



Proposal Evaluation
Facility Security Systems, Equipment, and Software with Related Services RFP #030421

Possible Points		ACP CreativIT	Autoclear LLC	CEIA USA LTD	CompuNet, Inc.	Convergent Technologies LLC	Day Automation Systems, Inc.	Faith Technologies	FoxEnergy Systems Inc.	Homeland Safety Systems, Inc
Conformance to RFP Requirements	50	35	34	37	35	38	35	38	25	37
Pricing	400	282	284	313	282	331	313	337	233	286
Financial Viability and Marketplace Success	75	56	54	56	59	65	57	59	47	53
Ability to Sell and Deliver Service	100	61	69	71	67	82	53	69	57	59
Marketing Plan	50	36	33	41	33	43	31	37	31	35
Value Added Attributes	75	58	56	55	48	62	49	53	51	57
Warranty	50	34	40	42	33	41	38	36	35	38
Depth and Breadth of Offered Equipment, Products, or Services	200	145	128	123	144	172	117	165	141	148
Total Points	1,000	707	697	738	700	832	691	795	618	713
Rank Order		18	21	11	20	3	22	8	25	17

Possible Points		Honeywell	Johnson Controls Fire Protection LP	Konica Minolta Business Solutions U.S.A., Inc.	LONG Building Technologies	Marcomm Integrated Business Solutions	Minuteman Security Technologies, Inc.	Paladin Technologies	Parallel Technologies	PC Specialists, Inc.
Conformance to RFP Requirements	50	40	42	42	31	36	31	36	35	40
Pricing	400	306	338	297	257	279	279	321	292	302
Financial Viability and Marketplace Success	75	67	66	63	56	58	50	58	55	60
Ability to Sell and Deliver Service	100	81	83	83	55	70	60	74	60	67
Marketing Plan	50	38	37	44	29	33	27	36	37	38
Value Added Attributes	75	65	65	65	45	53	41	57	49	62
Warranty	50	42	42	42	36	40	34	39	38	39
Depth and Breadth of Offered Equipment, Products, or Services	200	170	166	163	141	154	155	164	153	126
Total Points	1,000	809	837	799	649	721	675	784	719	733
Rank Order		6	2	7	24	14	23	9	15	12

Possible Points		R3 Security, Inc.	Rhombus Systems, Inc.	Securitas Electronic Security (Canada) Inc.	Siemens Industry, Inc.	Stanley Convergent Security Solutions	Tyco Integrated Fire & Security Canada Inc.	Verkada, Inc.	Wireless Guardian Inc.
Conformance to RFP Requirements	50	39	37	31	41	43	42	39	35
Pricing	400	315	290	186	328	314	336	298	268
Financial Viability and Marketplace Success	75	54	51	49	64	67	65	53	50
Ability to Sell and Deliver Service	100	66	70	71	85	86	82	72	72
Marketing Plan	50	39	34	17	40	39	37	37	42
Value Added Attributes	75	52	53	52	60	63	64	50	51
Warranty	50	38	42	39	40	41	42	42	38
Depth and Breadth of Offered Equipment, Products, or Services	200	150	138	133	167	179	175	142	150
Total Points	1,000	751	714	577	825	830	842	732	705
Rank Order		10	16	26	5	4	1	13	19

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 Chris Robinson, CPSM, Procurement Manager

DocuSigned by:

 7BCA93CD6377421...
 Brandon Town, CPSM, CPSU, Procurement Analyst

DocuSigned by:

 755BA3F379B5409...
 Stephanie Haataja, CPSM, Procurement Analyst

DocuSigned by:

 7F41572C858B4BA...
 Craig West, Procurement Analyst