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COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #060326
Entitled

Utility Poles with Related Equipment, Supplies, and Services

The following advertisement was placed April 14, 2026, in and on the Sourcewell website www.sourcewell-mn.gov , Sourcewell Procurement Portal https://proportal.sourcewell-mn.gov, Biddingo, Merx, PublicPurchase.com, and The New York State Contract Reporter www.nyscr.ny.gov, April 15, 2026 in South Carolina's The State, Oregon's Daily Journal of Commerce, and in the Salt Lake Tribune, April 17, 2026 in the Deseret News, April 14, 2026 and April 21, 2026 in USA Today, The Oklahoman and Indianapolis Star, April 17, 2026 and April 24, 2026 in the Indianapolis Business Journal.

> *Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Utility Poles with Related Equipment, Supplies, and Services to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. Sourcewell encourages the use of Small, Minority-owned, Women's Business Enterprise, Veteran-owned Business Enterprise (S/M/WBE/VBE) suppliers both as prime and subcontractors and encourages the participation of these suppliers in the solicitation process. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than June 3, 2026, at 3:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

AMERICAN WIRE GROUP, LLC	Gulf South Forest Products, Inc.
ATEK Distribution, LLC	Huxford Pole and Timber
Barun Corp.	International Identification, Inc.
Belfort Capital, LLC	IT Holding Company
Bell Lumber & Pole Company, LLC	JACO Power Services, Inc.
Bidr Technologies, Inc.	Johnson-Laux Construction
Brandt Industries	JONAHS ENTERPRISES, INC.

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Camvie Services, LLC	Koppers Utility and Industrial Products, Inc.
CFSelect Corp.	L&A Utility Solutions, Inc.
Commercial Installation & Construction Company DBA Circadia Construction	Linestar Utility Supply
ConstructConnect	M&K Imports, LLC
Construction Association of Nova Scotia	Maverick Corporation
Contract Promotions	MVA POWER, Inc.
Core and Main	Nedco West
CV INDUSTRIAL CORP.	Nello, Inc.
DAN ENTERPRISES TEAM, LLC	Payne Marketing Group
Delta Saber, Inc.	Pole Guard Services, LLC
Deltek	Prime Vendor, Inc.
DES	PWXPress
Diesel MD, LLC	Skipper Limited
DJC Oregon Project Center	Stella-Jones Corporation
Edison Power Constructors, Inc.	Technology International, Inc.
Electro Kinetics Supply	The PlanIT Room
Elite Concrete USA, LLC	TOCA, LLC
Extanto Technology, LLC	Total One Contracting, Inc.
Forsch Performance, Inc.	Wesco Distribution
Gescan, Division of Sonepar Canada	Zion Cloud Solutions
Govlynx, LLC	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on **June 3, 2026, 3:30 p.m., Central Time.** Proposals were received from the following:

Bell Lumber & Pole Company, LLC
Bidr Technologies Inc.
Contract Promotions
DAN ENTERPRISES TEAM, LLC
JONAHS ENTERPRISES INC.
L&A Utility Solutions, Inc
M&K Imports LLC
Payne Marketing Group
Skipper Limited

Proposals were reviewed by the Proposal Evaluation Committee:

Julie Riebe, NIGP-CPP, Senior Procurement Analyst
Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst II
Mari Vielma, NIGP-CPP, Procurement Analyst II, NIGP-CPP
Neva Crawford, Procurement Analyst I

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The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and/or services offered in the proposal response from **Payne Marketing Group**, fall outside of the Requested Equipment, Products, or Services of the RFP. The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that proposals from **Dan Enterprises Team, LLC, Jonahs Enterprises Inc., and Skipper Limited** were non-responsive. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Bell Lumbar & Pole Company, LLC portfolio includes treated wood utility poles, laminate wood structures, steel utility, and transmission structures. Their sales and service network can serve Sourcewell participating entities in the United States and Canada. Bell Lumbar offers products that are responsibly sourced and require less energy to produce than alternative pole materials. Their pricing model is competitive with solid discounts on shipping cost.

Bidr Technologies, Inc. offers a procurement-ready technology solution through its proprietary Power Grid Platform, a centralized digital marketplace that connects participating entities with more than 1,500 pre-vetted suppliers for utility pole supply and installation. The platform provides published MSRP-based discount structures to support pricing transparency, with streamlined contract access allowing reduced lead times. Bidr Technologies is able to provide to Sourcewell participating entities throughout the United States and Canada. They offer competitive discounts off list pricing.

For these reasons, the following awards of Sourcewell **Master Agreement #060326** are recommended:

Bell Lumber & Pole Company, LLC	#060326-BELL
Bidr Technologies Inc.	#060326-BIDR

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Julie Riebe
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Julie Riebe, NIGP-CPP, Senior Procurement Analyst

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Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst II

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STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for **RFP #060326, Utility Poles with Related Equipment, Supplies, and Services.**

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.

2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

3. The awards listed were made based on the results of the competitive solicitation process.

4. The awards listed were ratified by the Sourcewell Board of Directors on **August 18, 2026**.

Signed by:
Jeremy Schwartz
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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer