





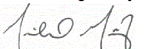
**Proposal Evaluation
Ambulance and Emergency Medical Service Vehicles RFP #110921**

| Possible Points | Demers Ambulances USA, Inc. (DBCM) | Firetrucks Unlimited, LLC | REV Group, Inc., dba Halcore Group and Horton Emergency Vehicles | Halcore Group, Inc. dba Leader Emergency Vehicles | Osage Industries, Inc. |
|---|------------------------------------|---------------------------|--|---|------------------------|
| | Conformance to RFP Requirements | 50 | 39 | 37 | 34 |
| Pricing | 400 | 301 | 328 | 284 | 291 |
| Financial Viability and Marketplace Success | 75 | 66 | 58 | 61 | 55 |
| Ability to Sell and Deliver Service | 100 | 84 | 73 | 73 | 62 |
| Marketing Plan | 50 | 37 | 35 | 37 | 32 |
| Value Added Attributes | 75 | 59 | 55 | 65 | 49 |
| Warranty | 50 | 43 | 39 | 43 | 41 |
| Depth and Breadth of Offered Equipment, Products, or Services | 200 | 168 | 144 | 161 | 160 |
| Total Points | 1,000 | 797 | 769 | 758 | 725 |
| Rank Order | | 2 | 3 | 4 | 8 |

| Possible Points | P.L. Custom Body and Equipment Co., Inc. | REV Ambulance Group Orlando dba Road Rescue Emergency Vehicles | Revgroup, Inc. dba American Emergency Vehicles | REV Group, Inc., dba Wheeled Coach Ambulance |
|---|--|--|--|--|
| | Conformance to RFP Requirements | 50 | 43 | 30 |
| Pricing | 400 | 332 | 279 | 278 |
| Financial Viability and Marketplace Success | 75 | 64 | 62 | 61 |
| Ability to Sell and Deliver Service | 100 | 73 | 75 | 74 |
| Marketing Plan | 50 | 42 | 37 | 36 |
| Value Added Attributes | 75 | 64 | 62 | 60 |
| Warranty | 50 | 43 | 43 | 43 |
| Depth and Breadth of Offered Equipment, Products, or Services | 200 | 162 | 158 | 166 |
| Total Points | 1,000 | 823 | 746 | 752 |
| Rank Order | | 1 | 6 | 7 |

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