



Form G
UNIFIED COMMUNICATIONS, CONTACT CENTER, AND RELATED SERVICES, EQUIPMENT, AND APPLICATIONS
RFP # 022719

Possible Points		Atlas Smart IMS	ComSource, Inc.	Gioia P. Ambrette, Inc. dba Newcastle Communications	InTouch Connections	Jive Communications, Inc.	Konica Minolta Business Solutions U.S.A., Inc.	Mitel Business Systems, Inc.
Conformance to Terms/ Conditions to Include Documentation	50	42	42	41	38	37	45	45
Pricing	400	286	303	339	285	312	351	361
Financial, Industry and Marketplace Successes	75	59	59	63	48	60	67	68
Bidder's Ability to Sell/ Service Contract Nationally	100	67	67	80	62	77	88	92
Bidder's Marketing Plan	50	39	42	42	37	41	44	46
Value Added Attributes	75	65	62	69	54	61	67	68
Warranty Coverages and Information	50	36	39	45	37	40	41	44
Selection and Variety of Products and Services Offered	200	164	153	176	123	148	174	183
Total Points	1,000	758	767	855	684	776	877	907
Rank Order		11	10	4	14	9	2	1

Possible Points		PCMG, Inc.	RingCentral, Inc.	SOFTEL Communications Inc.	Solutionz, Inc.	Sonetics Corporation	SYNNEX Corporation	TPx Communications
Conformance to Terms/ Conditions to Include Documentation	50	44	39	43	41	36	41	31
Pricing	400	336	304	317	332	279	316	253
Financial, Industry and Marketplace Successes	75	67	65	61	61	57	67	49
Bidder's Ability to Sell/ Service Contract Nationally	100	86	74	78	78	71	87	79
Bidder's Marketing Plan	50	45	38	42	37	37	41	30
Value Added Attributes	75	64	61	59	63	53	63	53
Warranty Coverages and Information	50	42	39	41	39	40	40	40
Selection and Variety of Products and Services Offered	200	178	164	162	164	117	168	166
Total Points	1,000	862	784	803	815	690	823	701
Rank Order		3	8	7	6	13	5	12

DocuSigned by:

 74344AB8E2344E7...
 Chris Robinson, JD, CPSM, Sourcewell

DocuSigned by:

 15F6CCFFA61E4A0...
 James Voelker, CPCM, CFCM, Sourcewell

DocuSigned by:

 0B0204E40D3E445...
 Michael Munoz, Sourcewell

DocuSigned by:

 7BCA93CD6377421...
 Brandon Town, CPSM, CPSD, Sourcewell

DocuSigned by:

 755BA3F379B5409...
 Stephanie Haatja, CPIM, Sourcewell