

COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) 010920
Entitled

Industrial and Workplace Storage Systems with Related Accessories

The following advertisement was placed November 14, 2019 in Utah's *The Salt Lake Tribune*, in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter www.nyscr.ny.gov, PublicPurchase.com, and November 15, 2019 in Oregon's *Daily Journal of Commerce*:

Sourcewell, a State of Minnesota local government agency and service cooperative, is requesting proposals for Industrial and Workplace Storage Systems with Related Accessories to result in a contracting solution for use by its members. Sourcewell members include thousands of governmental, higher education, K-12 education, not-for-profit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 09, 2020 at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

A&M Industrial, Inc.	Meewasin Analytics, Inc.
Acme Visible Filing Systems	Montel Aetnastak, Inc.
BJ Fab, LLC	OMNION, Inc.
Brunswick Filing Systems, A Division of Acme Visible, Inc.	Prime Vendor, Inc.
Contemporary Office Interiors	Regina Construction Association
Corporate Coffee Systems DBA Office Universe	Safco Products Co.
DakTech, Inc.	Saskatoon Construction Association
Datum Filing Systems, Inc.	Savage Supply Chain Solutions
Debourgh Mfg Co.	SBD (U.S.) INC - DBA SWS VIDMAR LISTA
Freight N Cargo Logistics, Inc.	Spacesaver Corporation
G.N. Johnston Equipment Co., Ltd.	Stanley Convergent Security Solutions
GearGrid, LLC	Talon Industries, Inc.
Harbuilt Construction, Ltd.	The Tools Man, Inc.
InnSpace	Tresco Consoles
JMJS, Inc.	Trimet Storage Solutions
Kardex Remstar, LLC	Warehouse Expert, Limited
Kipper Tool Company	Warehouse One
Lovegreen Material Handling	Wenger Corporation

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on January 9, 2020 at 4:43 pm CT. Proposals were received from the following:

Acme Visible Filing Systems
Datum Filing Systems, Inc.
Deborough Mfg Co.
GearGrid, LLC
JMJS, Inc.
Kardex Remstar, LLC
Kipper Tool Company
Montel Aetnastak, Inc.
SBD (U.S.) INC - DBA SWS VIDMAR LISTA
Spacesaver Corporation
Wenger Corporation

Proposals were reviewed by the Proposal Evaluation Committee:

Greg Grunig, Sourcewell Procurement Lead Analyst
Carol Jackson, Sourcewell Procurement Analyst
Brandon Town, CPSM, CPSD, Sourcewell Procurement Analyst
Craig West, Sourcewell Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

DeBorough All-American Lockers is a manufacturer offering lockers, personal storage, and intelligent locker systems as well as related services and accessories to government, education and first responder markets. They can provide members installation, freight services, relocation services and project management for a turnkey solution. DeBorough offers a lifetime limited warranty on all metal locker components. DeBorough Mfg. Co is offering a solid discount off the published price for members.

Kardex Remstar supplies automated, High-Density storage and retrieval systems. They combine flexible storage solutions with a large field service network covering the United States and Canada. Kardex Remstar offers document tracking and inventory control software and middleware as well as certified installation and product training. They can help streamline documentation for LEED certification while retaining LEED standards. Their warranty includes scheduled preventive maintenance at no charge and service contracts are also available. Kardex Remstar offers discounted pricing to Sourcewell members.

Spacesaver Corporation offers a full line of products and services with customized turnkey solutions that include mobile shelving and storage. Their distribution network of independent small businesses located throughout the

United States and Canada provides sales, consultation, certified installation and other services. Spacesaver has received the U.S. Green Building Council Certification and all their Powered High-Density Mobile Systems are UL listed. Spacesaver offers value to Sourcwell members with a strong product warranty and competitive pricing.

For these reasons, the Sourcwell Proposal Review Committee recommends award of Sourcwell Contract #010920 to:

Vendor	Debourgh Mfg Co.	010920-DBM
Vendor	Kardex Remstar	010920-KRS
Vendor	Spacesaver Corporation	010920-SPC

The preceding recommendations were approved on March 16, 2020.

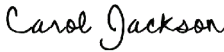
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Greg Grunig, Sourcwell Procurement Lead Analyst

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Carol Jackson, Sourcwell Procurement Analyst

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Brandon Town, CPSM, CPSD Sourcwell Procurement Analyst

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Craig West, Sourcwell Procurement Analyst

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STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #010920 for Industrial and Workplace Storage Systems with Related Accessories**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

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Jeremy Schwartz
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Jeremy Schwartz, CSSBB, CPPO
Chief Procurement Officer