

# REGULAR MEETING MINUTES OF THE SOURCEWELL BOARD OF DIRECTORS

Tuesday, December 18, 2018

Conference Room 3 & 4

202 12<sup>th</sup> St. NE, Staples, MN 56479

Chair Wilson called the Regular Board meeting to order at 5:50p.m. with the following members present: Barb Neprud, Mark Gerbi, Scott Veronen, Ryan Thomas, Sharon Thiel, Sara Nagel, Greg Zylka and Mike Wilson. Also present were Jon Radermacher, City of Little Falls, Chris Lindholm, Pequot Lakes Schools, and Stephen Jones, Little Falls Schools Ex-Officios; Chad Coquette, Susan Nanik, Marcus Miller, Travis Bautz, Jamie Loken, Paul Drange, Mike Carlson, Jeremy Schwartz, Jolene Zelenski, Michael Domin, Beverly Hoemberg, Bill Otto, Dan Listug and Danielle Wadsworth, Sourcewell staff; Gerald Rhodes, Dave Dextraze, Tom Burton, Al Kemmere, Soren Odegard, Rural Municipalities Alberta.

Ms. Nagel moved, seconded by Mr. Zylka to accept the agenda as presented. Motion carried.

Ms. Thiel moved, seconded by Ms. Neprud to accept the minutes of the Regular Board Meeting held on November 20, 2018. Motion carried.

Mr. Carlson presented the monthly Financial Reports.

Ms. Neprud moved, seconded by Ms. Nagel to approve the check register and Treasurer's Report of Cash, Revenues, and Expenditures and to pay all vendor disbursements #98172 to #98484. Motion carried.

Ms. Neprud moved, seconded by Mr. Thomas to approve all Wire Transfers #092 to #112. Motion carried.

Ms. Neprud moved, seconded by Mr. Zylka to approve all Wire Transfers-Employee Expense reimbursements #443 to #573. Motion carried.

Mr. Zylka moved, seconded by Mr. Veronen to accept the Consent Agenda as follows:

- Updated Membership Agreements Members added November 1-30, 2018
- Permission to re-solicit the following categories:
  - School Buses with Related Parts and Services
  - Heavy Construction Equipment with Related Accessories, Attachments and Supplies
  - Medium Duty and Compact Construction and Maintenance Equipment with Related Accessories, Attachments and Supplies
  - Portable Construction and Maintenance Equipment with Related Accessories, Attachments and Supplies
  - All 50 states in the Unites States- eziQC

Motion carried.

Mr. Domin gave a day in the life of a Sourcewell employee presentation on his role as a Contract Administrator

Mr. Drange gave an update on Regional Programs.

Ms. Nanik gave an update on the Facilities and Human Resource Department.

Mr. Carlson gave an update on the Finance and Risk Management Departments.

Mr. Loken gave an update on the Information Communication Technology Department.

Mr. Miller gave an update on the Government Relations/General Counsel Departments. Mr. Otto and Mr. Listug presented a Government Relations Update.

Mr. Schwartz gave an update on the Operations and Procurement Departments and an update on the contracts awarded in August as noted in Appendix A.

Mr. Bautz gave an update on the Marketing and Membership Departments. Ms. Zelenski gave an update on the Marketing Cloud.

Mr. Zylka moved, seconded by Ms. Neprud to approve hiring the following:

- a. Holly Doyle, Procurement Education Administrator, effective December 17<sup>th</sup>, 2018

Motion carried.

Ms. Nagel moved, seconded by Ms. Thiel to approve unpaid leave of absence for Jolene Zelenski, Marketing Campaign Specialist, effective January 21, 2019. Motion carried.

Mr. Thomas moved, seconded by Ms. Nagel to approve opening the following positions:

- a. Graphic Design I

Motion carried.

Dr. Coauette gave an update on State/National Associations and Partnerships and Sourcewell Technology.

Mr. Thomas moved, seconded by Ms. Thiel to adjourn the meeting at 7:50 p.m. Motion carried.

