



### Proposal Evaluation Flooring Materials with Related Supplies and Services

Possible Points	Altro USA, Inc.	Armstrong Flooring Inc	Bentley Mills, Inc	Canada Mat Inc.	Carpet Guys USA LLC	Eco Interiors, Inc	Engineered Floors, LLC	Gerflor USA	Interface Americas, Inc.	Karndean International LLC
Conformance to Terms/ Conditions to Include Documentation	50	39	44	39	33	44	39	43	41	43
Pricing	400	330	341	360	334	306	328	331	317	344
Financial, Industry and Marketplace Successes	75	60	60	67	56	44	52	61	69	65
Bidder's Ability to Sell/ Service Contract Nationally	100	77	82	84	59	42	66	85	77	82
Bidder's Marketing Plan	50	42	42	38	36	25	37	43	40	40
Value Added Attributes	75	64	65	67	55	46	59	65	64	70
Warranty Coverages and Information	50	41	43	40	40	36	45	43	43	42
Selection and Variety of Products and Services Offered	200	147	145	160	128	140	126	157	148	144
<b>Total Points</b>	<b>1,000</b>	<b>800</b>	<b>817</b>	<b>860</b>	<b>747</b>	<b>672</b>	<b>757</b>	<b>824</b>	<b>793</b>	<b>835</b>
<b>Rank Order</b>		<b>13</b>	<b>9</b>	<b>2</b>	<b>17</b>	<b>19</b>	<b>16</b>	<b>8</b>	<b>14</b>	<b>4</b>

Possible Points	Mannington Mills, Inc.	Milliken & Company	Mohawk Carpet Distribution, Inc.	Mondo USA Inc.	Roppe Holding Company	Shaw Industries, Inc.	Tarkett USA Inc.	TDG Operations, LLC dba Atlas Masland Contract	UPOFLOOR Americas, Inc.
Conformance to Terms/ Conditions to Include Documentation	50	43	43	43	44	42	40	41	36
Pricing	400	333	310	341	313	314	328	314	303
Financial, Industry and Marketplace Successes	75	66	63	67	65	63	63	67	54
Bidder's Ability to Sell/ Service Contract Nationally	100	85	82	89	76	82	85	80	68
Bidder's Marketing Plan	50	44	39	39	44	46	45	35	33
Value Added Attributes	75	69	65	65	57	63	64	66	55
Warranty Coverages and Information	50	44	39	44	43	42	43	43	39
Selection and Variety of Products and Services Offered	200	170	166	183	142	156	165	176	134
<b>Total Points</b>	<b>1,000</b>	<b>854</b>	<b>807</b>	<b>871</b>	<b>783</b>	<b>810</b>	<b>841</b>	<b>835</b>	<b>722</b>
<b>Rank Order</b>		<b>3</b>	<b>11</b>	<b>1</b>	<b>15</b>	<b>10</b>	<b>5</b>	<b>6.5</b>	<b>12</b>

DocuSigned by:  
  
 7DD0CEFDBB3D45D  
 Greg Grunig, Sourcewell

DocuSigned by:  
  
 6830543C58384D1  
 Kim Austin, CPPB, Sourcewell

DocuSigned by:  
  
 0B0204E40D3E445  
 Michael Munoz, Sourcewell

DocuSigned by:  
  
 7568A3F379B5409  
 Stephanie Haataja, CPIM, Sourcewell