

PL Custom #122123-PLC

Pricing for contract #122123-PLC offers Sourcewell participating agencies the following discounts:

- 5% discount off MSRP on base vehicle models and options
- Volume discounts are offered as follows:
 - \$2,000 off the second unit, or \$1,000 off each unit, for two identical vehicle orders placed at the same time with concurrent delivery
 - \$2,000 off 2/3/4 unit for three or four identical vehicle orders placed at the same time with concurrent delivery, or \$1,500 per unit
- In addition, discounts are also offered for progress payment opportunities