

2026 SBF w/ SCD Price List

FURNITURE

SKU	PRODUCT DESCRIPTION	LINE PRICING	DISCOUNT 1-20 QTY	DISCOUNT 21-40 QTY	DISCOUNT 41-60QTY	DISCOUNT 61+ QTY	LINE PRICING	DISCOUNT 1-10 QTY	DISCOUNT 11-20 QTY	DISCOUNT 21-49 QTY	DISCOUNT 50+ QTY	
		US \$	12%	16.00%	19%	22%	CANADIAN \$	12%	16.00%	19%	22%	
CHAIRS, SOFAS & OTTOMANS												
							CONVERSION @ 1.4					
004	Cambridge Club Chair	\$1,195.00	\$1,051.60	\$1,003.80	\$967.95	\$932.10	\$1,673.00	\$1,472.24	\$1,405.32	\$1,355.13	\$1,304.94	
002	Cambridge Sectional Armless	\$1,000.00	\$880.00	\$840.00	\$810.00	\$780.00	\$1,400.00	\$1,232.00	\$1,176.00	\$1,134.00	\$1,092.00	
001	Cambridge Sectional Corner	\$1,121.00	\$986.48	\$941.64	\$908.01	\$874.38	\$1,569.40	\$1,381.07	\$1,318.30	\$1,271.21	\$1,224.13	
003	Cambridge Sectional Ottoman	\$983.00	\$865.04	\$825.72	\$796.23	\$766.74	\$1,376.20	\$1,211.06	\$1,156.01	\$1,114.72	\$1,073.44	
709	MIA Single Left Arm	\$1,231.00	\$1,083.28	\$1,034.04	\$997.11	\$960.18	\$1,723.40	\$1,516.59	\$1,447.65	\$1,395.95	\$1,344.25	
706	MIA Single Armless	\$1,033.00	\$909.04	\$867.72	\$836.73	\$805.74	\$1,446.20	\$1,272.65	\$1,214.80	\$1,171.42	\$1,128.03	
711	MIA Corner Unit	\$1,497.00	\$1,317.36	\$1,257.48	\$1,212.57	\$1,167.66	\$2,095.80	\$1,844.30	\$1,760.47	\$1,697.59	\$1,634.72	
707	MIA Single Right Arm	\$1,231.00	\$1,083.28	\$1,034.04	\$997.11	\$960.18	\$1,723.40	\$1,516.59	\$1,447.65	\$1,395.95	\$1,344.25	
710	MIA Double Left Arm	\$1,632.00	\$1,436.16	\$1,370.88	\$1,321.92	\$1,272.96	\$2,284.80	\$2,010.62	\$1,919.23	\$1,850.68	\$1,782.14	
712	MIA Double Armless	\$1,455.00	\$1,280.40	\$1,222.20	\$1,178.55	\$1,134.90	\$2,037.00	\$1,792.56	\$1,711.08	\$1,649.97	\$1,588.86	
708	MIA Double Right Arm	\$1,632.00	\$1,436.16	\$1,370.88	\$1,321.92	\$1,272.96	\$2,284.80	\$2,010.62	\$1,919.23	\$1,850.68	\$1,782.14	
701	MIA Loveseat	\$1,766.00	\$1,554.08	\$1,483.44	\$1,430.46	\$1,377.48	\$2,472.40	\$2,175.71	\$2,076.81	\$2,002.64	\$1,928.47	
700	MIA Sofa	\$2,301.00	\$2,024.88	\$1,932.84	\$1,863.81	\$1,794.78	\$3,221.40	\$2,834.83	\$2,705.97	\$2,609.33	\$2,512.69	
143	DEX Club Chair	\$1,125.00	\$990.00	\$945.00	\$911.25	\$877.50	\$1,575.00	\$1,386.00	\$1,323.00	\$1,275.75	\$1,228.50	
151	DEX Swivel Lounge Chair	\$1,663.00	\$1,463.44	\$1,396.92	\$1,347.03	\$1,297.14	\$2,328.20	\$2,048.82	\$1,955.69	\$1,885.84	\$1,816.00	
140	DEX Modular Lounge Chair	\$905.00	\$796.40	\$760.20	\$733.05	\$705.90	\$1,267.00	\$1,114.96	\$1,064.28	\$1,026.27	\$988.26	
142	DEX Modular Lounge Chair Right	\$1,088.00	\$957.44	\$913.92	\$881.28	\$848.64	\$1,523.20	\$1,340.41	\$1,279.48	\$1,233.79	\$1,188.09	
146	DEX Ottoman	\$473.00	\$416.24	\$397.32	\$383.13	\$368.94	\$662.20	\$582.73	\$556.24	\$536.38	\$516.51	
141	DEX Modular Lounge Chair Left	\$1,088.00	\$957.44	\$913.92	\$881.28	\$848.64	\$1,523.20	\$1,340.41	\$1,279.48	\$1,233.79	\$1,188.09	
602W	Greenwich Dining Arm Chair Woven	\$970.00	\$853.60	\$814.80	\$785.70	\$756.60	\$1,358.00	\$1,195.04	\$1,140.72	\$1,099.98	\$1,059.24	
