

## **Blue Bird #063020-BBB**

Pricing for contract #063020-BBB offers Sourcewell participating agencies the following discounts:

- Ranges from 10-15% off the base bus configuration
- Discounts range from 0-40% off available Blue Bird options
- Additional discounts over what is provided in the base bid for quantity buys, off-peak season buys, or higher option content buses



Sourcewell Contract 063020-BBB

To: Dan Seidl

From: Tim Gordon, Executive Director of N.A. Sales

Subject: Authorized Dealer Network

Per our contract with Sourcewell, Blue Bird authorizes our Dealer Network to work directly with participating entities to finalize bus specifications and all other details related to their bus order. Please reference line items #13 and #51 in contract 063020-BBB and see complete Dealer Network listed below.

Thank you,

Tim Gordon – Executive Director of North American Sales

A-Z Bus Sales, Inc. – California and Hawaii  
Anderson Motors – Massachusetts, Rhode Island, New Hampshire, Vermont  
Bird Bus Sales – New York  
Blue Bird Bus Sales of Pittsburgh – Pennsylvania  
Blue Bird Bus Sales of Virginia – Virginia  
Blue Bird Bus Sales of West Virginia – West Virginia  
Blue Star Bus Sales – Texas  
Bryson Sales and Service – Nevada, Idaho, Utah  
Bryson Sales and Service of Washington – Washington  
Burroughs Bus Sales – Mississippi  
Busworx – Alabama  
Canyon State Bus Sales – Arizona  
Cardinal Bus Sales and Service – Ohio  
Central States Bus Sales of Arkansas – Arkansas  
Central States Bus Sales – Illinois, Missouri, Kentucky, Tennessee  
Colorado/West Equipment – Colorado

Elder Equipment Leasing – Wyoming  
Florida Transportation Systems- Florida  
Gregory Poole Equipment Company – North Carolina  
Hartley’s School Buses – North Dakota, Montana  
Holland Bus Company – Michigan  
Hoover Truck Center – New Jersey  
I.G. Burton – Delaware, Maryland  
Kansas Truck Equipment – Kansas  
M.A. Brightbill – Pennsylvania  
MacAllister Power Systems – Indiana  
Nebraska/Central Equipment – Nebraska  
New York Bus Sales – New York  
North Central Bus Sales – Minnesota, South Dakota  
O’Connor Bus Sales – Maine  
Peterbilt of Alaska – Alaska  
Ross Bus and Equipment – Louisiana  
Ross Transportation - Oklahoma  
Rush Bus Center – Texas  
School Bus Sales Co. – Iowa  
School Lines – Connecticut  
Tillery Chevrolet – New Mexico  
United Truck and Body – Minnesota  
Western Bus Sales – Oregon  
Wisconsin Bus Sales – Wisconsin  
Yancey Bus Sales – Georgia