

COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #013019
Entitled

**PRE-ENGINEERED BUILDINGS WITH RELATED MATERIALS, SITE PREPARATION, INSTALLATION AND
ANCILLARY SERVICES**

The following advertisement was placed in Oregon's *Daily Journal of Commerce* on December 5, 2018 and December 7, 2018, in Utah's *The Salt Lake Tribune*, in *USA Today*, and in South Carolina's *The State* on December 6, 2018, and on the Sourcewell website www.sourcewell-mn.gov, Biddingo, Merx, The New York State Contract Reporter website www.nyscr.ny.gov, Onvia website www.onvia.com, and PublicPurchase.com:

Sourcewell, formerly the National Joint Powers Alliance® (NJPA), on behalf of Sourcewell and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #013019 PRE-ENGINEERED BUILDINGS WITH RELATED MATERIALS, SITE PREPARATION, INSTALLATION AND ANCILLARY SERVICES. Details of this RFP are available beginning December 6, 2018. Details may be obtained by letter of request to Kim Austin, Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@sourcewell-mn.gov. Proposals will be received until January 30, 2019 at 4:30 p.m. Central Time at the above address and opened January 31, 2019 at 8:30 a.m. Central Time.

RFPs were requested by and distributed to:

Aquicon Construction	King Building Systems
Aveiro Constructors Limited	Lambton Area Builders Exchange
BBS Construction	Les Industries Harnois, Inc.
BidClerk @govbids.com	McCann Concrete Products, Inc.
Colautii Construction, Ltd.	NC Power Systems
De Angelis Construction	Network Craze Technologies
Euclid Infotech	NRB
First Class Construction, LLC	PHI Construction, Inc.
ft3	Quad Pro Construction, Inc.
Globotics	Sabre Industries, Inc.
Greystone Project Management Inc.	Steel Building Experts
Innovative Modular Solutions	Structure Cast
JH Architecture	Sure Steel, Inc.
Johnson-Laux Construction, LLC	

Proposals were opened on January 31, 2019, at Sourcewell, formerly the National Joint Powers Alliance (NJPA) offices located at 202 12th Street Northeast in Staples, Minnesota 56479, from the following:



BlueScope Construction, Inc.
Britespan Building Systems, Inc.
Nucor Corporation on behalf of its Nucor Buildings Group
Park Associates Inc. dba NSP3, Park Planet
T.A. Andre & Sons (Ontario) Limited

Proposals were reviewed by the Proposal Evaluation Committee:

Kim Austin, Sourcewell Procurement Lead Analyst
Greg Grunig, Sourcewell Procurement Lead Analyst
Carol Jackson, Sourcewell Procurement Analyst III
Michael Munoz, Sourcewell Procurement Analyst III

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee used the Sourcewell RFP evaluation criteria and determined that all proposal responses met Level-One responsiveness. The response of Britespan Building Systems, Inc. was determined to be Level-Two non-responsive because the offering of products and services in its proposal was found to fall outside of the scope of the RFP. All other proposals were found to be Level-Two responsive and were evaluated.

BlueScope Construction, Inc. is a general contractor that specializes in industrial buildings. BlueScope Construction offers turnkey design-build, material and erection, material only and renovation options. They provide traditional construction, concrete and tilt-wall, structural steel and wood frame construction solutions. BlueScope has a strong sales and distribution network throughout the United States and Canada to meet Member needs. BlueScope offers a significant discount for Sourcewell Members.

Nucor Corporation on behalf of its Nucor Buildings Group offers custom designed metal building systems. They provide services including site preparation, installation and assembly, and ancillary services needed for the project. Nucor Buildings materials are made from steel that is 89% recycled and made in the United States. Nucor Buildings Group has an extensive network of authorized builders in the United States and Canada that will serve Sourcewell Members. They offer Members a competitive discount on pricing.

For these reasons, the Sourcewell Proposal Review Committee recommends award of Sourcewell Contract #013019 to:

BlueScope Construction, Inc.	#013019-BSC
Nucor Corporation on behalf of its Nucor Buildings Group	#013019-NUC

The preceding recommendations were approved on March 4, 2019.



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Kim Austin

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Kim Austin, Sourcewell Procurement Lead Analyst

DocuSigned by:

Greg Grunig

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Greg Grunig, Sourcewell Procurement Lead Analyst

DocuSigned by:

Carol Jackson

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Carol Jackson, Sourcewell Procurement Analyst III

DocuSigned by:

Michael Munoz

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Michael Munoz, Sourcewell Procurement Analyst III