601W	Greenwich Dining Side Chair Woven	\$908.00	\$799.04	\$762.72	\$735.48	\$708.24	\$1,271.20	\$1,118.65	\$1,067.80	\$1,029.67	\$991.53	
407	HIP Club Chair	\$1,334.00	\$1,173.92	\$1,120.56	\$1,080.54	\$1,040.52	\$1,867.60	\$1,643.48	\$1,568.78	\$1,512.75	\$1,456.72	
800	SUR Reclining Lounge Chair	\$1,441.00	\$1,268.08	\$1,210.44	\$1,167.21	\$1,123.98	\$2,017.40	\$1,775.31	\$1,694.61	\$1,634.09	\$1,573.57	
801	SUR Dining Arm Chair	\$777.00	\$683.76	\$652.68	\$629.37	\$606.06	\$1,087.80	\$957.26	\$913.75	\$881.11	\$848.48	
802	SUR Dining Side Chair	\$727.00	\$639.76	\$610.68	\$588.87	\$567.06	\$1,017.80	\$895.66	\$854.95	\$824.41	\$793.88	
289	MAD Chat Chair	\$951.00	\$836.88	\$798.84	\$770.31	\$741.78	\$1,331.40	\$1,171.63	\$1,118.37	\$1,078.43	\$1,038.49	
289	MAD Chat Chair Woven-Rope	\$1,311.00	\$1,153.68	\$1,101.24	\$1,061.91	\$1,022.58	\$1,835.40	\$1,615.15	\$1,541.73	\$1,486.67	\$1,431.61	
289	MAD Chat Chair Woven-Wicker	\$1,107.00	\$974.16	\$929.88	\$896.67	\$863.46	\$1,549.80	\$1,363.82	\$1,301.83	\$1,255.33	\$1,208.84	
292	MAD Chat Loveseat Woven - Wicker	\$1,977.00	\$1,739.76	\$1,660.68	\$1,601.37	\$1,542.06	\$2,767.80	\$2,435.66	\$2,324.95	\$2,241.91	\$2,158.88	
292	MAD Chat Loveseat Woven - Rope	\$2,385.00	\$2,098.80	\$2,003.40	\$1,931.85	\$1,860.30	\$3,339.00	\$2,938.32	\$2,804.76	\$2,704.59	\$2,604.42	
400	MAD Chaise Woven Wicker	\$1,472.00	\$1,295.36	\$1,236.48	\$1,192.32	\$1,148.16	\$2,060.80	\$1,813.50	\$1,731.07	\$1,669.25	\$1,442.56	
TABLES												
							CONVERSION @ 1.4					
003	Cambridge Coffee Table	\$983.00	\$865.04	\$825.72	\$796.23	\$766.74	\$1,376.20	\$1,211.06	\$1,156.01	\$1,114.72	\$1,073.44	
150	DEX Coffee Table	\$1,577.00	\$1,387.76	\$1,324.68	\$1,277.37	\$1,230.06	\$2,207.80	\$1,942.86	\$1,854.55	\$1,788.32	\$1,722.08	
603S	Greenwich 60" Dining Bench Slatted	\$1,126.00	\$990.88	\$945.84	\$912.06	\$878.28	\$1,576.40	\$1,387.23	\$1,324.18	\$1,276.88	\$1,229.59	
603W	Greenwich 60" Dining Bench Woven	\$1,440.00	\$1,267.20	\$1,209.60	\$1,166.40	\$1,123.20	\$2,016.00	\$1,774.08	\$1,693.44	\$1,632.96	\$1,572.48	
611S	Greenwich 80" Dining Bench Slatted	\$1,251.00	\$1,100.88	\$1,050.84	\$1,013.31	\$975.78	\$1,751.40	\$1,541.23	\$1,471.18	\$1,418.63	\$1,366.09	
611W	Greenwich 80" Dining Bench Woven	\$1,626.00	\$1,430.88	\$1,365.84	\$1,317.06	\$1,268.28	\$2,276.40	\$2,003.23	\$1,912.18	\$1,843.88	\$1,775.59	
600	Greenwich Dining Table 35" x 70"	\$2,496.00	\$2,196.48	\$2,096.64	\$2,021.76	\$1,946.88	\$3,494.40	\$3,075.07	\$2,935.29	\$2,830.46	\$2,725.63	
405	HIP Club Table	\$1,626.00	\$1,430.88	\$1,365.84	\$1,317.06	\$1,268.28	\$2,276.40	\$2,003.23	\$1,912.18	\$1,843.88	\$1,775.59	
075	Sonoma Gathering Table	\$3,319.00	\$2,920.72	\$2,787.96	\$2,688.39	\$2,588.82	\$4,646.60	\$4,089.00	\$3,903.14	\$3,763.74	\$3,624.34	
809	SUR Dining Table 88"x37"	\$2,567.00	\$2,258.96	\$2,156.28	\$2,079.27	\$2,002.26	\$3,593.80	\$3,162.54	\$3,018.79	\$2,910.97	\$2,803.16	

