



Proposal Evaluation Grounds Maintenance Equipment and Related Attachments RFP #112624

Possible Points		Ariens Company	Aztec Rental Center	Bad Boy Inc	Bonnell Industries Inc	Bucephalus Buyer, LLC	Chervon North America	Deere & Company	Doosan Bobcat North America, Inc	DuCo, LLC (Old Dominion Brush Company)	Echo Incorporated	EGHOLM A/S	Embankscape Equipment LLC	Energreen America Inc	Federal Contracts Corp
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	44	24	41	41	41	27	39	46	45	39	35	39	39	35
Ability to Sell and Deliver Service	150	133	78	119	129	128	74	137	140	127	128	106	117	121	90
Marketing Plan	100	82	40	76	82	65	45	74	84	79	81	77	79	66	71
Value Added Attributes	100	87	40	77	87	73	68	90	89	93	86	81	89	83	83
Depth and Breadth of Offered Equipment, Products, or Services	200	136	107	126	63	125	119	158	176	126	153	142	157	152	173
Pricing	400	346	265	335	336	331	254	347	354	329	304	285	340	304	292
Total Points	1,000	828	554	774	738	763	587	845	889	799	791	726	821	765	744
Rank Order		11	41	20	27	23.5	38	7	1	16	18	29	14	22	26

Possible Points		Gardner, Inc	Gemplers	Generac Power Systems	Greenworks North America LLC	Henderson Products Inc	Husqvarna Professional Products, Inc	Hustler Turf Equipment Inc	Intelligent Marking USA, Inc	Iowa Farm Equipment	Jacobsen	JHouston Holdings LLC	Kinperium-Hiniker LLC	Kubota Tractor Corporation	Landpride
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass		Pass	Pass	Pass		Pass	Pass			Pass
Financial Viability and Marketplace Success	50	28	35	45	35		44	44	42		44	29			40
Ability to Sell and Deliver Service	150	107	115	138	129		134	135	117		131	94			141
Marketing Plan	100	66	85	87	85		80	83	67		78	57			90
Value Added Attributes	100	66	81	86	88		89	83	66		85	60			88
Depth and Breadth of Offered Equipment, Products, or Services	200	126	144	155	131		150	153	110		143	151			188
Pricing	400	315	303	356	329		356	345	280		345	271			304
Total Points	1,000	708	763	867	797		853	843	682		826	662			851
Rank Order		32	23.5	3	17		5	8.5	34		13	37			6

		Milwaukee Tool	MTA Distributors, LLC	MTD Products Company	Positec Commercial Inc	Prinoth LLC	Pro-Tech Manufacturing & Distribution Inc	Scag Power Equipment	Schiller Grounds Care	SiteOne Landscape Supply	STEC Equipment	Steel Green Manufacturing	STIHL Incorporated	Stinger Equipment, Inc	The Toro Company
Possible Points															
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass		Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	36	31	44	31	31		39	33	41	43	35	40	30	45
Ability to Sell and Deliver Service	150	118	114	136	122	91		129	121	118	110	105	131	113	134
Marketing Plan	100	55	71	85	84	48		76	79	65	70	64	80	48	84
Value Added Attributes	100	80	55	84	88	58		84	80	63	73	67	85	55	86
Depth and Breadth of Offered Equipment, Products, or Services	200	137	133	149	148	119		148	125	171	176	96	161	137	233
Pricing	400	295	263	345	313	228		351	319	263	301	269	319	288	306
Total Points	1,000	721	667	843	786	575		827	757	721	773	636	816	671	888
Rank Order		30.5	36	8.5	19	40		12	25	30.5	21	38	15	35	2

		TinyMobileRobot s LLC US	Tool Rentals By Durant's	Trackless Vehicles Ltd	Trimax Mowing Systems Inc	Turf Robotics LLC	United Rotary Brush Corporation	Victoria McVay LLC	Walker Manufacturing Company	Western Trailer Sales Co	WINSUPPLY of McAllen TX Co	Woods Equipment Company	Wright Manufacturing, Inc - Frederick, MD	York Modern Corporation	Zimeno Inc
Possible Points															
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass		Pass			Pass		Pass		Pass	Pass	Pass
Financial Viability and Marketplace Success	50	26	21	39		24			44		16		42	28	30
Ability to Sell and Deliver Service	150	95	49	123		43			130		60		134	101	104
Marketing Plan	100	41	44	75		47			84		29		83	45	75
Value Added Attributes	100	51	45	80		61			89		34		86	50	80
Depth and Breadth of Offered Equipment, Products, or Services	200	51	113	155		55			166		64		143	96	85
Pricing	400	267	199	260		146			343		127		353	223	313
Total Points	1,000	531	471	732		376			856		330		841	543	687
Rank Order		43	44	28		45			4		46		10	42	33

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