

Proposal Evaluation
Public Safety Software RFP #051321



Possible Points	ActivAtts, Inc.	Active911, Inc.	Apex OneSource, LLC (Tech EX Innovation, Inc.)	BackDraft OpCo, LLC dba Emergency Reporting	Benchmark Solutions, LLC dba Benchmark Analytics	CentraSquare Technologies, Inc.	Codex Corporation dba Guardian RFID	Colossus, Inc. dba Caliber Public Safety	CrisisGo, Inc.	Deccan International	Emergenys Solutions, Inc.	Emergent Health Care Solutions, LLC	EMS Technology Solutions, LLC	Envisage Technologies	Genasys, Inc. (Genasys Communications Canada)	GenCore Candee, Ltd. dba The Genesis Group	GovConnection, Inc. dba Connection - Public Sector Solutions	
Conformance to RFP Requirements	50	43	39	25	42	40	39	33	40	38	45	40	36	38	44	43	37	39
Pricing	400	310	300	290	290	300	300	287	338	329	275	320	320	309	320	326	320	285
Financial Viability and Marketplace Success	75	60	57	49	64	55	60	48	63	59	64	66	45	59	66	63	58	65
Ability to Sell and Deliver Service	100	71	70	63	79	71	74	65	79	70	76	70	64	79	80	78	74	79
Marketing Plan	50	39	39	29	43	34	40	33	38	40	43	40	36	40	43	43	43	44
Value Added Attributes	75	63	56	51	59	56	56	61	63	63	60	60	60	60	60	60	60	66
Warranty	50	41	39	44	43	44	44	44	42	44	43	44	41	41	44	45	41	45
Depth and Breadth of Offered Equipment, Products, or Services	200	143	156	120	171	158	165	131	173	148	148	176	144	144	150	155	133	174
Total Points	1,000	770	756	622	824	780	785	731	786	809	814	760	727	727	815	818	774	792
Rank Order	34	39	46	56	25	34	43.5	53	13	15.5	35	46.5	45	33	4	5	16	18

Possible Points	HydInfoTech	In Force Technology, Inc.	Consultancy Services (PCS), Inc.	International Public Safety Data Institute	InterTalk Critical Information Systems	Kyran Research Associates, Inc.	Locality Media, Inc. dba First Due	Mar43, Inc.	Michael Baker International, Inc. (DATAMARK)	Motorola Solutions, Inc.	Noggin IT, Inc.	NP Strategies, LLC	Off Duty Management, Inc.	Optimum Technology, Inc.	Playertync, LLC	PowerDMS, Inc.	Priority 5 Holdings, Inc.	
Conformance to RFP Requirements	50	31	38	41	43	41	39	43	44	43	40	43	41	43	36	38	40	41
Pricing	400	268	280	313	288	311	291	289	319	324	315	325	331	342	320	334	334	314
Financial Viability and Marketplace Success	75	41	55	61	56	59	53	60	63	61	65	59	58	63	56	51	59	60
Ability to Sell and Deliver Service	100	61	64	75	62	78	63	74	76	84	69	68	81	70	62	75	74	74
Marketing Plan	50	36	36	40	41	43	36	40	44	32	42	42	40	40	36	35	43	40
Value Added Attributes	75	49	59	67	61	61	58	61	64	64	61	63	66	66	66	69	65	64
Warranty	50	37	41	41	40	41	42	43	43	42	45	46	44	44	41	44	44	41
Depth and Breadth of Offered Equipment, Products, or Services	200	126	141	155	132	141	150	167	153	135	161	164	146	165	146	130	143	153
Total Points	1,000	649	714	794	724	774	731	787	790	823	805	775	847	802	775	804	804	787
Rank Order	48	47	17	48	31	43.5	32	24.5	19.5	4	14	21	2	34	38	14	21.5	

Possible Points	PulsePoint Foundation	Quicket Solutions, Inc.	RadioMobile, Inc.	RapidDeploy, Inc.	ShotSpotter, Inc.	SmartCOP, Inc.	Software Professionals, Inc.	StationSmart, LLC	TargetSolutions Learning, LLC dba VectorSolutions	The ActOne Group, Inc. dba ATMS	The Informatics Applications Group, Inc. dba TAG	Track Star International, Inc.	Utility Associates, Inc.	Vitalix, Inc.	Voice Products, Inc.	Wisbourne Consulting, LLC	
Conformance to RFP Requirements	50	43	43	44	39	42	41	37	40	29	43	39	43	45	43	44	-
Pricing	400	321	343	338	319	281	333	324	333	304	344	319	339	328	336	325	-
Financial Viability and Marketplace Success	75	62	62	61	61	65	63	50	54	57	64	63	63	65	62	62	-
Ability to Sell and Deliver Service	100	70	75	75	70	79	70	61	63	73	73	69	71	79	80	69	-
Marketing Plan	50	41	44	44	41	42	39	37	41	41	33	37	39	41	43	38	-
Value Added Attributes	75	61	64	66	61	58	64	57	49	49	65	60	67	63	63	63	-
Warranty	50	43	46	43	41	43	36	47	34	44	40	42	42	41	43	-	
Depth and Breadth of Offered Equipment, Products, or Services	200	149	178	163	160	178	145	168	152	148	125	141	182	145	141	-	
Total Points	1,000	790	825	834	792	748	621	747	729	814	752	801	847	816	795	-	
Rank Order	18.5	1	4	34	38	46.5	34	43	11.5	37	14	3	4	10	16	30	

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