704	MIA End Table	\$530.00	\$466.40	\$445.20	\$429.30	\$413.40	\$742.00	\$652.96	\$623.28	\$601.02	\$578.76
703	MIA Coffe Table	\$829.00	\$729.52	\$696.36	\$671.49	\$646.62	\$1,160.60	\$1,021.33	\$974.90	\$940.09	\$905.27

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		US \$	12%	16.00%	19%	22%	CANADIAN \$	12%	16.00%	19%	22%
SOFT GOODS & CONNECTOR CLIPS											
CONVERSION @ 1.4											
CAMBRIDGE-CLIP	Cambridge Sectional Connector Clip 7.5L x 2H x 1.5D	\$41.00	\$36.08	\$34.44	\$33.21	\$31.98	\$57.40	\$50.51	\$48.22	\$46.49	\$44.77
SEA 832	2 PC Cushion for Cambridge Club Chair & Sectional Armless	\$642.00	\$564.96	\$539.28	\$520.02	\$500.00	\$898.80	\$790.94	\$754.99	\$728.03	\$701.06
SEA 874	11 x 17 Lumbar Pillows	\$59.00	\$51.92	\$49.56	\$47.79	\$500.76	\$82.60	\$72.69	\$69.38	\$66.91	\$64.43
SEA 875	11 x 17 Lumbar Pillows w/ Welt	\$70.00	\$61.60	\$58.80	\$56.70	\$54.60	\$98.00	\$86.24	\$82.32	\$79.38	\$76.44
SEA 878	11 x 17 Lumbar Pillows w/ Flange	\$70.00	\$61.60	\$58.80	\$56.70	\$54.60	\$98.00	\$86.24	\$82.32	\$79.38	\$76.44
SEA 836	11 x 26 Lumbar Pillows	\$117.00	\$102.96	\$98.28	\$94.77	\$91.26	\$163.80	\$144.14	\$137.59	\$132.68	\$127.76
SEA 839	11 x 26 Lumbar Pillows w/ Welt	\$126.00	\$110.88	\$105.84	\$102.06	\$98.28	\$176.40	\$155.23	\$148.17	\$142.88	\$137.59
SEA 877	11 x 26 Lumbar Pillows w/ Flange	\$126.00	\$110.88	\$105.84	\$102.06	\$98.28	\$176.40	\$155.23	\$148.17	\$142.88	\$137.59
SEA 830	3 PC Cushion for Cambridge Sectional Corner	\$889.00	\$782.32	\$746.76	\$720.09	\$693.42	\$1,244.60	\$1,095.25	\$1,045.46	\$1,008.13	\$970.79
SEA 831	3 PC Cushion for Cambridge Sectional Corner	\$893.00	\$785.84	\$750.12	\$723.33	\$696.54	\$1,250.20	\$1,100.18	\$1,050.17	\$1,012.66	\$975.16
SEA 833	1 PC Ottoman Cushion	\$379.00	\$333.52	\$318.36	\$306.99	\$295.62	\$530.60	\$466.92	\$445.70	\$429.78	\$413.86
SEA 835	1 PC Daybed Cushio	\$1,142.00	\$1,004.96	\$959.28	\$925.02	\$890.76	\$1,598.80	\$1,406.94	\$1,342.99	\$1,295.02	\$1,247.06
DEX-CLIP	DEX Modular Connector Clip 8.5L x 3.5H x 1.5D	\$41.00	\$36.08	\$34.44	\$33.21	\$31.98	\$57.40	\$50.51	\$48.22	\$46.49	\$44.77
SEA 900N	2 PC Cushion for DEX Chair Collection	\$521.00	\$458.48	\$437.64	\$422.01	\$406.38	\$729.40	\$641.87	\$612.69	\$590.81	\$568.93
