

## Proposal Opening Record

Date of opening: August 9, 2018

The public opening of all responses received to the Request For Proposal #080818 for the procurement of SNOW AND ICE HANDLING EQUIPMENT, SUPPLIES, AND ACCESSORIES was witnessed by the following individuals:

Carol Jackson, Sourcewell  
Michael Munoz, Sourcewell  
Brandon Town, Sourcewell  
Josh Meech, Sourcewell  
James Voelker, Sourcewell  
Sheila Christoffersen, Sourcewell  
Chris Robinson, Sourcewell  
Heidi Murray, Sourcewell  
Clinton Strother, Sourcewell

Responses were received from the following:

**Air-Flo Mfg. Co. Inc - received 8/07/18 at 12:24:20 PM**  
Proposer deemed responsive

**Bonnell Industries Inc. – received 8/07/18 at 12:24:11 PM**  
Proposer deemed responsive

**Buyers Products Company – received 8/08/18 at 11:19:41 AM**  
Proposer deemed responsive

**Cives Corporation DBA Viking-Cives – received 8/07/18 at 12:24:31 PM**  
Proposer deemed responsive

**Crysteel Manufacturing, Inc DBA J-Craft – received 8/08/18 at 12:14:15 PM**  
Proposer deemed responsive

**Custom Truck One Source – received 8/03/18 at 12:27:50 PM**  
Proposer deemed responsive  
Certificate of Insurance expired

**Douglas Dynamics, L.L.C. – received 8/07/18 at 10:46:36 AM**  
Proposer deemed responsive

**Epoke North America Inc. - received 8/06/18 at 11:29:23 AM**  
Proposer deemed responsive

**Everest Equipment Co. – received 6/4/18 at 9:36:57 AM**  
Proposer deemed responsive

**Evolution Edges (A Division of Chemung Supply) – received 8/07/18 at 10:46:12 AM**  
Proposer deemed responsive  
Digital copy missing

**Evolution Edges (A Division of Chemung Supply) – received 8/08/18 at 11:19:29 AM**

Proposer deemed responsive

Digital copy included

**Fair Manufacturing Inc. – received 8/02/18 at 12:28:00 PM**

Proposer deemed responsive

**Godwin Manufacturing Co, Inc – received 8/07/18 at 10:45:58 AM**

Proposer deemed responsive

**GVM, Inc. – received 8/03/18 at 8:56:43 AM**

Proposer deemed responsive

**Henderson Products Inc – received 8/08/18 at 11:19:13 AM**

Proposer deemed responsive

**Henke Manufacturing – received 8/01/18 at 10:54:13 AM**

Proposer deemed responsive

**Horst Welding – received 8/06/18 11:01:58AM**

Proposer deemed responsive

**Ironhawk Industrial Distribution LLC – received 8/08/18 at 11:20:17 AM**

Proposer deemed responsive

**J.A. Larue Inc. – received 8/07/18 at 10:46:19 AM**

Proposer deemed responsive

**The KRS Sales Group – received 8/07/18 at 10:46:05 AM**

Proposer deemed responsive

**Kueper North America – received 8/06/18 at 11:29:15 AM**

Proposer deemed responsive

**Little Falls Machine, Inc. – received 8/08/18 at 12:48:15 PM**

Proposer deemed responsive

**Monroe Truck Equipment, INC – received 8/06/18 at 11:29:32 AM**

Proposer deemed responsive

**R.P.M. Tech Inc. – received 8/03/18 at 11:00:35 AM**

Proposer deemed responsive

Form C no signature

**Somerset Welding & Steel, Inc. DBA J&J Truck Bodies & Trailers – received 8/07/18 at 10:46:26 AM**

Proposer deemed responsive

**Swenson Spreader LLC – received 8/08/18 at 11:18:47 AM**

Proposer deemed responsive

**Tenco Industries, Inc – received 8/03/18 at 12:27:46 PM**

Proposer deemed responsive

**VariTech Industries, Inc. – received 8/08/18 at 3:12:07 PM**

Proposer deemed responsive

**Vehicle Leasing Associates LLC – received 8/07/18 at 12:24:41 PM**

Proposer deemed responsive

Addendum not included

Certificate of Insurance not included

**Wausau Equipment Company – received 8/08/18 at 11:18:54 AM**

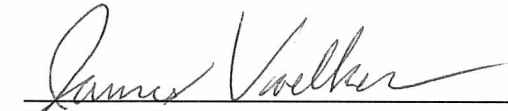
Proposer deemed responsive

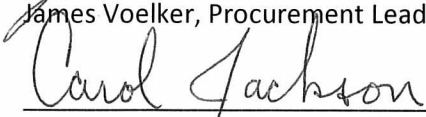
**Winter Equipment Company, Inc. – 8/08/18 at 12:01:34 PM**

Proposer deemed responsive

Proposals are evaluated first on level-one responsiveness and that determination is noted above. Level-one responsiveness requires, among other things, that the response be received before the deadline for the submission and that the response include completed copies (with signatures) of the requested forms.

Proposers that are deemed level-one responsive must provide any missing documentation or remedy a noted deficiency within a reasonable time in order to remain responsive. Respondents must not provide additional substantive information when sending missing documentation.

  
James Voelker, Procurement Lead Analyst, Sourcewell

  
Carol Jackson, Procurement Analyst III, Sourcewell