APPENDIX A

**SOURCEWELL PROCUREMENT DEPARTMENT  
BOARD ITEMS - DECEMBER 2018**

<b>CONSENT AGENDA ITEMS</b>	<b>Requesting Board permission to Solicit the following categories:</b>
<b>Requesting Board permission to Re-Solicit the following categories:</b>	
School Buses with Related Parts and Services	
<b>Heavy Construction Equipment with Related Accessories, Attachments and Supplies</b>	
Medium Duty and Compact Construction and Maintenance Equipment with Related Accessories, Attachments and Supplies	
Portable Construction and Maintenance Equipment with Related Accessories, Attachments and Supplies	
All 50 states in the United States - ezIQC	

<b>NEW CONTRACT</b>		
1020 Digital LLC dba SmartWorks Partners	101718-SMW	"Wireless Technology Infrastructure Consultative Services"
Ernst & Young Infrastructure Advisors, LLC	101718-EYG	"Wireless Technology Infrastructure Consultative Services"
<b>NEW ezIQC CONTRACTS</b>		
<b>5th YEAR RENEWALS (CONTRACT EXTENSIONS)</b>		
Deere & Company	021815-DAC	"Agricultural Tractors with Related Equipment and Accessories"
Palmer Hamilton, LLC	031715-PHL	"Furniture with Related Accessories and Services"
CORT Business Services Corporation	031715-COR	"Furniture with Related Accessories and Services"
Steelcase, Inc.	031715-STI	"Furniture with Related Accessories and Services"
Teknion LLC	031715-TKN	"Furniture with Related Accessories and Services"
School Specialty, Inc.	031715-SSI	"Furniture with Related Accessories and Services"
Mining Rock Excavation and Construction LLC	032515-ACC	"Heavy Construction Equipment with Related Accessories, Attachments and Supplies"
Mohawk Resources	061015-MRL	"Fleet-Related Maintenance Equipment, Supplies, Services and Inventory Management Solutions"
Unifirst Corporation	062415-UFC	"Uniforms and Uniform Related Products and Services"
Labrie Enviroquip Group	112014-LEG	"Mobile Refuse Collection Vehicles with Related Equipment, Accessories and Services"
Scranton Manufacturing	112014-NMY	"Mobile Refuse Collection Vehicles with Related Equipment, Accessories and Services"
<b>ezIQC RENEWALS</b>		
JOC Construction	NC01-121515-LRI	
JOC Construction	NC02-121515-LRI	
Astra Construction Services, LLC	NC03-121515-ACS	
Centennial Contractors Enterprises, Inc.	NC03-121515-CCE	
Astra Construction Services, LLC	NC04-121515-ACS	
Johnson-Laugh Construction, LLC	NC04-121515-JLC	
Integrity Builders LLC	NC06-121515-IBL	



Member Zylka moved the adoption of the following Resolution:

**RESOLUTION TO RATIFY COOPERATIVE CONTRACTING AWARDS**

**Resolution No. 2019-13**

**WHEREAS**, the Sourcewell Board of Directors previously authorized the solicitations for the cooperative categories listed on Appendix A, which is attached and incorporated; and

**WHEREAS**, Sourcewell issued the cooperative contracting solicitations for the authorized categories; and

**WHEREAS**, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell's cooperative purchasing and contracting program and to award all competitively solicited contracts, without limitation; and

**WHEREAS**, the Chief Procurement Officer made the awards listed based on the results of the competitive solicitation process; and

**WHEREAS**, the Board acknowledges that the awards made by the Chief Procurement Officer are valid and binding; however, based upon some members' legal requirements the Chief Procurement Official is required to seek subsequent Board ratification of all cooperative purchasing awards.

**NOW THEREFORE BE IT RESOLVED** by the Board of Directors ratifies the cooperative contracting awards made by the Chief Procurement Officer listed on Appendix A.

