SOURCEWELL

120122-PSO

| | Discount to | | Discount to |
|--|-------------|--|-------------|
| | Sourcewell | | Sourcewell |
| 2Ring | 10.0% | Nuance Recognizer | 0.5% |
| Acqueon | 10.0% | Nuance Vocalizer | 25.0% |
| Akkadian Labs Perpetual SW | 15.0% | Nuance Vocalizer Offline | 25.0% |
| Akkadian Labs Support | 5.0% | Nuance Dialog Engine | 25.0% |
| Akkadian Labs Subcriptions support included | 10.0% | Nuance Dialog Modules | 25.0% |
| ALGO COMMUNICATION | 5.0% | Nuance Advanced Dialog Modules | 25.0% |
| AtlasIED | 15.0% | Nuance Speech Bundles | 25.0% |
| AWS Connect | 0.5% | Nuance Grammar Update Service | 0.0% |
| AWS Chime | 0.5% | Nuance Insights | 15.0% |
| Calabrio | 10.0% | Nuance Gatekeeper Term | 20.0% |
| Cisco Hardware & Software (on premise) | 35.0% | Nuance Gatekeeper Term - Support | 10.0% |
| Cisco Cloud Services | 10.0% | Nuance Gatekeeper SaaS | 5.0% |
| Cisco Service Packages (Maintenance, etc.) | 10.0% | Neutron Edge | 5.0% |
| Cisco Training | 0.0% | OPEN TEXT EnCase Product | 12.0% |
| Eleveo | 10.0% | Open Text Professional Services/Consulting/Training | 5.0% |
| Five9 | 0.3% | Open Text Carbonite | 7.0% |
| Google | 0.5% | Poly Hardware | 12.0% |
| magicle Product | 13.0% | Poly Services | 3.0% |
| magicle Professional Services | 0.0% | Poly Plantronics Hardware | 12.0% |
| nfovista Stress Testing Hammer On-Call | 13.0% | Poly Plantronics Services | 3.0% |
| nfovista AS 1210 Annual Subscription | 13.0% | Redsky E911 Product/Licenses | 11.0% |
| nfovista Project Based Subcriptions | 13.0% | Redsky Gold Support | 5.0% |
| nfovista Feature/Functional/Regression Testing | 13.0% | Singlewire Product | 10.0% |
| nfovista Monitoring: VoiceWatch Connect Test | 13.0% | Singlewire Maintainance | 5.0% |
| nfovista Monitoring: Hammer Ohm | 13.0% | Solarwinds | 2.0% |
| nfovista Monitoring: VoiceWatch Full VIR | 5.0% | Taske Products/Licenses | 20.0% |
| nfovista Monitoring: Hammer Ohm Annual Subscription | 5.0% | Taske Support Services and Training | 5.0% |
| nfovista AS12200/AS12500 Annual Subscription | 0.0% | Taske Support Renewals | 5.0% |
| nfovista Project Based Subscription | 0.0% | Twilio | 10.0% |
| ntrado Setup Fee | 3.0% | Upstream Works Standard Products | 8.0% |
| ntrado Professional Services | 0.0% | Upstream Works Enterprise Products | 15.0% |
| ntrado Managed Services | 13.0% | Upstream Works Premium Toolkits | 21.0% |
| ntrado ERS Monthly Charge fees | 25.0% | Variphy | 10.0% |
| ntrado PSAP Link Subscriptions and Overage Call Rate Packages | 15.0% | Verkada | 3.0% |
| SI Product | 25.0% | Verint | 8.0% |
| SI Activation Fees and Professional Services | 0.0% | Wahsega | 8.0% |

| Microsoft | 0.5% |
|-----------|------|
| Nerdio | 2.0% |
| | |

| Yealink | 8.0% |
|---------|------|
| Zoom | 8.0% |
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