$50K +
Eflare	5%	10%	Annual order volume \$100K +
Elkhart	20%	25%	Annual order volume \$100K +
EMI	20%	25%	12+ units
Empire Scientific	20%	25%	100+ units
Fire Hooks Unlimited	5%	10%	Annual order volume \$20K +
Fire Innovations	10%	15%	100+ units
FireCraft Safety	5%	10%	Annual order volume \$20K +
Firewipes	5%	10%	10+ cases
Force 6	10%	15%	Annual order volume \$100K +
Gemtor	20%	25%	Annual order volume \$100K +
Groves	5%	10%	Orders of \$1.7K +
Husky Portable Containment	25%	30%	Annual order volume \$50K +
Ice Rescue Systems	5%	10%	Annual order volume \$100K +
Inmar	5%	10%	5+ units
Junkin Safety	10%	15%	6+ units
JYD Industries	5%	10%	Annual order volume \$20K +
LifeVac	5%	10%	Annual order volume \$100K +



<b>Vendor</b>	<b>Sourcewell Discount % off of List / MSRP</b>	<b>Sourcewell Volume Discount</b>	<b>Sourcewell Volume Discount Criteria</b>
Loadmaster	5%	10%	Orders \$100K +
Key Hose	10%	15%	Annual order volume \$100K +
Kochek	25%	30%	Annual order volume \$50K +
Little Giant	5%	10%	Annual order volume \$100K +
Mad Rock	5%	10%	Orders \$5K +
MK Diamond	10%	15%	Annual order volume \$20K +
National Foam	15%	20%	Orders \$5K +
Nightstick	5%	10%	Orders \$1K +
PAC / Performance Advantage Company	5%	10%	Orders \$2.5K +
Perimeter Solutions / Solberg	15%	20%	48+ units (excluding MIL-SPEC)
Petzl	20%	25%	Annual order volume \$100K +
PIP	10%	15%	Orders \$2.5K +
Plug N Dike	10%	15%	Orders \$2.5K +
Power Hawk	5%	10%	10+ units
R&B Fabrications	10%	15%	12+ units
RIT Safety Solutions	10%	15%	Annual order volume \$20K +
Skylotec	5%	10%	Annual order volume \$50K +
Site Drainer	5%	10%	10+ units
SMC - Harken Rescue & Safety Brands	10%	15%	Orders \$2.5K +
Steele Solutions	22%	26%	Annual order volume \$100K +
Sterling Rope	20%	25%	Annual order volume \$100K +
Streamlight	5%	10%	Orders \$1K +
Syntex Industries	25%	30%	10+ units
Tempest Technology / Bioex	5%	10%	Orders \$10K +
TNT Tools	25%	30%	Orders \$1K +
Tohatsu	5%	10%	Annual order volume \$50K +
Tractel	5%	10%	Annual order volume \$20K +
Tulmar	5%	10%	Annual order volume \$100K +
Whaly	5%	10%	5+ units
Wing Inflatables Inc.	5%	10%	5+ units