The motion for the adoption of the foregoing resolution was duly seconded by Member Thiel and the following voted in favor: Mike Wilson, Greg Zylka, Scott Veronen, Barb Neprud, Mark Gerbi, Ryan Thomas, Sharon Thiel, and Sara Nagel.

and the following voted against: NONE

whereupon said resolution was declared duly passed and adopted.

ATTEST:

  
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Clerk to the Board of Directors

**APPENDIX A**

**SOURCEWELL PROCUREMENT DEPARTMENT  
BOARD ITEMS - June 2019**

**CONSENT AGENDA ITEMS**

**Requesting Board permission to Solicit the following categories:**

Education and Professional Development Training , Curriculum, and Content Development Solutions with Related Equipment & Supplies

**Requesting Board permission to Re-Solicit the following categories:**

Agricultural Tractors with Related Equipment and Accessories

Instructional and Leadership Training Development as Related to Systems Solutions

**NEW CONTRACTS**

BOMAG Americas	032119-BAI	"Heavy Construction Equipment with Related Accessories, Attachments and Supplies"
Caterpillar Inc.	032119-CAT	"Heavy Construction Equipment with Related Accessories, Attachments and Supplies"
CNH Industrial America LLC	032119-CNH	"Heavy Construction Equipment with Related Accessories, Attachments and Supplies"
Grove US (Manitowoc)	032119-GUS	"Heavy Construction Equipment with Related Accessories, Attachments and Supplies"
Hyundai Construction Equipment	032119-HCE	"Heavy Construction Equipment with Related Accessories, Attachments and Supplies"
John Deere Construction	032119-JDC	"Heavy Construction Equipment with Related Accessories, Attachments and Supplies"
Komatsu America Corp.	032119-KOM	"Heavy Construction Equipment with Related Accessories, Attachments and Supplies"
Link Belt Cranes	032119-LIN	"Heavy Construction Equipment with Related Accessories, Attachments and Supplies"
Volvo Construction Equipment	032119-VCE	"Heavy Construction Equipment with Related Accessories, Attachments and Supplies"
Clark Equipment Company dba Bobcat Company	040319-CEC	"Medium Duty and Compact Construction Equipment with Related Attachments, Accessories and Supplies"
Gradall Industries, Inc.	040319-GRD	"Medium Duty and Compact Construction Equipment with Related Attachments, Accessories and Supplies"
Hyundai Construction Equipment Americas, Inc.	040319-HCE	"Medium Duty and Compact Construction Equipment with Related Attachments, Accessories and Supplies"
JCB, Inc.	040319-JCB	"Medium Duty and Compact Construction Equipment with Related Attachments, Accessories and Supplies"
Kubota Tractor Corporation	040319-KBA	"Medium Duty and Compact Construction Equipment with Related Attachments, Accessories and Supplies"
Wacker Neuson	040319-WAC	"Medium Duty and Compact Construction Equipment with Related Attachments, Accessories and Supplies"
Carolina Biological	042419-CBS	"Laboratory and Science Equipment and Supplies with Related Accessories and Services"
Eppendorf North America	042419-EPP	"Laboratory and Science Equipment and Supplies with Related Accessories and Services"
<b>5th YEAR RENEWALS (CONTRACT EXTENSIONS)</b>		
Woods Equipment Company	042815-WDE	"Medium Duty and Compact Construction and Maintenance Equipment with Related Attachments, Accessoreis and Supplies"
Doosan Portable Power	052015-CEC	"Portable Construction and Maintenance Equipment and Trailers with Related Accessories, Attachments and Supplies"
Blue Bird Bus	102115-BBB	"School Buses with Related Parts and Services"
Rush Truck Centers of GA Inc. dba Rush Bus Centers of GA	102115-RTG	"School Buses with Related Parts and Services"
Yancey Bus Sales and Service	102115-YBS	"School Buses with Related Parts and Services"
Tyler Technologies, Inc.	110515-TTI	"Public Sector Administrative-Related Software Solutions & Technology Services"
Computer Aid, Inc.	020817-CAI	"Managed Service Provider (MSP) for Information Technology and I.T. Staff Augmentation"



