

## Tyco Integrated Fire and Security dba Johnson Controls (Canada)

### Sourcewell Contract #030421-TIS – Facility Security Systems

| Service                                                                                                                                    | Discount Type                               | Discount                                                  |
|--------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------|-----------------------------------------------------------|
| Contracting: Security & Fire Products, installation, including subcontractors, project management and CAD Services from design to Start-up | Discount from List Price                    | List Price less 15%                                       |
| Installation Labor                                                                                                                         | Discount off local branch rates             | Local branch labor rates less 10%                         |
| Non-Johnson Controls Security & Fire Protection Products. Includes subcontracts and lifts                                                  | Discount from List Price                    | List Price less 15%                                       |
| Miscellaneous parts                                                                                                                        | Discount from List Price                    | List Price less 15%                                       |
| All Sub-contractor Parts and/or Labor                                                                                                      | Discount from List Price                    | List Price less 15%                                       |
| Digital/Cloud Solutions – Subscriptions                                                                                                    | Discount from local branch pricing          | List Price less 5%                                        |
| Monitoring                                                                                                                                 | Discount from local branch pricing          | List Price less 10%                                       |
| Service Labor & Parts for Preventative Service Agreement (PSA) Customers                                                                   | Discount from local branch labor rates      | Enhanced = 5% discount<br>Expert & Optimum = 10% discount |
| Preventative Service Agreements (PSA)                                                                                                      | Discount from local branch PSA pricing tool | Enhanced = 5% discount<br>Expert & Optimum = 10% discount |
| Service Labor that requires Prevailing Wage                                                                                                | No Discount                                 | No Discount                                               |
| Inspection Services requiring Prevailing Wage                                                                                              | No Discount                                 | No Discount                                               |

#### Pricing Notes:

1. All labor rates are based upon standard hours.
2. Overtime rates (afterhours, Saturday, Sunday): 1.5 x standard labor rates
3. Overtime rates (Holidays): 2 x standard labor rates
4. Per diem rates: Based upon location and job role to be provided
5. Minimum charge of 4 hours for all overtime work
6. Local branch published labor rates may be updated at the discretion of each local branch
7. Standard mileage charge applies; Environmental Fee \$45.00. (Applied to Service Calls)

**Not to exceed pricing:** The above discounts are not to exceed pricing and can be adjusted lower but cannot exceed the pricing above for those projects purchased under the agreement. Customer must indicate on the purchase order their intent to use the Sourcewell Agreement #030421-TIS.

\*\*\*All List Prices and local branch labor rates include General Requirements