

CTS 020624-CTS

Pricing for contract 060624-CTS offers Sourcewell participating agencies the following discounts:

- "CTS delivers end-to-end managed Private Cellular Network (PCN) solutions tailored to each customer's specific use cases and applications, leveraging its vendor-agnostic approach to select the best-of-breed equipment for RAN, Core, and LAN infrastructure. CTS offers two pricing models: a fully managed service with a monthly recurring charge (MRC) or a traditional CAPEX + OPEX model, both covering all materials, hardware/software, design, installation, integration, licenses, SAS subscription, and Day Two services. Due to significant variables—such as facility size, layout, device density, performance requirements, OEM selection, and contract term lengths—pricing for a 100,000 sq. ft. deployment can range widely (e.g., \$200K to \$1M total contract value). Sourcewell members may engage CTS for design, implementation, management, or Day Two support individually or as a bundled service package. As a value-added reseller for multiple OEMs, CTS passes along significant discounts (typically 12–40% off MSRP) while committing to always provide customers with its best possible pricing."