

Quadient, Inc. - Sourcewell Rate Card

Product Category	MSRP Discount
USPS Postage Meter Rentals and Additional Services	25%-55%
Low, Mid, High Volume Tabletop Inserters	30%
Outbound Shipping & Tracking (SMART Standalone + Packages)	30%
Low, Mid, High Volume Mailing Systems and Accessories	30%
Addressing Systems	20%
Production Inserters	20%
Letter Openers and Folders	5%
Inbound Parcel/Asset/Mail Tracking Software	5%
Document Output Mgmt Software	0%
Customer Communication Mgmt Software	0%
Financial Automation Software	0%
Data Quality Software	0%
Parcel Lockers	0%
Production Mail Meter Systems	0%
Production Mail Sorters	0%
Professional Services	0%
Supplies	0%

Shipping, delivery, standard hardware installation, and basic training are included.