SEA 870	19 x 19 Throw Pillows	\$87.00	\$76.56	\$73.08	\$70.47	\$67.86	\$121.80	\$107.18	\$102.31	\$98.65	\$95.00
SEA 871	19 x 19 Throw Pillows w/ Welt	\$99.00	\$87.12	\$83.16	\$80.19	\$77.22	\$138.60	\$121.96	\$116.42	\$112.26	\$108.10
SEA 876	19 x 19 Throw Pillows w/ Flange	\$99.00	\$87.12	\$83.16	\$80.19	\$77.22	\$138.60	\$121.96	\$116.42	\$112.26	\$108.10
SEA 901N	1 PC Cushion for DEX Ottoman	\$216.00	\$190.08	\$181.44	\$174.96	\$168.48	\$302.40	\$266.11	\$254.01	\$244.94	\$235.87
MIA-CLIP	MIA Universal Connector Clip 3 x 1.75 x .75	\$16.00	\$14.08	\$13.44	\$12.96	\$12.48	\$22.40	\$19.71	\$18.81	\$18.14	\$17.47
SEA 910N	1 PC Cushion for MIA Single Left Arm, Single Armless & Single Right Arm	\$524.00	\$461.12	\$440.16	\$424.44	\$408.72	\$733.60	\$645.56	\$616.22	\$594.21	\$572.20
SEA 908N	2 PC Cushion for MIA Corner Unit	\$796.00	\$700.48	\$668.64	\$644.76	\$620.88	\$1,114.40	\$980.67	\$936.09	\$902.66	\$869.23
SEA 911N	2 PC Cushion for MIA Corner Unit	\$796.00	\$700.48	\$668.64	\$644.76	\$620.88	\$1,114.40	\$980.67	\$936.09	\$902.66	\$869.23
SEA 910CN	2 PC Cushion for MIA Dbl Left Arm, Dbl Armless, Dbl Rt Arm, & Loveseat	\$1,194.00	\$1,050.72	\$1,002.96	\$967.14	\$931.32	\$1,671.60	\$1,471.00	\$1,404.14	\$1,353.99	\$1,303.84
SEA 910CN	3 PC Cushion for MIA Sofa	\$1,791.00	\$1,576.08	\$1,504.44	\$1,450.71	\$1,396.98	\$2,507.40	\$2,206.51	\$2,106.21	\$2,030.99	\$1,955.77
							\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

CUSTOM SELECTION PRICING GUIDE	COST NOT TO EXCEED
WOODGRAIN COLOR SELECTION	UP TO 12% PREMIUM NOT TO EXCEED \$500 ADDED COST PER UNIT
CUSTOM GRAPHIC AND / OR PLAQUE	UP TO 8% PREMIUM NOT TO EXCEED \$250 ADDED COST PER UNIT

Discount Structure Aggregate Quantity Threshold Callout

If aggregate count of products exceed the line item discount quantity threshold, the higher discount applicable to the aggregate count of products will apply. i.e. 38 chairs and 8 tables would qualify for the higher discount of 19% to be applied to the full project / quote scope. Another clarifying example is if a quantity of 10 Terra waste and recycling units are purchased along with an additional 20 Albany units, this would qualify for the aggregate count of 30 qty ordered and be at the discount threshold of 27%.